## 709 Household Goods Wayne County

BARREL BACK swivel rocking chair, $80. 8½ ft. artificial Christmas tree, $40. Fred: 7am-4:30pm 323-0040

BEDROOM SET: Mahogany queen triple dresser/mirror, chest, double/queen head board, $100. 729-3015

BED, lounge size, chest and dresser. All excellent condition. $275. 591-3646 464-7262

BEIGE/Brown, sofa & love seat, $100. Antique Buffet, $40. Lace/pearl/brocade wedding dress/veil, size 7, $85. GE toaster oven, excellent condition, $30. 441-4489

BLACKBURN'S USED FURNITURE We Buy Used Furniture 17128 Lahser, at 8 Mile Rd. Mon-Fri, 9-5:30pm 532-3522

CARGED with mattress, gas tank dresser & nightstand. $375. 537-7194

CHANDLIER, Equalizer Victorian style. Antique brass & crystal. $600 Call 525-7816

CHINA CABINET - 20 years old. Dark wood & glass. Excellent condition. $300 or best offer. 425-0191

COUNTRY STYLE Furniture. 2 loveseats, 1 occasional chair, swivel rocker, large hassock, 2 end tables. Also folding serving table, padded bar stools. Reasonably priced. 453-5842

DESK, 30x60, 8 drawers, cost $275, now $110. Cambres stereo & 8 track, cost $240, now $75. Kerosene heater, cost $125, now $75. 425-8447

DINETTE set, 5 pc., smoked glass table, octagon shape, $300/best. Living room set, 5 pc., 90" sofa, 66" loveseat, cocktail table, 2 end tables, $650/best. All like new. After 5pm. 455-5722

DINING ROOM Set: solid oak rectangular table with 1 leaf, custom pads, 4 chairs, excellent condition, $950. Mini blinds (white) for window wall, almost new, $45. After 4pm 261-7109

DINING ROOM SET - excellent condition Hall mirror & small marble table. Best offer. 464-7522

DINING ROOM SET, 1920's heavy oak, 9 piece with Trestel table, $1500/best Mon-Fri 898-0482

DRY SINK STYLE OAK solid pine. $200 or best offer. 471-3972

KING SIZE mattress & box springs. Beauty Rest. "World Class Expression." Brand new, never used. $900 firm. 591-2091

## 709 Household Goods Wayne County

FORD LAKE ESTATE SALE
Sat. & Sun., Jan 14 & 15, 9am-7pm. House full of quality designer furniture & appliances. All merchandise from prominent Grosse Pointe family and is in mint condition. 1594 W. 10 Vistalanti East 163, R. to Michigan Ave., R. to Prestport, R. to Grant, L. 1/2 mile to Cliffs-On-The-Point (Cliffs Landing). R. to first parking on right, 993 Cliff Drive, #207A, Vistalanti 482-1780 482-8534

KING-SIZE WATERBED, complete - $100. 397-8285

LIVING ROOM furniture. Brand new, never used. Sofabed, recliner swivel rocker, with protective fabric treatment applied. Glass & brass adjustable 2-tier table, lamp, wood/brass chest. After 8 pm: 427-1421

MAYTAG dryer, $25. Whirlpool washer, $25. IBM Executive typewriter, legal size, $50. Gloves, $25. Sofabed, $40. Rocker, $20. Yamaha 12 100, like new, needs tune up, $400. All good condition. 476-0635

MOVING SALE-Sat. Jan 14, 9am-3pm. 14081 Stonehouse, N. of Schoolcraft, W. of Newburgh. Refrigerator, microwave, small appliances, tables, chairs, lamps, kids-a-bed, storage closets, speakers, typewriter, toys & more.

MOVING SALE. Freezer. Provincial-living, dining room, misc items, snow thrower etc. Sat.-Sun. 9-5. 9203 Tanglewood, Plymouth. 455-3073

NORTHVILLE MOVING SALE - Refrigerator, freezer, Beds, living room furniture, Lawn equipment, and more. 348-2519

RARE rosewood - House of Denmark, queen bed, 2 large dressers, mirrored dressing table, excellent condition, $1200. 464-7954

SOFA, 2 barrel & 1 arm chairs, green, traditional, excellent condition, $350 261-3355

SOLID OAK dining set, 6 chairs, 2 leaves, china cabinet. $1300 cash. After 5 pm: 981-5470

TRADITIONAL Love Seat & sofa, like new condition, $400. 459-5161

TRUNDLE BED with 3 drawer chest, walnut, good condition. $250. After 6pm, 274-2254

TWO green velvet chairs, $50. End table & lamp, $50. Brass fireplace bench 459-4470

WOODCHUCK woodburning furnace, twin fan blowers, thermostatically controlled draft fan, timer box, excellent condition, $600. 937-7199

## 709 Household Goods Wayne County

WATERBED: Queen-size, L & G Mattress, 6 mos. old. Original $400. Asking $250. 417-0022

WHITE JENNY LIND style crib & mattress-$60. White wooden changing table-$30. 455-8409

## 710 Misc. For Sale Oakland County

BANKRUPTCY SELLOFF: Desks $49.95; Rollaway's $20; Files $49.95; Overhead projectors, typewriters $49.95; Binding machines, partitions, storage cabinets $79.95; IBM's $99.95. Showcases, computer furniture, File, conference tables. 231 W. 9 Mile, 548-6404 30835 W. 10 Mile. 474-3375

ELECTRIC puppet show, $1,200 invested. Excellent for children, must sell, $250/offer. Jeff 559-8763

TWO GIRLS 10 speed bikes, $40 & $50. Atari with 7 games, $33. Mobile CB $15. Female cat. 547-1249

## 711 Misc. For Sale Wayne County

ARMSTRONG LINOLEUM
Assorted styles.
421-6001

CERAMIC GAS LOGS by GloFire, 24" top of the line. New! Cost $759. Sell - $200. 397-1927

CUSTOM BUILT UTILITY TRAILERS Certified to all state standards. Blade Welding Service, Inc. Call 941-3710

FIREWOOD-1 full cord (equals 3 face cords) seasoned, you haul, $110. Call between 4-6pm 532-4870

FREEZER, Duck Beds, Computer, queen size waterbed frame, Girls clothing sizes 8-14 255-5225

FURNITURE SALE- Kingsize waterbed, 6 drawers, semi wave less, $300. Girls bedroom furniture, $250. Tools & Misc. Furniture parts. 533-0381

HOT TUB, Bala, seats 4 with lumbar support, adjustable jets, air bubbler, master control panel, dual time clock, redwood skirt. $2799. Call Phil: 525-0048 or 525-1188

UTILITY TRAILERS - New 8½ X 15 Tandem, $1200. Used, 6 x 10, $750. 261-6270

## 712 Appliances

AMANA refrigerator & stove. Whirlpool, washer & dryer. Guaranteed & delivery available. $69 $5 & up. 928-1180

APPLIANCES - Side by side fridge, 2 disp. ice, water. Electric range, $175; Dishwasher, $50; Large microwave, $75; Electric dryer, $100; Washer, $175; All $525 649-4721

CARRIER FREEZER, large upright, 21 cu. ft. perfect condition, $75. 420-0473

FRIGIDAIRE, double oven stove, and refrigerator/freezer, harvest gold, $150 each. 646-5648

GAS DRYER, Hotpoint, 2 years old. Must sell. Excellent condition. $100. After 6 pm: 427-1421

GE electric stove, self-cleaning oven, avocado. Excellent condition. $135. After 6pm. 661-1295

GE stove, refrigerator, very good condition. $250. Call after 5 PM. 425-7682

GOLD Hotpoint electric range, 30", self clean, excellent condition. $150. 455-5072

IMPERIAL upright freezer, white, key lock, 16 cu.ft., 4 large shelves, good cond. $175. 335-8044

KENMORE heavy duty washer - white, good condition. $100. Days: 326-7079. Eves: 476-6583

REFRIDGERTOR and electric stove, self cleaning, good condition, both Harvest Gold, $285 set. 477-1592

REFRIGERATOR & STOVE, harvest gold, both working in my kitchen. $100, for both. 397-8285

REFRIGERATOR, side by side, $100. Electric Dryer, $75. For information call: 522-3238

SEAR'S Dehumidifier, 30 pt., like new, $150. Call after 5pm. 471-5818

TAPPAN electric range, 3 yrs. old, almond, self clean timed oven, 2nd oven eye level, $250. 646-6192

USED WHIRLPOOL Washer & Dryer, excellent condition, best offer. 373-6720

WHIRLPOOL FROSTLESS refrigerator, excellent condition, $165. 553-8273

## 713 Bicycles-Sales & Repair

MEDICI CUSTOM BIKE-brand new, 48cm, with Shimano components. Must sell. Before 7:30pm 673-0374

## 713 Bicycles-Sales & Repair

SCHWINN BIKES
ALSO USED $25 - $30 - $32
JERRY'S
1449 W. Ann Arbor Rd.
Plymouth 459-1500

## 714 Business & Office Equipment

BEAUTY SALON equipment and tanning booth for sale. Before 6 pm. 420-4666, after 5pm. 981-6189

BLACK METAL Desks (7) with formica tops & chairs. Will separate. Call 855-5600

CANNON NT-270 COPIER with automatic Document Feed, enlargement & reduction, letter, legal, 11x17 paper tray. 27 copies per minute. Many other features. $995. Call Pat. 557-3600

DESK, L-Shaped; 1 filing drawer, 5 others. 967-1306

EXECUTONE Encore phone system, intercom, caging, speed dial, memory, & other features. Take over remaining lease. 357-5619

FACIAL equipment, 3 tanning units, self cleaning, good condition, both Harvest Gold, $285 set. 477-1592

LIQUIDATION SALE - Store fixtures consisting of: gondola shelving (wall and island), show cases, check out counters, refrigeration units, and more. For more information contact: R.J. Montgomery & Assoc., 459-2323

OPEN SHELVING, 12"x36"x84", with 7 shelves, $25 each. 19133 Schoolcraft. 272-0575

REDECORATING OFFICE SALE. 17552 W. 12 Mile #202, 1 bla, E. of Southfield Rd., N. on Lathrup into rear lot
Open 11am till 3pm Fri. 1-13 old sofa. Black leather tufted sofa, $500. Leather & black sofa, tufted, $150. 4 metal/wood top desks, 4ft. 6" with 4 drawers, $100 each. 5ft. metal & wood top desk with chair, 8 drawers, $275. 10ft. conference table with 10 chairs, wood top, solid, $500. Metal coat rack, $40 plus misc. All excellent condition 424-6430

TYPESETTING machine, CRTronic 200, Linotype, LogoLine 17, 101 Fonts, 1984 program. Call Debra. 356-4191.

## 714 Business & Office Equipment

VIDEO SUPPLIES FOR SALE
Closed our business, must sell; lamination camera, monitoring system, etc. Best offer. 541-3759

XEROX 1025 Photocopier for sale, 3 yr. old machine in excellent condition. Asking price $1,750. All serious offers considered. For further information & inspection please call Debra at 433-3400

## 715 Computers

AMSTRAD PC, 512K RAM, dual drive, Mono capability, color monitor, includes mouse, 9 months old, $900. 552-8653

APPLE IIe computer, mint condition, 40 disks, best offer. 661-5648

APPLE 11 C computers (2), brand new, in the box, with warranty & IB Monitors, $500 each or best offer. Days 627-8333. Eves. weekends

ATARI 800 XL system (new), NEC Color Monitor, NEC Lap-top 4801, Epson Printer. Best offer. 737-1737

ATTENTION CPA'S - Tax preparers, Nationwide, Block: Computerized Computer generate & print 1040, 1120(S), 1065, M1040. Quick, error free, low cost. We demo. Call Roger Niles, VP. Accurate Accounting Computers, Lathrup Village area Southfield Rd., 424-7230

COMPUTER FAIR & FLEA MARKET Sun., Jan. 22, 10am-4pm. Holiday Inn, Livonia West, I-275 & 6 Mile. Buy, Sell or Trade. Don't miss the bargains. Computers, supplies & software, parts & books, non commercial. Flea market tables-$20 each. Admission: $4; with this ad, $3. Information: 313-278-0592

EPSON-AT compt. 30mHD, floppy, EGA monitor, software, $2000. 254-5402

MACINTOSH 128K, $575. IBM Personal computer, clone, $350. Call David 455-1364

TANDY DOT MATRIX printer, Model DMP-130. Like new condition. $150 or best offer. 852-6960

TANDY 1000 HX, color monitor, MS DOS, detachable, joy stick. Just 1 yr. old. Lots of extras, $750. 455-6757

## 716 Commercial Industrial Equip.

INSULATION Blowing machine, $750. 397-2788

PLASTICS INJECTION MACHINERY Van Dorn, 1 10 ton and 6 F. Like new 584-6200

## 717 Lawn - Garden Farm-Snow Equip.

ARIENS 8 H.P. Snow blower-rebuilt in 1986. Owner moved into Condo. $400.00 398-2765

FEHLIGI REAL ESTATE 453-7800

SNOW BLOWER Simplicity, 6hp., 2 stage, 2 forward speed & reverse. Excellent condition. $325. 459 3824

SNOWBLOWERS - Reconditioned 6 to choose from. As low as $20. After 6PM 422-6805

SNOW THROWER attachment 40in. fits Sears Tractor. Model 502.257041; includes Weight & chains 22.5x7.50; 42in Rotary Mower for yard and garden tractors; cab. $350. Must take all! After 6pm 420-0934

TORO GAS Snowblower, 22", $75. 553-0306

## 718 Building Materials

TRANE 55,000 BTU executive high efficiency downflow furnace, only used 2 months. $300. 478-2222

## 721 Hospital-Medical Equipment

JONAH Easy Riser Lift Chair, 1½ years old, cost $2000/asking $600, excellent. After 6pm. 513-3443

## 723 Jewelry

DIAMOND STUD earrings. Approximately 1 carat total weight. Appraised $4900. Sell $2200-best. 646-7366

## 724 Cameras-Supplies

ELMO Super 8 sound movie camera & Sound Projector, $500/best. 588-3719

LENSES for Nikon A-1, 35-75 Zoom, 1 350MM F-2.8 Telephoto. Bazooka Jeff 559-8763

MAMIYA C-330, Nikkormat 50-85-105 mm lenses, Pentax DMD-3000, K-1000, plus extra lenses. Konica 3 lenses, Canon, 2 lenses, Minolta, with 2 lenses, Pentax spotmatic & more. Call: 348-2056

NIKON FE 4097625, excellent condition, $300. Call evenings 788-0078

## 726 Musical Instruments

ALL PIANOS WANTED
Highest Cash Paid at Once!
Abbey Piano Co 541-6118
"We Buy & Sell Used Pianos"

BABY GRAND piano, Weber, black, 5 months old with bench, $4500. Call after 7pm, 656-7106

## 726 Musical Instruments

BEAUTIFUL Wurlitzer ebony spinet piano with matching bench, excellent tone, $595. 398-2765

GRAND PIANOS
ORGANS & KEYBOARDS
Our complete stock is on sale now during our Holiday clearance. Bloomfield & Plymouth stores
Open Sun. 1-5
25 used pianos from $795
EVOLA MUSIC CO.
334-0566 455-4677

GRINNELL piano, console, cherry wood, excellent. Recently tuned. Days 437-1782. eves 476-2845

KIMBALL console piano, medium brown, perfect condition, $750. 398-2765

LESLIE SPEAKER-Model 147 rotary speaker amplifier, $350. 464-6821

LOWREY CITATION console organ. Full pedals, rhythm section, good condition, $300. 464-8521

ODOE - Professional, Buffet, Academy model, grandslette wood and silver keys, new pads $1,200. Call Days, 349-0282. Eve's: 453-3625

PIANO, Kimball console, fruitwood finish, with bench. Excellent condition. $950. 645-1637

SPINET PIANO with bench, blonde finish, good condition, $475 or best offer. 642-0019

STEINWAY GRAND piano & bench. Beautiful condition, rare. $10,000 negotiable. Evenings. 452-8106

YAMAHA upright piano, make offer. 532-9013

## 728 VCR, TV, Stereo, Hi-Fi, Tape Decks

CARVER 440 DT amplifier, Carver C-1 pre-amplifier, Denon DCD-1700 compact disk player. Very Best offer. 758-6428

ENTERTAINMENT UNIT - solid oak. Stack-ability, 9 months old, $385. 464-0435

FOR SALE-Quasar video camera & portable recorder/tuner, $750 or offer. After 4PM 421-0805

RCA 25" XL100 (1973) factory rebuilt & maintained. Nice colonial cabinet, $97; after 6pm. 626-6009

VIDEO Equipment - Controller, $50. Fader, $50. Processor, $50. Screens - 5ft., $30., 4ft., $25. 478-5063

VIDEO SURVEILLANCE SYSTEM
Our 5th yr. serving the Metro Area. Cars, RV'S, Boats - Moderated sprinkler system. We welcome your inspection. Open 7 days. Master Card/Visa. 642-6449
We are also a licensed & bonded broker & sell vehicles on consignment. 641-0227

## 730 Sporting Goods

DOWN HILLS SKIS, Rossignol includes bindings, poles, & Rachel size 8½ ladies boots. Used 5 times like new must sell $225 464-4261

DP 65 - Gym Set plus weights, $125. Vita Master exercise bike, $50. Call 981-1294

GOLF CLUBS Ping Eye 2 Red Dot, excellent condition $375 after 5pm 476-3969

SCHWINN AIRDYNE exercise bike, white, like new, 6 months old, $550. Call: 459-1914

SKI BOOTS, his ladies size 6½-7. Gray/orange. Large. Like new $50. 525-4741

SKI PACKAGE: K-2 355-S Skis, Salomon 727 bindings, Nordica boots (size 12), Scott poles, $195. Dynastar Skis, no bindings, good on moguls, $75. After 5pm, 347-4320.

SKIS (downhill) 2 Pr. $25 both. Ladies figure skates, size 8, $30. 356-8442

SWAROVSKI 10X50 waterproof binoculars. Like new, $450. 929-8457

## 735 Wanted To Buy

ALWAYS Pay More. Copper, Brass, Car Radiators, Nickel, Batteries, Aluminum, Siding 554. Lead 206 Newspaper, office paper. Junction 554-3705

ANY AUTO THAT RUNS
$100.to $2,000. Paid
Call anytime ... 673-6732

BUYING USED BOOKS
Top Dollar Paid Jack's Corner Bookstore, 563 W. Ann Arbor Trail, Plymouth, FR. 455-2370

CASH FOR smoking pipes new or smoked. One or an entire collection. 334-5444

WANTED TO BUY: SIMMONS ash crib, Model 1404-29. Call Mary at 977-0181

FURNITURE wanted: bedrooms dining room sets, antiques/old furniture of all kinds, oriental rugs, complete estates, immediate cash, consignments for Feb auction. 547-2474

RECORDS wanted - old 45's, LP's, comics, cards, movie memorabilia, Elvis, Beatles items. 264-1251

SMOKERS PIPES, fountain pens, elk seeds & saxophones. 662-6858

## 738 Household Pets

AFGHAN PUPPIES, AKC, 8 weeks old, champion bloodline. $150. 543-7074

AKC GOLDEN Retriever Pups, born 9/30. Females, $250. Males, $200. Call: 362-8457 or 422-3816

AKC MINIATURE Dachshunds or Schnauzers, home raised puppies. Guarantees. Stud service, grooming, terms. Bob Albrecht: 522-9380

BEAUTIFUL LAB/SHEPHERD Puppies need good, loving home. $25. Call Days 521-[illegible] Eves 559-[illegible]

CHOW Pups- AKC, 8 weeks old, 2 males/2 females, black. After 6pm: 477-2098

COCKER SPANIEL - 9 mo. old purebred female. Shots & wormed. $300. Call: 455-6466

FREE DELIVERY
dog food and cat food
Iams Science Diet, best prices.
Bell Pet Food, 526-8515

GERMAN SHEPHERD - Golden retriever mix puppys for $20. Call anytime 525-6315

GERMAN SHEPHERD puppies, long hair, 9 weeks, male & female, $50. 235-6938

GERMAN SHEPHERD-Golden Retriever mix puppies for $25. Call after 3pm 752-5846

GOLDEN RETRIEVER, male, 4 months old, has had all shots & wormed, $200. After 5pm, 261-8657

GOLDEN RETRIEVER puppies, AKC, 8 weeks, championship line, $400. Call after 6 30pm 646-1092

GREAT DANE pup - 7 weeks, female, AKC registered. Champion bloodline. $375 455-2085

HAND FED 4 month old male albino cockatiel, $100.
Call after 2pm at 427-0175

KERRY BLUE TERRIERS, champion bloodline. People with allergies can have. Call 531-5708 or 425-8281

KITTENS - Vaccinated, vet checked to select homes only. 344-0191

LAB puppy, black male, 12 weeks, AKC, $275. Call after 6pm 626-8609

LHASA APSO Pups, AKC, 2 brown females. Call after 4 30 pm. 541-5398

MINIATURE collie, tri-color, female, 8 mos., shots & papers, housebroken, tan. $250. Call after 7pm, 656-7106

MIXED dog, white male, 1 year old, to good home. With dog house. Good with children. 722-3539

PERSIAN Kittens- CFA, cream color, shots, top quality, loveable, $275.Ask for Paul: 421-4373

PUPPY, 1 year old male, looking for a good home. W. Bloomfield. 683-8139

SCHNAUZER PUPS, (4), 3 Females, 1 male, AKC registered, 8 weeks old, paper trained. 397-2517

SHELTIE PUP, AKC male, an adorable little "Lassie." Champion bloodline. $300. 455-1383

SHIH TZU puppies, AKC registered. $250. Call 721-5285

SHIH-TZU Puppies, all colors, champion sired. 397-3182

TO A GOOD home, 4 year old Lhasa Apso, house broken, spayed, excellent watch dog, not used to small children. 453-7334

## 738 Household Pets

YORKIE male 5 month. $325. Must sell. 937-3295

## 740 Pet Services

BUFF Cocker Spaniel, females, 1 year old, AKC registered, $250 $45. 1533 or After 5pm. 626-6030

STUD SERVICE
White toy poodle. 3 years old Has jewel proven. Call between 9-11AM-4PM 372-3755

WANTED: PEKE-A-POO. Lhasa Also or "Poo" Mix for stud service. No AKC papers 451-8655

## 744 Horses, Livestock Equipment

PROFESSIONALLY Trained Hunter Prospect, 4 yr. old Gelding, red roan, 16.1 hands, registered quarter horse, Champion bloodlines. $2500. For more info: 313-348-6819

THOROUGHBRED Gelding, 6 years, 16.1 hands, gentle Hunter, Dressage prospect. 397-0085

THROUGH BRED, Age 18, 16.1 hands, seconds level dressage, good jumper, sound. Eves 685-1357

## 802 Snowmobiles

ARCTIC CAT - Kitty Cat, $400. Excellent condition
Call 642-7150

BOA/SKI, 1976, SS440, 2-cycle, 436cc, runs good. $450 728-5720

SKIDOO-1980 Blizzard 9500 & 1986 Yamaha Excell 340 with 3 place sleeper, covers, gas tanks, etc. $3,000/best offer. 937-9633

WANTED
Used snowmobiles, any condition, Mels Salvage. Call anytime. 455-7232

YAMAHA 1986, Excel III, 340, used 10 days, cover, warranty. $2650 Days, 553-4450: Eves 788-8926

## 808 Vehicle & Boat Storage

AAA STORAGE
Boats, Trailers, Trucks
Outdoor, well-lighted secured
Electricity available. 5 acres
Jeffries & Telegraph area. 538-7771

INDOOR VEHICLE STORAGE
Our 5th yr. serving the Metro Area. Cars, RV'S, Boats - Moderated sprinkler system. We welcome your inspection. Open 7 days. Master Card/Visa. 642-6449
We are also a licensed & bonded broker & sell vehicles on consignment. 641-0227

## 812 Motorcycles Mini-Bikes

HONDA 1985 Goldwing. Limited Edition, loaded, $6000. 427-3122

## 814 Campers, Trailers & Motorhomes

CHAMPION 1977, 25' 440V8, 8 sleeper, awning, 4KW, roof air, $9,500. H.W. Motor Homes, Canton 981-1535

COACHMAN 18 ft. travel trailer, sleeps 6, self contained. 354-2005

PICKUP CAMPER - 8 ft. Excellent shape. Everything in it. $800. 231-3585

## 816 Auto & Truck Parts & Service

BUICK, 1979, 231 V-6 engine. Runs excellent. $300 or best offer. Call 453-3458

CHEVY 1966 Mallard motor home, loaded, like new. 826-9900. 666-1986

ESCORT L, 1982 - For parts. 30,000 miles on engine, rebuilt transmission 1988 standards. New tires. Must sell. Best offer. 981-5367

IROC mags - 16x8x16, with. Lugs. $400 476-5421

TAKE OFF 4 Firestone Supertrak 225-15 in $100. Call after 6pm 649-1223

TINTED GLASS for Ford Van 473-1532

TIRES: Almost new, 31 X 10 5 X 15 all terrain radials, D. F. Goodrich. $240/best. Eves. 473-4044

TIRES - four P195/75-R15 Firestone MS radials, like new. $120. Two P235/75-15 Royal Seals, $80. Also 2 sets 14" radials 464-3407

TRANS AM, 1977 for parts. Runs good, good tires, has been in accident. After 4 pm: 981-4587

TRUCK BOXES (2). Cross bed type, $50 each. 478-6805

## 820 Autos Wanted

AUTOS & TRUCKS WANTED
TEMPO'S & ESCORT'S
Bill Brown
-USED CARS-
35000 Plymouth Rd., Livonia
522-0030

AVOID REPOSSESSION-Owe too much? We have buyers to assume auto, truck or van loans. No fee. Call Colony Financial 557-5655

I SUY GOOD RUNNING CARS & trucks, 1975-1983. Call me before you trade, I'll pay you more. Call Steve: 892-0150, or 589-2771

WANTED DEAD OR ALIVE
Cars and Trucks
24 Hour Service . From $5 to $5000.
335-7480 or Eves., 681-2680

We Buy Cars!
All Makes ...Models And Years
JACK CAULEY CHEVROLET
855-0014

## 821 Junk Cars Wanted

ALL AUTOS & TRUCKS
Junk, wrecked, running. Top Dollar. E & M 474-4435

I WILL PAY YOU MORE $ $ $ - for your vehicle, any condition. Free towing for junks junkers. 8am-10pm. Christian Towing. 425-0369

## 822 Trucks For Sale

CHEVY S10 BLAZER 1983, 2 wheel drive, loaded, 88,000 miles, black. $2,900. Farmington. 626-3733

CHEVY ¾ ton pick up, automatic. Looks and runs great! $1,050. TIME AUTO 455-5366

CHEVY 1973 - ¾ ton pick up. Runs. Great part truck. Union Lake. After 6pm 363-4096

CHEVY 1983 - S10, V-6, 5 speed, manual, no air, good condition. $2000 or best. 578-8308

CHEVY 1984, 3/4 ton Custom Deluxe C-20, automatic, overdrive, power, am-fm. $7,400. 421-3642

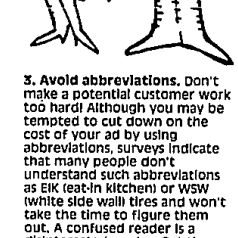
MORE CLASSIFIEDS
This classification continued on Page 9C in S & on 11C in F.

# WRITE IT AND REAP!

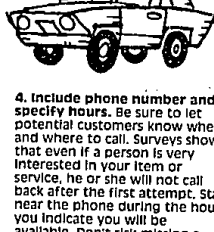
Writing a classified ad that gets results— whether it be for real estate, employment, the personals, transportation, or merchandise— is easy if you follow the guidelines below.

**1. Give the reader specific information.** Pretend you are someone reading the classifieds. What would you like to know about the item, service or job you are advertising? Be sure to add details such as color, size, condition, brand name, age, features and benefits. Be accurate! Don't embellish your ad with misleading information. Stick to the facts and reap the rewards!

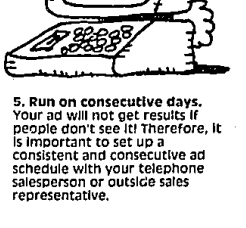
**2. Include the price.** Don't waste your time or a potential buyer's time. If you advertise the price of the item or service you offer, the people who respond to your ad will be those who are genuinely interested. Surveys show that readers are more interested in those items and services they know are within their price range.



**3. Avoid abbreviations.** Don't make a potential customer work too hard! Although you may be tempted to cut down on the cost of your ad by using abbreviations, surveys indicate that many people don't understand such abbreviations as EIK (eat-in kitchen) or WSW (white side wall) tires and won't take the time to figure them out. A confused reader is a disinterested reader. Get the most for your money and use complete words.



**4. Include phone number and specify hours.** Be sure to let potential customers know when and where to call. Surveys show that even if a person is very interested in your item or service, he or she will not call back after the first attempt. Stay near the phone during the hours you indicate you will be available. Don't risk missing a sale!



**5. Run on consecutive days.** Your ad will not get results if people don't see it! Therefore, it is important to set up a consistent and consecutive ad schedule with your telephone salesperson or outside sales representative.

NAME _____ PHONE _____
ADDRESS _____
_____
MESSAGE _____
_____
_____
_____

*Use this form to write your classified advertisement before you call...or fill it in and mail to:*

**The Observer & Eccentric Newspapers**
**36251 Schoolcraft**
**P.O. Box 2428**
**Livonia, MI 48151-0428**

Observer & Eccentric classified ads