

# GUARANTEED!

*We at Real Estate One Training Center think we offer the best pre-license and post-license real estate training.*

## OUR GUARANTEE!

*We want you to pass the state real estate exam the first time. We prepare you to do just that, but here's our guarantee: We know that adults learn at different rates. Some people can sit through a 40 hour course and still need more help. We guarantee that if you don't pass our state approved course you can come back again for any or all of the classes until you do - at no extra charge. We also guarantee that you can still come back to any day or evening classes or review courses to enhance your ability to pass the state exam - again, at no extra charge to you. Our goal is to prepare you to pass the state exam the first time. If you need more help, we offer it and there's no extra charge.*

*We're ready to help. Please join our class.*

**\$99.00 Includes:**

- 40 hours of class
- Quizzes every class
- 19 hours of extra help (review classes)
- 2 exams
- Completely new 617 page textbook covering all topics
- The best instructors anywhere

1. Approximately 1,900 people go through our 40 hour state-approved real estate pre-license course every year and we have taught this course for over 15 years.
2. We are the biggest and best school because we have established a teaching staff and policies to help each student.
3. We offer at no extra charge 14 extra hours of review classes for people who just want a little extra time to study math, Michigan law, and general real estate topics.
4. We offer the students quizzes at each and every class to get them prepared for the state exam.
5. We have 2 exams which act as a help and study guide.
6. We offer classes in:
  - Wyandotte
  - Novi/Northville
  - Macomb County
  - Doner Building (I-696 at Lahser)
  - Ann Arbor
7. We offer a chance for students to come to either day or evening classes or both if they want extra help.
8. Our instructors go through extra training themselves every month to keep up-to-date with new laws and details which affect real estate here in Michigan.
9. We have just published a new 617 page manual which each person receives in the course to enhance self study.
10. We genuinely care about every person who enters our pre-license course. We want you to complete and pass our course and pass the state real estate exam. Please join our class.

**CLASSES BEGIN MONDAY, OCTOBER 19th, 1987**

**CALL 356-7111 and ask for ERIN WALSH**  
or call any manager at your neighborhood Real Estate One office listed below:

*P.S. WE INVITE ALL BROKERS TO SEND NEW POSSIBLE ASSOCIATES TO THE TRAINING CENTER FOR THIS COURSE.*

## ATTENTION ALL LICENSED REALTORS

*We offer The 1987-1988 6-Hour Continuing Education Course...We think it's the best course anywhere!*

1. Four different instructors:
  - Vice President of Education - Claudia Cauley
  - Attorney - Don Welday
  - Head of Mortgage Services - Vic Miller
  - Senior R.N.M.I. National Instructor - Bill Barrett
2. It's only \$20 for the entire 6 hours.
3. Complete 65 page student outline.

4. All brokers and salespeople from all companies are invited.
5. Oakland Community College (I-696/Orchard Lake Rd.) Smith Auditorium (holds 400 people).
6. 8:30-4:30 on: Friday October 16, Saturday November 7, or Saturday December 12.
7. Just call Erin Walsh at 356-7111 and sign up now!
8. License renewal requires an approved 6 hour course.
9. Please join our class.



**Real Estate One.® INC.**  
REALTORS®

**Commercial**  
353-4400  
**Birmingham**  
646-1600

**Bloomfield Hills**  
644-4700  
**Farmington**  
477-1111

**Farmington Hills**  
851-1900  
**Lathrup Village**  
559-2300

**Livonia**  
261-0700  
**Plymouth/Canton**  
455-7000

**Rochester**  
652-6500  
**Royal Oak**  
548-9100

**Troy**  
526-1300  
**Union Lake**  
363-1511

**West Bloomfield**  
681-5700  
**Westland**  
326-2000

*Plus 16 additional Detroit area offices.*

*\*Real Estate One, Inc., 1987*