

Executive Office Supply On The Grow

FARMINGTON
Bob Christ is a Farmington merchant whose growing business recently required the addition of more show room space.

Christ's Executive Office Supply of 33175 Grand River occupies 2,000 square feet of floor space in the Farmington Center. He sells office supplies and furniture, drafting equipment, art and school supplies.

Since starting from scratch only 20 months ago, the business has increased its volume about five times, Christ says.

THE INCREASE caused the firm to expand into a neighboring store formerly occupied by the Book Corner book store. After removing the wall between the two stores, social-type supplies and art supplies were placed in the additional space.

"We have the biggest selection of art supplies in Farmington," Christ says. Art supplies are important "especially in Farmington because of the very active art clubs," he adds.

Another big attraction to Christ's store is his copying machine. Executive Office Supply has a Xerox 2400, the largest in the famous copying machinery line. It can produce up to 2,400 copies per hour, Christ says.

The copying section of Christ's business shows another example of his firm's growth. The firm started with a small copier, graduated to an intermediate one then on to the largest copier.

THE OFFICE SUPPLY business is "definitely on the uprise in Farmington," Christ says. Growing industrial accounts plus more and more demand among the public will continue to increase business, Christ feels.

Executive Office Supply has quite a few industrial accounts, its owner says, including many in the Farmington industrial community.

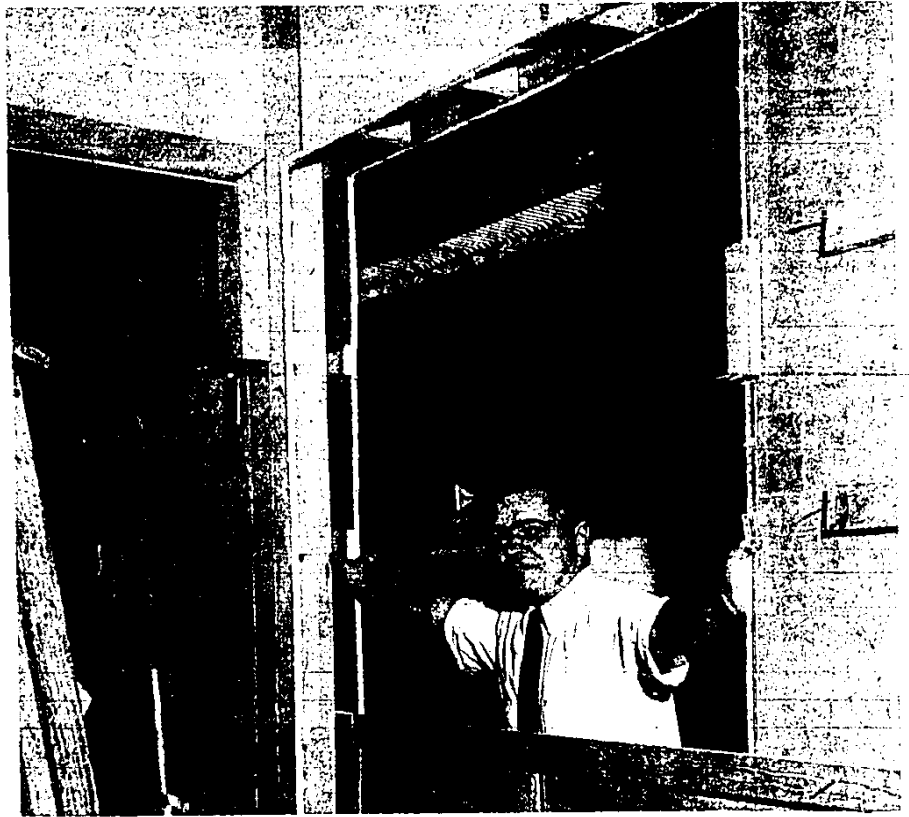
The firm also sells to businesses in the surrounding communities, Christ says, and has accounts as far away as downtown and eastside Detroit.

The Farmington firm delivers to its industrial and business customers, which keeps one delivery truck busy all day, Christ says.

Executive Office Supply employs four fulltime and six part-time workers. The store is open from 9 a.m. to 9 p.m. Mondays, Thursdays and Fridays; from 9 a.m. to 6 p.m. on Tuesdays and Wednesdays; and from 9:30 a.m. to 5 p.m. on Saturdays.

Christ has lived in Livonia for the past four years.

He is a native of Rochester, N.Y., and is married with three children. Christ is a member of The Farmington Elks Club and St. Maurice Church in Livonia.



NEW ADDITION--Bob Christ, owner of Executive Office Supply at 33175 Grand River in the Farmington Center, looks through a hole into a new addition to his store. Christ removed a wall between his store and the former Book Corner store. (Evert photo).

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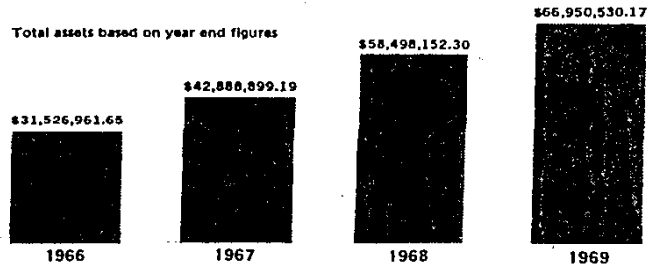


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