



Opulent details and grand scale recalls the luxury of Victorian-era interiors. A survey of today's house buyers reveals a desire for larger houses and luxury amenities, many of which are incorporated in the Homearama designs.

Homearama to showcase preferences buyers want

ACCORDING to recent National Association of Home Builders survey, current home owners revealed a preference for "dream" features when they are looking for a new home.

This year's Homearama offers all the amenities mentioned in the survey:

- Today's home buyers look for more family-room space and would select a great room instead of a smaller den or a study.
- They prefer a large, well-equipped kitchen, with features like a walk-in pantry, a built-in microwave, special storage space, a double sink, an island eating space and a bay window.
- In the master bedroom suite, they would choose a separate bathrubs and shower, double-sink vanities and closet space in the bathroom. Whirlpools are a nice extra.
- In addition, buyers indicated that

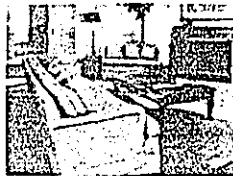
they want the following extra features, which ranked as very important by 60 percent or more of those surveyed:

- Separate family room or great room;
- Two-car garage;
- Walk-in bedroom closets;
- Air conditioning;
- Fireplace;
- High ceilings;
- Skylights.

Home buying trends are moving toward the selection of larger, more expensive homes. Survey respondents indicated not only a desire to buy larger homes, but a willingness to buy a more expensive home to get the features they want.

Homearama homes offer an average of 4,400 square feet of living space, in a price range of \$375,000-\$675,000 and a beautiful showcase of all the features buyers are looking for today.

Cluster Setting Sets Laird Haven Apart



Laird Haven

Laird Haven Is The Ultimate In Luxury Living

Nine Elegant Custom Homes Are Nestled In A Park Like Setting

All Exterior Maintenance Is Provided For Carefree Living

These Homes Are Constructed Of The Highest Quality Materials, Including Hand Split Fieldstone, Copper Roofing, Custom Brick And Cedar Siding

Each House Is Customized For The Homeowner Under The Direct Supervision Of The Architect.

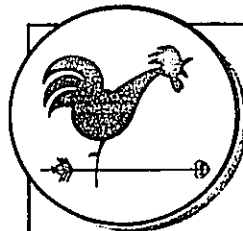
The Three Floor Plans Offer Choices To Suit Every Imagination

Priced At \$285,000-\$300,000 These Homes Contain Amenities Such As Amish Built Kitchen Cabinets, Multiple Decks, Spacious First Floor Master Suites And Private Rear Yards

This Exclusive Development Is Located In This Historic Northville Community On 6 Mile Road, 2 1/2 Miles West Of I-275.

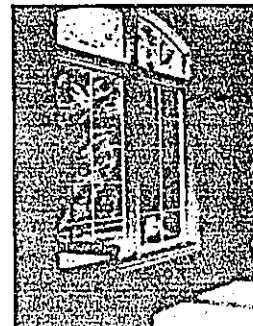
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