#### business people

Frank B. Foster of Bloomfield Hills was appointed to the residen-tial products field sales staff of Knauf Fiber Glass, headquartered in Shelbyville, Ind. Foster, based in De-troit, is responsible for residential insulation product sales in Michigan, northern Indiana and the Akron, To-ledo and Cleveland areas of Ohio.

Three appointments have been an-Three appointments have been announced at the new Guest Quarters Hotel in Troy, which opened May 1. They are Cary Turecamo, who was named general manager, Manny Escalante, who was named regional director of marketing, and Dianne Innes, who was named director of sales

Christine Powell Ward was named art director at Woodward and Ham-ilton Inc., a Birmingham advertising agency. She had been senior art di-rector at Seltzer Kaufman and McGraw.

Tony Hernandez was named executive vice president of Doyle Mar-keting and Communications Group Inc., Southfield.

Byrog C. Babbish of Bloomfield Byron C. Babblsh of Bloomfield Hills was appointed assistant secre-tary of Chrysler Financial Corp. in Troy. In his new position, he is pri-marily responsible for handling the legal aspects of the corporate fi-nancing of Chrysler Financial Corp. and Chrysler Financial Corp.

Catherine V. Shaw of Farmington Hills was named sales manager at the Novi Hilton where her responsi-bilities include serving existing ac-counts and generating new business for the hotel.

Charles Fosse was named director of design with Wah Yee Associates, architects and planners of Southfield.

H. Richard Coffey was named director of sales and marketing for John Richards Development Corp., a Bloomfield Hills-based builder and developer.





Sieve Platto, Joel Mitchell and Al-lan Woodrow of Troy joined W.B. Doner and Co. advertising and public relations in Southlied. Platto was with J. Walter Thompson in Detroit. Mitchell was with Kolesar and Hartwell in Minneapolis. Woodrow also was with J. Walter Thompson.

David D. Quisenberry of Bloom-field Hills joined the Berline Group in Bligham Farms as an art direc-tor. He was formerly a graphic art-ist for the Instructional Media Cen-ter at Michigan Statue University.

Dan Sundt was named an account representative for Grace and Wild Studios in Farmington Hills. The firm is a video production and post-production facility.

Susanne Klarr was promoted to traffic supervisor for the Troy firm of Kolon, Bittker and Desmond Inc. Klarr had been print production and traffic coordinator for the agency.

Joan Coombs was promoted to ac-count executive at Executive Office Supply Inc. of Farmington. She has been with the company for four years in the retail division.





Daivd W. Sommerfeld has become a member of Butzel Long Gust Klein & Van Zile with offices in Birmingham and Detroit.

Donald G. Edel was promoted to manager director K mart Far East Ltd. Most recently, Edel was associ-ate manager director - Far East Ltd.

Paul Marshall was promoted to co-director, international depart-ment with K mart Corp. in Troy. Marshall most recently was manag-ing director of K mart Far East Ltd. He has been with the company 32

John H. Worful was named director of K mart merchandising systems with K mart in Troy. Worful, who has been with the company 35 years, most recently was senior buyer.

Mike Jospeh, a sales representa-tive for Majestics Sales Inc. in Troy, was named Hiram Walker cordial brand manager.









Joseph L. Opyrchal was appointed president and chief executive officer of Epocm, a Troy firm that specializes in manufacturing and engineering automation computer systems development. Opyrchal co-founded the company in 1982 and is replacing Hans W. Leu, who is leaving to form a European affilliate. James S. Rigler, who joined Epoom in 1983 as operations manager, was named vice president. Howard A. Kramer was named director of pharmacy recruiting and training with K Mart Corp. in Troy. Kramer has been with the company 31 years. Most recently, he was cobuyer for hair goods, health and beauty aids, over-the-counter drugs and prescription drugs.

Neger H. Morell was elected vice president. Morell was elected vice president-quality assurance for the farmington Hills firm of Douglas and Lomason Co. A. Warren Daubenspeck was named assistant vice president-safety engineering, and Carl J. Holdampf was named assistant vice president-product engineering, Douglas and Lomason Co. Is a major supplier to the automotive industry of original equipment sealing, hardware and ornamentation.

Michael Dickerman was named director of pension operations for Retirement Services Corp. of Birmingham. He is responsible for overseeing the design, administration and continuing qualification of all retirement plans.

Donald L. Boase joined Associates Creative, a Southfield-based adver-tising and sales promotion agency, as an account executive.

John Silvani of Farmington Hills was named manager of the micro-computer service at Coopers and Ly-brand, a national accounting firm with 90 offices in the United States. Michigan offices are in Detroit and Grand Rapids.

Adam Stulgo joined D.N. McNab-nay and Associates Inc., commercial real estate, with offices in Bioom-field Hills. He will specialize in the leasing and sale of office and medi-cal properties and vacant land.

Alan Reinstein of Southfield was on the faculty for the May 15-17 CPA Weekend, a program for relicensure sponsored by the Division of Contin-uing Education and the School of Business Administration at Oakland University.

Cynthia Reich of Southfield was appointed project supervisor for Creative Universal, a marketing communications group in Warren.

Milan W. Popovich of West Bloomfield was named vice presi-dent of marketing and sales for Unit-ed American Healthcare Corp. in Detroit.

Anita Soloman was one of 74 fi-nancial planners from throughout the nation to attend a career devel-opment conference at IDS corporate headquarters in Minneapolis. She is a personal finance planner in the Farmington Hills area.

Ronald L. Calhoun of Rochester was appointed manager of the exec-utive planning service department at Alexander and Alexander of Michligan Inc., the nation's largest retail broker of property, casualty and ma-vine insurance.

Please submit black-and-white photographs, if possible, for inclusion in the business people column. White we value the receipt of photographs, we are unable to use every photograph submittee. The photograph submittee turned, please enclose a self-addressed, stamped envelope, Indicate in a margin on the front of the photograph that you want it returned. We will do our best to comply with your request. Send information to: Business editor, 38251 Schoolcraft, Livonia 48150. Please include city of residence and a daytime telephone number where information can be verified. Please submit black-and-white

# Foster Escalante West Bloomfield have been named associates at James P. Ryan Associates, architects and planers, of Farmington Hills. Corey, who was promoted to controller/associate, joined the company in 1979. Dellicolil, promoted to senior designer/associate, joined the company in 1984 as senior designer and project adminisciate, Joined the company in 1964 as senior designer and project adminis-trator. Farber, promoted to specifi-cation writer and estimator/associ-ate, joined the company in 1979 as project manager in charge of es-timating.

Danlel J. Plenta of Southfield was promoted to banking officer in the financial services division of Nation-al Bank of Detroit. Pienta, an NBD employee for seven years, serves as corporate cash management sales representative.

William J. Rau was promoted to central region support division man-ager and Michael T. Tank was pro-moted to regional support division operations manager at the Troy off-ice of Allen-Bradley, a Rockwell International company.

Robert Jablonski of Birmingham was named a vice president of Yaffe and Co. in Southfield, where he works as creative director. He joined the company in 1985.

Harriet L. Orley of Birmingham was appointed assistant vice presi-dent, private banking department, at Comerica Inc. She joined the corpo-ration in 1978.

Bill Miller joined Mars Advertis-ing of Southfield as vice president account planning. He will be respon-sible for development of existing cli-ents and new business strategy de-John Richards Development Corp., a Bloomfield Hills-based builder and developer.
Guil Corey, Anthony J. Delliculii of Southfield and Alfred S. Parber of

The National Bank of Detroit has announced several promotions in-cluding that of Carole Winnard of Birmingham to second vice president in its Michigan banking division, Lisa A. Ferris of Birmingham to commercial loan officer in its eastern metropolitan regional banking division, and L. David Rabinowitz of Bioomfield Hills to commercial loan officer in its eastern The National Bank of Detroit has

Richard J. Bochman was named vice president of sales and marketing for the Bohn aluminum and brass division of Wickes Manufacturing in Southfield. He has been with the company since 1980. In his new position he will be responsible for developing sales and marketing strategy for the division.

Cynthia S. Boesler, a certified fi-nancial planner, has joined the Insti-tute for Financial Planning Inc. in WJBK TV CHANNEL 2 TROUBLESHOOTERS BUREAU

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Sat., June 20

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