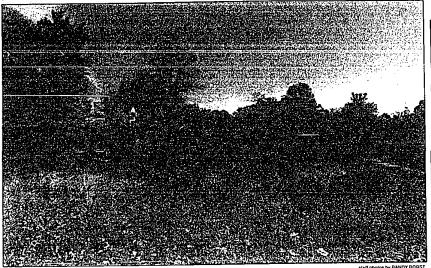
Building Scene



Thursday, October 5, 1989 O&E



Jim and Marilyn Funk, developers and builders of The Legends in Farmington Hills, built three ponds and seeded a meadow

Away from the asphalt jungle

Developers and builders have come a long way from days when landscapling seemed almost like an afterthough it to a project. Now, between complying with land use laws established by municipalities and trying to attract buyers or tenants loth oreidential or commercial developments, bundreds of thousands of dollars get spent on trees, shrubs, berms, flowers and water at a single building air. "It hink there's a growing concern with the integration of an activity into the community as a whole," sald william Allen, an associate professor in the college of architecture and design at Lawrence Technologial University. "A good landscape development — site plan — will facilitate that."

PEOPLE APPARENTLY are facilitating.

Bernard Glieberman, president

Fifteen years ago, the landscape contractor 'was told to get it green, throw a few trees on and get out. Contractors now are getting into brick work, decks, ponds, gazebos.'

— Dennis Crimboli Crimboli Landscape Contractors

Crimboli Landscape Contractors in Canton, said he did upward of \$250,000 worth of work landscaping the new Radisson Resort and Confer-ence Center in Ypsilanti.

"Landscaping is a requirement in most communities." Glicberman said. "In condominiums or any kind of housing . . . you want to put in materials that are mature. No one wants to wait eight to 10 years for things to grow."

of Crosswinds Communities, said he spent \$1 million planting mature trees rather than saplings at Green-pointe Condominiums, a 112-acre site at 14 Mile and Halsted in West

site at 14 Mile and Halsted in West Bloomfield.

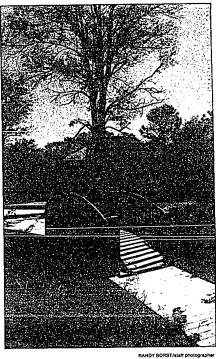
• Jim and Marilyn Funk, devel-opers and builders of a 30-unit con-dominium commonly, The Legends, on Halsted just south of 14 Mile in Farmington Illis, said they special upward of 390,000 landscaping that 10-acre parcel.

• Dennis Grimboli, president of

sceded a meadow with wildflowers not only to comply with state wet-land requirements, but also because they liked the concept and figured buyers would, too. "THE WHOLE point is we wanted people to feel it was a natural transition from rough-rough, to wildflower to fine planting." Jim said. "It think it's a different concept." "Landscaping sets a mood for me," Marilyn said.

Crimboll, who built his company from a two-person operation in 1972 to 35 now, has seen a dramatic change in the business.

"What happened maybe 10 years ago, maybe 15 years ago, (was that) the landscaper generally was the last person in on a project," he said. "The budget was sometimes limited and he was told to get it green, throw a few trees on and get out.
"Contractors now are getting into



A bridge and gazebo complement three ponds and a meadow seeded with wildflowers at The Legends, a condominium site in Farmington Hills.

Selling or beautifying

By Doug Funke staff wilter

It's like a variation of the the old chicken-egg

argument.

Do developers and builders landscape because it's required by local ordinance or because it

ris required by local reasons in different propor-tions on a case-by-case basis.

The proposition of a case-by-case basis.

In the proposition of the goodness of their heart or the necessity of getting approval, said William Allen, an associate professor in the col-lege of architecture and design at Lawrence Tech-nological University.

"Developers are being forced to be more sensi-tive to the landscape as it exists and to regenerate it after development has taken place," Allen said. Landscaping beyond minimum requirements can be an effective marketing tool.

"YOU'RE GOING to do what sells papers."
Thomas Bird, senior planner for West Bloomfield Township.

Bernard Glieberman said he went way beyond what was required by West Bloomfield when he built Greenpointe Condominiums.

He received a landscape award from the Greater West Bloomfield Chamber of Commerce this summer for his efforts.

summer for his efforts.

"There's not one factor that causes some...e to buy, but landscaping is a factor, and I feel a very important one," Gibeberman said.

Pam and Jeff Michaller, who own a two-bedroom, three-bath until at Greenpointe, prove Gibeberman's point.

"Specifically, it offered a beautiful setting," Jeff said of the attraction, "They left a lot of trees and they did a beautiful job of landscaping. They have a lot of flowers, water and in front, a bridge from bathhouses to the pool."

Please turn to Page 3



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