

make your house more salable

It is your Realtor's job to sell your house, but there are a lot of things you can do to help, which could make for a quicker sale at a better price.

They're all little things that cost you little or nothing, but they can make a big difference in the prospect's first impression.

Start outside. Be sure your lawn is mowed, the flower beds neat and the property free of trash. If it's winter, keep the walks clear of ice and snow. Replace loose tiles, bricks or shingles. If the paint on your house is beginning to peel, get out the paint brush.

Now, check inside. If walls and woodwork are dirty, consider washing them. If marred, repaint where needed. Fix leaking faucets, loose door knobs, sticking drawers, creaking floors and warped cabinets.



REALTOR WEEK is proclaimed for May 23-29 by City of Farmington Manager John Dinan (center) seated with members of the Western Wayne-Oakland County Board of Realtors. Front, left to right, are: John Hussey, Vice-President; Daniel R. Williamson, President; Manager Digan; William Bowman, Secretary; and Jerry Rozema, Treasurer. Rear, left to right, are: Robert Beauchamp; Nyle Archer and Royce Norton.

Clear the clutter out of closets, corners and basements. Pick up clothes and toys, and put them away.

Pay special attention to bathroom and kitchen. Make them spotless. Don't leave dirty dishes in the sink. Nothing makes a better impression than a

home with a well-cared-for look.

There are countless other little things you can do, and nobody knows better what they are than your Realtor. Take his advice. If you don't, don't blame him if your house sits instead of sells.

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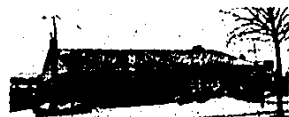
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