## 728 TV, Stereo, Hi-Fi, Tape Decks

GE color 22" console tv, excellent picture, $100. 532-5989

MAGNAVOX 25" color console, walnut cabinet, excellent condition, $275. 341-2862

PANASONIC stereo, AMFM cassette and record player, 6 months old. Like new, $175. 595-1180

PIONEER SX-780 stereo receiver, 45 watts, excellent condition, best offer. 569-9056

SANSUI 45W receiver, turntable and speakers, excellent condition. Asking $400. 425-2068

SONY STEREO, four 27" speakers, power booster, cassette tape & 8 track, $100. 537-4562

TWO STEREOS - good condition, best offer. After 6 PM. 326-3129

ZENITH stereo console, with 8 track in-carton, walnut cabinet. Must sell. Bargain. $230. 464-3283

## 730 Sporting Goods

BROWNING BAR with scope, 30-06. Also 1884 Springfield. Trap0or. 427-6126

DARTON COMPOUND BOW with 5 hunting arrows, kwik sight and quiver. $165 or best offer. Call after 7 pm, ask for Art. 813-5918

L.C. Smith, double barrel, good condition, $500. Hamilton, 22 caliber, model 27, good condition, $100 348-9573

SCUBAPRO, like new, autovest Mark VII - Sonic octopus gages, cost $1100 +, used twice, good deal. Call George, evenings 335-2962

SWIMMING POOL, Doughboy, two deluxe packages, new in boxes, 16 X 32 oval, 24" round, complete, never opened, must sell, $400-$500, below dealer price. George, evenings 335-2062

## 730 Sporting Goods

ATTENTION

# SKIERS

This week at all Bavarian Village Ski Shops over 10,000 brand name skis and boots at the year's lowest prices. HANSON, ROSSIGNOL, K-2, NORDICA, OLIN, DYNASTAR, HEAD. Last season's models at rock bottom prices. A ski bargain hunter's paradise. Come prepared to buy. Sure, it's crazy to buy ski equipment now, crazy like a fox. Cross Country Skis, Books, Poles, Bindings. Over 1400 pair, half off.

BAVARIAN VILLAGE SKI SHOPS
BLOOMFIELD HILLS, 3540 Woodward
BIRMINGHAM, 101 Townsend
BEDFORD, 14311 Telegraph
MT. CLEMENS, 1316 South Gratiot
EAST DETROIT, 22301 Kelly
ANN ARBOR, 3216 Washtenaw
FLINT, 4501 Miller Road
FARMINGTON HILLS, 27847 Orchard Lake at 12 Mile

12 GAUGE pump shotgun, like new. $125. 522-1058

## 734 Trade or Sell

PLYMOUTH Satellite 1972, V8 & 1967 Fan Trailer, 17' each, self contained, sell $1500 or trade for van or motorhome, will pay difference. 537-3349

## 738 Household Pets

ABYSSINIAN - beautiful red male, 2 shots, 12 weeks, CFA registered.531-4815

ADORABLE KITTENS need good homes. 6 weeks old. Call after 3pm. 595-0501

ADORABLE KITTENS - clean, healthy indoor babies, grays & blacks, 6 weeks. Bloomfield area. 855-9392 644-0059

AKC, Airedale puppies, 5 males, 3 females, excellent temperament. 464-8103

## 738 Household Pets

AKC, female, Doberman pup, shots, ears, temperament tested, 12 weeks old. Call after 5pm. 548-2785

AKC SCHNAUZERS or DACHSHUNDS Home raised puppies. Champion Stud Service. Professional Grooming. Bob Allbrecht 532-9380

BASSETS - tri, males, 4 months. Champion sired, mother PTD, shots. 839-5177 526-3083

BEAUTIFUL PUPPY, part Shepherd & Lab, looking for a very good home. Good natured female. 728-7631

BLACK cat, white markings, neutered, friendly, pretty, needs a loving home. Nights, 532-2232. Days,645-5666

BLACK LAB/mix, year old female, housebroken, very friendly, needs loving family. After 5PM, 642-3762

BOUVIER, AKC pups, 6 months old. 4 blond males. Canadian bred, temperament excellent. $300. 391-4969

BOUVIER puppies, good temperament, good health 463-8184

BRITTANY AKC, female, also Springer. Both due to have puppies, $200. each, also male Springer AKC, 2 yrs. old, sire champion Joe's Mistic Sundancer, $700. Terms. 981-0868

CALICO - Older kitten, beautiful markings, friendly. Cat with character looking for good home. 528-2808, 334-4031

CAT SHOWS
Hyatt Regency Dearborn, Aug. 14-15. Flint Hyatt - Sept. 4-5. Sat., 9-6; Sun., 9-5. Admission. 313-547-6464

CAT, 2 year old male, neutered & declawed, needs a good home. 841-3854

COCKAPOO, 5 months old, female, shots, housebroken. $50. 689-9630

COCKER SPANIEL pups, AKC, shots, wormed, champion bloodline, $250. 348-8169

DALMATIAN, 8 year old neutered male, looking for good home. 522-5107

## 738 Household Pets

DOBERMAN/SHEPHERD PUPPIES, $30. each.. 353-0008

GERMAN Shepherd puppies, healthy, 6 weeks, $25. 478-9432

GERMAN SHEPHERD mix, 1 Yr. old female, blue eyes, loves children, has shots, needs home, $10. 474-8145

GERMAN SHEPHERD, female to good home, trained. Good with children. 421-7059

GOLDEN RETRIEVER puppies, AKC Champion sired, OFA, shots. 686-1385

GOLDEN RETRIEVER pups, AKC registered, excellent with children. Terry, 453-6250, 453-3849

GOOD TEMPERED Tuxedo marked male cat, 2 years, neutered, needs good home. 535-5598

GREAT DANE, AKC puppies, champion blood lines, brindles & fawns. 628-7458

IRISH SETTER, AKC, adult female, spayed, good with children, to good home. 524-7372 624-6265

IRISH SETTER, AKC, 8 year old female, house pet, needs loving home. 851-9183

IRISH SETTER. Well mannered dog, complete with house. Female, 5 years old. 421-6375

LAB PUPPIES - black, males, AKC, 6 weeks old. $135. 522-1835

LABRADOR AKC, chocolate pups, 6 weeks, $200. 229-5852

LHASA APSO Puppies, AKC, Vet checked, golden, black. Calm, friendly temperament, 7 weeks. 642-7824

MALE KITTEN to a good home. Call Debra 753-5495 or Todd 628-3915

NORWEGIAN ELKHOUND Puppies, born June 26. AKC. 668-9034

PERSIAN kitten, red and white bi-color male, CFA registered. 722-5519

## 738 Household Pets

ONE CALL DOES IT ALL!
Place your classified want ad in Suburban Detroit's finest market.
The Observer & Eccentric Newspapers
591-0900 Wayne
644-1070 Oakland
852-3222 Rochester/Avon
Use your Visa or Master Card

SCHNAUZERS - mini, 2 males, $150, female $175 738-8137

SCHNAUZERS - Mini, AKC, shots, real beauties. 532-1034 or 453-6155

SCHNAUZERS, miniature, AKC, good family pets, salt and pepper. Tails, shots, 7 weeks, $200. 276-9525

SHEPHERD Collie mix, 1 year old, medium size, female, good with children, all shots, housebroken - to good home. 531-4377

SIAMESE KITTENS
Adorable, 8 weeks old, $50. Call after 4 pm. 552-6563

TO GOOD HOME - lost puppy, desperately needs new owner. Call before 5pm 274-3522

YORKE pups, akc, 6 weeks, 3 females, small beautiful quality, $300. 595-1322

## 740 Pet Services

Pets n' Particulars
22830 Mooney - Farmington
Large Selection of Pet Supplies
Small Mixed Puppies - Kittens
Parrots - Finches - Parakeets
Boarding & Grooming Services
474-6806

## 738 Household Pets

POODLE, MIXED, adorable, healthy puppies, well cared for, 6 weeks old, $25. 453-9444

## 744 Horses, Livestock Equipment

ARABIANS, quality stock for breeding or show. Mares sired by champions or national champions. Fillys & Colts, some above Mares by 15 hand black Stallion "Ebony Gem". All gentle & reasonably priced from $600. 796-2065

BERRELLI Jump saddle & bridal, ladies boots size 7½ & jodphers size medium, $500. 471-0619

FRENCH horse trailer, 1975, perfect condition, $3,000. 649-1498

THOROUGHBRED, 5 years old, 16.2 hands, for sale or lease. 685-6079

THOROUGHBRED show horse and family horse for sale. Hunt, Seat & Dressage instructions. Also Horses Boarded in Bloomfield. 852-6746

## 804 Airplanes

CESSNA, 172, one quarter interest, 1961, 700 since major overhaul. $500 total time. Excellent. $3,000. 341-2862

## 806 Boats & Motors

ALUMINUM Pram, 10 ft., Like new 3½ HP Sea-King motor, oars, anchor, gas can. All set for fishing. $380. 464-8250

ALUMINUM 12 ft. car-top boat with 5 hp. motor; separate 5 gallon tank, oars, good condition, $300. 425-5203

ALUMINUM 15' V bottom boat, 5 HP motor, $425, or trade for motorcycle. Call after 6 PM. 261-7124

## 806 Boats & Motors

DOCK SPACE

Now available for Season lease or purchase. New 30, 44, 60 Ft slips including water & electricity. Telephone, cable TV & pumpout service available. On Lake Charlevoix in Boyne City. No liveaboards please. For information call

THE HARBORAGE
(616)582-2111

EVINRUDE MOTOR, 18 HP, almost new, low profile. Plus canoe. 626-6207

CANOE, Grumman, 17 ft., new, never in water, $350. With paddles. 229-5859

CHRISCRAFT 1962 22ft, Holiday a true classic, excellent condition. $5500. Call Week Days 261-6680

EXCELLENT BUY - 22 ft. 1978 trailerable sailboat, sleeps 4. Mint. Well equipped, $7,100. Take Day Sailer, or car in trade.478-2142.

FIBERGLASS, 14 ft., Seaking, 40HP Johnson, and trailer. $1200 or best offer. Call after 6pm. 455-0991

Fiberglass 14 F?. sailboat with trailer; good condition. $750. After 6pm, 348-3158

INTERLANDE 14' double-hulled fiberglass sloop. 3 sails. Excellent condition. Sacrifice. $1,350 firm. 628-4770

LARSON 16' fiberglass boat with 75hp HP Sea-King motor, oars, anchor, gas can. All set for fishing. $380. 464-8250

MEYERS 12' aluminum fishing boat, semi V bottom, net weight 86 lbs. $300. After 5pm, 425-0185

MINNESOTA V Sailboats, 19 ft. Complete with tarp, 2 sails and extra hardware. Good condition. Call between 10 AM and 5 PM. 682-0233

## 806 Boats & Motors

FIBERGLASS, 16ft, MFG ski boat with trailer, 115HP Mercury with power trim, excellent condition. 626-4814

HOBIE CATS - CLOSEOUT

New 16' & 18' at dealer cost. Limited supply. Also used and repairs. 449-2144 449-4052

O'DAY 20 Sail boat. 1976, Boston 150 genoa, mainsail cover, Lewmar winches, pulpit, lifelines, trailer, much more. Mint condition. Priced to sell at $6,700. Evenings. 420-0258. Days, 584-0810

FRIENDLE 18ft CATAMARAN, Rainbow Sails, took a fourth in CRAM. $3,250. 623-6572

RINKER-BUILT 1980, 19 ft. motorboat, I/O 120 HP Mercury. Shoreliander Trailer, power winch-brakes. Excellent! $10,200./best. After 1pm, 869-4122

SAILBOAT, Chrysler Buccaneer, 18 ft. & trailer. Excellent shape. $1650. Call after 6pm. 851-3120

SAILBOAT Melges, 16ft, MC scow, race equipped, with trailer, $1750. Must sell. 642-1766 358-2255

SEA SPRITE 1976- 16 Ft. Front rider, many extras. 85 HP Johnson motor, Fameo trailer. $3500. 455-0509

SPEXTRA JET boat, 19ft. 460 Ford engine, crane cam, 10 qt. oil system. Blue printed Berkley pump. Many extras, low hours. Must see?, $8,900. 538-5456

TENN YAN 16 Ft- 40 HP Outboard, electric start, extras, 2 gas tanks, trailer, good condition. $700. 653-7447

WANTED - Deadmans throttle for Hydroplane boat. Call Larry 422-1346

WOOD BOAT, 12 ft., with trailer, AmFm stereo, lights, more. Good condition. $325. or best offer. 534-5422

## 807 Boat Parts & Service

BOAT COVERS - customized to fit your boat. 12 ft. - $10. 15 ft. - $55. 18 ft. - $70. Also Tarps & Pool cover repairing. 728-0646

## 812 Motorcycles Go-Karts, Mini-Bikes

GL750 Suzuki, 1980, windjammer, AMFM 8 track stereo, great gas mileage. Excellent condition. After 5:30, Mon. - Fri., 477-6195

HARLEY DAVIDSON 1972 Sportster, electric start, low miles, stock. $1,900. 356-1190

HARLEY SPORTSTER, 1972, extras, unemployed, must sell. 427-8167

HONDA TC90 trail bike. Needs repair. $100. 421-3845

HONDA 1968 450. New battery, runs good, must see, $600. Tom 471-3917

HONDA 1971, 100CB, only 900 miles, adult owned, showroom condition, $350 or best offer. Must sell. 464-6768

HONDA, 1972, CL100, like new, 1200 miles, $400. 33171 Summers, Farmington Hd.-Schoolcraft area, Livonia.

HONDA, 1972, Elsinore MT125, $350/best offer. Call Greg, days. 541-9127

HONDA 1972, XL250, excellent condition, one owner, $500. 522-1738

HONDA, 1972, 750, with Fering, 9,000 actual miles, mint condition. $1400. 557-7333

HONDA 1973, CB450, $350. Yamaha 1974 AT-125, $125. Needs work. After 5pm 567-1069

HONDA, 1974, CB360, 2,960 miles, $650 or best. 421-8093

# Let's team up for a successful garage sale

It's that time of the year again when you get that Spring Clean-up bug and begin tossing unwanted items out of the house and into the garage. Into the garage! What a good idea for having a garage sale since they're out there anyway!!

Your hometown newspaper can help you to organize some important details that are necessary in having a profitable and successful sale. Here are a few timely tips we've put together for YOU!

### WHAT TO SELL:

Anything that still has usability and some value is a good garage sale item. Search both high and low, you'd be surprised at how many articles you will have; old furniture, toys, musical instruments, sewing machines, garden tools and the like.

### ADVERTISING:

Obviously the best way to advertise your sales is in the Observer & Eccentric classified advertising section. These ads are read avidly by people looking for bargains. Your ad can be fairly short and still effective by listing the most appealing items separately and then grouping others in categories, such as furniture, clothes, toys, antiques, etc. Of course you will want to place signs in and around the neighborhood—possibly in schools, supermarkets, beauty shops, etc.

### PRICING:

Start by listing all items by category on an inventory sheet.

Antiques for example, should be listed separately from other items. Clothing should be priced at approximately one-eighth the original cost. Any clothing ten to fifteen years old may have nostalgic appeal and can be priced slightly higher. It might even be placed in the antiques category.

Electrical appliances that work should bring one-fourth the original cost. Most prices on articles will be influenced by their condition.

You might want to try color coding your items for easy price recognition.

### DOUBLE SALE:

Many people have found it worthwhile to combine their garage sale with that of a friend or neighbor. This saves money on costs of advertising and provides a helpful hand in arranging items, pricing them, dealing with customers, besides providing welcome companionship.

Don't forget to keep separate inventories and different price color coding. Another advantage is a more impressive array of merchandise.

### LENGTH OF SALE:

The most productive sales are those that run at least three days. Tests have revealed that Thursday is the best day to advertise, the logical start of a sale would be Friday. This gives you the entire weekend in which to conduct your business.

After a day or two the word will get around and supplement your advertising efforts.
When the most attractive items are gone, you may wish to reconsider and change prices on those articles which have been slow to move.

### SETTING UP YOUR SALE:

A few days before your sale go to the bank and get plenty of small bills and various size coins. Set up a headquarters table, here you will keep your change, your adding machine, your inventory lists. Always have someone in attendance. You may want to set up a hat and coat rack and a mirror for use by those who may want to try on garments. Arrange sale items in neat rows and allow plenty of walking room between displays.

Observer & Eccentric
**Classified Ads**

DIAL DIRECT 644-1070 (Oakland County)
591-0900 (Wayne County)
852-3222 (Rochester/Avon Twp.)