



## If everyone needed the same kind of mortgage, they wouldn't need one from Comerica.

When it comes to getting a home mortgage, some banks give you the feeling that everybody is buying the same house.

They sit you down. They show you the same mortgage they show everybody else. They have you fill out the same forms. And then they let you leave.

Well, that's not the way we work at Comerica. We understand that everyone has different financial needs, so we give you a choice.

For instance, if you're looking for a simple, convenient way to pay for your home, we might show you our popular 15 and 30 year fixed rate mortgages.

If you need a lower rate to start, we might show you our 1 year adjustable rate

mortgage. Or our 5 year balloon mortgage.

There's even a jumbo-sized loan for those of you who are planning on buying a jumbo-sized house. With it, you can borrow up to \$500,000. That's \$150,000 more than most other places offer.

And no matter which type of mortgage you choose, you'll have a Comerica representative helping you all the way, offering advice, and making sure you choose the best mortgage for your needs.

So stop in soon at Comerica, or call 1-800-292-1300 (222-5585 in Detroit) for the name of your nearest Comerica Mortgage Representative.

Unless, of course, you really do want the same house everyone else has.

15 YEAR FIXED	
10.25%	10.701% (A.P.R.)*
30 YEAR FIXED	
10.50%	10.813% (A.P.R.)*

**Comerica**  
Where the bottom line is you.



\*All A.P.R.'s are calculated based on a 2% discount rate, a loan amount of \$50,000, a 20% down payment and monthly principal and interest payments of approximately \$345.00 for the 15 year loan and \$438.00 for the 30 year loan. Rates subject to change. © 1988 Comerica Bank.