

FRED THOMPSON of Lathrup Village, executive director of the public relations staff for Ford Motor Co., is retiring after 25 years in a variety of management public relations assignments.



F. Thompson

KENNETH A. NEAL of Birmingham has been elected president of Barnes Mortgage Advisors, Inc. headquartered in Detroit. The firm is investment advisor to Barnes Mortgage Investment Trust. Neal has been a vice president since 1972.



K. A. Neal

BUSINESS PEOPLE

JOHN W. WEBSTER of Bloomfield Hills has been appointed marketing manager and assistant to the president of Potter Moving and Storage Co., an agent of Allied Van Lines in Royal Oak and Birmingham. He was formerly assistant advertising manager for Detroit Bank and Trust.



J. W. Webster

ALBERT H. STAUFFACHER of Bloomfield Hills has been named director of labor relations for the Pontiac Motor division's personnel department. He has been Pontiac's director of salaried personnel since 1968.



A. H. Stauffacher

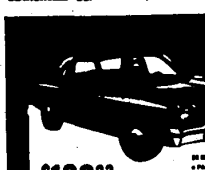
C. BOYD STOCKMEYER of Birmingham, chairman and chief executive officer of Detroit Bank and Trust, has been elected as a director of Michigan Mutual Insurance Co. at the firm's annual meeting in Detroit.



C. B. Stockmeyer

for all U.S. and Canadian sales operations for the Fraser-based machine tool company.

THE J. L. HUDSON CO. has received two first prize awards in the retail advertising conference's "Best Ad of '74" contest. It received first prize for its newspaper department store immediate action ad, and another for its newspaper department store institutional ad.



J. L. Hudson Co.

Armstrong Siding Co.

Siding—Trim Specialists
Roofing • Aluminum Siding
• Storm Windows • Gutters
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20 Years Experience
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Business at a Glance

CLIFFORD W. HOLFORTH of Avon Township has been named "young engineer of the year 1973" by the Oakland chapter of the Michigan Society of Professional Engineers.

SAMUEL A. WALKER of Birmingham has been named "young engineer of the year 1973" by the Oakland chapter of the Michigan Society of Professional Engineers.

60 DAYS TO GRAND OPENING

THAT'S ALL THAT'S LEFT

AMERICANA VILLAGE IS NOW 76% LEASED.

JUST A FEW CHOICE LOCATIONS LEFT AS CONSTRUCTION STARTS.

—WE ARE OPEN JUNE 1ST—

a great many of your neighbors and business friends will be part of AMERICANA VILLAGE where you are "Your own Boss" AMERICANA VILLAGE WILL PUT YOU IN A BUSINESS OF YOUR OWN...

or give you the chance to EXPAND ONE THAT YOU ALREADY HAVE!

Americana Village permits you to "mind your own business" while cutting your costs to the bone. It's all because of a unique retailing concept—a completely coordinated shopping village under one roof. Hundreds of shops and services are side by side. It's small town shopping with all the advantages modern design and retail "know how" can provide.

And when it comes to time, here's another innovation. Americana Village is open only when shopping is at its peak. • THURSDAY NIGHT • FRIDAY NIGHT • ALL DAY SATURDAY AND SUNDAY. You get maximum exposure with a minimum of effort.



HUNDREDS OF UNIQUE SHOPS UNDER ONE ROOF

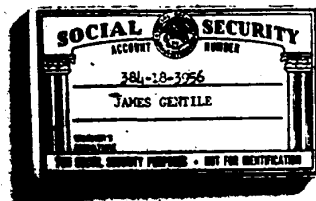
Model Shops open for inspection...

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Announcing the I.R.A. - Individual Retirement Account. Authorized by the U.S. Government.

At age 65, you and your wife can count on Social Security payments up to \$399 a month to live on. That's precious little now. And who knows how high the cost of living will be when you retire.

We have a plan that can help you three ways. It's called I.R.A.—the Individual Retirement Account.

1. It can provide you with a personal retirement fund to augment Social Security payments. New Federal regulations permit certain working and self-employed persons to set aside as much as 15% of their annual earned income (up to a maximum of \$1500 a year) in an I.R.A. This can be placed in your account in a lump sum or small regular selected payments.

2. These I.R.A. deposits actually reduce your taxable income while you are working. For instance, if you are now earning \$15,000 a year, and set aside \$1,500 a year in an I.R.A., you would pay income tax on only \$13,500.

3. More tax-free dollars! You pay no income tax on the interest your I.R.A. earns until you make withdrawals. And then, you're taxable only on the amount withdrawn each year after retirement. Federal regulations state that withdrawals prior to retirement are subject to penalty. While withdrawals must begin before you reach 70½ years of age, by that time your income should be lower, and consequently your income tax should be considerably lower.

Who's eligible for an I.R.A.? Anyone who isn't participating in a pension or profit-sharing plan where they're employed. That includes working spouses and self-employed people who don't have a company plan.

The Individual Retirement Account. It helps bring financial security to your retirement dreams by accumulating tax-free dollars today. For more information on opening your I.R.A., visit any office of Michigan National Bank.

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