701 Collectibles

BACCARAT stemware, Austerlitz, 22 pieces; pair of brass chandeliers, 4 lights, 1 brass chandelier with 5 lights; Iris glassware, 80 pieces; Blue Willow dinnerware, Japan; pair of etched 12 light pine french doors; 4 leaded & beveled windows; 6 leaded windows; beer steins 258-8778

DEPARTMENT 56 Snow Village, 1st yr. editions, 19 pieces. Call after 5pm: 313-348-8255

SANTA COLLECTORS
Julie Mary Williams offers handsculpted 1 of a kind Santas. Other pieces also. Appt., 782-7783

702 Antiques

ALL ANTIQUES BOUGHT
Postcards, old movie magazines, Shelly china, Russell Wright china, paper dolls, toys, military. 348-3154

ANTIQUES SALE
OUT OF WAREHOUSE

Christmas Sale of European Country Antique Furniture & Accessories at: 2271 Cole, Birmingham (btw. 14 & 15 Mile Rds. off Eton) on
SAT., DEC. 7 FROM 11AM-4PM
Classic Country 792-0222
Watch Hill Antiques 644-7445
Warehouse 258-5140

ART DECO
Bedroom set, Waterfall Style 4 pieces, $390 Call. 582-8318

CLARKSTON TOY SHOW
1/25/92. Tables, $20
Great Toys! Sell & Trade!
Call, 394-0923

DECANTERS & glasses, cranberry, hand painted, misc. china, silver 373-1082

HOOSIER cupboard, oak, circa 1926, excellent condition, $525. 937-3882

MASON ANTIQUES DIST.
CHRISTMAS OPEN HOUSE

Help us celebrate our open house Dec 6-8 - Open 10am-5pm Refreshments, entertainment. Do your holiday shopping here with a gift from the past. Open 7 days a week. 10 buildings, 75 dealers, 94 West TO 127 North, Cedar St. Mason Exit, S. on Cedar to North St. west to district.

RED RIDER BB guns, Victrola talking machine, Marx trains, erector set, oak farm table & chairs. Leave message, 313-684-1423

SECRETARY with curved glass and fold down desk, $500 522-7841

702 Antiques

DOLL & BEAR SHOW & SALE
Antique & Collectible, Sun., Dec. 8, 10-4, Roma's of Bloomfield, 2101 So. Telegraph. Appraisals. Admission, $2.50. 787-5568

703 Crafts

CLASSIC CREATIONS
ARTS & CRAFTS SHOW
70 CRAFTERS
Sat. Dec. 7, 1991 10am-4pm
HOBEN SCHOOL
44680 SALTZ RD., CANTON, MI
1 Blk. W. of Sheldon
Between Ford Rd. & Cherry Hill
Hot Lunches Available
Admission $1.00
Half off before 11am with ad

COUNTRY CRAFT SHOW
Sponsored By
WESTERN HIGH SCHOOL PTSA
Sat., Dec. 7, 10-4pm
Sun., Dec. 8, 11-4pm.
600 Beck Rd., Walled Lake.
Admission $1 Seniors Free.

CRAFTS
Great Holiday Gifts
Ladies 2 piece pant sets,
Hand Painted, Embellished $29./up
Integrity Sportswear Outlet
24831 W. 8 Mile, Redford
Hours, M-Sat. - 6-6 531-7370

CRAFT SHOW
SAT., DEC. 7
10AM - 4PM
NOVI MIDDLE SCHOOL
25299 TAFT RD.
(Taft is 1 mile W. of Novi Rd. between 10 Mile & Grand River)
Admission $1.50
313-227-4880

ELNA SUPERMATIC portable sewing machine w/case, Grandma's 1953 w/38 cams, mint, + many needlecraft items, best offer. 582-3930

SOUTH LYON
CHRISTMAS
CRAFT SHOW
11 Mile & Pontiac Trail
(High School)
Sat., Dec. 7, 9-5

THE SEARCH IS OVER

Wholesale! Austrian and acrylic stone, lucite, glue, craft supplies, etc. Call 1-800-336-3435

705 Wearing Apparel

FULL LENGTH LYNX dyed fox coat. Gorgeous, size 8, appraised $6700. Best offer, 8:30-5pm. 540-3449

MINK COAT - Full length, light color, excellent condition, size 14, $800. After 6pm 682-9539

CANADIAN LYNX - Full length coat. Beautiful, new. Appraised $9,000. Must sacrifice, $3,500. 453-8802

DARK RANCH Mink Jacket - Size 8 petite, like new, asking $400. Call 477-4818

BEAVER JACKET with dyed fox trim, like new, paid $2200, sell for $800. 525-6882 or 953-2568

706 Garage Sales: Oakland

WATERFORD - Moving Sale. Dec 7, 9-4. Sofa, organ, vending machines, stereo, much more. 3783 Manner.

WEST BLOOMFIELD - Mon., Dec. 2 - Wed., Dec. 4, 10-4 only. No early sales. 2826 Pine Heights Drive (2 blks W of Middlebelt Rd., off Pineview Dr), btw. Pine Lake Rd. & Square Lk Rd. Furniture, antiques, china, collectables, etc. Cash only, no checks.

707 Garage Sales: Wayne

MOVING SALE!! Westland 461 Larchmont, Cherry Hill/Newburgh. Kids clothes, toys, car seat, stroller, sled, snow suit, Dec 5,6,7, 9:30 to 5pm.

708 Household Goods Oakland County

ALL HOUSEHOLD SALE
Everything must go! Bedroom, livingroom, etc. 474-1676

ALMOST new Kirby Heritage II vacuum cleaner. Paid $400, selling for $250. Call after 5pm: 681-6900

ANTIQUE OAK buffet $500. Antique oak dining table $200. Couch, 2 wingback chairs, coffee table, end table $400. Please call, 471-2026

BEDROOM set-king 7 piece, family room furniture, washer & electric dryer, misc. items. 477-6676

BEDROOM SET, living room set, outdoor patio set & singing music recorder machine 569-4278

COUCH, LA-Z-BOY - Beig & blue camelback, 3 cushions, good condition, $150. 652-6525

DINING ROOM ensemble, cherry wood. Silver Fox jacket, fingertip length, excellent condition 626-6714

708 Household Goods Oakland County

BEDROOM SET - Thomasville queen size, 9 pieces. Quality dark hardwood finish, excellent condition. Must sell. $500. 851-6598

BERNHARDT loveseats, rose/sea foam/bone plaid, 4 mos old, gorgeous. $485 each 541-3623

COUCH, CHAIR, leather top tables, small cocktail table; 656-7187

DINING ROOM, Drexel, 9 piece, beautiful dark mahogany, double pedestal table, 3 leaves, 6 chairs, curved glass china cabinet & buffet. Quality, $3,500. 852-1606

DINING ROOM SET - 40x60 medium oak double pedestal table, 6 chairs, cabinet w/hutch 647-9832

DINING ROOM SET. Drexel, mediterranean style, 2 leaf table, extends to 114 inch. 8 chairs, gold velvet seats, matching credenza $1150 Call. 646-1279

DOUBLE BED with frame & brass headboard, $125/best. Bunk bed, frame only, $50 Eves. 644-2871

ESTATE SALES
by DEBBIE
Household, Moving, Buy outs
One item to whole house
538-2939

FREEZER, $75. Wicker loveseat (opens to bed), $75. Matching end table, $25. Toy chest, $10. Little Tikes kitchen, $25. Teak coffee/end tables, $75. Wards dryer, $50. Oriental wall fan, $75 misc 652-2536

HUTCH, solid walnut, $225. Sears upright freezer, 15.1 cu ft., $200. 9x12 beige rug, $50. Other misc furniture 932-4158

MOVING & ESTATE SALE
Furniture - Antiques - Accessories
OLD OR NEW
WE'LL SELL IT FOR YOU
All your valuable goods displayed in our 10,000 sq ft showroom
2 blocks W. of Oakland Mall
THE GREAT EXCHANGE CONSIGNMENT CO.
589-0390

MOVING-must sell, antique china cabinet (needs work), modern dinette set, metal desk & swivel chair, refrigerator, gas stove 553-2968

MOVING SALE! Fine collection of 18th century reproductions, occasional tables, plus bedroom furniture, kingsize waterbed Call Gagne & Gagne Interiors 335-8655

708 Household Goods Oakland County

KITCHEN CABINETS & appliances. 6 base & 6 upper cabinets, 2 pantrys. Will sell all or part 851-8754

LEATHER COUCHES (2) - White sectional, brand new! 2 childrens beds, 2 leather peach chairs and picnic table. 669-6176

LOVESEAT & matching queen size sofa bed, 2 yrs old, looks brand new, $750/best. Must sell 489-1152

LOWRY ORGAN, needs minor repair, $175. Spanish floor lamp, $25. Mikasa dishes, $10. Corvette pedal car, $20. 363-1467

MATRESS & SPRING, twin, Sterns & Foster extra firm & frame. Complete $120. 642-8268

MOVING SALE - All must go! Household furniture, 5 pcs. of fine art, office equipment, desk, file cabinets. 30531 Huntsman Dr., Farmington Hills, N-13 Mile, W off Drake

MOVING SALE - Antiques and accessories, gun cabinet, small safe, professional drafting table 644-3471

MOVING SALE - furniture, household items. Dec. 7-8, 10-4. For details & directions, after 5, 543-2619

MOVING SALE - household goods, appliances, wall unit & dining room set, couch, sofa bed, etc. 354-3965

NECCHI
DELUXE AUTOMATIC
Zig-zag sewing machine. Cabinet model. Embroiders, blind hems, buttonholes, etc. $53 cash or monthly payments.
GUARANTEED
UNIVERSAL SEWING CENTER
2570 Dixie Hwy
674-0439

SEWING MACHINE - Singer Futura, Model 900, with cabinet & stool. $175 553-7558

SYRACUSE CHINA, pattern Dorian 2 complete place settings plus extras. Make offer. 659-0796

THOMASVILLE dining room set, pecan/burl wood, double pedestal table, with 2 leaves, 6 chairs, server, lighted china cabinet, 752-5925

TRADITIONAL sofa-bed & chair, good condition, $75/both or best offer 473-1587

WATERBED with sides. Must sell, excellent condition, $150 657-7051

WHITE PROVINCIAL Desk, $75 Kerosene heater, needs wick, $25 Bowling shoes, bag & ball, like new, $10 476-3448

709 Household Goods Wayne County

ANTIQUE Bedroom Set - vanity, chest, & headboards $200. Antique chest-on-chest $100. Queen bed, mattress & box springs, fairly new $100. Console T.V. needs color adjustment $35. Toro gas hand-held blower $50. 721-1986

BABY CRIB/MATTRESS, $70. (2) Little Tykes high chairs, $20 each Grayco travel crib, $25. 522-9255

BAR STOOLS, set of 3, $ or 2, (wooden) Office desk, file cabinet, stereo 453-6966

BEAUTIFUL white 6 ft. muslin sofa, $175. Solid maple writing desk, $150. 4 blond ladder back chairs, $60/set, strawberry stained chest drawers, $75; white wool chair, $40 All prices firm 591-1357

BEDROOM SET - Matching pieces include 2 twin beds, double dresser with mirror. Yellow bamboo styling. Excellent condition $400 537-4630

BROWN QUEEN-SIZE sleeper sofa, $250. 1 set of brass headboard & footboard for king-size bed, end tables, sewing machine cabinet, cherry picker 255-0805

ELEGANT Thomasville "French Court" collection Home electronics center, curio, armoire, triple dresser. New! priced to sell! 591-7898

ESTATE SALE - Mon & Tues after 4 Wed & Thurs all day. Furniture, tools, 2 & 4 cycle gasoline engines, lawn mower parts, appliances & antiques 9304 S. Main, Plymouth

ESTATE SALE
19797 Indian, Redford
5 blks E. of Inkster, N of 7.
Washer/dryer, bedroom sets & misc Dec 6-8, 10am

FOR SALE - Traditional design sofa, like new, velveteen material, 80" long 981-2542

HAMMOND PIPER organ, great christmas gift for family. Free christmas tree included $250 464-2053

LOVESEATS - (2), 82" Hunter Green plaid. Perfect for family room. Best offer 451-2345

MAPLERIDGE WOODS is having a Model Close-Out. All furniture and accessories now on sale. For more info call 981-2700

QUEEN sofa sleeper $150. Loveseat $50. Coffee table $25 - or best offers on all items 522-3767

REFRIGERATOR $75. Microwave, $15. Air conditioner, $75. Dryer, gas $75. Kitchen table, 2 chairs, $30. T.V. 19 in color, $75. Call, 522-7841

709 Household Goods Wayne County

ROLLAWAY bed, 2 platform rockers, 3 end tables, 532-6798

ROLL TOP Desk - 48", 18 Century reproduction, excellent condition. $400. Days 565-9000

SELIG Rust color 7-piece playpen. Good condition, $300. Canton, 981-7075

SOLID OAK trestle table, 30x45, 2 oak benches with backs. Set $325. 471-5263

TEAK DESK, Danish modern, $250. Desk chair with teak arms, 5 casters $250. Call 427-5876

710 Misc. For Sale Oakland County

BABY CRIB - still new in box, converts to youth bed/adult bed. Regularly $499 selling $199. 360-2561

B&W TREES - Scotch pine up to 12', $20. Pre-cut up to 5', $15. 17053 Fishlake Rd., Holly. Daily 10am-Dark 634-8787

MERRILAT BATHROOM Vanities (2) 2 sinks, 1 faucet, good condition Call 661-3447

PINBALL GAME - New tabletop style. Best action with lights & sound effects $975 656-0207

TABLE SAW - Delta 10 in. Contractor, plus HTC stand, & blades. All brand new $1050/best. 652-8533

TABLE SAW - Powermatic model 68, 3 horse motor, 12" blade, 48x38 table, 220 642-0288

TEXACO GAS pump, antique reproduction, all metal, solid brass trim, 3½ ft high, lighted globe brand new, great gift, $325 349-5607

800 PADLOCKS - Solid brass, 1" size New, carded, $400. 524-1824

711 Misc. For Sale Wayne County

ACT outfit, garden tractor, trailer, wracker, welder, snowblower, '81 Citation. Trade or sell 532-2280

FIREPLACE INSERT - Wood burning w/circulating blower. Adjustable speeds, $300 397-2082

GAS water heater, 40 gallon, 40,000 BTUs per hour, glass lined, works fine, $80. After 6. 464-2748

SHOPSMITH MARK V, many extras, $1200. Also jig saws, 24" Craftsman, and 18 Delta 422-2195

711 Misc. For Sale Wayne County

CARPET - Many Left-over roll-ends
All types + colors large + small
INSTALLATION available. Will measure + bring samples to match
SACRIFICE Make Offer 326-4553

CHRISTMAS TREE, 7½ ft. Mountain King flocked tree & trim, $75. Gas log, 24" with automatic pilot $155 or will trade for 3 cords of seasoned fire wood. Glass fireplace screen $15 595-0587

LITTON microwave, Panasonic answering machine, 2 gold side chairs, Samsonite luggage 534-3351

POOL TABLE - 8 ft., $200. 532-5107

SPEEDER BAND SAW, wood/metal portable, spare blades. Ideal for small shop or hardware store. Like new. $120. 981-0770

712 Appliances

AMANA RADARANGE - Self-cleaning oven, combination conventional & microwave. Coppertone, 5 yrs old, $250 Remodeling. 453-6255

CORNING range with attached microwave, almond, $150 563-8962

ELECTRIC range/oven, 4 burner, GE, drop in range, copper color, self cleaning, good condition, $80. After 6pm, 464-2748

FREEZER, large, upright asking $150 Leave message 427-3455

FRIGIDAIRE electric cooking top, excellent condition, $250 552-8067

FRIGIDAIRE frost free refrigerator 20.6 cu. ft., gold Great condition, $175. 728-4578

KENMORE - upright freezer, 16 cubic ft. $150. Admiral refrigerator, small, like new, $150 453-6966

REFRIGERATOR - 24 cubic ft Signature, side by side, frostfree, brown, excellent. $330 425-0711

REFRIGERATOR, frost-free. $150 Washer, dryer, stove, asking $75 each. All good condition. 291-2247

SALE - Rebuilt refrigerators, air conditioners, stoves, microwaves, TVs Guaranteed & delivered We also buy rebuildable units
28601 Southfield - 559-2901
8866 Greenfield - 838-7600

SEARS KENMORE upright 19.6 cu ft. frostless freezer, $300 Call between 5pm-10pm. 937-1415

712 Appliances

WHIRLPOOL washer & dryer, $125 each, range $125, refrigerator $200. 697-7222 or 729-0276

713 Bicycles

MOUNTAIN BIKE, 1 yr. old, heavy duty, very good condition, $275/best 478-9757

714 Business & Office Equipment

CLOSING LAW OFFICE- Books, Furniture, Sharp Copier & Pitney-Bowes Fax Machine Must sell by 12/31/91 No personal checks Wed-Sat : 11-4. 2990 W. Grand Blvd., Ste 402, Detroit. 871-5090

INTERNATIONAL EXECUTIVE: Must sell plush office chairs & receptions desk, office rocker. Give Away Prices!! Mr. Nader, 381-9522

LIQUIDATION SALE
Card stock, fixtures, cable spools, shelves, counter, cash register plus more 55 Macomb, Mt. Clemens Days 463-3330 Eves. 656-0605

LIVONIA AREA. Fax copier. Computer. Hi lo lift truck. Excellent condition Negotiable. 442-2541

MUST SELL - 7 ft. desk & credenza, 3 ft. x 6 ft. desk. Call Richard, 313-626-3300

REPOSSESSED EQUIPMENT
Copiers, Faxs, Phones,
Misc Equipment.
781-9400

TWO DAY PUBLIC SALE
Surplus Construction Equipment & Office Furniture
12152 Merriman Road
(Between I-96 & Plymouth Rd.)
Livonia, Michigan
Fri & Sat., Dec. 6th & 7th, 1991
From 8am to 4pm
Terms Cash or certified check
All sales final

Galion H-119 Grader, Michigan 75B Loader, 15 Ton Crane, Case 450A Dozer, Blaw Knox PF500 Paver, Pick-ups & various other trucks and trailers, portable generators, cement saws, motor mixers, cement buggies, trowel machines, torpedo heaters, shop equipment and much, much, more. Wood and metal desks, chairs, file cabinets and other office equipment

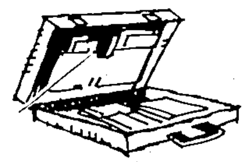
USED office furniture, desks, chairs, filing cabinets 349-0594

70% OFF ALL OFFICE SUPPLIES
Liquidation Barn
32213 W. 8 Mile, Farmington
476-3170

WRITE IT AND REAP!

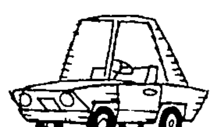
Writing a classified ad that gets results—whether it be for real estate, employment, the personals, transportation, or merchandise— is easy if you follow the guidelines below.

1. Give the reader specific information. Pretend you are someone reading the classifieds. What would you like to know about the item, service or job you are advertising? Be sure to add details such as color, size, condition, brand name, age, features and benefits. Be accurate! Don't embellish your ad with misleading information Stick to the facts and reap the rewards!

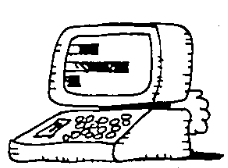


2. Include the price. Don't waste your time or a potential buyer's time. If you advertise the price of the item or service you offer, the people who respond to your ad will be those who are genuinely interested. Surveys show that readers are more interested in those items and services they know are within their price range.

3. Avoid abbreviations. Don't make a potential customer work too hard! Although you may be tempted to cut down on the cost of your ad by using abbreviations, surveys indicate that many people don't understand such abbreviations as EIK (eat-in kitchen) or WSW (white side wall) tires and won't take the time to figure them out. A confused reader is a disinterested reader. Get the most for your money and use complete words



4. Include phone number and specify hours. Be sure to let potential customers know when and where to call. Surveys show that even if a person is very interested in your item or service, he or she will not call back after the first attempt. Stay near the phone during the hours you indicate you will be available. Don't risk missing a sale!



5. Run on consecutive days. Your ad will not get results if people don't see it! Therefore, it is important to set up a consistent and consecutive ad schedule with your telephone salesperson or outside sales representative

644-1070
Oakland County
591-0900
Wayne County
852-3222
Rochester/Rochester Hills

NAME PHONE
ADDRESS

MESSAGE

Use this form to write your classified advertisement before you call...or fill it in and mail to:
The Observer & Eccentric Newspapers
36251 Schoolcraft
P.O. Box 2428
Livonia, MI 48151-0428

Observer & Eccentric classified ads