

Master the mix to become your own person

(Continued from page 2B)

count. It is a hard-nosed matter of being as willing to discard as to accumulate.

The teaming-up of surprises — a Louis XV chair lacquered yellow and covered in a modern pattern, a Venetian cabinet on vinyl brick floor, an ornate mirror above a chrome and glass table — are far from happenstance. They bespeak an aware eye that recognizes design affinities in forms, patterns and materials.

When a huge vase suddenly shows up on a tiny six-inch high table, an anomaly by any "rulebook" — it's done by someone so sensitive to the normal scale of things that he recognizes, and deliberately uses, the shock value of exaggeration. And shock — bringing the eye up short — is surely one element of the mix.

NEOPHYTES needn't despair. Talent doesn't come through the soles of the feet, but by observation and experiment and training the eye, not to copy but to be aware.

A personal style, a mine-alone consistency of taste that breaks through all norms, is a distinguishing fingerprint.

Previously, personal style was more evident in the way people dressed than in the way they furnished their living quarters. Well-dressed people in a sense make their own fashion. The mini-midi-maxi business, the Belle Époque hairdo, the hoop-la over belts or neck bands or toe rings or whatever else happens to be lighting the fashion sky at the moment will not overcome those of constant good taste.

They will take it if it suits them, give it a different flip, or twist, or, with complete self-confidence, utterly ignore

the fashion and go off on their own.

With home furnishings, few people have the opportunity to trial by error. After all, who has the wherewithal to

change the rugs and sofas every three months?

Education, travel, and exposure to the whole world's diversity of design have raised the public taste in household goods to a marked degree of

sophistication. More people realize what suits them and the word "correct" is totally clueless once you have observed, compared, and dared to bring together the tokens of your taste under your own roof.

Your first mix may not be forever. It will probably change as times and choices broaden. But it will be an exhilarating experience — the start of a personal style.

Demand is key to sale of homes

The average sale price for an existing home in the Detroit metropolitan area has more than doubled in the last 10 years, according to reliable statistics.

However not every home has increased in value, say members of the Western Wayne Oakland County Board of Realtors (WWOCBR).

They maintain inflation has been a major cause of rising home prices, but that there are other contributing factors.

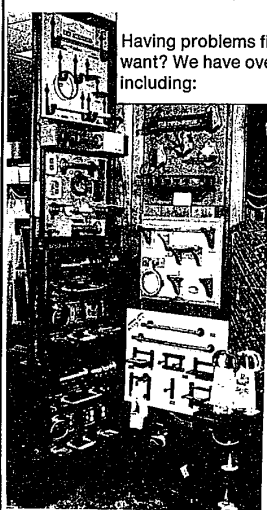
"Many homeowners assume that because they paid \$25,000 for a home a decade ago, it now automatically is worth \$50,000," say the WWOCBR members. "In some cases, it might sell for considerably more, but it could easily be less."

"Demand is still the major determining factor," said a WWOCBR Realtor. "Sometimes a particular area will become a 'hot' spot or a large number of buyers are looking for a certain style of home. Such competition among buyers tends to push prices up faster than those for other homes."

The best individual control for assuring the highest possible resale value for a home is prompt and proper upkeep from the time you first move in, according to the Realtors.

"Within reason," keeping up with the neighbors is a good idea when it comes to maintaining a home, they say. Active competition to have the best home on the block can spur an entire neighborhood to work together to maintain values.

WALL HARDWARE FOR YOUR BATH



Having problems finding what you want? We have over 20 styles including:

WOOD
LUCITE
CERAMIC
METAL

(Brass, Pewter, Chrome)

Plus everything else you need to furnish your bathroom.

One of the largest, most complete Bath Shops in the State

Long's
Fancy Bath Boutique
DIVISION OF LONG PLUMBING CO.
180 E. Main Street, Ann Arbor • 345-0373
Hours: Mon. thru Thurs. 9-5:30 Fri. 9-5 Sat. 9-5

CARPET INFLATION FIGHTING PRICES in celebration of our 25th anniversary

*SPECIALLY PRICED SAXONY MULTI-COLORED CARPETING IN 14 SHADES

Reg. \$6.50 yd. NOW ONLY \$4⁹⁵ yd.

*BRAND NAMES LIKE LEES, TREND, BARWICK & PHILADELPHIA — ALL AT LOW ANNIVERSARY SALE PRICES

*ON USED CARPETING, REMNANTS & ROLL ENDS

Padding & Installation Available

Come In Now!!

You Can't Afford To Miss It!!

Sale Ends September 30th

DONALD E. McNABB CO.

22150 W. 8 Mile Rd. (W. of Lahser)

Hours: Mon. - Thurs. 9-5, Friday 9-9, Sat. 9 a.m. 'til noon

Call 357-2626

OUTDOOR LIGHTING END OF THE SEASON SPECIAL



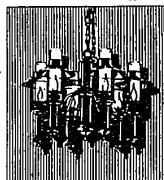
List Price \$35.70

Sale Price \$14⁹⁵

by **THOMAS** INDUSTRIES INC.

Perk up your front walk and add the convenience and safety of good night lighting. Does a lot to flatter your house, too.

LIGHTOLIER



great value!

List Price \$544⁷⁰

Sale Price \$199⁵⁰

Gleaming polished brass with pewter accents. Authentic chimney holders shades. 611.

Custom Gallery & Lighting Studios

OPEN DAILY 9 AM TO 5:30 PM
MON. & FRI. 9 AM TO 9 PM

24200 TELEGRAPH (bet. 9 & 10 Mile),

SOUTHFIELD

Call 355-4550

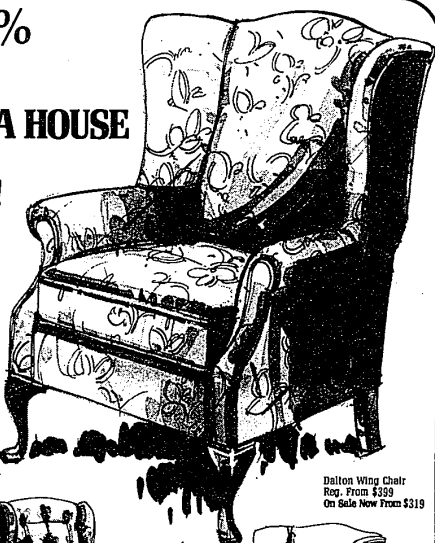
SAVE 20% FAMOUS PENNSYLVANIA HOUSE WING CHAIRS ARE ON SALE!

Four classic styles in your choice of 800 beautiful fabrics

Settle back and enjoy a wonderfully comfortable, quality crafted wing chair now at spectacular savings. All have solid hardwood frames and expert tailoring. And there's a perfect shape and style for any room in your home. Many will be ready for Christmas delivery if you come in and order now. Don't miss this marvelous sale!

Sale ends October 20th.

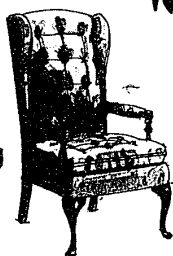
And be sure to ask for your FREE copy of the Pennsylvania House Collector's Book.



Dalton Wing Chair
Reg. From \$359
On Sale Now From \$319



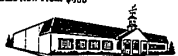
Hopewell Wing Chair
Reg. From \$419
On Sale Now From \$335



Kingsport Wing Chair
Reg. From \$429
On Sale Now From \$319



Stratford Wing Chair
Reg. From \$429
On Sale Now From \$343



Colonial House

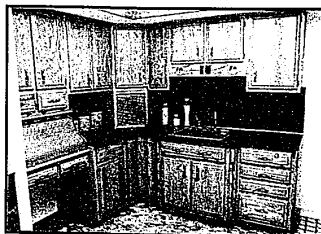
Michigan's Largest Pennsylvania House Dealer
Open Mon., Thurs. & Fri. 'til 9 p.m.

Since 1931
20292 Middlebelt Rd.
(South of Eight Mile)
Livonia
474-6900



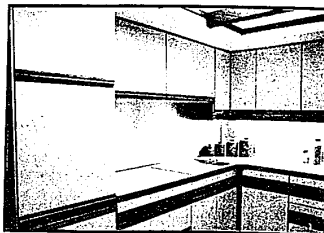
KITCHEN & BATHROOM SPECIALISTS
MAJOR APPLIANCES
WHOLESALE RETAIL

Cors



From Contemporary to Traditional, Corsi-crafted Cabinets offer you a wide range of styles - at a reasonable cost.

Corsi built cabinets are the products of master artisans and Wood fabricators. The people at Corsi assure you of superior quality in a cabinet that is built to last. Available in Oak, Ash, and Cherry.



European Style Cabinets

Formica covered with wood trim, completely lined inside. Authentically designed, styled and constructed in the superb European Tradition. Available in most any formica color.

Factory Showroom
7340 Highland (M-39)
(In the M-59 Plaza)
666-2110
Mon. 9-9
Tues.-Fri. 9-6
Sat. 10-5

Beauty Rite Cabinets



Do-It-Yourself Center
1032 W. Huron
(In the Huron Center)
682-8840
Mon. & Thurs. 12-9
Tues., Wed. & Fri. 10-6
Sat. 9-3