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UNRA serves Realtors from new location

By HY SHENKMAN
A phone call can solve a multitude of problems for real estate
people who are members of the
United Northwestern Realty Association (UNRA).
With the aid of computers and
high-speed presses, information on
newly-listed property is distribtuded to members within 48 hours.
And information is available via a
touch tone phone which connects
directly with a computer.
Each number or letter is a code
for a question, such as where a
home can be found with three bedrooms, a fireplace in the from
can be some can be found with three bedrooms, a fireplace in the from
comparison of the contract
with UNRA's 3,400 members has a
full description filed in the computer at UNRA headquarters and
a photographer is assigned to take
a picture.
The material is distributed to all

a picture.
The material is distributed to all 280 member firm offices.

WITH NEW offices open in Farmington, UNRA is a multi-listing real estate association when the covers of the second of the covers of the covers

STORE MANAGER Robert G. Ross will operate a sales and service staff of about 240 full- and part-time employes for the store, which will feature 47 merchandise

which will feature 47 merchandise departments. Major departments include men's and women's clothing, household appliances, sporting goods, catalog sales, auto accesso-ries, heating and air-conditioning equipment, housewares, paint and kitchen and bathroom planning centers.

New Sears store

SOUTHFIELD — At 8:30 a.m., Oct. 2. Sears, Roebuck and Co. will formally unveil its new Southfield store at the Southfield Plaza, Twelve and One-Half Mile and Southfield roads.

Among those taking part in the opening celebration will be Southfield Mayor Donald Fracassi, Miss Michigan, Susan Short, emcee Bob Allison of WWJ radio and Sears officials.

to open Wednesday

be equipped to handle installation of tires and major and minor equipment. Sears' new store also will in-clude an Allstate Insurance center, a credit department and a variety of customer service departments.

Ross comes to Sears with more than 31 years experience with the company. Before being appointed manager of the Southfield store, he was children's category mer-chandise manager at Sears' Troy

Allison of WwJ radio and Sears officials.
Also on hand will be Commodore Lindoon with his Balloon Platoon. The Commodore's 90-foot-tall balloon will be sent into the air at 8:40 a.m. and 5 p.m.
Winnie the Pooh, representing one of Sear's fashion lines, will be in the children's fashion department with free hand outs.
But Sears officials are undoubtedly hoping that the 107,800 square foot store will be the star attraction. roamse manager at sears froy store.

Ross, his wife and two children live in Warren.

The new Sears store is in the one-story building formerly occu-pied by Federal's Department Store.

The United Northwestern Realty Association was conceived in 1919 in the wake of World War 1 as thousands of returning veterans joined auto workers in the subdefundants, only limited legal restrictions existed to protect bome buyers and hundreds of self-proclaimed real estate agents emerged.

As the cries of the victimized mounted, a small group of real estate professionals met to consider what joint action might be taken to restore confidence in legitimate salesmen and assure clients of fair dealing.

dealing.

THE MOVE to new headquarters in Farmington highlights a period of growth which saw UNRA membership nearly triple, the continued advancement to higher levels of professional training and standards and improved services or members and clients.

The new building at 24125 Drake Road at the corner of Grand River hoad at the corner of Grand River had multi-list offices, computed that the control of the c

president of UNRA, said he is op-timistic about the future of the building industry, despite high in-terest rates and hard-to-get mort-

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TELE: 425-6246 June J. Slobodian, PhD. Dmitri Slobodian, MEd

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Beginning & Intermediate Drawing & Watercolors starting Oct. 4, 10 a.m. -2 p.m. 12 weeks, 536.00 plus materials.

Marjoric Chelistorp, Inst.

Young People's Drawing & Parinting gages 1-12 starting Oct. 5, 10 a.m. -12, 30 p.m. 8 weeks, \$20 includes materials.

Gall Fraley, Inst.

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