## business people

Jean M. Dichting has been named manager, public relations at Kelly Ser-vices Inc. in Troy.

Beth Derwin of West Bloomfield has been named director of administrative services at Home Health Care of Met-ropolitan Detroit.

Michael J. Parrottino of Farming-ton Hills has been named key account representative for Digital Communica-tions Associates Inc.

Susan E. Reid of Birmingham has been named Detroit region services manager at Kelly Services Inc. in Troy

Tracy Smith has been named staif orticulturist at English Gardens' West loomfield store.











tional White House Conference on al's Tire Group in Troy. Small Bosloess.

C. Norman Fry of Bloomfield Hills has retired as senior vice president-marketing of Beurmann-Marshall Corp. Fry entered the direct marketing Stewart N. Smith of Bloomfield Township has been named vice presi-dent of sales and marketing for Univoy-

industry in 1938. Fry worked in the business for 30 years — including 15 years as also manager of its direct mail division — before becoming presi-dent of Automotive News Service. He also operated his own direct mult con-sulting firm before joining the Lanning-based Beurmann-Marshall in 1978 as director of marketing. director of marketing.

Ernest Kwierant Jr. has joined Lib-erty State Bank & Trust in Troy as properties manager, purchasing direc-tor, office services.

Gordon S. Walte Jr. of Birmingham has been named personnel director for Detroit Diesel Allison Division of Gen-eral Motors.

David W. Schanb has been named vice president, replacement anles, with Univoyal's Tire Group in Troy.

Barry J. Downs of Birmington has been named vice president of market-ing for Univoyal's Tire Group in Troy.

Laura Cautin of Southfield has been named manager of Real Estate One's Dearborn Heights office.

Submit information on new employees, promotions and retirements to Business Editor, Observer & Eccentric Newspapers, 3221 Schoolcraft, Unonia 48150. Please include city of residence.

## datebook

O JOB-HUNTING SEMINAR
Thursday, Nov. 21 — Job-hunting seminar begins at 7:30 p.m. in Birming-ham Fee: \$20. Information: 258-2580. Sponsor: Shannon Employment Counselled Inc.

O GETTING A JOB © GETTING AJOB
Thursday, Nov. 21 — "Writing Effective Resumes" Job-bunting seminar offered 7-10 p.m. in Rochester. Fee: \$20.
Information: 370-3033. Sponsor: Oakland University Continum Center.

• FINANCIAL SEMINAR

Thursday, Nov. 21 — "Investing in
the 1963s" financial planning seminar
begins at 7:30 p.m. in Farmington Hills.
Information: 626-1600. Sponsor: IDS
Financial Services Inc.

A DURCHASING MANAGEMENT Thursday, Nov. 21 — Purchasing Management Association of Detroit meets. Information: Jo Ann Mayer,

e IRA SEMINAR
Thursday, Nov. 21 — Free seminar
on investment alternatives for individual retirement accounts offered at 6:15
p.m. in Southfield, Information: Gratien DeSaeger, 627-1230. Sponsor: IDS
Financial Services Inc.

ACCOUNTANTS MEET Thursday, Nov. 21 — Oakland Coun-ty Chapter of the National Association of Accountants meets at 5 p.m. in Bloomfield Hills. Information: Counie Haworth, 644-2345.

ACCOUNTANTS MEET
Thursday, Nov. 21 — Western Wayne
Chapter of the National Association of
Accountants meets at 6 p.m. in Farmington Hills. Information: Don Keller,
237-848.

E. Jill Pollock of West Bloomfield as been elected a delegate to the Na-

O ACCOUNTANTS MEET

Thursday, Nov. 21 — Detroit Chap-ter of the National Association of Ac-countants meeta. Information: Edward J. Stenger, 259-9800.

AD ASSOCIATION
 Thursday, Nov. 21 — Business Professional Advertising Association of Detroit meets, Information: R.P. Murphy, 583-9300.

@ TEL-12 MALL REOPENING TEL-12 MALL REOPENING Thursday-Senday, Nov. 21-24 — Tel-12 Mail, at Telegraph and 12 Mile roads in Southfield, hold grand reopen-ing to show off extensive interior reno-vations. Fashion shows, clowns, jug-glers, mimes drawing, Mail bours: 10 a.m. to 9 pm. Thursday-Saturday, noon to 5 p.m. Sunday.

© IRA SEMINAR
Saturday, Nov. 23 — Free seminar
on investment alternatives for individual retirement accounts offered at
10:15 a.m. in Southfield. Information:
Graticn DeSager, 817-1230, Sponsor:
IDS Financial Services Inc.

@ CONTRARIAN INVESTING

Saturday, Nov. 23 — Seminars on "Contrarian Investment Strategies" of-fered at 1 p.m. and 3 p.m. in Birming-

ham. Reservations: 642-7066. Deadline, Nov. 18. Sponsor: USA Investment Group Inc.

• FINANCIAL EXECUTIVES

Monday, Nov. 25 — Detroit Chapter
of the Financial Executives Institute
meets. Information: J. Clarke Smith, 965-2483.

GETTING A JOB
Taesday, Nov. 28 — "Job Interviewing Techniques" job-hunting seminar
offered 7-10 pm. in Rochester. Fee
\$20. Information: 370-3033. Sponsor:
Oakland University Continuum Center.

WOMEN ACCOUNTANTS
 Tuesday, Nov. 28 — American Society of Women Accountants meets. Information: 584-7450.

O TV ANALYST
Tuesday, Nov. 25 — Wall Street
Week panelist Frank A. Capplello
speaks at 7:30 p.m. in Troy. Free. Information: 643-820. Sponsor: Prescott,
Ball & Turben Inc.

© CAMPER SHOW
Begins Monday, Nov. 10-Dec. 8 —
Detroit Camper and Travel Trailer
show 2-10 p.m. Monday-Friday, noon to
10 p.m. Saturday, noon to 8 p.m. Sunday at Cobo Hall in Detroit. Adult admission: 34.

O WRITING FOR BUSINESS
Monday, Dec. 2 — "Effective Business Writing" seminar offered from 8:30 a.m. to 4:30 p.m. in Detroit. Fee:

\$385. Information: Claudia, 577-4449. Sponsor: Wayne State University Management Center.

\*\*BUPERVISORS

Taseday, Dec. 3 — "Things a Supervisor Should Know" akili-building workshop offered from 8:30 a.m. to 4:30 p.m. in Detroit. Fee: 8:125. Information: Mary Kay Reed-Urick, 577-4655. Sponsor: Wayne State University Division of Non-Credit Programs.

SUPERVISOR SEMINAR
Tacday, Dec. 3 — "25 Things Every
Supervisor Should Know" seminar offered in Detroit. Fee: \$125. Information: 577-485. Sponsor: Wayne State
University college of lifelong learning.

BETTER PRESENTATIONS
Thursday, Dec. 5 — "Persuasive Presentations" seminar offered from 8:30 am. to 4:30 pm. in Detroit Fee: 4775. Information: Claudia, 577-4449. Sponsor: Wayne State University management center.

Information for this column should be sent to the business editor, Observer & Eccentric Newspapers, 3251 Schoolcraft Road, Livonia 48150. Information must be received by Monday to be published in the following Thursday issue. Publication cannot be guaranteed. Information should contain a daytime telephone number where information can be verified.



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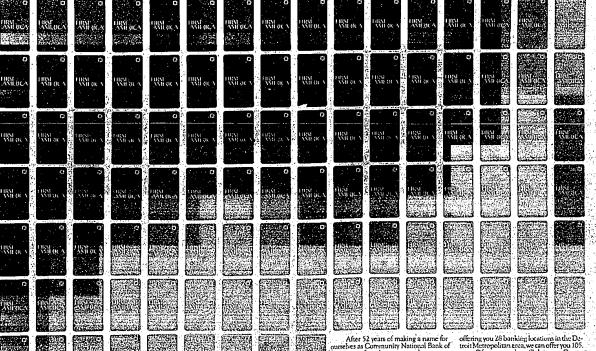
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