

HUGE DISCOUNTS • HIGHEST TRADE-IN ALLOWANCES • OPEN SATURDAYS

6.9%
OR UP TO
\$1800

A.P.R.
FINANCING
CASHBACK
ON
SELECTED
MODELS



'90 THUNDERBIRD

3.8 E.F.I. V6, Auto, O.D., Full Power Opt., Air Cond., AM-FM Stereo/Cass. Elec. Def. Luxury Grp., 5 spd. Conv./Tie. S/S. #1366

\$13,590*

FREE DURALINER

With Purchase of Ranger
& F Series Pick-Up

\$399 VALUE

'90 RANGER XLT SUPERCAB

104.00 (104.00) (104.00)
2.0 E.F.I. V6, Auto, O.D., Full Power Opt., Air Cond., AM-FM Stereo/Cass. Elec. Def. Luxury Grp., 5 spd. Conv./Tie. S/S. #1366

RETAIL **\$10,690***

A-PLAN **\$9842***

1400
CARS &
TRUCKS
IN STOCK



LEASE **\$59 PER WEEK**

VARSITY'S LOW PRICE

OR LEASE ZERO DOWN

'90 ESCORT "PONY"	\$5,990*	35** Per Week
'90 PROBE "GL"	\$10,995*	56** Per Week
'90 MUSTANG "LX" 3 DR.	\$9,690*	53** Per Week
'90 ESCORT "GT"	\$9,290*	51** Per Week
'89 TAURUS "GL" 4 DR.	\$11,995*	68** Per Week
'89 FESTIVA "L" PLUS	\$6,390*	37** Per Week
'90 ESCORT "LX" 3 DR.	\$7,590*	43** Per Week
'89 THUNDERBIRD SUPER COUPE	\$15,990*	87** Per Week
'90 TAURUS SHO	\$17,690*	93** Per Week

SPECIAL LIMITED EDITION '90 FORD TEMPO 4 DR.

SAVE
\$3248

\$750 Factory Rebate



WE DARE YOU TO COMPARE OUR PRICE AND EQUIPMENT ANYWHERE

2.3 H.S.C. E.F.I. engine, F.L.C. automatic transaxle, front wheel drive, P.S., P.B., P. locks, air conditioning, rear defrost, light group, dual electric remote mirrors, tilt steering wheel, speed control, docklid luggage rack, electronic AM-FM stereo/cassette/clock, polycast wheels, special paint stripe, cloth reclining seats, side window demisters, interval wipers, P185/70x14 performance/all season tires, luxury sound insulation, body side protection moldings. S/S. #1610.

A-PLAN **\$8626**

RETAIL **\$9090**

\$49 Lease Per Week

HURRY! ONLY 100 UNITS AVAILABLE. SPECIAL PURCHASE - NO ORDER PROVISION.

VARSITY'S LOW PRICE

OR LEASE ZERO DOWN

'90 RANGER "S"	\$6,390*	37** Per Week
'90 F-150 XLT LARIAT PICKUP	\$10,990*	55** Per Week
'90 E-150 CLUB WAGON	\$15,990*	84** Per Week
'90 E-250 CARGO VAN	\$11,690*	62** Per Week
'90 F-150 "XLT" SUPERCAB	\$14,390*	75** Per Week
'90 F-150 "XLT" 4x4	\$13,790*	69** Per Week
'90 BRONCO "XLT" 4x4	\$15,990*	83** Per Week
'90 RANGER "XLT" PICKUP	\$7,690*	43** Per Week
'89 BRONCO II "XLT" 4x4	\$13,790*	75** Per Week



3480 JACKSON
AT WAGNER
ANN ARBOR, MI
1-94, EXIT #172, TURN LEFT

996-2300
ANN ARBOR



MICHIGAN'S "A" PLAN
HEADQUARTERS

FREE TANK OF GAS WITH EVERY PURCHASE

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TUES, WED. & FRI 9-6

OPEN SATURDAY 9-5

CALL TOLL FREE 1-800-875-FORD

4.8%
FINANCING**

REBATES ARE BACK - BUY NOW AND SAVE!

4.8%
FINANCING**

SPECIAL OF THE WEEK
150 NEW PROBES AVAILABLE



1990 PROBE GL 2 DR. H.B.
Floor defrost, power steering, power brakes, tinted glass, side window demister, body-side moldings, center console, performance instrument cluster, AM-FM stereo. S/S. #1597.
WAS \$11,630 IS **\$9,618.**

1990 FESTIVA L 2 DR.
Overdrive transmission, power brakes, body-side moldings, cassette, gauge, courtesy lamps, reclining bucket seats, side window demister. S/S. #2208.
WAS \$5578 IS **\$5127***

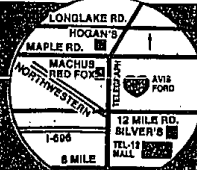
1990 TEMPO GL 4 DR. SEDAN
Automatic, air, power steering, power brakes, power locks, dual electric remote mirrors, tilt, rear defrost, light group, body-side moldings, speed control, polycast wheels, docklid luggage rack, tinted glass, AM-FM stereo-cassette. S/S. #2112.
WAS \$12,888 IS **\$8766***

1990 ESCORT PONY 2 DR. H.B.
Overdrive transmission, power brakes, rear defrost, radio, cassette, reclining bucket seats, side window demister. S/S. #1720.
WAS \$7956 IS **\$6114***

1990 MUSTANG LX 2 DR. H.B.
Overdrive transmission, power steering, power brakes, power lock group, rear defrost, AM-FM stereo/cassette, body-side moldings, rear spoiler, cruise. S/S. #1848.
WAS \$12,337 IS **\$9542***

1990 RANGER 4x2 PICK-UP
Free Bedliner On All Ranger Models
Overdrive transmission, custom trim, radio, tinted glass, courtesy lights, spoiler, instrumentation, scout plates, intermittent wipers.
WAS \$8561 IS **\$6554***

1990 F-150 4x2 STYLESIDE PICKUP
Free Bedliner On All F-Series
Handling package, light/convenience group, AM-FM stereo, wipers, dual-tilt wheel, custom trim, f.d. instrumentation, service package, tinted glass, scout plates, courtesy lights, chrome front bumpers, vent window. S/S. #1932.
WAS \$13,474 IS **\$9464***



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Varsity Ford

"The Dealership With A Heart"

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