

# Vice president named at Providence Hospital

Gregg G. Knepley has been appointed vice president for planning and marketing for Providence Hospital, Southfield.

He and his family will reside in Farmington Hills.

Knepley comes to Providence from St. Luke's Hospital in Cleveland, where he was senior vice president, corporate development, and held a con-current position as president for Medical Outreach Services, Inc.

He was responsible for the marketing, public relations, strategic planning, medical staff relations and fund-development functions for this 474-bed teaching hospital and also

Knepley holds an undergraduate degree in chemical engineering from Case Western Reserve University and a master's degree in business administration from the Wharton School of Business.

As vice president for planning and marketing at Providence, Knepley has administrative responsibility for the functions of strategic planning, marketing, and community relations.



Gregg Knepley coming from Cleveland.

## Resident is appointed director

Doris Owen Banks of Farmington Hills has been appointed executive director of the American Family Care Center, a walk-in urgent care facility at 19900 Haggerty Road near Eight Mile in Livonia.

Banks is also the executive director of two other walk-in centers: Royal Oak Medical Center in Royal Oak and Farmington Urgent Care in Farmington Hills.

A graduate of Mercy College in Detroit, Banks received her bachelor of science degree in business in 1978 and her master of arts in clinical

psychology and substance abuse in 1986. She received a master of arts in business and public administration in 1981 from Central Michigan University's Institute for Personal and Career Development in Troy.

Banks completed her leadership training in psychology in 1986 at the Helgeson Programs, Inc., Westland Medical Center and the Salvation Army in Warren. She holds a limited license in psychology.

Her work experience includes that of operations manager-oncology at Providence Hospital from 1972 to

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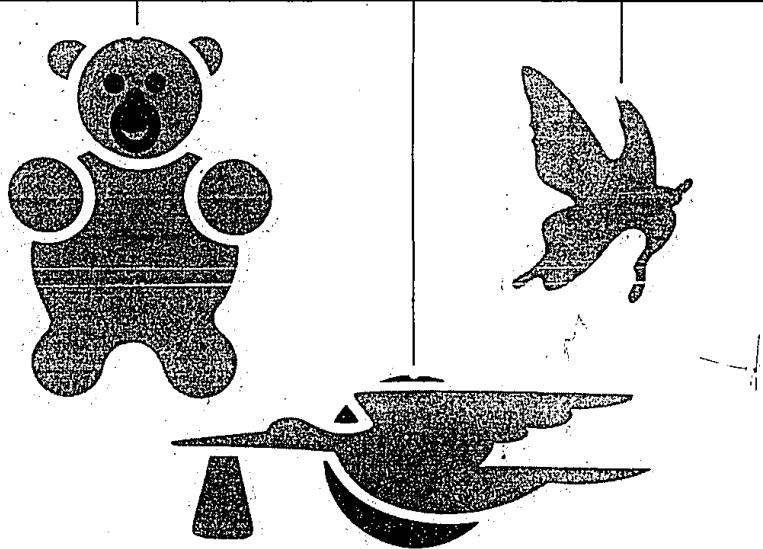
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1983 and as executive director of the Royal Oak and Farmington urgent care centers since 1986.

She is a member of several organizations, including the American Association for Counseling and Development, the Farmington/Farmington Hills Culture Awareness Committee, Detroit's Community Health Awareness Group, and the Farmington Square Condominium's board of directors.

Banks also works on a contractual basis for the Clinton Counseling Center in Mt. Clemens.



## Thinking for two.

Parents-to-be are more assertive today about their hospital choices. They want to be certain about the quality of the hospital experience for both mother and child. The medical aspects are most critical, but comfort, friendliness, family involvement, and privacy are also important. So families check things out for themselves. It's not just the doctor's choice anymore. That's why hospitals are talking about their differences. And the differences at Grace are significant.

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Families are encouraged to tour the Grace maternity section before making a hospital decision. And parents-to-be can use the Grace physicians' referral program to find a conveniently located Grace affiliated physician.

Thinking for two means planning ahead. We think Grace should be a future mother's first thought.

A member of The Detroit Medical Center. Affiliated with the School of Medicine, Wayne State University. (313) 956-3100.

## Giuliani is named as sales manager

Jon Giuliani has been appointed sales manager for Applied Handling Inc., an industrial sales and marketing organization headquartered in Dearborn.

Giuliani, a Farmington Hills resident, has been employed in industrial sales for more than 12 years.

He began his career in 1976 with the Rite-Hite Corporation in Milwaukee, Wis. Joining Applied Handling in 1984, he most recently served a sales engineer for the company's National Automotive Division.

In his new position, Giuliani will oversee sales and marketing operations for Applied Handling's new product, service and national automotive divisions.

Giuliani is on the board of directors of the Farmington YMCA. He is also on the board of directors and serves as treasurer of the Farmington Green West Homeowners Association.

He and his wife, Sheri, have two



Jon Giuliani  
Industrial sales veteran

children, 6-year-old Vincent and 4-year-old Carla.



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U.S. No. 1 Michigan 10 lb. Bag  
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Holly Farms Boneless  
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Save .50 lb.

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