



## A First Of Michigan IRA Is Designed For People With These Retirement Plans.

At First of Michigan, we believe that the most important retirement plans are your retirement plans. But lately, if all the confusion over tax reform threatens to throw you off your course, we'd like you to know a few things.

First, your 1986 IRA contribution made by April 15, 1987 is fully deductible. And we strongly urge you to take advantage of it. Secondly, any further contributions made in the coming years, even non-deductible ones, will still grow tax-deferred. Finally, all of the professional brokers at First of Michigan are trained to make a substantial contribution to your retirement—in the form of hard work, excellent advice and personal service.

For more information, call or write us today and ask for a free copy of our booklet, "Individual and Corporate Retirement Planning 1986-1987." It's the best way we know to make sure that, someday, your ship will come in.



**Because It Takes  
More Than Money  
To Make Money.**

### First of Michigan Corporation

280 N. Woodward/Birmingham, MI 48011/(313) 647-1400  
6705 Orchard Lk. Rd./West Bloomfield, MI 48033/(313) 855-2100  
1000 W. University/Rochester, MI 48063/(313) 651-8880

PLEASE SEND ME MORE INFORMATION

Name \_\_\_\_\_ Business Phone \_\_\_\_\_  
Address \_\_\_\_\_ Home Phone \_\_\_\_\_  
City \_\_\_\_\_ My FOM Representative is \_\_\_\_\_  
State \_\_\_\_\_ Zip \_\_\_\_\_