



Merrill Lynch Realty

OUR SUCCESS...IS OUR PEOPLE

We salute our Top Ten Associates for May 1986

CONGRATULATIONS!



Bob Tennant

Bob Tennant has had a long and successful real estate career. With twenty years in the business, this REALTOR-Associate has a thorough knowledge of his marketplace in Birmingham, Bloomfield and surrounding areas.

Bob and his wife, Joyce have been residents in Clawson for 24 years. They have enjoyed raising 7 children, whom now reside in 6 different states from New Jersey to California.

Real estate is a people business and Bob sincerely enjoys the variety of clients he deals with on a daily basis. We honor Bob in the Merrill Lynch Two Million Dollar Club and this month among the Top Ten Sales Associates.

Birmingham Office - 646-6000



Paul L. Wagner

Paul L. Wagner entered this exciting business 21 years ago, and for the past 18 years has been Merrill Lynch Realty's SALES ASSOCIATE OF THE YEAR. His continued success, which places him among the top real estate sales people in the country, is the result of a thorough understanding of the real estate profession and knowledge of his marketplace.

A father of four, Paul and his wife, Dorothy, also a Merrill Lynch sales associate, live in Bloomfield-on-the-Lakes.

This top Associate Broker has a builder's license and for the past 14 years has been a member of Merrill Lynch Realty's Seven Million Dollar Sales Club. He also belongs to the Inner Circle of the Leading Edge Society which recognizes the top sales associates for Merrill Lynch Realty offices across the nation.

Franklin-Farmington Office - 626-9100



Bette Cechanowicz

Bette Cechanowicz entered the real estate business 19 years ago. She loves working with people and has therefore been quite successful in marketing properties in the West Bloomfield, Birmingham and Farmington Hills areas. This month we find her among the Top Ten salespeople for the month of May.

This Associate Broker is a member of Merrill Lynch Realty's Two Million Dollar Club. She has been a long time member of the Highland Park Baptist Church in Southfield.

Bette and husband, Alex, enjoy 2 sons and 5 grandchildren. They have lived in the West Bloomfield area for 21 years.

West Bloomfield Office - 851-8100



Celia Brown

Servicing the needs of clients from all facets of life keeps Celia Brown challenged in her real estate career. With 16 years of experience in new construction and existing home sales, she has had much success with our company.

Celia is a member of the Merrill Lynch Realty Three Million Dollar Club, Leading Edge Society and President's Club. To date for 1986, this REALTOR Associate is already close to three million in sales. It is through personalized service that Celia enjoys much repeat business in the form of referrals.

Rochester Office - 651-8850



Gerlinde VanDriesen

Gerlinde VanDriesen is a dedicated sales professional who, after 13 years on the job, continually finds her work interesting and challenging.

Originally from West Germany, Gerlinde and her husband live on Green Lake. She is a REALTOR member of the Birmingham-Bloomfield Board of REALTORS and is on many of its committees, including the Professional Standards Committee.

This top Sales Associate belongs to the Merrill Lynch Realty's Leading Edge Society, Four Million Dollar Club and the President's Club.

West Bloomfield Office - 851-8100

Anna Pearcy

Dedication and determination describe Anna Pearcy, one of the most productive sales associates in the area. Anna entered the real estate business nine years ago and soon became an expert in the marketing and evaluation of property in the Rochester area.

A mother of three daughters, Anna graduated from Indiana University with a degree in marketing and moved to Rochester 13 years ago with her husband, David.

She's a member of Merrill Lynch Realty's Five Million Dollar Club, Leading Edge Society, and President's Club.

Rochester Office - 651-8850



Delores Davidson

Delores Davidson has a sincere interest in her clients and believes the company's progress and continued success is based on the friendship of the clients it serves.

Delores began her career as an administrative assistant in data processing and has held a number of volunteer positions. She graduated from Bay City Business College and in 1981 was awarded an Educational Achievement Award from the Metro Board of Realtors.

A longtime resident of Oakland County, Delores lives in the area with husband, Ricardo, and one son. She is a member of Merrill Lynch Realty's Five Million Club, Innercircle member of the Leading Edge Society, Top 10% Club, Metro MLS, and President's Club. She also earned the Highest Closed Outgoing Referral award from Network 86, the national referral service which puts clients in contact with top sales agents such as Delores.

Franklin-Farmington Office - 626-9100



Sue Tomlinson

Sue Tomlinson has been with Merrill Lynch Realty 3 years and has already achieved status in the Two Million Dollar Club. This Realtor Associate has served on the Board of Realtors in South Oakland County as well as on the Birmingham/Bloomfield Board.

She is a mother of two daughters aged 12 and 16 and has lived in Beverly Hills for 10 years.

Her love for her work stems from her interest in making people happy. She enjoys meeting new people and finds great satisfaction in her sales career.

Birmingham Office - 646-6000



Jeanne Tilford

Jeanne's success is achieved through many hours of hard work, a complete knowledge of the real estate market, and a natural ability to market properties.

A native of Southeastern Michigan, Jeanne joined the Troy office three years ago with a resume full of volunteer positions. She believes a career in real estate sales is rewarding and extremely challenging. Her enthusiasm is "contagious" state her co-workers, combined with her dedication, it definitely makes her one of the top sales people in the company.

Jeanne has been a Troy resident for ten years and has two daughters who attend Troy Schools. With well over 2 Million Dollars in Sales recorded for the first 8 months, 1986 promises to be Jeanne's most successful year ever. She is also a member of the President's Club.

Troy Office - 689-8900



Judy Ankrapp

Judy is a prime example of a devoted professional who, after 10 years working in the Birmingham/Bloomfield area, still finds her career extremely challenging and enjoyable.

This Associate Broker has been a resident of Bloomfield Township for 17 years. She enjoys spending her after hours with her children and husband, John.

This Top Ten Sales Associate belongs to Merrill Lynch Realty's Three Million Dollar Club and the President's Club.

Birmingham Office - 646-6000



BIRMINGHAM
975 S. Hunter
at 14th Mile Rd.
646-6000

BLOOMFIELD HILLS
1520 N. Woodward
at Long Lake Rd.
647-5100

FRANKLIN HILLS
30840 Northwestern Hwy.
626-9100

TROY
5017 Rochester Rd.
at Long Lake Rd.
689-8900

ROCHESTER
1000 W. University
(in Meadowbrook Plaza)
651-8850

WEST BLOOMFIELD
4316 Orchard Lake Rd.
at Lone Pine Rd.
851-8100

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