

business people

Continued from previous page

Marion S. Donoghue of Birmingham has been promoted to vice president and trust officer at Manufacturers National Bank of Detroit. Donoghue joined the bank's trust department in 1974, was promoted to trust officer in 1978, and to second vice president and trust officer in 1980. Larry C. Kreal will be responsible for the Advantage Investment Service, the bank's new discount brokerage service. He was with the American Way Life Insurance Co.

Paul J. Pickner of Bloomfield Hills has been promoted to associate vice president of A.G. Edwards & Sons Inc. Pickner is the branch manager of the offices in Birmingham office and joined Edwards in 1977 when the company acquired Walcott, Lerchen & Co.

Jamal Shallah of West Bloomfield, president of Great American Foods of Detroit, has joined Pearl's Kitchen Inc. as a member of its board of directors. Shallah has been in the retail food business for eight years.

Ronald S. Siegel of Birmingham has joined the legal staff of Blue Cross and Blue Shield of Michigan as an assistant general counsel in the Employee Relations Law Section. He was an attorney with the law firm of Cooper, Cohen and Elias.

Birmingham residents Sheralyn Lambert and Kay L. Sullivan were appointed to the sales staff of WQRS-FM. Lambert was with Thomas Regional



Keller Perrault

Director and Sullivan has an academic sales background.

Jeffrey L. Larson has been appointed account executive in the Specification Sales Department of Mead Merchants — Beecher Peck and Lewis. He previously managed the Hammernill Papers Group Detroit sales office.

Stephen Hunting of Rochester has been promoted by Perry Drug Stores Inc. to the newly created post of health care services administrator at the company's headquarters in Pontiac. He joined Perry in '78 as an assistant store manager and has served as manager of the drugstore on East Boulevard in Pontiac.

Samuel N. Ray has been elected assistant vice president for human resources of Perry Drug Stores. Before joining Perry, Ray was director of human resources at Chatham Super Markets for eight years.

datebook

WORD PROCESSING OVERVIEW
Saturday, Sept. 10 — A word processing overview seminar will be 10 a.m. to noon at the Wordprocessing Learning Center of Southfield. A variety of computers will be demonstrated. Fee is \$20. For further information, call Barbara Spears at 559-5920.

WOMEN IN TELECOMMUNICATIONS
Monday, Sept. 12 — International Organization of Women in Telecommunications Inc. meets at 6 p.m. at American Bell Inc. in Southfield. Program: first of three parts of "Basic Data." Price: \$1 for members, \$4 for non-members. For reservations, call Donna Seligman at 649-4454.

STATE PROCUREMENT
Monday, Sept. 12 — A state procurement workshop designed to help women and minority business enterprises will be held at Beth El AME Church in Detroit. Free registration is 8-9 a.m. For more information, call Claudia Lauchle at 1 (517) 373-8800.

CHILD CARE
Tuesday, Sept. 13 — Americare Systems Inc. will sponsor a seminar for businesses on child care options for employer-related child care 12:30-2 p.m. at the Steak and Ale Restaurant in Farmington Hills. Price, including lunch, is \$30. For more information, call Americare Systems at 858-5980.

ARCHITECTURAL ESTIMATING
Tuesday, Sept. 13 — Introduction to Architectural Estimating and Architectural Estimating II will be offered by the Institute for Construction Management, the educational arm of the Construction Association of Michigan. The courses will be given at the Builders Exchange Building and taught by Jim Widdis. For more information, write the Institute for Construction Management, 1531 E. Jefferson, Detroit 48207.

SUCCESS BY SELECTION
Tuesday-Thursday, Sept. 13-15 — The three-day course Success by Selection will be given in Birmingham by Executive Consulting Services of Farmington Hills. For more information, call Carol Thomas at 851-4500.

MONEY MATTERS
Wednesday, Sept. 14 — The Troy office of E.F. Hutton & Co. will sponsor a free seminar on professional money management at 7:30 p.m. in Troy. For more information, call Kathi Isopi at 879-1400.

FINANCIAL PLANNING
Wednesday, Sept. 14 — A free financial planning seminar will be given at 7:30 p.m. in Troy by Mariner Financial Services. There will be a discussion of opportunities of investment in the cable television industry. For reservations, call 424-8990.

EFFECTIVE SECRETARY
Thursday, Sept. 15 — A seminar on improving secretarial effectiveness will be given at the Pontchartrain Hotel by Batten Seminars. Cost: \$135 per person, \$125 per person in groups of three or more. Fee includes all materials, seminar instruction and refreshment breaks. For further information, call Batten Seminars at 1 (800) 255-6159.

ACCOUNTANTS SEMINAR
Thursday, Sept. 15 — The Oakland County Chapter of the National Association of Accountants will hold a professional development seminar beginning at 6:15 p.m. in Bloomfield Hills. Speaker will be Wayne State professor Deborah Bright. For more information, call Steve Drexel at 382-4444 Ext. 545.

COMPUTER EXPO
Thursday-Saturday, Sept. 15-17 — The Southfield Electronic Office and Computer Expo will be in the Southfield Civic Center, 10/4 and Evergreen. For more information, call the city of Southfield.

TAX SHELTERS
Saturday, Sept. 17 — The Michigan Chapter of the National Association of Income Tax Practitioners will hold a workshop on tax shelters from 10 a.m. to 2 p.m. in Warren. Workshop and lunch: \$15. For more information, call Laraine Hewitt at 464-6221.

BUSINESS-ORIENTED BASIC
Monday, Sept. 19 — The course will focus on business management for new users of the personal computer, using existing software designed for inventory control, payroll and sales analysis. Course offered 8:30-9:30 p.m. Mondays by division of continuing education of Oakland University. For tuition and registration, call the division at 377-3135.

INCOME ENHANCEMENT
Tuesday, Sept. 20 — Investment opportunities will be examined by three speakers at a breakfast seminar offered by the Council on Small Enterprises. The seminar will be 8-10 a.m. at Rona's of Bloomfield. Registration is \$10 for non-members of the Oakland County Chamber of Commerce, \$5 for members. For reservations or further information, write the chamber at 10 W. Huron, Suite 315, Pontiac 48058.

WOMEN IN REAL ESTATE
Tuesday, Sept. 20 — The Women's Commercial Real Estate Association will meet at 11:30 a.m. in Birmingham to hear the president of Burton Development Co. The luncheon meeting is open to non-members. Reservations: \$13.25 per guest. For more information, call Marion Cohen at 335-0820.

PLASTICS
Tuesday-Thursday, Sept. 20-22 — The Society of Plastics Engineers' 1983 National Technical Conference will be held at the Renaissance Center. For more information, call Bob Moreillon at 821-0120.

Business Card Directory

Specializing in Men's Short Size Clothing
5'8" and under

NAPOLEON'S CLOSET

SHORT SIZES ONLY
685 S. Adams, Adams Square, Birmingham 642-5262

CSI (313) 559-2094

COMPUTER SCHOLAR, INC.

Computer instruction for children & adults

- Computer training in basic academic skills and College Board Prep
- Computer programming, word processing & typing

DAVID G. WALICKI
Carlyle Tower, Suite 108, 23300 Providence Dr., Southfield

Place Your Business Card In Front of 290,000 People Call 644-1100

WOOD FLOORS

855-4522 OR 626-3880
32730 NORTHWESTERN
SHOWROOM BY APPOINTMENT.
NEW NO WAX GLITS/AIZED
PLANK, STRIP, & PARQUET
CUSTOM COLOR KITCHEN WOOD
FLOORS—MANY MORE. CALL!!!

To place your business card in this directory call

J. KEVIN CURLEY
Retail Advertising Manager

Observer & Eccentric
NEWSPAPER
1225 Bowers St., Birmingham, Michigan 48012 (313) 644-1100

WATERCOLORS
of your home, cottage or farm Painted from slide, photo or on site Christmas and Note Cards with sketch of your home, boat, etc.

By Michigan Artist
Shirley Stanley
Sample Showing 335-0281

SERVING GREATER OAKLAND COUNTY AREA

DAWSON TREE SERVICE
TRIMMED - TOPPED - REMOVED
FREE ESTIMATES
LICENSED AND INSURED
DEEP ROOT FERTILIZING

CLIFFORD DAWSON 373-5264

PRECISION T.V. SERVICE

Service on all makes of T.V.'s
Stereo - Turntables - VCR

(Free Estimates on equipment carried in to us.)

320 W. 11 Mile Madison Hgts. 541-4746
Visa - MasterCard

Do you need legal help?
FREE CONSULTATION
PERSONAL INJURY

- Personal Injury
- Drugs
- Domestic Relations
- Drunk Driving
- All Legal Work
- Auto Injury
- Worker Injury
- Trip and Fall
- Malpractice
- Business & Corporate
- All Real Estate Contracts
- Municipal Law Zoning
- Wills & Estates

Law Office of Michael A. Lewis & Associates
21700 Northwestern Hwy., Southfield
CALL 559-9888 ASK FOR MR. LEWIS
SATURDAYS-EVENING HOURS

WOOD DECKS
Gazebos - Hot Tubs
"Custom Wood Structures at a Practical Price"
627-2714
MICH. DECK BUILDERS

Pace Energy Service

PACE PRODUCTS
Adhesives, Cements and Sealers for Asphalt, Brick, Chuck Holes, Concrete, Flat Roofs, Masonry and Mortar Joints

17000 W. Eight Mile Road Suite 70 A Southfield, Michigan 48075 (313) 552-7204

HOUSE INSPECTIONS

Use my 37 years of licensed construction experience to inspect the home you are considering to purchase

LEONARD H. WOLFE (313) 644-4759

It's your return that counts!
Support March of Dimes

Birth defects are forever. Unless you help.

CHIMNEYS

- Cleaned
- Screened
- Repaired
- Built New

Roofs

- Repaired
- Re-Roofed
- New
- Leaks Stopped

KARNEY DERDERIAN CONTRACTORS
427-3981
LICENSED • INSURED • GUARANTEED

THE COST OF THE ATARI 400 HOME COMPUTER
HAS HIT ROCK BOTTOM!!
ONLY \$59.95 AFTER \$50.00 REBATE

or...BUY AN ATARI 410 RECORDER (you'll need it anyway), AND GET AN ATARI 400 FOR THE LOWEST PRICE IN TOWN, JUST

\$2500
AFTER REBATE
INCLUDES COMPUTER
SUPPORT SERVICES
(\$40.00 value)
All Atari 400 software & accessories are compatible with Atari's future XL computer.

Warner Communications Company
© 1983 Atari, Inc. All Rights Reserved.

THE FAMILY COMPUTER CENTER
3895 W. 12 MILE ROAD
BERKLEY, 4 BLOCKS
EAST OF GREENFIELD

The Doll Hospital & Toy Soldier Shop
543-0520
Mon-Fri. 10-6 Sat. 10-5 Sun. 1-5

INTRODUCING DIGITAL'S PERSONAL COMPUTERS.

GRAND OPENING
September 12 through 16
10 a.m. - 6 p.m.

This is your chance to see how DIGITAL's RAINBOW 100 and PROFESSIONAL 300 SERIES personal computers fit into your business. See for yourself why experts have been giving rave reviews for DIGITAL's new personal computers.

ALBION BUSINESS COMPUTERS
BIRMINGHAM PLACE
387 S. Woodward
Birmingham
540-1494

SUCCESS

Fall Term
Sept. 19

DETROIT COLLEGE OF BUSINESS
MADISON HEIGHTS-DEARBORN

4 Year Bachelor Degrees
2 Year Associate Degrees
1 Year Diploma Programs

Offering—

- Accounting
- Data Processing
- Management
- Marketing
- Office Administration
- Word Processing
- Data Management
- Executive Secretarial
- Medical Secretarial
- Records Management
- Clerk-Typist
- Information Management
- General Management
- Safety Management
- Security Management
- Legal Secretarial
- Engineering Secretarial
- Industrial Management
- Travel and Tourism
- Accounting/ Data Processing

Fall Quarter Starts September 19
Day, Evening, Saturday Classes Available

"The Only Specialized Four-Year College of Business in the Tri-County Area"

Call Today

888-8985 848-7485
Main Campus Madison Hts. Bldg.
4501 Oakman Blvd. 1451 N. 12 Mile Rd.
Dearborn, MI Dearborn Heights, MI

DETROIT COLLEGE OF BUSINESS
DETROIT COLLEGE OF BUSINESS
DETROIT COLLEGE OF BUSINESS
DETROIT COLLEGE OF BUSINESS