

What good's a guaranteed singing canary in crepe?

It doesn't matter if you have a note from your mother, a medical excuse from your doctor or a pardon from the warden explaining that you were incarcerated right after the purchase and your sentence was longer than 10 days.

Customers quickly learn that employees in the refund department take a hard line and strictly enforce the rules printed on each receipt and pro-claimed on posters near the checkout registers.

If, after the return deadline, the merchandise you bought proves to be defective, you should leave your mother, doctor and warden at home and bring your lawyer. It is supposed to be obvious that anything that does not wear or function properly after seven to 10 days from date of purchase is simply your fault.

THIS YEAR IN New York, most stores flashed signs that Jan. 2 was the deadline for holiday gift

Teturns.

There were a lot of people waiting on a lot of lines from the day after Christmas until the day after New Year's. Observing wast lines of people at one shopping center, I looked for a 15.70% the theater, curious to see which show was so popular. It was pointed out to me that these would-be moviegoers were all carrying packages. Their destination was the refund counter at a toy store.

My shopping motto in the Big Apple was: "When in doubt, don't." When we moved to Michigan, I found, the generally generous reimbursement policies to be refreshing.

I'LL ALWAYS REMEMBER the time I bought a large lightweight suitcase at Kmart. I used it once

The second time I used it, a year later, the handle broke off. I looked for the receipt. But all I could find was a cardboard tag that had been attached to the zipper. It read, "This zipper is quaranteed for

the zipper: It read, This zipper is quaranteed for Ife.

I told the employee in the refund department: "When the handle breaks off and you can no longer use the suitcase, what good does it do if the zipper is guaranteed for life?"

One of the miracles of living in Michigan occurred when this clairvoyant clerk, after minor consultation, refunded my money.

During this time, a friend was managing that particular Kart store. Several months later when he and his wife were visiting at a dinner party, I casually complimented his store's generous refund practice. He acknowledged the policy and then he told a story.

A store he had managed ran a special on canaries that were guaranteed to sing. A little old lady re-

turned the week after the sale with a shoe box in hand and asked to see the manager.
When he appeared, she opened the box and displayed a stiffened bird on its back with its feet straight up in the air. "It doesn't sing anymore." she

"If you think that's unusual," he continued, "I'll tell you one I've been using for refund clerk orien-

"A customer came into my store a few months ago and wanted to return a suitcase a year after she bought it. She said the handle had broken off and she wanted to know what good her lifetime zipper guar-antee was if the suitcase couldn't be used."

The writer, a resident of Orchard Lake, was born and raised in New York City, She is a speech pathologist and has had a prirate prac-tice. She is the mother of three daughters and is married to a patent attorney. '1980 by Sheila Rosen Seitzman.

KOSINS 1/2 OFF

OUR GREATEST AFTER- INVENTORY SALE IN 54 YEARS

Because it has been our tradition never to carry over merchandise from season to season and because of our rapid growth this past year, Kosins is now offering 1/2 off the very finest in men's clothing from the world's leading designers. This is one sale that will amaze even the most discriminating gentleman. Hurry for best selection.

SUITS & OVERCOATS

Famous Names like Lanvin, Adolfo, Givenchy, Oleg Cassini, Hardy Aimes, Georgio St. Angelo, Moda & Others.

Regular \$19500 ... Now \$97.50 Regular \$22500 ... Now \$112.50 Regular SOLD OUT! 2.50 Regular \$28500... Now \$142.50 Regular \$32500... Now \$162.50
Regular \$37500... Now \$187.50
1286 Units

SPORTCOATS

Famous Names like Moda, Givenchy, Adolfo, Oleg Cassini, Hardy Aimes, Lanvin

Regular \$17500... Now \$87.50 Regular \$19500... Now \$97.50 Regula SOLD OUT!12.50 Regular \$25000... Now \$125.00 Regular \$27500... Now \$137.50

SPORTSHIRTS

Famoús names like Bill Blass, YSL, Oleg Cassini, Damon, Geoffrey Beene, Geno, Linea Italiano, St. Piel.

Regular \$3250 Now \$16.25 Regular \$3750 Now \$18.75 Regular \$4000 Now **\$20.00** Regular \$4500 Now \$22.50 Regular \$5500 Now **\$27.50**

SAVE 60 & 70% ON THESE **SELECTED GROUPS**

V-Neck Sweaters, Regular \$35.00, Now \$14.88 Turtlenecks, Regular \$35.00, Now \$14.88, Silk Shirts Regular to \$85.00, Now \$29.88, Suede Jacket Regular \$165.00, Now \$79.00.



SHOES

Names like: Bally, French-Shriner, Pierre Cardin, YSL, San Remo, Padrino, Hand Sewn, including boots & shoes. Lathrup Village Store only.

Regular \$7200 Now	\$36.00
Regular \$7500 Now	\$37.50
Regular \$8500SOLD OUT! Now	\$42.50
Regular \$9000 Now	\$45.00
Regular ⁵110∞Now	\$55.00
Regular \$15000 Now	\$75.00

326 Pair

SLACKS

All Different Styles & Fabrics

	Regular §55™			
	Regular 65	Now	\$32	.50
•	Regular \$75	Now	\$37	.50
	Regul SOLD	O	<u> IT!</u> 7	.50
	Regular \$11500	Now	\$57	.50
		Pair		

SUBURBAN COATS

¾ LENGTH

Choice of the House - 1/2 OFF

Regular \$14500 Now	\$72.5 0					
Regular \$175** Now	\$87.50					
Regular \$195° Now	\$97.50					
Regular \$2250 Now	5112.5 0					
746 Units						

ROBES

Lathrup Village Only. In Beautiful Colors and Styles.

Regular \$5000 Regular SOL Now \$50.00

SWEATERS

Famous Names like Adolfo, Lord Jeff, Tundra, Forum, Damon, Cassini,

Regular \$4250 Now	
Regular \$4500 Now	\$22.50
Regular \$5000 Now	\$25.00
Regular \$5500 Now	\$27.50
Regular \$65 [№] Now	\$32.50
Regular \$7500 Now 746 Units	\$37.50

Alterations at Cost

Not all Merchandise Available at Kosins Big & Tall Store

UPTOWN • Lathrup Village, Southfield Rd. at 11½ Mile, Mon. - Fri. 10-9, Sat. 9-6, <u>OPEN SUNDAY 12-5</u> • Phone 559-3900

DOWNTOWN • 1430 Griswold (Bet. Grand River & Clifford) Mon., Wed., & Fri. 'til 8; Tues. & Thurs. 'til 6; Sat. 'til 7 ◆ Phone 961-8751

KOSINS BIG & TALL . Lathrup Village (Southfield at 11 Mile) • Mon.-Fri. 10-9; Sat. 9-6; <u>OPEN SUNDAY 12-5</u> • Phone 569-6930