THE BEST SKI & SKIWEAR BUYS OF THE YEAR — SALE ENDS SUNDAY SEPT. 3 — DON'T MISS IT!

Bavarian Village

SUMMER IN-STORE WAREHOUSE STYLE

SURE IT'S CRAZY TO BUY SKIS & SKIWEAR NOW. CRAZY LIKE A FOX!!

SKI SALE

SKIS

TERRIFIC SAVINGS ON FAMOUS BRAND SKIS
•ROSSIGNOL •HEAD •K-2
•OLIN •LANGE •DYNASTAR
•ELAN •PRE •ATOMIC
BRAND NEW AND DISCONTINUED MODELS

SAVE

RET. $260 — OLIN RC 600 SKIS • U.S.A. THIRD HOT PRICE FOR THESE GREAT SKIS	$127
RET. $265 — ROSSIGNOL 616 SKIS GREAT FOR NEW SKIERS ALL SIZES TODAY - HURRY	$119
RET. $250 — K-2 RS SPORT UNLIMITED SPORT SKIS EASY TURNING BASE	$124
RET. $225 — ELAN JOUPE FAS GREAT FOR NEW SKIERS HURRY 78 PAIR	$99
RET. $300 — ROSSIGNOL 935 HOT NEW MODEL FOR 1990 DOORBUSTER SUMMER PRICE	$187
RET. $375 — ATOMIC 533 CE SLALOM HOT PINK/YELLOW NEW 1989 MODEL	$257
RET. $340 — OLIN ULTRA SELECT SO GREAT YOU'LL WANT 2 PR	$157
RET. $430 — ROSSIGNOL 4-S KEVLAR TOP OF THE LINE MODEL 'TIL SUNDAY	$299

WE COULDN'T LIST THEM ALL
A BARGAIN HUNTER'S PARADISE
TOP BRAND SKIS—TOP QUALITY
PRICED TO MOVE FAST

RET. $365 — OLIN EXTREME SKIS THE TOP SELLING MODEL GREAT IN BUMPS	$177
RET. $400 — DYNASTAR COURSE MPI CARBON PERFORMANCE SKIS	$269
RET. $340 — ROSSIGNOL STS CARBON BEAUTIFUL PERFORMANCE SKIS SMOOTH & EASY TO TURN	$217
RET. $395 — FAMOUS BLIZZARD WIZARD CHECK THE OUT NEW 1990 MODEL	$208
RET. $265 — FISCHER KEVLAR LITE SKIS PACKED WITH VALUE/GREAT SKIS	$119
RET. $330 — K-2 UVX CERAMIC CONSTRUCTION HOT PRICE	$219
RET. $335 — OLIN TDS SP GRAPHITE AND TDS SP LADY TRULY FINE SKIS	$187
RET. $310 — NEW 1989 FISCHER SCA SPORT LEP 30% OFF 'TIL SUNDAY	$188
RET. $399 — K-2 AVC KEVLAR COMP MADE IN U.S.A. K-2's TOP COMPETITION SKI ALL SIZES	$267

NEW SKIS, BOOTS WILL IMPROVE YOUR SKIING AND THERE'S NO BETTER TIME TO BUY THAN NOW

RET. $395 — OLIN TDS SL CERAMIC/GRAPHITE TOP PERFORMANCE SKIS	$237
RET. $295 — ELAN 6000 SP OMNI SKIS/TOP SELLER INCREDIBLE PRICE	$119
RET. $360 — K-2 GYRATOR NEW 1990 MODEL/SUMMER PRICE MAD BOYS/NEW HOT COLORS	$249
RET. $435 — OLIN ULTRA SL CERAMIC TOP OF OLIN'S LINE CRAZY PRICE 'TIL SUNDAY	$197
RET. $350 — ELAN 8000 DUAL CARBON SKIS THEY SKI AS HOT AS THEY LOOK	$187
RET. $295 — BLIZZARD FIREBIRD VCL ½ PRICE 'TIL SUNDAY	$148
RET. $375 — K-2 5500 CARBON THESE SKIS ARE HOT TOP SELLER - HURRY	$299
RET. $285 — PRE ELECTRA KEVLAR 48% OFF, 70 PAIR ONLY THEY WON'T LAST LONG	$147

BUILD YOUR SKI PACKAGE SET NOW AT MAXIMUM SAVINGS

RET. $375 — K-2 TRC COMP TRIAXIAL CONSTRUCTION THIS BABY SKIS	$227
RET. $335 — ELAN CHARM LADY CARBON TOP WOMAN'S SKI SKI GREAT/GOOD GREAT	$177
SOLD TO $389 — BURTON CRUISER SNOWBOARD HOT - HOT - HOT	$227 TO $287
RET. $200 — OLIN ULTRA SL JR. 150/175 or ROSSIGNOL STRATO JR TOP JR. SKIS/BARGAIN PRICED	$117
RET. $135 — HOT OLIN TDS JR SKIS ALL SIZES 110-160cm DOORBUSTER PRICE	$88
RET. $110 — ROSSIGNOL 6000/725 JR GET THEM EARLY TO 150cm SELLS OUT FAST AT	$78
RET. $99 — ELAN TEAM SKIS EASY TO LEARN FOR JR'S SIZES TO 160cm	$68

NOT ALL MODELS AVAILABLE IN ALL STORES. SOME MODELS MAY BE DISCONTINUED. SOME MODELS MAY NOT BE AVAILABLE. SOME SIZES MAY NOT BE AVAILABLE.

LAST CHANCE at SUMMER SALE PRICES

HURRY — LADY 7.8 K2 PERFORMANCE SKIS RET. $200 — $167 A GREAT BUY

SKI PACKAGE SET — RETAIL $509.00 FOR ADULTS & TEENS: SKIS • BOOTS POLES • BINDINGS — $287 • 2000 SP SKIS • NORDICA 607 BOOTS • SALOMON S-447 • LASER SKI POLES

HURRY — OLIN EXTREME SKIS RET. $365 — $177 MOST SIZES/NEW SKIS FULL WARRANTY SOME MARKED DEMO

HURRY — ROSSIGNOL 4-S KEVLAR CRAZY PRICE $299 — $4 PAIR - MAX/WT

SALOMON SX-61 SKI BOOTS $167 DOORBUSTER PRICE MENS - LADIES

1/2 off ALL GLOVES HATS-SWEATERS & AFTER SKI BOOTS

ELAN CARBON 7000 SKIS RET. $325 — $157 THAT'S 52% OFF 80 PAIR OF SUPER SKIS

HURRY — OLIN TDS-SL JUNIOR SKIS $88 SIZES 110-150 cm

BINDINGS ON SALE •SALOMON •LOOK •TYROLIA •MARKER •GEZE •SALOMON SELECTED MODELS AT SUPER PRICES

ALL 88 89 SKIWEAR 50% OFF

ALL 1988/89 JACKETS-BIBS-SWEATERS-PANTS-SUITS STRETCH PANTS-GLOVES-SHELLS-AFTER SKI BOOTS WINDSHIRTS FOR MEN, WOMEN & CHILDREN. ALL 50% OFF EVERY ITEM IS A GREAT BUY AND THERE'S LOTS TO CHOOSE FROM. PLUS TONS OF 1990 STYLES JUST RECEIVED ON SALE AT 20 TO 30% OFF.

HURRY — OLINS 50% OFF RET. $260 — $127 009 MODEL

235 NORDICA 725 NORDICA 697 or SALOMON SX-51 MENS SKI BOOTS DOOR BUSTER PRICE $144 MOST SIZES

ALL GLOVES 1/2 off

HURRY — $325 K2 UVX CERAMIC SKIS DOOR BUSTER PRICE $219

HURRY — SOLD TO $295 ALPINE SKIS DOORBUSTER PRICED ROSSIGNOL DYNASTAR FISCHER ELAN $119 YOUR CHOICE MOST MODELS ALL SIZES 410 SELECTED PAIRS

K2 SKIS RET. $250 — $124 RS SPORT MODEL

NORDICA

OVER 4316 PR. 1988/89 TOP BRAND SKI BOOTS 25 to 46% OFF THE BEST

MEN'S AND LADIES MODELS

NORDICA 981/995	SALE	$227
NORDICA N975	SALE	$197
NORDICA 800/707	SALE	$157
NORDICA 700	SALE	$144
NORDICA 697	SALE	$144
NORDICA 500/600	SALE	$97

1988/89 MODELS • MOST SIZES IN ALL MODELS AVAILABLE. COME EARLY FOR BEST SELECTION.

LANGE SKI BOOTS ALL MODELS IN STOCK ON SALE

MAKE THIS YOUR YEAR TO GET BACK INTO SKIING

SOLD TO $295 PREMIUM SKI BOOTS AT WAREHOUSE PRICES NORDICA HEIERLING RAICHLE SALOMON $167 OVER 400 PAIR

FACTORY BUYOUT!

OLIN PREMIUM SKIS THE BEST FACTORY BUYOUT 46 TO 52% off

*320 RC-700/700 LADY	$147
*345 ULTRA SELECT	$157
*365 EXTREME	$177
*435 ULTRA R.S. GRAPHITE	$197

ALL NEW SKIS/FULL WARRANTY/SOME MARKED DEMO

LAST CHANCE at SUMMER SALE PRICES

SALE ENDS SUNDAY SEPT. 3

PERFECT FOR BACK TO SCHOOL

LOTS OF KIDS SKIWEAR

JUST ARRIVED

NEW 1990 STYLES 20 TO 30% OFF

PERFECT FOR SKIING - JUST RIGHT FOR BACK TO SCHOOL

SALE ENDS SUNDAY SEPT. 3

FREE 2 FOR 1 LIFT TICKET COUPON TO SKI SUGARLOAF SKI AREA. NO PURCHASE NECESSARY. LIMIT 2 PER CUSTOMER.

OVER 1200 PR ROSSIGNOL-KNEISSL TRAK-SKILOU-KARHU CROSS COUNTRY SKIS UP TO 1/2 off

Hurry in for best selection. No phone or will calls.

SOLD TO $215 TOP BRAND SKI BOOTS RAICHLE ROSSIGNOL HEIERLING SALOMON $127 OVER 610 ASSORTED PAIR

RET. $240 — TECNICA PRO BOOTS $169 NEW 1990 MODEL

HOT BURTON SNOWBOARDS CRUISE 135 . $227 CRUISE 155 . $267 CRUISE 105 . $267 SAVE UP TO $100

RETAIL $130 SALOMON S-457 BINDINGS SALE $67 SALOMON S-757 RET. $150.00 $97

HOT - HOT - HOT $335 SALOMON SX-91 EQUIPE $227 SALOMON SX-91 GREY $207

Bavarian Village SKI SHOPS

- •BLOOMFIELD HILLS . . . . . 338-0803 — 2540 WOODWARD at Square Lake
- •DIRMINGHAM . . . . . 644-5950 — 101 TOWNSEND corner of Pierce
- •FLINT . . . . . 313-732-5500 — 4201 MILLER RD. across from Genesee Valley Mall
- •LIVONIA/REDFORD . . . . . 534-8200 — 14211 TELEGRAPH at the Jeffrie
- •MT. CLEMENS . . . . . 463-3020 — 1216 S.GRATIOT north of 16 Mile
- •EAST DETROIT . . . . . 778-7020 — 22301 KELLY between 8 & 9 Mile
- •ANN ARBOR . . . . . 313-973-9340 — 3333 WASHTENAW west of U.S. 23
- •SUGAR LOAF . . . . . 616-228-6700 — SKI AREA NEAR TRAVERSE CITY
- •TRAVERSE CITY . . . . . 616-941-1999 — 107 E. FRONT STREET (Bay Side Entrance)
- •FARMINGTON HILLS . . . . . 553-0005 — 27847 ORCHARD LAKE at 12 Mile
- •GRAND RAPIDS . . . . . 616-428-1199 — 2035 28th St. between Breton & Kalamazoo

OPEN DAILY NOON 'TIL 9 SAT. 10 - 6:30 SUN. NOON - 5

NEW STORE NOW OPEN

TOP PACKAGE SETS ON SALE WITH BOOTS

HEIERLING - OLIN	K-2 - SALOMON
•OLIN RC-3 SPORT 220.00	•'89 K-2 3500 BLUE SPORT . 275.00
•HEIERLING LAGER/CONTESSA 165.00	•HEIERLING LAGER/CONTESSA 165.00
•SALOMON S-447 WHITE/GREY BINDINGS or TYROLIA 540-C 114.95	•SALOMON S-447 WHITE/GREY BINDINGS or TYROLIA 540-C 114.95
•SCOTT POLES 29.95	•SCOTT POLES 29.95
TOTAL 580.90	TOTAL 584.90
SUMMER PACKAGE SET SALE PRICE $277	SUMMER PACKAGE SET SALE PRICE $297

ROSSI - SALOMON	1989 K-2 - SALOMON
•ROSSI SERIES 6000 WHT 285.00	•K2 SERIES 6000 WHT/BLT 0.7 . . 275.00
•SALOMON SX-51 '89 WHT/RED - WHT/PWDR . . 200.00	•K2 SERIES 6000 WHT/BLT 0.7 . . 275.00
•SALOMON S-457 WHT/GRY or TYROLIA 540-C 130.00	•K2 SERIES 6000 WHT/BLT 0.7 . . 275.00
•SCOTT/ROSSI POLES 29.95	•SALOMON SX-51 '89 WHT/GREY . . . 210.00
TOTAL 644.95	•SALOMON S-457 WHT/GREY LAST 130.00
SUMMER PACKAGE SET SALE PRICE $327	•SCOTT POLES 29.95
	TOTAL 644.95
	SUMMER PACKAGE SET SALE PRICE $327

•VISA •MASTERCARD •DINERS •DISCOVER •AM. EXPRESS WELCOME

OLIN LANGE K2 ROSSIGNOL ROFFE HEAD K2 NORDICA SCOTT K2 SALOMON