502 Help Wanted Dental-Medical

OUT PATIENT Clinical practice in Farmington Hills needs a full-time RN. (Hours 8:30-5 Monday thru Friday). Experienced in medical setting, preferably specialized knowledge in Oncology Nursing. Send resume to Box 682 Observer & Eccentric Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150

POSITION NEEDED for OB/GYN Clinic in Northwest area. OB, surgery, emergency experience. 30 hour week. Excellent paid benefits. Send VITAE with salary proposal to Box 644, Observer & Eccentric Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150

RECEPTIONIST For Livonia medical office. Typing necessary & knowledge of graphpad system. 35 hrs. per week. Appt. call 425-4424

RN - LPN
Full and part time positions on the Midnight shift. Good benefits, competitive salary. Apply in person: Fall Convalescent Center: 35100 Ann Arbor Trail, between 10-4 PM., Mon. - Fri.

RED WING TICKET WINNER

Jeff Pettipher
32555 Eastlady
Birmingham, Mi

Please call the promotion department of the Observer & Eccentric between 9 AM and 5 PM Friday, January 29, 1982, to claim your two FREE RED WING TICKETS.

591-2300 ext. 244

CONGRATULATIONS!

ULTRASOUND TECHNICIAN
For Physician Doctors office. Part-time preferably. Experienced only. Choose own hours. Good benefits. Please send resumes to Box 2400, Observer & Eccentric Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150

504 Help Wanted Office-Clerical

ACCOUNTING CLERK - with good posting & typing skills and at least 1 yr. of experience needed by Southfield Consulting firm. Good benefits & working conditions. Send resume or letter to: P. Mattson, CEC, 25711 Southfield Rd., Southfield, Mi. 48075
Equal Opportunity Employer M/F

ACCOUNTING FIRM in Southfield needs someone with experience in payroll through trial balance. Also some tax experience beneficial & some knowledge of computers required. $12-$14,000 pay range, fringe benefits. Send resume to Box 664, Observer & Eccentric Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150

ADMINISTRATIVE SECRETARY
Progressive Southfield firm looking for cordial but professional person to assist marketing secretarial duties. Call 353-3209

ADMINISTRATIVE CLERK
The regional office of a growing COMPUTER company offers an interesting busy position in a well experienced office professional. Good typing and an eye for detail for this. Start at $11,700 FEE PAID Call Bernice today

CAREER CONSULTANTS
SNELLING & SNELLING PERSONNEL

ADMINISTRATIVE ASSISTANT - Southfield Manufacturer is interviewing for Administrative Assistant to handle mostly Commercial & some Personal Lines Underwriting. Thorough knowledge of commercial lines coverage necessary. Salary commensurate with experience 354-5110

ADVERTISING AGENCY requires experienced typist. Must be fast, accurate, mum 70wpm, dependable, well groomed Southfield area. Benefits Call Addo 552-7890

APPLY NOW
We need a reliable person to work on a long-term temporary assignment in the Southfield area. Must be experienced on an IBM Selectric typewriter, pleasant phone manner a "must" and have 1 year actual experience on word processing equipment. For more information call
549-7500
Wall Services
The Temporary Help People
An Equal Opportunity Employer

ARE YOU A
SECRETARY
JR. or SR. TYPIST
We have long & short term assignments close to your home. Call now

SOUTHFIELD 569-7590
LIVONIA 525-0330
DEARBORN 565-8060

WITT SERVICES
The Temporary Help People

A SUPER OPPORTUNITY
Farmington firm needs an EXECUTIVE SECRETARY to organize the work load of this busy executive. Must have excellent shorthand and typing skills, and experience in dealing with top executives. Good benefit package and salary commensurate with experience. To Apply, send confidential resume to Mr Kirby, P O Box 491, Southfield MI 48037

Plante & Moran recruiting for An Equal Opportunity Employer

BANK TYPIST
Must type 50 wpm, have at least 1 years office experience $8,300 to start Full benefits Employment Center II 540-4330

BOOKKEEPER, General Office
Thru trial balance Pegboard experience helpful. Large based construction company. CPA recruiting for client. Send resume to Box 518, Observer & Eccentric Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150

CAREER
Super opportunity to learn! Strong typing and communications ability a must for Data Serv'g, with people in trust. Start to $14,000. Fee Paid
562-8900 649-4144
HARRIET SORGE PERSONNEL

504 Help Wanted Sales

504 Help Wanted Office-Clerical

BILLING CONTROL CLERK
We are looking for an individual with 1-2 years of office experience to assume a position at our world headquarters located in Southfield. This position requires a candidate with a pleasant telephone manner, an aptitude for figure work, good typing skills, and the ability to deal effectively with people. We offer a complete benefit package and competitive starting salary to the qualified candidate.
If interested, contact Diana Lennard:

FLORISTS TRANSWORLD DELIVERY ASSOCIATION
355-9300, EXT 255
Equal Opportunity Employer M/F

BIRMINGHAM
General Office position for local Stockbroker. Ambitious, self motivated, for busy office. Bookkeeper experience helpful. Resume only to E. Leigh, Oberweis Securities, 2519 W. Maple Rd., Birmingham, Mich. 48009

BIRMINGHAM OFFICE needs accounts receivable clerk. Must have good typing. Send resume stating education, experience & salary desired to P. O. Box 147, Birmingham, Mi. 48012

CLERICAL HELP needed, filing, typing & light bookkeeping. Full time Southfield area. 358-0400

CLERK TYPIST
Guardian Industries located in Northville is seeking a part time Clerk/Typist for it's personnel department. In this position you would be responsible for general typing, numerous phone calls, special projects. Excellent typing skills are required. Hours are approximately 9-2 PM. Mon. - Fri. To apply: mail a letter or resume to:
Robert Merrick
GUARDIAN INDUSTRIES
43603 W. 9 Mile Rd.
Northville, Michigan, 48167
Equal Opportunity Employer M/F

CLERK/TYPIST, Southfield company seeks responsible individual, type 50 words, knowledge of business machines helpful. Company paid fringes 352-6234

CLERK-TYPIST
with general office experience. Figure aptitude desirable. Benefits. K J Law Engineers Inc., 33660 Research Dr., Farmington Hills, Mi. 48024. 478-3156

COMMERCIAL INSURANCE Technical Support position open in Livonia Insurance Agency. Should have 2 years minimum experience. Send resume to: P.O. Box 2487, Livonia, Mi. 48151.

COMPUTOR OPERATOR
Must be experienced on the IBM 32 or 34 system. Fringe benefits, excellent working conditions. Bookkeeping knowledge helpful. 543-9300

COMPUTOR SALES & service company seeks an experienced aggressive accountant to serve as controller. Must have degree in financing with a minor in CS. Must be free to travel. Salary open based on qualifications. Call for appointment. M. Kellogg. 525-4200

CORPORATE SECRETARY
$13,200
Executive offices of a major manufacturer offers the perfect spot for you if you have good skills, and professional manner. Call Jennifer now
353-2090
SNELLING & SNELLING PERSONNEL

CUSTOMER SERVICE REP.
Customer Service oriented, person will train. All inside work, downtown office building, no selling, neat appearance, established business. 3 or 4 days per week some typing. Send resume to box 604 Observer & Eccentric Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150

EXECUTIVE SECRETARY/Administrative Assistant- Top pay for top notch girl. Must possess excellent skills, high degree of efficiency & command business-like manner. Some accounting background & legal or real estate experience helpful. Send resume to Box 633 Observer & Eccentric Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150

PAYROLL CLERK, permanent part time, minimum 25 hour week, full charge skills not required. Southfield location. Call Judy 557-7700

PROGRAMER/OPERATOR
Farmington Hills - multi - state sales company has immediate openings for Programer/Operator for our state of the art IBM system 38. You must have 2 - 3 years Meaningful work experience including on line RPG language. Prior IBM system 34 experience helpful. Full fringe benefits including cash bonus & profit sharing. Please include current salary & requirements. All replies held in strictest confidence. Response to be sent to Personnel Director, PO Box 1650, Farmington Hills, Mi 48018

PROMINENT BIRMINGHAM law firm desires experienced paralegal for litigation practice. Part-time or full-time. Write Box 628, Observer & Eccentric Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150

REAL ESTATE SECRETARY - Full Time. Looking for a person with human relations skills, closing knowledge, good typing ability, and preferably shorthand. Pay commensurate with experience and skills. 851-4990

RECEPTIONIST - full time 9-5pm, professional office. Southfield. Personable people oriented job, opportunity for advancement. Mr Denver 358-2440

RECEPTIONIST/SECRETARY
for media group.
Good typing skills essential.
352-7545

RECEPTIONIST/Switchboard. Southfield company seeks responsible individual, switchboard experience preferred. Company paid fringes. 353-6224

SALES ASSISTANT
Merrill Lynch Realtors. Previous brokerage experience helpful. Public contact & polished technical skills a must. Positive enthusiastic applicant call 9-4pm 647-3300 ext 252

SALES - secretaries for Southfield area companies. Shorthand preferred. Salary $13,500 to $15,000 with good benefits, plush surroundings and fees paid

NEED - to work part time? Legal background a plus. Companies located in Birmingham or Troy wants your strong secretarial skills. All fees company paid.

ADAMS & MARTIN PERSONNEL
1000 S. Woodward Birmingham
646-5600

DIAL A JOB
To Hear About Our New Jobs Search Counseling & Resume Preparation Services.
646-8780

SECRETARY - Bristol Laboratories, a division of Bristol Myers Co. is establishing a regional sales office in Farmington Hills area. All candidates must have excellent typing skills, shorthand and dictaphone experience preferred. Full company benefits provided. Send resume to Box 612, Observer & Eccentric Newspapers, 36251 Schoolcraft Rd, Livonia, Michigan 48150

504 Help Wanted Office-Clerical

Legal Secretaries
Joanne Mansfield is a specialist in finding the best position for you in the legal field. These positions include legal secretaries, para-professionals, and law office management personnel.
Permanent, part time and temporary positions available for experienced legal personnel in the greater metropolitan area.
Invest in your future by contacting Joanne, the legal placement professional today. All fees company paid.
MANSFIELD & ASSOCIATES, INC
900 Tower Drive - 8th Floor
Troy, Mi. 48084
(313) 879-8832
Subsidiary of Laser Personnel Inc.

Legal Secretaries
Highly respected established agency serving the legal community in the tri-county area, for over 15 years, has openings for Legal Secretaries for immediate & interim assignments and temporary. Fee paid by employer.
HILLSTROM & ROSS
626-8188

LEGAL SECRETARY
Part time, experienced, 3 day work week. Good working conditions. Southfield location. Phone 559-3550

LEGAL SECRETARY, experienced, part time, for Southfield law firm. Ask for Gloria. 353-0933

LEGAL SECRETARY - experienced for Southfield law firm, specializing in workmen's compensation & personal injury litigation. Call Judy 358-3000

LEGAL SECRETARY
Half time. Excellent typing position, general practice firm. Accurate typing. Southfield area. Call 559-8100

LEGAL SECRETARY
Experienced. Southfield Law firm. Negligence Law practice. Benefits. Call Pat after 6pm 851-6693

LEGAL SECRETARY
Experienced, need for Southfield law firm. Salary commensurate with skills and experience. 353-1240

MEDICAL INSTRUMENT company requires experienced, sharp, professional sales secretary. Excellent salary & fringe benefits. Located in Bloomfield Hills. Call for interview. 338-4571

OFFICE MANAGER for our Redford area office. Must be ambitious, able to take directions, willing to learn. We will train individuals who qualify. Salary, commission, bonus, benefits. Call Mr. Harrich. 841-3992

ONE CALL DOES IT ALL!
Place your classified want ad in Suburban Detroit's finest market.
The Observer & Eccentric Newspapers
591-0900 Wayne
644-1070 Oakland
852-3222 Rochester/Avon
Use your Visa or Master Card

PART TIME
DISPATCH CLERK
If you are a self starter, well organized, have a strong clerical background & good phone communication skills, our regional office needs you to assist our dispatcher. Hours 12-4pm. If interested call 353-2020 and leave message.
JOCE INDUSTRIES, INC
18400 W. Ten Mile, #211
Southfield, Mi., 48075

PART-TIME OFFICE - Clerical Position available in Grand Trump Farm - for person with excellent typing & grammatical skills. Mathematical aptitude & pleasant voice - a Must. Please send resumes to Box 610, Observer & Eccentric Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150

PAYROLL CLERK, permanent part time, minimum 25 hour week, full charge skills not required. Southfield location. Call Judy 557-7700

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for media group.
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NEED - to work part time? Legal background a plus. Companies located in Birmingham or Troy wants your strong secretarial skills. All fees company paid.

ADAMS & MARTIN PERSONNEL
1000 S. Woodward Birmingham
646-5600

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To Hear About Our New Jobs Search Counseling & Resume Preparation Services.
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504 Help Wanted Office-Clerical

SECRETARIES
Word Processors - Top paying temporary assignments for qualified individuals. Call now for your appointment
UNIFORCE
TEMPORARY SERVICE
1000 S. Woodward Birmingham
646-7660

SECRETARY
Attractive Southfield location. Experienced with good shorthand and typing. Positions immediately open in large real estate office. Challenging opportunity in an active business environment. Competitive salary and fringes. Please send resume to
P.O. Box 287
Southfield, 48037
Attn. Personnel Dept.

SECRETARY/BOOKKEEPER
20-40 hours/week. Shorthand & Spanish a plus for expediting/accounting/U.S.A. oil drilling programs. Mail resume to: PVI International, 30401 Northwestern Hwy., Southfield, Mich. 48034

SECRETARY DESIRED For rapidly expanding tele-communication company. Strong oral & written communication skills required. Data processing field helpful. Salary will be in an entry level position. We offer excellent benefits & advancement possibilities. Please send resume, in confidence to: Lexitel Communications, c/o Mr. Gillrow, 30200 Telegraph Rd., Suite 374, Birmingham, Mich. 48010. 1-313-647-6920
An Equal Opportunity Employer

SECRETARY - experience required for Lanier no problem word processor. Late afternoon-evening hours. Southfield location. 358-1770

SECRETARY for small Insurance Agency. Experience and knowledge of office skills required. Light bookkeeping. Insurance background preferred. Hours Tues thru Fri, 9am-5pm. Please send resume & salary requirements to Maplewood Agency, 711 W. Ann Arbor Tr., Plymouth, Mi. 48170.

SECRETARY full time for medical firm. Experience in phone, billing, & typing a must. Good pay & benefits. Call Pat after 6pm 851-6693

SECRETARY, full time. Must have good shorthand & typing skills. Small pleasant office in Southfield area. Benefits available. 557-5216

SECRETARY - LEXITEL COMMUNICATIONS a rapidly growing telecom manufacturing company has immediate opening for an experienced secretary. Must have excellent typing (60WPM), shorthand, telephone & other related skills. Contact Karen D. Mon-Fri, 8am-4pm. 647-6920

SECRETARY
Needed for real estate office.
Full Time. Good typing skills
and excellent phone personality.
Call MARILYN
459-6000

SECRETARY- Small West Bloomfield office seeking part time help (3-4 days weekly) Must be good with figures (mum.) Excellent math & grammar skills necessary. 626-3897

SECRETARY - Troy office looking for mature woman with basic secretarial skills, bookkeeping & shorthand. Call for appt business hours 643-8002

SECRETARY WANTED for Southfield law firm. Good office skills required. No legal experience necessary. 559-4219

SECRETARY wanted for Telegraph - 13 Mile law office. Need good typist willing to learn word processing, legal experience not necessary. 642-7116

SERVICE - secretary, Bloomfield Hills, typing & shorthand, high secretarial experience, $12,000, fee paid

LOIS RAY PERSONNEL
559-0560

RED WING TICKET WINNER

Laura Close
12620 Beacon Hill
Plymouth, Mi

Please call the promotion department of the Observer & Eccentric between 9 AM and 5 PM Friday, January 29, 1982, to claim your two FREE RED WING TICKETS.

591-2300 ext. 244

CONGRATULATIONS!

TELEPHONE SOLICITORS
To work in Southfield office. We are calling only people who inquire about our introduction services. No cold soliciting. Good telephone voice a must. No experience necessary, will train. Hourly plus bonus. Call Mr. Edwards for appointment 557-7006

TYPIST, accuracy & speed required. Must be good speller. For attorney's office in Southfield. Legal background not necessary. 358-0106

TYPISTS
Secretaries
General & Legal
WORD
PROCESSORS
NO FEE - TOP PAY
BONUSES
BENEFITS
FRIDAY PAY
Detroit 962-9650
Southfield 354-0556

OLSTEN
Temporary Services
Equal Opportunity Employer M/F/H

We've Been Caught Short!
Looking for experienced typists, 60 - 70 WPM, shorthand & dictaphone a plus. For immediate consideration call:
MARK POWER
Temporary Services
478-1130

504 Help Wanted Office-Clerical

TYPIST - Part time, transcription orientated if possible. Send resume to: P.O. Box 2504, Southfield, Michigan, 48034

505 Help Wanted Food-Beverage

BARMAID
Night Waitresses
Experienced with executive type clientele. Day work.
Dr. Doodles
38410 Grand River
Farmington Hills
477-6262

COOK - NIGHTS. Person with considerable experience & references required for fast paced, well staffed, Big Boy Restaurant. Call 559-2373

COOK
Part time. 11:30-3:30PM, Mon thru Fri. Apply in person: Bell Bar, 15535 W. 8 Mile Rd. Detroit. 341-9322

COOK.
Ambitious young man willing to work evenings. Prefer someone with baking experience. Apply at The Chalet 30305 Plymouth rd. Livonia, after 3 PM.

COUNTER PERSON And Cashier for cafeteria line and deli carryout. Plaza Deli, 29145 Northwestern Hwy., Southfield. Ask for Larry. 356-2310

DAY WAITRESS
Apply in person: Maximilians
4616 N. Woodward, Royal Oak
548-2323

HEAD COOK & COOKS, EXPERIENCED, wanted for busy restaurant in Plymouth. Call 453-5340

MERIWETHER'S HOSTESS
Full time, all shifts.
Apply in person Fri., Jan. 29th
Between 3 and 5 PM at:
MERIWETHERS,
25485 Telegraph, Southfield.

KITCHEN HELP
Part Time. Experienced reliable prep Cook. Apply in person only.
NUGGET RESTAURANT
30685 W. 12 Mile Rd.
Farmington, Mi

NOW ACCEPTING APPLICATIONS for part time cashier positions on day shift only. Apply between 2-5pm, must be 21 or older. No experience necessary, but preferred. We will train. Arby's of Southfield, 29215 Southfield Rd.

TONY ROMA'S
A PLACE FOR RIBS
NOW HIRING ASST MANAGERS
Sick Pay
Paid Vacation & Holidays
Advancement opportunity with promotions from within
Growth with our company
To arrange for a personal interview call -Ken or Darlene Bamyah, Mon. thru Sat 855-5015

WAITERS & COCKTAIL WAITRESSES
Experienced. Go Go Girls Wanted. Apply in person between 2-5pm daily. Francesco's & Cisco, 22301 Michigan Ave, Dearborn.

WAITRESSES - for night shift. Must be experienced. Apply in person. Big Boy's Guests. Must have food & liquor experience. Apply in person 10am-6pm. Red Cedars, Telegraph at 9 Mile Rd.

506 Help Wanted Sales

ABLE TO BE YOUR OWN BOSS
Farmers Insurance Group...Offers complete training program, minimum guarantee per month & earn without disturbing present job. 557-3266

AAAAA + BEST RATING
Learn insurance business in your time. Free training, opportunity for full time with guaranteed income. Farmers Insurance Group. 981-3220. Even 557-0805

ABOVE AVERAGE EARNINGS
are what you can expect by joining our Sales Team. Engineering firm located in Farmington Hills. Ideal candidate will have 3 years of sales experience. Salary commensurate with experience. Excellent Training Program...Call Ross Martin. 689-5506

AD AGENCY SALES
Young aggressive advertising agency looking for young, aggressive salesmen. Must be experienced in the marketing or advertising field. Hard-working, meticulous with good sense of humor. Send all resumes to P. O. Box 2575, Southfield, Mi 48034.

AGGRESSIVE YOUNG company seeking Sales Staff. Men or women. Experience helpful but not necessary. Very high earning potential. Call for interview. 837-1087

AN INSURANCE
SALES OPPORTUNITY
MEN & WOMEN
$25,000 - $75,000
Thats what our top producers earn a year.
Our excellent training program & qualified prospects could mean success for your too.
Call: Richard Downs today. 354-3373
Equal Opportunity Company m

ARE YOU LAID OFF? Would you rather have a guarantee that you will never be laid off again? We would like to help you build your own business selling nutritional products. No investment, we train. Direct selling or wholesale distribution. We assist in startup. Phone for appointment 474-6296

A STEP AHEAD
Chamberlain Realtors, Michigan's largest family owned Company, is currently interviewing.
See what the pace setter in the industry has to offer.
17 Area Offices
Call Steve Leithan at 537-6760 for particulars.
Chamberlain

ATTENTION: New distributors needed for high demand food related product. Great returns. 562-8648

AUTO SALES
$100,000
Sales Manager who has earned in excess of $100,000 a year can show you how to make the same. Salesperson wanted, experience in any type line is the only requirement. Work for the most aggressive and fastest growing dealership in town, with the highest pay plan and best benefits. Call Mr. Martin in person Friday only from 9 to 11am. MARK CHEVROLET, 35300 Michigan Ave., Wayne. 722-9100

Cable Television
SALES
Michigan's largest cable TV company seeking sales personnel for Southfield. Prior telephone and/or sales experience preferred. Growth potential with excellent compensation package. Flexible days & weekend hours. Limited openings. Send resume promptly to: Box 614, Observer & Eccentric Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150

CAN YOU SELL - Do You Want A Career Change? Do you want to make money. Join the winning team in the unique field of condominium sales. Five license classes starting this month. Call Pat or Jim for a personal interview.
CONDOMINIUM REALTY
559-3800 or 771-9030

CAREER OPPORTUNITY
NO EXPERIENCE NECESSARY
We provide a training program
Full or part time
Our part time earners $100 a week

Interviews will be held
Thursdays at 1PM Tuesdays at 6PM
Openings available at various locations
For Downtown details
Call Ms. White - 9am-5pm
356-6303

EARN $500 and more a month by joining the fastest growing billion dollar company today. To Inquire about an Amway distributorship, call: 981-3180

506 Help Wanted Sales

COMMODITY BROKER
If you have a successful background in commodity trading or stocks & bonds, Commodity Trading wants to talk to you. We are looking for good, experienced people who would like to grow with us as account executives. General sales background will be considered. Write or call: Commodity Trading Corp. 30555 Southfield Rd. Southfield, Michigan 48076. 644-0660

COMMUNICATION EQUIPMENT CO. has an opening in the Detroit area for a Sharp Individual willing to train in the Design & Sales of Communications Equipment. Send resume to E. F. Johnson Co., P.O. Box 190, Alma, Michigan 48801

COMPAIR TOOLS & CONTROLS is looking for a sales administrator for its Livonia office. Successful candidate must be experienced in inside sales of pneumatic valves & cylinders. The ideal lady to design or build pneumatic control systems is essential. Experience in hydraulics or electrical is also helpful. Position is career oriented, high growth potential, with good salary & benefits. Contact Personnel Department for appointment. 427-1550

RED WING TICKET WINNER

Tom Clarkson
23525 Valley View
Southfield, MI

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591-2300 ext. 244

CONGRATULATIONS!

CURRENTLY INTERVIEWING
Schweitzer Real Estate is expanding again!
NOT LICENSED
One of our specialties is listing and training new people to our business.
EXPERIENCED....
Call about our 100% commission program with no monthly fees.
Ken Kernen ... Birmingham/Bloomfield
- Call 647-3300 -
Al Coffin ... Plymouth
Canton/Northville
- Call 453-6800 -
Jerry Rozema ... Livonia
- Call 522-5333 -
Brendan Battersby ... Royal Oak
Clawson/Huntington Woods
- Call 548-4000 -
Gil Holiday ... Troy/Rochester
- Call 689-5300 -
Bruce Kinney ... W. Bloomfield, Farmington Hills, Lakes Area
- Call 851-6300 -
Schweitzer Real Estate
BETTER HOMES & GARDENS

DO YOU RUN OUT OF MONEY before you run out of month? Turn the tables with extra income from assembling part time work. Set your own hours, we show you how. Phone for appointment 981-1774

Et.ECTRONICS CAD/CAM
As a leading service bureau in CAD/design automation of PCB art work, COMPUTEL ENGINEERING, INC. is expanding its sales force and now needs additional qualified sales people.
Our customers are among the "Whose Who" of the OEM (electronic computer related) industry. Our nationwide exposure provides excellent job security and advancement opportunities. Minimum 2 years experience in selling electronic OEM manufacturers (preferably engineering oriented products or services) is essential.
Excellent compensation package for the candidate who joins our winning team. Please send resume, sales accomplishments, business references, salary requirements to: Russell Lewis, Wayne, Computel Engineering, Inc., 29531 Greenfield, Southfield, Mich. 48076.

ESPECIALLY FOR WOMEN!
Are you interested in Earning Money while working the hours you choose? Plan to attend our Information Evening on Feb. 4, Thurs. Call out now for appointment, 455-0632 or 261-4823

ESTABLISHED - expanding company has opportunity for Qualified Salespeople who are interested in marketing New Subdivisions, New Construction & Lake Properties as well as Residential & Commercial Sales. Confidential interviews scheduled. For confidential interview, call Gloria Gelstein.
OUTLANDER LAKE ASSOC.
681-8050

EXECUTIVE SALES
We have an opportunity for the uncommon person.
If you have the ability, we have the opportunity. We are seeking aggressive self motivated individuals who have the skills to build a career in executive sales. We offer infinite growth potential & the freedom to control your own destiny. Current established salespeople earn an average of $47,000 commission. For appointment, submit resume to Mr Poulos
P. O. Box 2233
Greenfield, St 200, Southfield MI 48075

EXPERIENCED MATURE Person for exclusive baby store, full & part time, apply Arlene's Gifts - Orchard Mall, Betty Mae Donald

EXPERIENCED
SALES
PERSON
For Outside Sales
MCAFEE'S
OFFICE SUPPLY
All Replies Confidential
356-7771
MR. EISENBERG
Call Between 1-3 PM

FARMERS WILL Train you for a new career. Does your present job offer you independence, prestige, a feeling of accomplishment & economic security? If not, you should talk with Farmers Insurance Group. Call Bill Cox, 522-0055

GET A FRESH START on Life as a Fuller Brush Personality! Do you have we need a few good salespeople who have the ambition and dedication to succeed. If that's you, then we're prepared to offer you real rewards and the methods to get them, too. We'll start you off right with the best training in the business. And we'll help you grow on the way with management support and consumer programs that work in today's marketplace.
For your fresh start, call or write 216-600 and ask for Mrs. Dickow. Century 21 Fair Towne.

HAVE TO WORK?
Work from home the Shaklee way and earn. Will train. 425-8351

IMMEDIATE OPENING in Art Sales. Call Phylis Berg for interview. Monday thru Friday 1pm-5pm. 335-2284

IMMEDIATE OPENINGS
Due to company expansion & promotion, several people are needed to fill full time openings.
MANAGER TRAINEES, clerical & service available. Must be sharp, ambitious hard working people with a will and drive to succeed. Call for interview.
REDFORD AREA 537-1113
PLYMOUTH AREA 453-2940
ULTRA AIR INDUSTRIES

INFLATION
Got You Down?
Get up, get out! Earn good $$$$ selling Avon. Areas available are Livonia & Farmington. Call
425-8989
879-0183 644-5404

INTERNATIONAL Cosmetics Firm looking for 10 Beauty Consultants, experienced or will train. Call for interview, 10am- 6pm 459-8189

506 Help Wanted Sales

LADIES SPECIALTY SHOP at Westland Mall seeks aggressive salesperson looking to take on more responsibility. Sales experience a must. Call Mrs. Hendon. 968-3408.

LIFE AGENTS - newly licensed, new concept, leads provided to competent people, will train. Very high potential. Tues. & Fri. between 8am-5pm 852-7224

MANAGEMENT - Career Sales Staff starter. Management training to establish initial organization. Send letter of introduction or resume to box 638, Observer & Eccentric Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150

MANUFACTURER SALES REP
A steel fabrication company in Plymouth is seeking a sales representative to provide solutions to customer needs, implement company automation and liquid waste management problems. The preferred candidate will have a bachelor's degree in Mechanical Engineering and at least 5 years experience in this field. Salary commensurate with experience. Company benefits include: expense account, Hospitalization, dental, holiday and other fringes included. Call for appointment with Kenneth Paul, President, at 455-3750

MATURE INDIVIDUAL to learn the insurance business. Unlimited income for the right person. Call Mr. Mahoney at 355-8172

NEED EXTRA money?
Part time or full time.
Show Celebrity Jewelry, Earn $400-600. 464-2921

NO EXPERIENCE NECESSARY
Looking for people to work in Birmingham, Mon. thru Fri. 9am-12noon, 2pm. Call Julie after 1pm 644-3350

NO EXPERIENCE NECESSARY. People needed to work in our Southfield office. Must have pleasant phone voice. Hours Mon.-Fri. 5-9pm. $4 per hour plus bonus to start. After 1pm 358-0085

ONE CALL DOES IT ALL!
Place your classified want ad in Suburban Detroit's finest market.
The Observer & Eccentric Newspapers
591-0900 Wayne
644-1070 Oakland
852-3222 Rochester/Avon
Use your Visa or Master Card

ON TV
Needs ambitious self motivated sales people for the Livonia area. Top commissions paid. For interview call: (Brighton)
227-2949

OPENING NEW offices, need experienced commission sales people, high income, potential, marketing management ships. For appt call 995-8825

PART TIME retail sales, some delivery. Flexible hours plus commission. Call Mr. Martin 522-5040

PERSONNEL AGENCY
SALES
CONSULTANT
A good future can be yours in the placement industry if you are assertive, confident and enjoy a challenge. Sales experience preferred. Salary and bonus. Call Barnice Forman at 353-2090 for more information.
PHONE SOLICITOR
Experience Necessary
Top Commission
837-6935

REAL ESTATE CAREER
Looking for 2 full time career minded sales people. We offer excellent training both for experienced & inexperienced sales people. Optional commission plan up to 100%. Great location.
Interviews confidential
REDDING 569-7020

Real Estate Career
Call for a private counseling session about:
-How to Get Your License
-Professional Training
-How Much You Can Earn
-Why the best people join Us
-Why Now Is The Best Time
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261-0700
Leslie Rosemary - Westland
326-2000
Real Estate One

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Exciting
Treat yourself to the most promising evening of your life. Join us at the Plymouth Hilton February 4th, 1982, 7 to 7:30 PM., room E, and learn how you can to become a part of a most exciting career. If you can't make it that evening call FRED MIOTKE for an interview.
Century 21
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459-6000

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Attention - TOP PRODUCERS!
Introducing new 100% Commission Plan. Call for interview, 851-4700.
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RESORT TIME SHARES
INTERNATIONAL
Become a part of the exciting world of resort condominium marketing, the fastest growing industry in today's real estate marketplace. Represent the all the world's leading time share marketing companies. Represent the R.I.E. exchange program. Licensed salespeople preferred. Extensive training provided. Call - Kathy Dawson, or Joann Pough.
681-4600 553-3800

RETIREES, HOUSWIVES. Opportunity in Real Estate sales. Licensed or will train. Prefer mature Farmington area resident. Good office downtown Farmington. Straight commission. Call Harry Walker, Farmington Realty Company 478-8000

SALES: MALE/FEMALE
Unlimited Earning Potential
-Do you want to lose weight quickly?
-Do you want to earn big money doing it?
-Do you want to pick your own hours?
-Do You!
Reply to: Mr. Barry, P. O. Box 1841, Lake Village, Michigan 48047

SALES MANAGER-expanding 14 year old company with 8 locations, 2 positions available for sales manager in Southfield & Farmington. Paid training, excellent pay program & opportunity for advancement. Mr Denver 358-2440

SALES
Paid TV - Recession Free
Are you self motivated?
Are you a self starter?
Would you like earnings
up to $500 week?
If your answer is yes, call Mon. thru Fri. ONLY between 10am - 5pm ONLY.
523-4873 - West
751-3829 - East & North

SALES PEOPLE
Tech Hi Vi is looking a few more good sales people. Retail selling experience and familiarity with hi-fi equipment is important. Interested, informed, self-motivated, friendly people should apply. Employment applications are available at: 35555 Plymouth Rd., Livonia, between 11 AM-3 PM.

SALES PERSONS for home beautiry alarm systems. Must be motivated, like people and enjoy making money. Call Bob 553-0962

SALES REPRESENTATIVE needed with high motivation, high income potential. Ask for Mr. Richard Hotz 681-8988

SALES TELEPHONE SOLICITORS, part-time Only, 5-8PM, Mon.-Fri. Top Pay for Top People. Salary + Commission. Home Improvement Field. 352-8380

506 Help Wanted Sales

SALES REPRESENTATIVE
Small expanding word processing/data processing supply firm needs additional outside communication sales people. Established accounts, protected territories, expenses, bonuses, excellent Earning potential $20,000-25,000. Todays Office Products, 355-3371

SECRETARY SALES
Position available for a commission sales representative who is a motivated self-starter. Ideal candidate will have security and alarm sales. Individual must be knowledgable in production security surveys and proposing same.Send resume to P.O. Box 147, Birmingham, Mi 48012

SELL THE FINEST
Earnings of $24,000 to $40,000 annually. Direct selling experience helpful. We will train you for a career. Call today to schedule a personal interview. Mr. Douglas. 352-9550

SELL
TIME SHARING
Salespeople needed, full or part time, for this very exciting & profitable business. Florida, Hawaii, California & Las Vegas.
Ask for Al
FERGIN
522-1500

SEMI-TRAILER SALESMAN wanted to write trailer repairs and estimates, call on customers and lease equipment. Semi license and salary required. Call TLC, P. O. Box 42054 AMF, Detroit, MI 48242

TELEPHONE SALES REP
Several part time openings for morning, afternoon, evening shift in our Southfield location. Prior sales or telephone experience a plus. Good speaking voice a must. Call 352-7942

VACATION TIME SHARE SALES
6 Sales Representatives,
Earnings unlimited.
Call VTM at: 552-8300

WANTED-LADY SALESMAN
Our men have sold only their after-hours, because they work from present qualified appointments. If you're a mature and have worked in home sales, I have leads in-hand for training, and work & answer business phones. $400-$600 in commissions to pay each and every week. Closers only. 541-5100

WANT TO BRIGHTEN YOUR DAY? A little moonlight can put lot of sunshine in your life. Earn extra income in your spare time. Phone book Anway Dist. for information. 455-9132

YOU CAN have a career in sales with a gaining automobile company. Ford is looking for a good starting salary & outstanding benefit programs, plus paid expenses, 3 weeks vacation yearly & company car for business & personal use. Our policy of promotion from within assures excellent opportunities for advancement. If you are a self starter, please resume to Box 628, Observer & Eccentric Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150

An Equal Opportunity Employer

507 Help Wanted Part Time

BEACH MANAGER for lakefront beach club, part time in May, full time Memorial Day to Labor Day. Send resume to P. O. Box 682, Franklin, Mi. 48025.

DUE TO our recent growth, we are looking for dedicated people for our management, who want to earn $200-$500 a month as part time hours. Call between 9AM-2PM to ar