

business people

David Price was promoted to programmer/analyst supervisor I at Troy-based Kmart Corp.

Auto Club Life employee Tana Lorenger has moved into offices at the AAA Michigan/Bloomfield Hills General Agency, 2685 S. Woodward in Bloomfield Hills. Lorenger is a life sales agent.

Auto Club Life employees Steve Washington, Cornell Kimbrough and Finance Dexter have moved into offices at the AAA Michigan/White-Wilcox General Agency, 29688 Telegraph in Southfield.

Joseph Banyal current president of the South Oakland County Board of Realtors and Associate Industrial Broker with Signature Associates in Southfield, has been awarded the CCIM designation. This designation is awarded by the Realtors National Marketing Insurance Commercial-Investment Real Estate Council. As a CCIM candidate Banyal completed over 285 course hours, passed a comprehensive examination and provided resumes of industrial closed in 1990 through his direct involvement.

The appointment of Brigadier General Bruce G. MacDonald of Birmingham as commanding general of the 300th Military Police Command was announced by the Department of the Army. In civilian life, MacDonald is vice president of corporate communications for Saturn Corp. of General Motors.

Christopher Arkell, formerly of BBDO/ Detroit, recently joined Michael Floris & Associates, Inc. in the capacity of Account Supervisor. Arkell will oversee the Precision Tune



Kevin N. Harris



Kieran F. Cunningham



James B. Painter



Christopher Arkell



Richard A. Lorraine

Detroit Area Co-Op account at the Troy-based advertising agency.

The Rockwell Clutch Co. of Troy has appointed James B. Painter as president. An employee of Rockwell since 1974, Painter will continue to operate from the Clutch Co. at Rockwell Automotive headquarters in Troy where he will manage the manufacturing, distribution, engineering and marketing functions for the growing clutch operation.

John F. Pasick of Rochester was among 5,000 members of the Million Dollar Round Table (MDRT) who attended the 1991 MDRT Annual Meeting in New Orleans, La. in June. The MDRT held its international sales seminar which draws members from more than 40 countries around the world.

Brad Bradshaw was promoted to

Product Marketing Manager-Automotive for Lucas Aftermarket Operations in Troy. Bradshaw, a resident of West Bloomfield, will be responsible for all product lines within the company, reflecting the corporation's international strategy of a single brand focus.

W. B. Doner & Co.'s chairman Herb Fried, announced a new management structure for the Agency's Detroit office. The office will be overseen and led by a triumvirate of John DeCereho, Alan Katter and Steve La Gattuta. DeCereho in addition became vice chairman, executive creative director of the Agency's Executive Committee, joining Herb Fried, Jim Dale, Alan Katter, Steve La Gattuta, Don Rieett, and Barry Levine.

Jeffrey John Grice Sr. has joined the Bloomfield Hills firm of Rosa Roy as Account Supervisor, Database Marketing Programs. Grice's expertise will be used in the design and implementation of database-driven direct marketing programs. Rosa Roy Group is comprised of nine advertising and marketing commu-

nications agencies, with offices in six states and Canada.

Ross Roy Communications president Richard C. Ward announced the promotion of Jenay Green to account executive. Green, a resident of Birmingham, is responsible for implementing the Dodge Sales Effectiveness Training Program for Chrysler Corp.

Richard S. Victor, Michael A. Robbins, and Scott Bassett of the Birmingham law firm, Victor, Robbins & Bassett, are featured in a special edition of the American Bar Association's "Family Law Quarterly, Spring, 1991." Their article features a 50 state analysis of all laws regarding grandparents, stepparents, and other third party rights regarding children in the United States. Victor is the founder and executive director of the Grandparent Rights Organization.

Richard A. Lorraine has been appointed president of ITT Automotive's aftermarket parts business on a world wide basis by Dr. Hubertus E. von Gruenberg, president and

C.E.O. of ITT Automotive, Auburn Hills. Lorraine, a resident of Bloomfield Hills, will be responsible for the operations of ITT Parts Supply Division, Almo, Gailor, Koni and Teves aftermarket division.

Kevin N. Harris will head the newly opened American Express Gift Cheque corporate sales office in Troy having been named account vice president. He is responsible for jointly developing programs with corporations in the Michigan area that use Gift Cheques in consumer promotions, sales incentive and employee recognition efforts.

Sefton Associates, a Michigan-based marketing communications firm with offices in Southfield, Grand Rapids and Midland, won two gold "Best of Michigan" awards from the Business/Professional Advertising Association of Detroit for a product brochure and direct mail program developed for Dow Chemical.

Kieran F. Cunningham has been named partner at the Birmingham-

based law firm of Strobl and Manogian which specializes in the areas of banking, corporate and business law, and related fields.

Dawn M. Schluter, an attorney in the Bloomfield Hills office of the law firm of Miller, Canfield, Paddock and Stone, has been appointed to the Alumni Council of Detroit Country Day School. Schluter is a resident of Birmingham.

Submit black-and-white photographs, if possible, for inclusion in this column. While we value the receipt of photographs, we are unable to use every photograph submitted.

If you want your photograph returned, please enclose a self-addressed, stamped envelope. Indicate in a margin on the front of the photograph that you want it returned. We will do our best to comply with your request.

Send information to: Business Editor, 36251 Schoolcraft, Livonia 48150. Please include city of residence and a daytime telephone number where information can be verified.

Keep debts low, income high during retirement

Continued from Page 1

At a minimum, they should have wills and durable powers of attorney. They might also want to reconsider a revocable living trust and the new patient advocate designation recently authorized by the state of Michigan, which deals with the question of life support systems and heroic measures. We have discussed these in depth in previous columns. Ira and Joan can give themselves a pat on the back for prudently handling their money during their working years. They have done a good job of saving and keeping their debts in check. Their involuntary early retirement presents challenges for them, but these are by no means unsurmountable.

Dan Boyce, a certified financial planner at the Center for Financial Planning in Southfield, has been recognized by Money magazine as one of the top financial planners in the nation. Alan Ferrara is a partner in the Farmington Hills law firm of Cozens, Lansky, Feak, Ellis, Roder & Lazar. Both serve on the board of directors for the Southeast Michigan Chapter of the International Association for Financial Planning.

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ARM MEETING

Wednesday, July 24 — The Michigan chapter of the Accredited Residential Manager will meet at 8 a.m. at the Southfield Sheraton Hotel, 16500 J.L. Hudson Drive in Southfield (559-6500). For reservations call Glendora Bohnet at 559-1110 not later than noon on July 22. Cost for breakfast and speaker is \$12 in advance, \$15 at the door. Speaker is

Jerry Hatch, technical director, Eradico Pest Control.

INTERMEDIATE WORDPERFECT

Tuesdays and Thursdays, July 23 through Aug. 1 — "WordPerfect 5.1 Intermediate on the IBM PC" 7-9

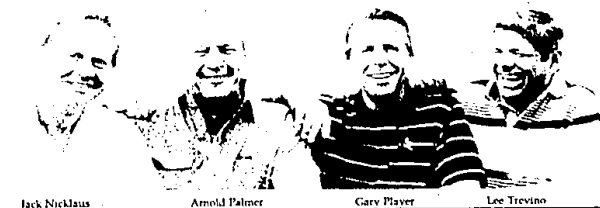
p.m. in Bloomfield Hills. Fee: \$95. Information: 645-3635. Sponsor: Cranbrook Schools.

Information for this column should be sent to the business editor, Observer & Eccentric Newspapers, 36251 Schoolcraft, Livonia 48150.

Information must be received by Monday to be published in the Thursday issue. Publication cannot be guaranteed. Information should contain a daytime telephone number where information can be verified.



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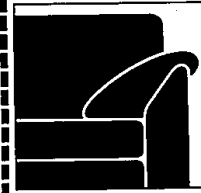
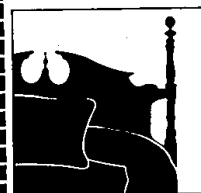
Description	Price
DAILY TICKETS (one parking coupon, one practice round, one Championship round)	\$15
Practice Rounds (10)	\$75
Championship Rounds (10)	\$100
"GROUNDS ONLY" SEASON TICKETS (includes seven daily tickets for 1 practice & 4 Championship rounds, one parking coupon, copy of Championship magazine)	\$150
"CLUBHOUSE AND GROUNDS" SEASON TICKETS (includes ticket which is good for admission to Clubhouse and grounds for all days of Championship, daily parking coupons, copy of magazine)	\$150
10 "GROUNDS ONLY" EXCHANGEABLE COUPONS (Good any day, includes 10 parking coupons, 10 Championship rounds)	\$235
10 "CLUBHOUSE AND GROUNDS" EXCHANGEABLE COUPONS (Good any day, includes 10 parking coupons, 10 Championship rounds)	\$345

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