

BUSINESS PEOPLE

James Corneli and Edward Hogikyan have been named account supervisors for the Volkswagen account at DDB Needham Detroit.

David Eisenberg, a 40-year veteran of the retail industry, has been named president and chief executive officer at Chief Auto Parts Inc., one of the nation's largest retail chains of automotive replacement parts.

Four attorneys, all formerly with Plunkett & Conroy in Detroit, have formed a new firm — O'Connor, DeGrazia & Tamm, P.C. in Bloomfield Hills.

Joseph Horonzy, executive vice president of retail banking division, Comerica Bank, has been appointed to a four-year term on the University of Michigan Dearborn Citizens Advisory Committee.

Renaissance Center Management Company today announced the appointment of Edmund W. "Ted" Flynn to vice president of operations and general manager.

U.S. Arbitration & Mediation of Michigan, Inc. announces the appointment of attorney D. Michael Kratchman as marketing representative for the firm.

Marilynn Doll has joined Farmington Hills based marketing and public relations firm Marx Layne & Company as an account executive.

Richard Farkas, vice president of operations for Somanetics Corporation, has announced that Pamela A. Kruski has been promoted to quality manager from quality control supervisor.

Home Protection One, the Farmington Hills-based service company serving the real estate industry in Michigan announced today the appointment of Mary Digna-Buffa as director of customer service.

International Insurance Broker Johnson & Higgins has elected Rochester resident Dennis A. Allgeier and Floyd M. Lewis Jr. to senior vice president in the firm's Detroit office.

NBD Bancorp and its lead bank, NBD Bank, have promoted Frederick M. Adams Jr. to executive vice president in charge of domestic corporate banking.

At its recent annual meeting, the Michigan Association of Certified Public Accountants named Leslie J. Patterson, CPA, of Bloomfield Hills and a partner at the South-

field firm of Parker, Wittus and Co. to the position of president.

Also, Bloomfield Hills resident Timothy E. Durbin, CPA, was elected treasurer.

Jay M. Gerber of Farmington Hills has been named a Paul Harris fellow by the foundation of Rotary International.

Kyle Given has joined the Bloomfield Hills based advertising firm of Ross Roy Inc. as a senior copywriter. The firm has also promoted James Belkoff to copywriter.

Richard J. James of Bloomfield

Hills and Ronald L. Thies of Bloomfield Village have been elected chairman and president respectively of the International Visitors Council of Metropolitan Detroit, Inc.

Robert Joseph of Bloomfield Hills was appointed manager of the Bank of Bloomfield Hills' commercial mortgage department. Before joining the Bank of Bloomfield Hills, Joseph was a senior vice president at Huntington Bankshares, where he oversaw Michigan and Ohio commercial placement offices. Previously, he served as vice president and manager at Empire of America.

Cleanup from NEXT PAGE

The shroud at the surface catches vapors and minute particles before sending them along to an attached filter trailer for processing.

"It's safer from the standpoint that something below the surface doesn't have to be exposed to the air," said Jim Brannigan, an environmental engineer with Millgard.

"Our economy of scale works that the more pollution there is to treat, the deeper it is and the more difficult the drilling, the cheaper it becomes for us."

"That's the beauty of it — the sheer, raw power and mechanical mixing ability," Brannigan said. "What our tool does is allow a path for any process that can remediate in place, pull up to the ground or micro encapsulation (mixing with concrete)."

So far, his company has dealt with a Super Fund project in the Houston area, a GM project in Indianapolis, a chemical plant project near Philadelphia and a government project near Columbus, Ohio, Millgard said.

He figures that his services would typically cost one-third to one-half less than excavating and landfilling.

"Of all projects out there today, our process would apply to 70 to 80 percent," Millgard said. "It would be very difficult in confined areas, where you have to go into buildings. Another would be an area that's very shallow."

"We will see probably 50 percent will be handled by solidification (mixing concrete with the contami-

nants). The rest would be a combination of biomedical (incubation) and soil venting (steam and hot air forcing vapors into the shroud)," Millgard said.

There are several levels of sales, said Jeffrey Jacobs, manager of marketing services for Millgard.

"Number one is the EPA. The purpose with that or whatever regulatory body is not to sell the process, but help them understand how it works and allow them to be in a position to approve (on a specific proposal)," Jacobs said.

"Engineering firms is the second level. A company needing a site cleanup will normally hire an environmental engineering firm. We want to get them to understand what we can do."

"The third level is the level of the customer itself," he said.

Millgard and a business partner — a subsidiary of Waste Management — the trash hauler — has pumped some \$10 million in 3½ years from concept study to now, Millgard said.

"I never intended on putting that much money in. All of a sudden, you reach a point of no return. It will not have been a bad return," Millgard said.

While his foundation contracting company, started in 1963, generates sales of \$25-\$40 million per year, the potential for the environmental company "will be much more than that," Millgard said.

"This company very shortly will be doing a tremendous amount of work," he said.

INVESTING TODAY

Roney & Co. and the Putnam Companies are sponsoring a seminar on "Investing in a Low Interest Rate Environment" with speakers Robert E. McMurtrie, vice president of the Putnam Companies on Tuesday, August 11 at 7 p.m. in the Farmington Community Library. Reservations required. Call 932-5450.

ENGINEERING REVIEW

Part I of Professional Engineer Licensing Review Courses offered beginning Monday, Aug. 17, in Detroit and Troy. Information: 1-800-877-3926. Sponsor: Engineering Society of Detroit.

PAYROLL ASSOCIATION

Southeast Michigan chapter of the American Payroll Association will meet at 6:30 p.m. Tuesday, Aug. 18, in Room 1017 on the 10th floor of the EDS Towers, 26533 Evergreen, Southfield. Information: Roger Smith, 262-2950.

BASIC SUPERVISION

One-day seminar "Basic Supervi-

sion" offered Aug. 18 at the Radisson Hotel Pontchartrain in Detroit. Fee: \$125. Information: 1-800-821-3919. Sponsor: Key Productivity Center.

MANAGEMENT ACCOUNTANTS

Oakland County chapter of the Institute of Management Accountants meets at 6 p.m. Thursday, Aug. 20, at the Kingsly Inn in Bloomfield Hills. Dinner: \$20. Information: Walter Rosenblum, 646-8031.

HIRE THE BEST

"Hiring the Best" workshop presented 8:30 a.m. to 4:30 p.m. Wednesday, Sept. 16, at Walsh College on Livernois in Troy. Fee: \$195.

INCREASE PRODUCTIVITY

"How to Increase Personal Productivity" workshop presented 8:30 a.m. to 4:30 p.m. Thursday, Sept. 17, at Walsh College on Livernois in Troy. Fee: \$195.

DEAL WITH CONFLICT

"How to Deal with Conflict in the Workplace" workshop presented 8:30 a.m. to 4:30 p.m. Thursday,

Sept. 24, at Walsh College on Livernois in Troy. Fee: \$370.

COACHING AND COUNSELING

"Training, Coaching and Counseling" workshop presented 8:30 a.m. to 4:30 p.m. Wednesday, Sept. 23, and Friday, Sept. 25, at Walsh College on Livernois in Troy. Fee: \$370.

ENGINEERING REVIEW

Part II of Professional Engineer Licensing Review Courses offered runs for four Saturdays, beginning Sept. 26, in Troy. Information: 1-800-877-3926. Sponsor: Engineering Society of Detroit.

BE A BETTER SUPERVISOR

"Hot to Be a Better Supervisor" workshop presented 8:30 a.m. to 4:30 p.m. Wednesday, Sept. 30, and Friday, Oct. 2, at Walsh College on Livernois in Troy. Fee: \$370.

EVALUATING EMPLOYEES

"Evaluating Employee Performance" workshop presented 8:30 a.m. to 4:30 p.m. Thursday, Oct. 8, at Walsh College on Livernois in Troy. Fee: \$370.

ACCOUNTING FOR EVERYONE

"Accounting and Finance for Non-Financial People" workshop presented 8:30 a.m. to 4:30 p.m. Friday, Oct. 9, at Walsh College on Livernois in Troy. Fee: \$195.

BOOKKEEPING I AND II

"Bookkeeping I and II" workshop presented 8:30 a.m. to 4:30 p.m. Wednesday, Oct. 14, at Walsh College on Livernois in Troy. Fee: \$195.

DEAL WITH CONFLICT

"How to Deal with Conflict in the Workplace" workshop presented 8:30 a.m. to 4:30 p.m. Thursday, Oct. 29, at Walsh College on Livernois in Troy. Fee: \$370.

BUDGETING FOR EVERYONE

"Budgeting and Forecasting for Non-Financial People" workshop presented 8:30 a.m. to 4:30 p.m. Friday, Oct. 30, at Walsh College on Livernois in Troy. Fee: \$195.

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