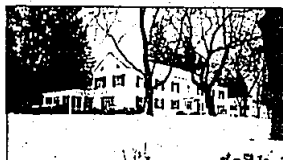


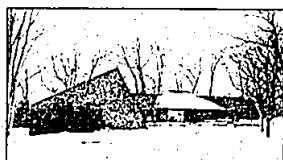
You've been sending your friends to "THE REALTOR TO KNOW" for years.

And we appreciate it.

We get more new clients from old friends than any other way. There are many reasons for this; most importantly, we continue to give both knowledgeable and personal attention to the problems you encounter in buying or selling a home.



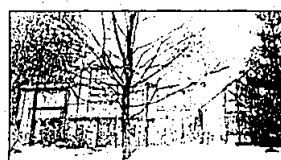
MAJESTIC LANDMARK HOME - Former Skillman Estate has been restored with integrity! Exquisite detail: moldings, archways, bays, floors and brass hardware. Magnificent kitchen. Unique studio. Carriage house. (644-6300) B95273



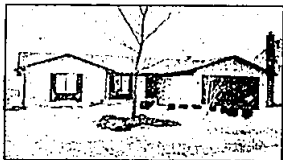
SPACIOUS CONTEMPORARY MANOR on over two and a half acres adjacent to Cranbrook in heart of City of Bloomfield Hills. Breathtaking views, soaring ceilings, magical ambience. Four bedrooms, 5 1/2 baths. (644-6300) B95613



CITY OF BLOOMFIELD HILLS. Picturesque Cape Cod has quality and style. Marble foyer, crown moldings, bay windows, family room with pegged floor and wet bar. Three bedrooms and three baths. \$419,000. (644-6300) B95488



HANDSOME, BORDENER BUILT four bedroom Tudor on beautiful treed cul-de-sac setting. Crown moldings, 6-panel doors, large 2-story foyer, cathedral ceiling family room. 3rd floor bonus room. \$499,900. (644-6300) B88142



CUSTOM BRICK RANCH located in Farmington Hills with first floor master bedroom and bath, finished basement, two-tiered deck, photography room, alarm system. Two car garage with door opener. \$169,900. (851-5500) B98966



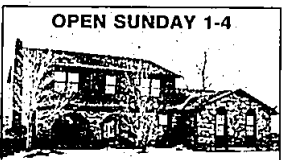
VERY SHARP FARMINGTON COLONIAL has bay windows, moldings, hardwood floors and two doorways to deck. Family room, four bedrooms, 2 1/2 baths. Large sitting room/dinette. Backs to commons. \$252,900 (644-6300) B99224



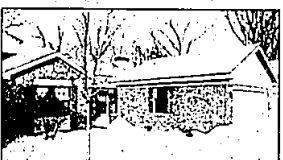
SPACIOUS City of Birmingham townhouse. Two bedrooms, 1 1/2 baths. Newer carpeting in the living and dining rooms. Hardwood floors and cove ceiling. Central air. A pleasant walk to shopping. \$88,900. (644-6300) B96712



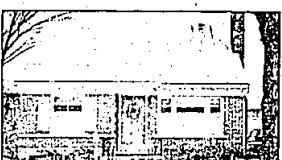
OPEN SUNDAY 1-4
UPDATED QUAD. Ceramic foyer has skylight. Remodeled kitchen. Family room fireplace. Lower level exercise area with sauna. Security system. \$145,900. 29340 Prestwick, Sld. N. of 12 Mile, W. of Evergreen. (689-7300)



OPEN SUNDAY 1-4
ENJOY THE VIEW OF POND in all seasons. Freshly decorated Colonial offers spacious rooms and great floor plan for entertaining. 4 bedrooms. \$204,900. 21168 Parklane, F.H., S. of 9 Mile, W. of Drake. (851-5500) B98815



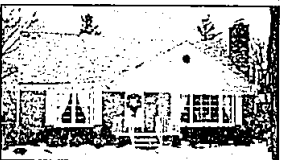
GORGEOUS THREE BEDROOM CONDO on wooded ravine. Spacious interior with premium upgrades. Three baths, 2 fireplaces. Walk-out lower level with family room and wet bar. 3 decks. \$185,900. (644-6300) B94323



STYLISH three bedroom Birmingham Bungalow has living room fireplace, separate dining room and wood floors on the first floor. Recreation room. Lovely brick front walk. Porch. Fenced rear yard. \$122,500. (644-6300) B99243



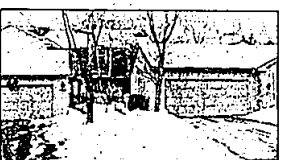
ONE OF THE MOST SCENIC places of property in the City of Bloomfield Hills. This unique home sits on a hill on an acre site. Heated entry porch. Library. Four bedrooms, master has sitting room. \$382,000. (644-6300) B99337



LOTS OF SPACIOUS LIVING in updated, in-town Birmingham home with flexible floor plan. Fireplaces in living and family rooms. Library or possible fourth bedroom, full baths on first and second floor. \$222,900. (644-6300) B99245



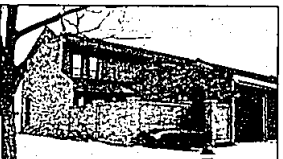
A RARE FIND - This downtown Birmingham fourth floor, corner condo unit has library or third bedroom, two baths, dining room and kitchen appliances. Move right in. Freshly painted. \$132,500. (644-6300) B95379



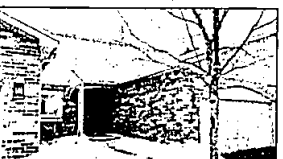
WOODED RAVINE SETTING. Adams Woods Fernwood model offers a professionally designed and decorated finished lower level walk-out. Three bedrooms, 3 1/2 baths. Two fireplaces, crown moldings. \$192,500. (689-7300) S96322



TOWERING TREES enhance this spacious Potomac Village quad-level. Brick family room fireplace, 3 or 4 bedrooms, 2 1/2 baths. Space for rec room. Deck off breakfast room. Very attractive home. \$144,900. (644-6300) B93092



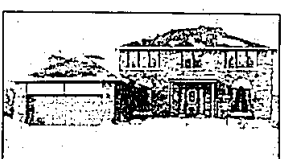
DESIRABLE END UNIT in popular, well-located Strathmore Village Townhouses. Private patio leads to brick foyer. Two bedrooms, 1 1/2 baths. Basement. Includes kitchen appliances plus washer and dryer. \$86,900. (644-6300) B93125



SANDALWOOD CONDOMINIUM in quiet location. Ceramic foyer, mirrored fireplace in living room, updated kitchen and a finished walk-out lower level with third bedroom. Land Contract possible. \$189,900. (644-6300) B81613



NICE COLONIAL situated on large lot with mature trees in established area. 4 bedroom home with formal dining room, 1st floor laundry, family room fireplace, partially finished basement. Rochester. \$150,000. (651-3500) 098830



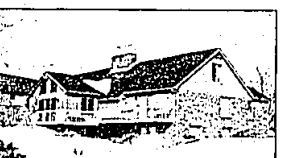
OUTSTANDING HOME and property. Spacious foyer with hardwood floor, 4 bedrooms, solid oak cabinetry in kitchen, custom shelving in library. Walk to Brewster Elementary. Rochester. Reduced to \$212,500. (651-3500) 098731



YOU WOULD ENJOY LIVING in this home for many reasons. Open, light, many high ceilings, library, family room, 3 bedrooms with views of Forest Creek Lake from master which opens to deck. \$325,000. (644-6300) B99338



LANDMARK HOME in Poppleton Park area. Screened porch with brick floor all living room. Fifth bedroom is on the third floor. 4 1/2 baths. Cove ceilings, detailed plaster work. Rec room. 3 fireplaces. \$339,900. (644-6300) B99244



DOCKING AND LAKE PRIVILEGES on Orchard Lake. Enjoy scenic views all year round from your beautiful contemporary ranch with walk-out lower level. Circular marble jacuzzi, pedestal sink in master. \$375,000. (851-5500) B98891



CONTEMPORARY CLASSIC ELEGANCE on Wakeek Lake! Effective use of marble, mirrors and skylights enhance the bright open interior. Library, family room, three bedrooms and 2 1/2 baths. Spacioust \$449,900. (644-6300) B97034



Weir, Manuel, Snyder & Ranke, Inc.

HOURS - weekdays from 8:30 in the morning until 8:00 in the evening. Saturday until 5:00 P.M. Sunday afternoons to 5:00 P.M.

298 South Woodward
7285 Orchard Lake Road
4700 Rochester Road
1205 West University Drive
498 South Main Street

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