



SPECIAL LEASE PROGRAM



\$299

Per Month *

NEW 1993 BMW 318i



PRICE INCLUDES:

- Air Conditioning
- Antilock Brakes (ABS)
- Airbag
- Childproof locks
- Power Windows & Sunroof

- 6 Speaker AM/FM stereo cassette
- Central locking
- Power Mirrors
- 4 Year/50,000 Mile Warranty
- Roadside Assistance Program

OFFER EXPIRES DECEMBER 31st

*Based on 48 month closed-end lease with 55,000 allowable miles, 10¢ per mile over limit. \$2,500 non-refundable down payment, 1st payment, \$325 security deposit, plate and tax due at delivery. Option to purchase at end of lease for \$10,369. Total payments equal to \$299 plus 4¢ times 48. Stock #3034-00.

ERHARD BMW

OAKLAND COUNTY'S ONLY AUTHORIZED BMW DEALERSHIP SERVING
METRO DETROIT SINCE 1964

4065 Maple Road,
Just East of Telegraph
Bloomfield Hills

642-6565

OPEN LATE MON. & THURS.
EVENINGS UNTIL 9:00 P.M.

BILL COOK'S

Got It All!

'93
Pathfinders for as low as **\$17,335***

No Money Down Lease Specials:

1993 Pathfinder XE 4x4 **\$269**** per mo.
36 month lease



4 wheel drive with automatic locking hubs, rear wiper/washer, AM/FM stereo cassette with 8 speakers, tilt wheel, rear ABS, rear defogger, 3.0 liter V-6, reclining seats, tinted windows and more. Stock #11239.

1993 Maxima GXE **\$299**** per mo.
36 month lease



Automatic transmission, power windows, power locks, heated power mirrors, rear defogger, air, AM/FM stereo-cassette, alarm with keyless entry, cruise, tilt steering, alloy wheels, air-bag and more! Stock #11279.

1993 Sentra XE **\$149**** per mo.
36 month lease



Value Option Package Includes: Air, cruise, AM/FM stereo with cassette, power mirrors and more! Stock #11254.

Open Saturdays - Sales & Service!

*plus tax, title, & license. \$6 months closed end lease. 15,000 miles per yr. Apr. 15, per mile over. Option to purchase but not obligated. MSRP before dealer discounts. Excludes taxes, title, license, destination fee, and delivery. **MSRP includes up to \$500 cash or credit. \$1000 cash or credit available. Subject to credit approval and availability. System responsible for excess age & wear. Payment on turn cost. \$200 provided you pay 1st mo payment & \$300 incl. downsize. Total of payments \$19,199.56. Same as home cost. \$679 inc. excludes age fee. 3rd mo. payment & \$175 incl. per pr. Total of payments \$3,578.56.

37911 Grand River at 10 Mile Farmington Hills (313) 471-0044

BILL COOK'S **NISSAN**

YOU CAN'T PASS UP THIS PASSAT.



INTRODUCING THE NEW 1993 VOLKSWAGEN PASSAT GLX V-6.

The new Passat GLX was built for the passing lane, both physically and figuratively.

It has a new 172 hp, V-6 engine that can go from 0 to 60 mph in 7.9 seconds. It also comes with anti-lock brakes, room for five adults, advanced electronic traction control to help prevent wheel spin and a track-correcting rear axle for exact cornering.

You'll also find the Passat GLX has that one-on-one, solid feel you won't find in anything but a Volkswagen—that feeling we call Fahrvergnügen.

All in all, the Passat GLX is the European driving sedan that rivals any car in its class. So come in and test drive the new Passat GLX today—we wouldn't want it to pass you by.

EXPERIENCE FAHRVERGNÜGEN.
ONLY IN A VOLKSWAGEN.

Suburban

VOLKSWAGEN

AT THE TROY MOTOR MALL }

Phone: (313) 649-2300
EASY TO FIND... On Maplelawn off
Maple Rd. Between Crooks & Coolidge