# datebook

### NEW TAX LAW

Thursday, Oct. 1 - "Consequences of the 1986 Tax Law" offered 7:30-9:30 p.m. in Union Lake. Free. Information: Maggie Champagne, 350-3030. Sponsor: Arthritis Foundation.

RUN A BUSINESS
 Thursdays, Oct. 1 to Nov. 5—
"How to Run a Successful Small Business" offered 7-10 p.m. in Troy. Fee: \$295. Information: 542-4220. Sponsor: Small Business Management Schools.

# WORD PROCESSING

● WORD PROCESSING
Thursdays, Oct. 1-22 — Word processing class using the IBM PC and
Textra Software offered 7-9 p.m. in
Bloomfield Hills, Fee; \$75. Information: 645-3635. Sponsor: Cranbrook
Schools.

### • REAL ESTATE SALES

Friday, Oct. 2 — Commercial and industrial real estate sales continuing education class from 8:15 a.m. to 4:30 p.m. in Southfield. Non-member fee: \$45. Information: Brenda Zimmerman, 259-0400. Sponsor: Detroit Board of Realtors.

# • IBM FOR BEGINNERS

■ IBM FOR BEGINNERS
Saturdays, Oct. 3:24 — Fundamentals of operating and IBM personal computer offered from 9 a.m. to
12:30 p.m. in Rochester. Fee: \$115.
Information: 370-3120. Sponsor: Oakland University division of continuing education.

BLACK WOMEN
 Sunday, Oct. 4 — "Profiles of Success" lunch offered from 11 a.m. to 5 p.m. in Detroit. Non-member fee: \$50. Information: 341-7400. Sponsor: National Association of Black Women Entrepreneurs.

# LUXURY HOME BUILDING

● LUXURY HOME BUILDING Tuesday, Oet. 6 — "Inside Story on Property Development" lecture on luxury home building by Robert Jones of Robert Jones Associates of-fered 6-8 p.m. at the McGregor Me-morial Conference Center in Detroit. Fee: \$40 (includes parking and re-freshments). Information: Lynne E. Fuller, \$77-4710. Sponsor: Wayne State University's college of lifelong learning.

### AMERICAN-ISRAEL

Tursday, Oct. 6 — Opening of annual meeting of American-Israel Chamber of Commerce of Michigan at 6:30 p.m. In Southfield. Non-member fee: \$40. Information: 661-1948.

• UNEMPLOYMENT COUNCIL Tuesday, Oct. 6 — Employers' Un-employment Compensation Council

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meets in Troy. Non-member fee: \$90. Information: 961-8670.

● TAX-ADVANTAGED
INVESTING
Tuesday, Oct. 6 — "Investment
Opportunities After Tax Reform"
begins at 7:30 p.m. in Bloomfield
Hills. Fee: 88.50. Information: 6453635. Sponsor: Cranbrook Schools.

# 50+ FINANCIAL PLANNING Tuesdays, Oct. 6-20 — "50-Plus Beilrement Planning and Investing" offered 7-9 p.m. in Rochester. Fee: \$20. information: 370-3120. Sponsor: Oakland University division of continuing education.

WIVES AND FINANCES
 Wednesday, Oct. 7 — "A Financial
Survival Plan for Wives" offered
from 10 a.m. to noon at The Community House, 380 S. Bates, Birmingham. Fee: \$121. Information: 6445832. Sponsor: The Community
House

### STRESS MANAGEMENT

STRESS MANAGEMENT
Wednesday, Oct. 7 "Stress Management Survival Kit" from 9 a.m.
to 4 p.m. in Rochester. Information:
370-3120, Sponsor: Oakland University division of continuing education.

BUSINESS
COMMUNICATORS
Wednesday, Oct. 7 — Intrernational Association of Business Communicators meets. Information: Sue
Robach, 855-2888.

 WOMEN AND MONEY
 Wednesdays, Oct. 7-21 — "Women
Alone: Emotions and Money" offered
7-9 p.m. in Rochester. Fee: \$20. information: 370-3120. Sponsor: Oakland University division of continuing education. ing education.

● MANAGEMENT COURSE
Thursday, Oct, 8 — "Excellence in
Management" class offered from 9
a.m. to 4 p.m. at The Community
House, 380 S. Bates, Birmingham
Based on "One-Minute Manager."
Fee: \$65. Information: 644-5832.
Spensor: The Community House.

● LOW-COST ENTREPRENEURSHIP Thursday, Oct. 8 — "Low-Cost En-trepreneurship Opportunities" of-fered in two parts: 2-5 p.m. and 5-8 p.m. in Detroit, Fee: \$10. Informa-tion: 322-4600. Sponsor: Detroit Ur-ban Legue. ban League.

CAREER STRATEGIES
 Thursday, Oct. 8 — Career Strategies seminar offered from 8:30 a.m. to 5 p.m. in Detroit. Fee: \$125. Information: 280-1155. Sponsor: Personal

Development Institute

ROBOTICS
INTERNATIONAL
Tuesday, Oct. 13 — Detreit Metro
Robotics Chapter 235 meets. Information: 377-7509.

PROFITABLE PRACTICE
Tuesday, Oct. 13 — "Keys to a
More Profitable Practice" offered
from 8:55 a.m. to 5 p.m. in South
field. Non-member fee: \$175. Information: 855-2288. Sponsor: Michigan
Association of Certified Public Ac-

VENTURE CAPITAL
 Tuesday, Oct. 13 — Southeastern
Michigan Venture Group meets. Information: Ann Martyn, 779-9862.

HOME BUSINESS
 Tuesdays, Oct. 13, 20 — "Starting and Running a Business from your Home" for women entrepreneurs begins at 7:30 p.m. in Bloomfield Hills. Fee: \$20. Information: 645-3635. Sponsor: Cranbrook Schools.

BARTER EXPO
 Wednesday, Oct. 14 — Free fall
Barter Expo. 4-9:30 p.m. at the
Southfield Civic Center, 10½ Mile
and Evergreen roads. Information:
544-1350.

• INTUITIVE MANAGEMENT
Wednesday, Oct. 14 — "Intuitive
Management ... When a Hunch
Means a Bunch" begins at 7:30 p.n.
in Bloomfield Hills. Fee: \$10. Information: 645-3635. Sponsor: Cranbrook Schools.

BEGINNING SPREADSHEET
Thursdays, Oct. 15 to Nov. 5
 "Beginning Spreadsheet using 1BM-PC and Lotus Symphony" offered 7-9
p.m. in Bloomfleid Hills. Fee: \$75.
Information. June Fasan, 645-3635.
Sponsor: Cranbrook Schools.

# • INVESTMENT INFORMATION

INFORMATION
Thursday-Saturday, Oct. 15-17 —
Investors Gallery of stock investment information offered 2-6 p.m.
Thursday, from noon to 6 p.m. Friday and from 10 a.m. to 4 p.m. Saturday in Detroit. Free, Information:
543-6612, Sponsor: National Association of Investors Corp.

# COMMERCIAL

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BROKERAGE
Friday, Oct. 16 — "The How-To's
of Commercial Brokerage" continuing education class begins at 8 a.m.
in Detroit. Non-membey-fee: \$85. Information: Brenda Zimmerman, 2590400. Sponsor: Detroit Board of Realtors.

SMALL BUSINESS
GROWTH
 Priday, Oct. 16 — Growth strategies for the going concern conference held all day in Union Lake. Fee: \$75. Information: 360-3941. Sponsor. Oakland Community College.

WOMEN IN MICHIGAN ● WOMEN IN MICHIGAN
Friday-Sunday, Oct. 16-18 —
"Women Meeting the Challenge in
Michigan" conference in Detroit.
Non-member fee: \$175. Information:
963-5088. Sponsor: Women's Economic Club.

PERSONNEL
CONSULTANTS
 Friday-Saturday — Annual convention of Michigan Association of Personnel Consultants in Troy. Nonmember fee: \$200. Information: 759-6910.

• 50 + FINANCIAL PLANNING Monday, Oct. 19 — "Financial Planning for the Nitty Fitties" class offered 7:30-30 pm. at The Com-munity House, 380 S. Bates, Bir-mingham. Fee: \$12. Information. \$44-5832. Sponsor: The Community House.

House.

OFFICE BUILDING
DEVELOPMENT
Tuesday, Oet. 20 — "Inside Story
on Property Development" lecture
on office building development by
Peter Burton of Burton-Share Inc.
offered 6-8 p.m. at the McGregor
Memorial Conference Center in Detroit, Fee: \$40 (includes parking and
refreshments). Information. Lynne
E, Fuller, 577-4710. Sponsor Wayne
State University's college of lifelong
learning.

## TIME MANAGEMENT

• TIME MANAGEMENT Tuesday, Oct. 20 - "Office Time — Make It Work for You" class of-lered 7-10 p.m. at The Community House, 380 S. Bates, Birmingham. Fee: \$28. Information: 644-5832. Sponsor: The Community House.

SINGLE-BUSINESS TAX
 Tuesday, Oct. 20 — Single business tax workshop from 8 a.m. to noon in Southfield. Information: 485-309. Sponsor: National Federation of Independent Business/Michigan.

LOTUS 1-2-3
 Tuesday and Thursday, Oct. 20
 and 22 — Two-day seminar meets
from 9 a.m. to noon and 1-4 p.m. in
Rochester, Fee: \$150. Information:
370-3120. Sponsor: Oakland Univer-

# ENGINEERING JOB FAIR Tuesday-Wednesday, Oct. 20-21 —

A Detroit engineering and high-tech job fair will be held 10 a.m. to 8 p.m. in Detroit. For more information, call 388-249. Sponsor: Career Re-croiting Conferences.

● LOTUS 1-2-3

Tuesday, Thursday, Oct. 20, 22 —
Louisday, Seminar offered from 9

a.m. to 4 p.m. in Rochester. Fee:
\$150. Information: 370-3120. Sponsor: Oakland University division of
continuing education.

MANAGEMENT WRITING
 Tuesdays, Oct. 20 to Nov. 21 —
"Writing for Management Success"
offered 6:30-9:30 at Marygrove Colloge, 8425 W. McNichols, Detroit.
Fee: \$155. Information: 862-8000.

Fee: \$155. Information: 802-8000.

\*\*REAL ESTATE\*\*
Wednesday, Oct. 21 — Real estate iteense renewal and continuing education credit seminar offered from 8 a.m. to 4:30 p.m. in Farmington Hills. Non-member (see: 355. Information. Kathy Brown, 647-3111. Sponsor: Institute of Real Estate Management.

DATA MANAGEMENT
 Wednesday, Oct. 21 — Data Processing Management Association meets. Information: Carol Stephens,

CAREER STRATEGIES
 Saturday, Oct. 24 — Career Strategies seminar offered from 8:30 a.m. to 5 p.m. in Southfield. Fee. \$125. Information: 280-1155. Sponsor: Personal Development Institute.

CONSTRUCTION SERVICES
 Wednesday-Thursday, Oct. 28-29
 "How to MarkleT Construction
Services" conference begins at 9
 a.m. in Detroit. Non-member fee:
\$460. Information: 342-5100. Sponsor: Assciated General Contractors.

BEGINNING SPREADSHEET
 Wednesdays, Oct. 28 to Nov. 18 —
 Beginning Spreadsheet using IBM-PC and Lotus Symphony' offered 7-9
 p.m. in Bloomfield Hills. Fee: \$75
 Information June Fassan, 645-3635
 Sponsor: Cranbrook Schools.

NURSING SYMPOSIUM
 Friday, Oct. 30 — Research symposium sponsored by Michigan Signa Theta Tau Research Consortium and OU's Theta Psi chapter all day in Rochester. Non-member fee: \$40. Information: 370-4071.

# BEGINNING COMPUTER Mondays, Nov. 2-23 — "Beginning Computer" offered 7-9 p.m. in

Bloomfield Hills, Fee: \$60, Information: June Fasang, 645-3635, Spon sor: Cranbrook Schools.

# INTUITIVE MANAGEMENT

● INTUITIVE MANAGEMENT Wednesday, Nov. 4 — "Intuitive Management: Integrating Right: and Left-Brain Skills" class offered 7:30-5:30 p.m. at The Community House. 380 S. Bates, Birmingham. Fee: \$18 Information: 644-5832. Sponsor: The Community House.

STOCKS AND BONDS
 Modays, Nov. 9-23 — "Introduction to Stock and Bond Investments offered 8-10:30 p.m. in Troy. Fee. 958. 8 CPE credits. Information 689-8282 Ext. 260. Sponsor. Walsh College

AUTO CONFERENCE
 Monday-Thursday, Nov. 9-12 -AUTOPACT '87, automotive conference and exposition, held at Cob-Hall in Detroit. Information: 271
1500 Ext. 292. Sponsor. Society of Manufacturing Engineers.

• 401 (K) PLANS
Tuesday, Nov. 10 — "401 (F) Plass New Developments and Continuing Utility" offered from 8.45 a.m. to 12:30 p.m. in Troy. Fee. 150 4 CPE credits. Information 688-8282 Ext. 260. Sponsor: Wafsh College.

BULLDING APARTMENTS
Moday, Nov. 10 — 'Inside Story
on Property Development' I technobriding apartments by Rober:
Brody of Samuel Brody and Sons offered 6-8 p.m. at the McGregor Mimorial Conference Center in DevelopFee: \$40 (Includes parking and refreshments). Information. Lynne EFuller, 517-4710. Sponsor, Wayne
State University's college of Infelong
learning.

NEGOTIATING
 Wednesday, Nov. 11 — "Negotiating in American Business" offered from 845 a.m. to 430 p.m. in Troy Fee: \$115. 8 CPE credits. Information: 658-8282 Ext. 260 Sponsor Walsh College.

Information for this columns hauld be sent to the business coin to the business coin to the conference of Economics National 48150. Information must be received by Monday to be published in the following Transdatuse Publication curvo the granatical Information should not an adaptine felephone machine where information can be treated. fred.





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