434 Ind. / Warehouse Lease or Sale

SPECIAL!
3 MONTHS FREE RENT
CANTON near 275 - office & warehouse units. From 500-30,000 sq ft. Answering Service also available. Immediate occupancy. For more information call: 454-2460. If no answer call 348-1833

436 Office / Business Space

ACCESSIBLE Birmingham medical building, 2 small suites available now - $500 each.
Call 9-5 - 645-5839

ANNOUNCING INTERNATIONAL BUSINESS CENTERS
now has serviced office space throughout The Metro Area for smaller Executive Office needs. Suites from 150 sq ft. with shared telephone answering, secretarial services & conference facilities. Flexible short-term leases & growth options to conventional space:
• CANTON - 454-5400
• FARMINGTON HILLS - 855-8450
• TROY - 637-2400
• ANN ARBOR - 761-9555
• STERLING HTS. - 254-8400
Telephone answering & mail services also available for non full time tenants.

ANNOUNCING
MAPLE BUSINESS CENTER OF TROY
Best rates in town. No lease necessary. 227-5,000 sq. ft. on Maple near Livernois. From $235 up per month. 646-5139

ATTENTION - Prime Livonia Redford superior offices. Free storage. All utilities. Low rent. Immediate available 255-1360

AT 13 MILE & MOHAWK, 22,000 sq ft for lease. $7 per sq. ft. In shopping center. Brokers protected.
264-1400 or 680-0065

AUBURN Road, Rochester Hills. 1600 sq ft. commercial, partially renovated. $7 sq.ft., net net, near lawyer & shopping center. 435-2038

BEECH DALY - 7 MILE
Redford Twp. Spacious 1300 sq. ft. modern office in multi-tenant building. Utilities included. Will divide. Lots of parking. 828-8509

BIRMINGHAM-from $12 per sq. ft.! Office suites are now available from 190 to 6,500 sq. ft. in downtown Birmingham. Call Ken Lipschutz at: 540-8444

BIRMINGHAM - Knollwood Office Park. Maple/Inkster area. Extremely luxurious. 2,220 sq. ft., newly remodeled executive office. Lease. Sublease, $13 per foot. 626-5983

BIRMINGHAM OFFICE SPACE
2nd floor suite available. Utilities included. Excellent location, E. of Hunter off Maple Rd. $1,200/mo. Call Patty at 433-1100

BIRMINGHAM
SOUTH ADAMS SQ.
153 sq. ft. single office, rent $165/mo. Immediate occupancy.

900 - 2700 sq. ft. office suite available - rates starting at $13.50/sq. ft.

Rent includes air conditioning, heat & janitorial services. Telephone answering & secretarial services available. 646-5900

436 Office / Business Space

AFFORDABLE full service building, in Birmingham
1 office 14x16 - $390
1 office 8x10 - $225
645-5839

BIRMINGHAM - Downtown. Prime location. Windowed office to share. Furnished, very reasonable. Please call for other amenities 644-9910

BIRMINGHAM - Ideal downtown location. 650 sq. ft. executive office suite. Completely renovated. Immediate occupancy. Days: 645-1810

BIRMINGHAM - Maple & Inkster area. Deluxe 3 room office with private bath & entrance. Full janitorial included. 675 sq. ft. 626-8873

BIRMINGHAM - 1 office. Good location, good parking. $450 per mon. Call Dr. Lewis Smith: 644-2935

BIRMINGHAM
1019 Haynes-1350 sq. ft.
Premium building, ground level, ample parking. 647-7079

BIRMINGHAM DOWNTOWN
Upstairs space (13 x 15) for office or retail. $285. 124 S. Woodward. Immediate occupancy. 682-4782

BLOOMFIELD HILLS
900-2,000 sq ft. beautiful office space. Immediately off the marble lobby, underground parking, price negotiable. 642-2490.

CANTON: Ford Rd /I-275. New office building. Suites available from 800 sq. ft. to 12,000 sq. ft. sized to your needs. Own entrance, own bath. 459-6043

CANTON - Lilley Professional Center, new office, medical or general use. 800 to 19,500 sq. ft. by Ford Rd. & I-275. Prime location. 563-5272

DOWNTOWN ROCHESTER
Office Condo for Sale
335-1043

EXECUTIVE OFFICE SPACE
available. Birmingham Area.
Call 647-9289

FARMINGTON HILLS - Orchard Lake Rd. at I696. 1550 sq.ft. custom wood paneled in handsome brick & bronze glass building.
Mr. Hall 626-8900

FARMINGTON HILLS
14 mile & Middlebelt Rd. For lease 535 sq. ft. up to 6,000 sq. ft. single story office building. Call Ely 626-3800

FARMINGTON HILLS-Prestigious Tall Oaks. Small furnished office. Perfect for manufacturers rep. Secretary, fax available. 851-2784

FAIRWOOD WEST
Office Park - Plymouth
NOW LEASING
New Office Village
1 minute from I-275 & Ann Arbor Rd. Beautiful individualized suites, private entrances, private baths, partitioning suites available from 525 to 750 sq.ft., 1000 to 1125 sq.ft., 1250 to 2000 sq.ft.
Excellent well lit parking, very competitive rates. Perfect for Law, Medical, Real Estate, Insurance or Accounting. General Office. Broker Protected. For information call:
455-2410

FARMINGTON HILLS - Newly decorated suite, 1329 sq. ft., below market rate. Northwestern Highway, just below Middlebelt. 855-8278

436 Office / Business Space

DOWNTOWN FARMINGTON - FOR SALE
Convert this totally renovated house in the central business district to your new offices. Prime frontage on Grand River. A real gem!CAll MARY BUSH
Thompson-Brown
553-8700

EXECUTIVE SUITES AVAILABLE
Includes spacious parking facilities. 1st. floor. Experienced Secretaries, personalized phone answering, copying, UPS, facsimile & word processing services, conference room, notary.
HARVARD SUITE
29350 SOUTHFIELD RD
SUITE 122
557-2757

FARMINGTON HILLS - 13 Mile/Orchard Lake, 3 office suite. Professionally decorated. 1 story building. Furnished/unfurnished. 855-4990

FARMINGTON HILLS, Orchard Lake - 12 Mile. Non-window office $275 mo. Window office $300 mo. Non-smoker. Call Louise 855-6111

FARMINGTON HILLS
OFFICE SUITES
Various sized suites ranging from 240 square feet to 3,620 square feet. Immediate occupancy. Competitively priced!!!
CALL MARY BUSH
Thompson-Brown
553-8700

FARMINGTON, long lease available, 2000 sq ft, plus Prime retail stores in downtown Farmington. 40 car parking. 477-1030

FARMINGTON office on Grand River near downtown. Everything included for $350. Kevin Knight Duke, Broker. 477-6000

FARMINGTON
Various sized deluxe offices on Grand River. Available at bargain rates. Utilities included. 626-2425

FOR SALE OR LEASE
7,200 square foot Office Building
Potential sale/leaseback Redford
CALL KEITH ROGERS
Thompson-Brown
553-8700

ATTRACTIVE - AFFORDABLE
Hard to believe
Single room office space, starting from $225 including utilities. Ford Rd. & Middlebelt. Call 422-2490.

LATHRUP VILLAGE-Southfield Rd. 2 room office suite in professional building. $250 per month included utilities. Mr. Stalert 559-1700

LATHRUP VILLAGE
1,700 sq.ft., 2nd level, very desirable office, immediate occupancy, ample parking, Southfield Rd.
½ mile North of I-696.
Brokers Protected. 559-7760

LIVONIA - Farmington Rd. near 6 Mile. 375 sq. ft. Modern office. Available immediately. $450 per mo. Mr. Lubnik 644-7393

LIVONIA
FIVE MILE & FARMINGTON
3 room suite, 429 sq. ft., all utilities, $400/mo. 422-2321

LIVONIA OFFICES - 7 mile/Middlebelt or 5 mile/Middlebelt, from 160 to 800 sq.feet, from $10 sq.ft gross. Call Ken Hale days 525-0920 Eves 281-1211

LIVONIA
SCHOOLCRAFT & INKSTER
Office space in active center. 795 sq. ft. formerly attorneys offices. 1250 sq. ft. formerly dental clinic, excellent condition. Also 700 sq. ft. for retail. Brokers protected. Call 559-1160

436 Office / Business Space

LIVONIA, I-96 at Farmington Rd., suites available from 250 - 1,500 sq. ft. $11 to $14 per sq.ft. gross 425-6800

LIVONIA - New office space, move in today, 2,100, 1,600, 600 sq. ft. Prime location. From $9.50 per sq. ft. Any size available. Call 421-0770

LIVONIA office space for lease. 1 room suites on 6 Mile near Farmington Rd. Secretarial & telephone answering service 476-2442

LIVONIA- Office space for lease. Good price, great location. Plymouth Rd. at Merriman. 200-1,000 sq. ft. 422-1380

LIVONIA/PLYMOUTH AREA
Private offices, $200 - $300 month to month lease. Phone answering included. 464-2960

LIVONIA-1st month FREE. W. 7 Mile Rd. Suites from 600 sq. ft. & up. From $10 sq. ft. All utilities included. Call Mr. Cohen. 557-3955

NORTHVILLE DOWNTOWN - Prime office space in newly renovated historic building. Featuring hardwood floors, high tin ceilings, exposed brick wall, 1361 sq. ft., 642-1012

NORTHVILLE - Professional office space, 1350 sq. ft. Bay window, excellent location. Walk to all services, easy access. 349-0105

NOVI
Attractive 600 sq. ft. office, previously occupied, ground level Phone (313)477-5198

OFFICES IN W. BLOOMFIELD
Orchard Lake Rd. Private entrance, 600 to 3200 sq. ft.
851-8555

OFFICE SPACE - in professional suite. Sublet to Manufacturers Rep. or professional. 14/Orchard Lake Rd., Farmington Hills. Telephone answering service available. Mrs. Rita 855-1610

OFFICE SUITE, 3 rooms, Canton Twp., reception area. $500/month 981-3600

PLYMOUTH/DOWNTOWN
1,099 Sq. Ft. Executive Office.
Excellent location & parking.
Call Deborah 344-9359

PLYMOUTH/DOWNTOWN
Recently remodeled, 660 sq. ft., Excellent parking. Close to banks & post office. 455-7373

PLYMOUTH
Executive suite available. Approximately 1100 sq. ft. Low rates. Newly decorated. 459-6043

REDFORD OFFICE
24350 JOY ROAD
W. of Telegraph
• New low rate
• Underground parking
• Carpet & blinds
• Lit signage
• 3 room suites and up
• Includes all utilities
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REDFORD OFFICE
24821 Five Mile Rd.
West of Telegraph
2 Room Suite, private entrance, storage, bathroom, carpeting and blinds. All utilities included
CERTIFIED REALTY, INC. 471-7100

REDFORD OFFICE
24781 FIVE MILE
(West of Telegraph)
SALE OR LEASE-1,850 SQ. FT.
JONATHAN BRATEMAN
Properties, Inc.
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436 Office / Business Space

PLYMOUTH- Finished executive Suite 800-2000 sq. ft. New bldg., ample parking, convenient to expressways & banks. 459-3434

PLYMOUTH - Main St., 400 Sq. Ft. 2 Office Suite. Private Entrance - $400 per mo.
Call: 435-3232

PLYMOUTH- Prime location, 1,600 sq.ft., retail or office.
Ask for Terry or Mark.
453-3400

PLYMOUTH S. MAIN- Prime location for Real Estate, Medical & etc. 2 blks. N. of Ann Arbor Rd. 1 unit over 2800 sq.ft. Or 3 complete units 35-40 parking.453-0878 453-6540

FOR LEASE ROCHESTER HILLS - Distinctively affordable office space. 200-1,000 sq. ft. Services available. Typing, phone answering, copies, fax, conference room. 656-1500

ROCHESTER ROAD/M-59
FREE MONTH RENT, Brand new office and medical space available. Rents from $9.75 sq. ft. Short term leases available for immediate occupancy. Suites from 699 sq. ft. to 40,000 sq. ft. Build to suit. Near Rochester, Troy, Auburn Hills & Sterling Heights.

HAMPTON
PROFESSIONAL PARK
853-3700

SHARED
OFFICE CONCEPTS
Executive Office Leasing
All In One Price
• Private offices
• Professional & attentive staff
• Full service buildings
NOVI (8 Mile at I-275)
313-348-5767
BIRMINGHAM (Woodward at Brown)
313-433-2070

SHARED
OFFICE CONCEPTS
Executive Office Leasing
• Private offices
• Professional & attentive staff
• Full service buildings
NOVI (8 Mile at I-275)
313-348-5767
BIRMINGHAM (Woodward at Brown)
313-433-2070

SOUTHFIELD/LATHRUP, approx. 500 sq ft., of prime area office space. Southfield Rd. at 11 Mile.
559-9791

SOUTHFIELD professional office 1,000 sq ft., 10 mile/Southfield area. Ready to move-in. $500 per month. Ask for Tammy 543-6468

SOUTHFIELD
PRIME LOCATION
12 MILE RD. & NORTHWESTERN
Suite available. All utilities paid. Good parking, storage, conference room. Secretarial & phone services available on premises. Call 358-5670

SOUTHFIELD - Up to 2 months free rent with lease. Suites, private offices. Amenities. Civic Center & Greenfield. 352-8030.

SOUTHFIELD, 17201 W. 12 Mile
Several offices & suites available. Receptionist, secretarial services, copier, FAX, conference room. $275-$325 per month.
559-0477 or 661-7681

SPECIAL!
3 MONTHS FREE RENT
CANTON & NOVI - Sharp, clean New Buildings, Offices, Shared Tenant Space & Secretarial Services available. Office equipment (fax, copier, etc.) also available. Immediate occupancy. For more info. 454-2460 If no answer, call 348-1833

PENTHOUSE OFFICE
Located in Troy, this 850 sq.ft. penthouse has a natural skylight, private restroom and shower and is located on the third floor. Ideal for advertising, graphics or art studio. Very favorable rate. 646-7900

W. BLOOMFIELD: Deluxe office with Secretary/Reception room. All utilities except phone. $375 per mo. Mgr. 3 leasing available. 851-7766

W. BLOOMFIELD, Middlebelt/Orchard Lake area. 3 rooms, 850 Sq. Ft. office. All services provided $595. 334-8077

2300 N. WOODWARD AVE
ROYAL OAK
Offices for rent, panelled and carpeted, heat & water included. Super parking! Available now! 398-6801 or 548-1106

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WITH COMPLETE SECRETARIAL SERVICES
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108,000 SQ. FT. QUALITY OFFICE DEVELOPMENT
OUTSTANDING DESIGN, MATERIALS AND FINISHES
NOW LEASING
• Designed to fit all uses from 500 to over 14,400 sq. ft.
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For Further information contact:
Mark Miller/Carol Houghton
29230-29290 Buckingham
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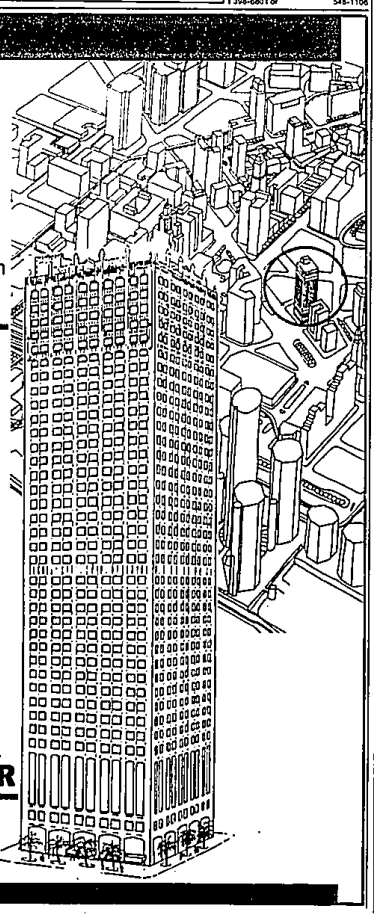
421-0770 468-0805

CADILLAC TOWER



• Is for professionals
• Is the epicenter of new downtown
• Is a combination of old classic and modern technology

IF you are looking for spectacular views in a 40 floor tower,

IF you are searching for minutes only to walk to courts, govt. bldgs., financial centers, RENCEN

IF you need quick highway accessibility and convenient parking,

IF you demand 24-hr. security and office accessibility,

IF you appreciate top quality space, custom lay-out at affordable prices,

IF you are tired of doing business from a car, need an office away from your office,

IF you need personal and friendly owner management service, on site,

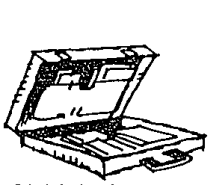
...It is time to take a serious look at the classic -

NEW CADILLAC TOWER

Contact: Tower Mgmt. Team • 961-7910
65 Cadillac Square, at Bates, Downtown Detroit

WRITE IT AND REAP!

1. Give the reader specific information. Pretend you are someone reading the classifieds. What would you like to know about the item, service or job you are advertising? Be sure to add details such as color, size, condition, brand name, age, features and benefits. Be accurate! Don't embellish your ad with misleading information. Stick to the facts and reap the



2. Include the price. Don't waste your time or a potential buyer's time. If you advertise the price of the item or service you offer, the people who respond to your ad will be those who are genuinely interested. Surveys show that readers are more interested in those items and services they know are within their price range.

3. Avoid abbreviations. Don't make a potential customer work too hard! Although you may be tempted to cut down on the cost of your ad by using abbreviations, surveys indicate that many people don't understand such abbreviations as EIK (eat-in kitchen) or WSW (white side wall) tires and won't take the time to figure them out. A confused reader is a disinterested reader. Get the most for your money and use complete words.

4. Include phone number and specify hours. Be sure to let potential customers know when and where to call. Surveys show that even if a person is very interested in your item or service, he or she will not call back after the first attempt. Stay near the phone during the hours you indicate you will be available. Don't risk missing a sale!

5. Run on consecutive days. Your ad will not get results if people don't see it! Therefore, it is important to set up a consistent and consecutive ad schedule with your telephone salesperson or outside sales representative.

Use this form to write your classified advertisement before you call...or fill it in and mail to:
The Observer & Eccentric Newspapers
36251 Schoolcraft
P.O. Box 2428
Livonia, MI 48151-0428

644-1070
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Rochester/Rochester Hills

NAME _____ PHONE _____
ADDRESS _____
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MESSAGE _____
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Observer & Eccentric
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