

# Meet Your Realtor...

## PEOPLE MAKING IT HAPPEN IN REAL ESTATE

These Realtors are extensively trained professionals  
dedicated to high standards and personal service



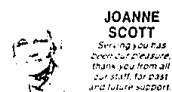
### What is a REALTOR?



The terms REALTOR®, REALTORS®, and REALTOR-ASSOCIATE® and the accompanying block "R" symbol are registered collective membership marks that identify and may only be used by real estate professionals who are members of the National Association of Realtors®. Membership in the National Association, and the consequent privilege to use one or more of those marks, is available only to real estate professionals who are willing to be bound by the National Association's strict Code of Ethics. That Code of Ethics was designed to protect sellers as well as buyers and to encourage cooperation among real estate professionals in bringing buyers and sellers together.

By selecting a broker who is a REALTOR®, buyers and sellers avail themselves of helpful mortgage and market information.

The National Association of Realtors® is comprised of more than 625,000 concerned real estate professionals, active in civic affairs in their communities throughout the nation. They also monitor and assist in the legislative process, and represent the interests of property owners in the fight to preserve private property rights. REALTORS® are not just members of the National Association; they are valuable contributors to your community.



**JOANNE SCOTT**  
Serving you has been our priority. Thank you from all our staff, for past and future support.

**CENTURY 21 J. SCOTT, INC.**  
522-3200

30104 Ford Road (Shenandoah Square), Garden City



**CURTIS SHINSKY**  
Thanks to all my clients, friends, and colleagues for another successful year.

**\*EARL KEIM REALTY SUBURBAN**  
261-1600

15707 Farmington Road, Livonia



**BILL PEANDER**  
Committed to making your Real Estate dreams a reality.

**ERA COUNTRY RIDGE REALTY**  
474-3303

35550 Grand River, Farmington Hills



**WENDY BRATT**  
Looking for a Realtor that will listen to you? I'm all ears! Let my enthusiasm and knowledge go to work for you.

**THE MICHIGAN GROUP**  
851-4100

7499 Middlebelt, West Bloomfield



**BILL WILLIS**  
Over 30 years experience. Recommended by many attorneys, bankers, and neighbors as the one to call to get your house sold.

**MAYFAIR REALTORS**  
522-8000

16325 Middlebelt, Livonia



**PATRICIA A. STOKES**  
Associate Broker 15 Years of successful closing and satisfied clients. Member of President's Club.

**WEIR, MANUEL, SNYDER & RANKE REALTORS**  
455-6000

500 S. Main, Plymouth



**BOBBIE J. REID**  
Thanks to all who helped make 1987 a very successful year!

**ERA COUNTRY RIDGE REALTY**  
474-3303

35550 Grand River, Farmington Hills



**MARIANNE DILA STRICKLAND**  
"The Real Estate Lady"

**THE MICHIGAN GROUP**  
851-4100

7499 Middlebelt, West Bloomfield



**RON OCHALA**  
Associate Broker No one will work harder for you.

**RE/MAX 100**  
348-3000

39509 Orchard Hill Place, Novi



**TERRY S. STILLWAGON**  
My partner Rosemary Firestone and myself wish to thank our clients for another great year.

**CENTURY 21 - TODAY**  
261-2000

17122 Farmington Road, Livonia



**TONY FARRUGIA**  
Specializing in New Construction and Vacant Land.

**ERA COUNTRY RIDGE**  
474-3303

35550 Grand River, Farmington Hills



**VERNA KAY**  
Associate Broker Thank you for another good year. Member of the President's Club.

**C-21 M.J. CORPORATE TRANSFEE SERVICE**  
851-6700

30110 Orchard Lake Road, Farmington Hills



**ROSEMARY T. FIRESTONE**  
"Multi-Million Dollar Producer" My partner, Terry Stillwagon and I thank all of you who have entrusted their real estate needs with us during the past several years.

**CENTURY 21 TODAY**  
261-2000

17122 Farmington Road, Livonia



**SANDY SERESEN**  
With over 4 Million Sales in '87, I can get the job done! Thanks to all the lovely people who help make my job such fun!

**MAYFAIR REALTORS**  
522-8000

16325 Middlebelt, Livonia



**GENIE DUNN**  
Realtor-Associate Home ownership is a right stemming from our rich American heritage. My congratulations to Michigan Homeowners during American Home Week.

**COLDWELL BANKER**  
459-6000

44523 Ann Arbor Road, Plymouth



**JERRY F. EDWARDS**  
Broker, Centurian Office. "Thanks to all our clients and associates in the area helping make 1987 a banner year."

**CENTURY 21 M.J. Corporate Transferee Service, Inc.**  
851-6700

30110 Orchard Lake Road, Farmington Hills



**JEAN MACKEY**  
Associate Broker Member President's Council of Excellence.

**REAL ESTATE ONE**  
851-1900

29630 Orchard Lake Road, Farmington Hills



**SHIRLEY ANN FELDMAN**  
President's Club Thank you for your loyalty.

**C-21 M.J. CORPORATE TRANSFEE SERVICE**  
851-6700

30110 Orchard Lake Road, Farmington Hills



**RACHEL COLVIN**  
Earned the Top Sales Centurian Award for Century 21 for the entire state. Thanks friends and neighbors for your confidence in me.

**CENTURY 21 TODAY**  
261-2000

17122 Farmington Road, Livonia



**RACHEL RION**  
Real Estate Specialist 1987 Sales Over 4 Million

**RE/MAX 100**  
348-3000

Serving W. Wayne & Oakland Counties



**JOE BAILEY**  
Let Me Help You. It is often surprising to find the great heights that a person can attain by merely being on the level.

**MAYFAIR REALTORS**  
522-8000

16325 Middlebelt, Livonia



**DON CONVERSE**  
As Broker, I'm pleased to announce that Signature III, Inc. has opened a new office at 12 Mile & Farmington Road. Let our staff assist you.

**SIGNATURE, III, INC.**  
489-4010

33533 W. 12 Mile, Suite 160, Farmington Hills



**MARVA MCPHERSON**  
"Offering Complete & Sincere Service for your Real Estate Needs."

**THE MICHIGAN GROUP**  
851-4100

7499 Middlebelt, West Bloomfield



**ROGER WALKER**  
Associate Broker I'm not satisfied 'til you are.

**THOMPSON-BROWN CO.**  
553-8700

32823 Twelve Mile, Farmington Hills



**SHERRY UNDERWOOD-ERNST**  
Serving your Real Estate needs full time for over a decade.

**RE/MAX 100**  
348-3000

39509 Orchard Hill Place, Novi



**NADA ILICH**  
Thanking everyone for making me No. 1 in the state - sold \$14.7 Million in 1987.

**CENTURY 21 NADA, INC.**  
477-9800

3443 W. 9 Mile Road, Farmington Hills



**ALEX ALOE**  
Million Dollar Club Member "SINCE 1977" "Thanks to all of your kind referrals, making 1987 another successful year."

**RE/MAX WEST, INC.**  
261-1400

15510 Farmington Road, Livonia



**BARBARA R. WALKOWICZ**  
3 Million in '87 Thank You!

**ERA COUNTRY RIDGE REALTY**  
474-3303

35550 Grand River, Farmington Hills



**SHARON GUTHMAN**  
Multi-Million Dollar Producer • Innovative Marketing • Commitment to Quality • Professional Dedication • Maximum Client Benefit

**THE MICHIGAN GROUP**  
851-4100

7499 Middlebelt, West Bloomfield



**TORREY SMITH**  
Realtor Associate 30 Years in Real Estate.

**THOMPSON-BROWN**  
642-0703

WEST BLOOMFIELD 553-8700 FARMINGTON HILLS



**JERRY BORREGARD**  
Thank you to all my clients and friends!

**CENTURY 21 CHALET**  
477-1800

33607 Seven Mile, Livonia



**LORRAINE KORNEGGER**  
Many thanks to all my valued clients and friends for all your support over these past 10 years.

**CENTURY 21 - ROW**  
464-7111

37172 Six Mile Road, Livonia



**MARK W. ZEHNDER**  
Broker-Centurian Office Thanks to all our clients and associates in the area for helping make 1987 a banner year."

**CENTURY 21 M.J. Corporate Transferee Service, Inc.**  
851-6700

30110 Orchard Lake Rd., Farmington Hills



**SHARON E. NEWMAN**  
Thank you for 47, looking forward to serving you in '88.

**ERA COUNTRY RIDGE**  
474-3303

35550 Grand River, Farmington Hills



**JESSIE MCFADDEN**  
Because of you I have become a Multi-Million Dollar Broker. Thank you for your support. Don't forget - stop in and say hello!

**THE MICHIGAN GROUP**  
851-4100

7499 Middlebelt Road, West Bloomfield



**JOAN LENNIS**  
Realtor Associate Member of Western Wayne Oakland President's Club. Top Producer - Homes For Living Fifty State Transferee Network.

**THOMPSON-BROWN**  
553-8700

32823 W. Twelve Mile Road, Farmington Hills



**NEIL E. DEVINE**  
Associate Broker Always at the top in sales. Professional.

**THOMPSON-BROWN**  
642-0703

WEST BLOOMFIELD 553-8700 FARMINGTON HILLS



**SHEILA RAYMOND**  
Realtor Member of Million Dollar Club Since 1970. Member of Birmingham-Bloomfield Board of Realtors & Western Wayne Oakland County Board of Realtors.

**THOMPSON-BROWN**  
West Bloomfield Branch

Manager: 642-0703 Farmington Residential Branch Manager: 553-8700



**CAROL KILNER**  
Realtor Associate Multi-Million Dollar Producer with Thompson-Brown Since 1972. President's Club Member. Specializing in Executive Transferees.

**THOMPSON-BROWN**  
553-8700

32823 W. Twelve Mile Road, Farmington Hills

