

METRO DETROIT FORD DEALERS

FACTORY CLEARANCE TIME!



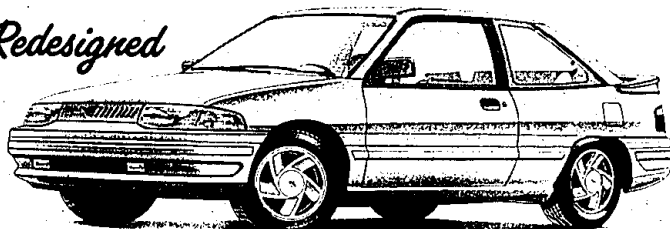
2.9%

APR
FINANCING⁽¹⁾
FOR UP TO
48 MONTHS

First Time Buyers

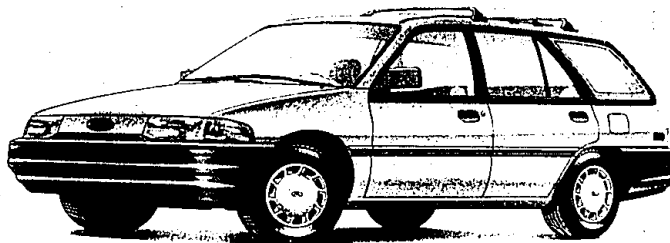
Save ... On the All-New, Totally Redesigned

\$3548⁽²⁾ 1991
FORD
ESCORT
GT



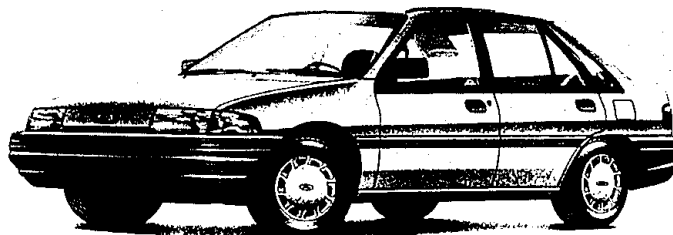
First Time Buyers

Save ... And the
\$2893⁽²⁾ 1991
FORD
ESCORT
WAGON



First Time Buyers

Save ... Plus Our
\$2780⁽²⁾ 1991
FORD
ESCORT
LX 4 DR.



MODEL	GT	Wagon	LX 4 Dr.
TOTAL VEHICLE and OPTIONS ⁽¹⁾	\$12,395	\$10,781	\$10,194
PREFERRED EQUIPMENT PACKAGE (PEP)	330A	320A	320A
PEP SAVINGS ⁽⁴⁾	\$ 744	\$ 500	\$ 500
2.9% FINANCE SAVINGS ⁽⁵⁾	\$ 2,404	\$ 1,993	\$ 1,880
FIRST TIME BUYER INCENTIVE ⁽⁶⁾	\$ 400	\$ 400	\$ 400
TOTAL SAVINGS ⁽²⁾	\$ 3,548	\$ 2,893	\$ 2,780

(1) 2.9% Annual Percentage Rate financing through Ford Credit for qualified buyers. 48 months at \$22.09 per month per \$1000 financed with 10% down. Dealer participation may affect savings. Take retail delivery from dealer stock by 9/25/91. Pony models not included. See dealer for details. (2) Total savings include PEP savings, finance savings and first time buyer's incentive. (3) Excludes title and tax. (4) Savings based on manufacturers suggested retail price of Option Package vs. MSRP of options purchased separately. (5) Finance savings calculation based upon 48 month contract at 2.9% APR with 10% down payment compared to FMCC national average rate of 12.5% in June. (6) Cash back for qualified first-time buyers through Ford Credit's First-Time Buyers Program when financed through Ford Credit. May be combined with other incentives available except Ford College Graduate Purchase Program. Finance options vary.



plus PICK UP YOUR
FREE TAPE!
As heard on CKLW/CKMR Radio
"BACK IN THE 60'S AGAIN"
Lee Alan remembers —
The Music, News, Sports & Movies
Exactly as it was!
A \$10.00 VALUE*
(Hurry, while supply lasts!)

Bloomfield Hills
ALAN FORD, INC.
16545 E. Telegraph
543 2030
Canton
BOB THRODEAU, INC.
26333 Van Dyke
755 2100
Dearborn
FAIRLAME FORD SALES, INC.
14865 Michigan Avenue
846 3000
VILLAGE FORD, INC.
23535 Michigan Avenue
565 3000
Dearborn
JORGENSEN FORD, INC.
8113 Telegraph Avenue
584 3700
STARK HICKEY WEST, INC.
24700 W. Seven Mile Road
536 6600

RIVERSIDE FORD SALES, INC.
1822 E. Jefferson
567 0250
Farmington Hills
TOM HOLZER FORD, INC.
39300 W. 10 Mile Road
374 1231
Ferndale
ED SCHMID FORD, INC.
21000 Woodward Avenue
399 1000
Flat Rock
QUICK McQUISION FORD, INC.
22675 Gibraltar Road
782 7400
Livonia
BILL BROWN, INC.
32222 Plymouth Road
421 7800

Mt. Clemens
MIKE DORIAN FORD, INC.
35900 Grand Avenue
296 0020
Russellville
RUSS SHINE FORD, INC.
43870 Grand Avenue
293 7000
Northville
MCDONALD FORD SALES, INC.
550 W. Seven Mile Road
349 1400
Oak Park
MEL FARR FORD, INC.
24750 Greenfield
967 2008
Plymouth
BLACKWELL FORD, INC.
41001 Plymouth Road
453 1100



FORD

Metro
**DETROIT'S
Quality
DEALERS**

Pontiac
FLANNERY MOTORS, INC.
5900 Highland Road
356 1260
Redford
PAT MILLIKEN FORD, INC.
9600 Telegraph Road
255 3100
Rochester
HUNTINGTON FORD, INC.
2800 S. Rochester Road
852 0400
Royal Oak
ROYAL OAK FORD, INC.
550 W. Woodward Avenue
548 4800
Southfield
AVIS FORD, INC.
22200 Telegraph Road
355 7500

Southgate
SOUTHGATE FORD, INC.
16600 Fort Street
282 3636
St. Clair Shores
RAY O'BRIEN, INC.
22201 Fort St. Rd.
776 7600
Sterling Heights
JEROME DUNCAN, INC.
8000 Lake County, Lake
268 7400
Taylor
RAY WHITEFIELD, INC.
10725 S. Telegraph Road
291 0300
Troy
TROY MOTORS, INC.
585 4000

DEAN SELLERS FORD, INC.
2600 W. Maple Road
643 7600
Warren
AL LONG FORD, INC.
13111 E. Eight Mile Road
777 2700
Wayne
JACK DEMMER FORD, INC.
31300 Michigan Avenue
771 2600
Westland
NORTH BROTHERS FORD, INC.
13300 Ford Road
421 1300
Woodhaven
GORMO FORD, INC.
22025 Allen Road
676 2200

