EMPLOYMENT

504 Help Wanted Office-Clerical

• SECRETARIES/ WORD PROCESSORS • DATA ENTRY OPERATORS

ADIA, the worlds 2nd largest employment service has a job for you! Great pay & benefits. Full or part-time. Exposure to permanent jobs. No fee charged to you.

Call for appointment.
525-0330

SECRETARY/BOOKKEEPER/ ADMINISTRATIVE ASSISTANT ADVERTISING
Birmingham advertising agency seeks very competent, mature person who can take charge of all administrative functions. Must be excellent typist, have good bookkeeping skills, & computer capability. 1 Secretary office. Immediate availabilty an asset. Call Mr. Rosen: 645-9550

SECRETARY/DATA ENTRY
60 wpm with dictaphone, data entry, strong word processing & phone skills. Some accounting helpful. Minimum 3 yrs. experience. 433-0606

SECRETARY - for national company. Must be mature, experienced, with excellent skills. Requires WordPerfect 5.1. New offices in Southfield. Company paid benefits. Send resume to: Box 832, Observer & Eccentric Newspapers 36251 Schoolcraft Rd. Livonia MI 48150

SECRETARY FOR one person office. Full time. Must have excellent phone skills, light typing & posting experience. 10 & Southfield area. Benefits. 569-6330

SECRETARY
Non-smoking construction office needs person to answer phones, file, type 60wpm accurately. Experience necessary. Call Tues. & Wed. between 10am-2pm. 357-4040

SECRETARY
part time, in Southfield office, experience preferred. 351-9066

SECRETARY - Part time for market research company. Excellent typist. Wordstar 4.0 & 5.5. Transcription/ numerical tables/general clerical. Southfield Civic Center. 354-4950

SECRETARY, part-time, for company president. Mon. thru Fri. afternoons, Sat. mornings. Up to 30 hrs./wk.. Must have experience in WordPerfect and working with top level management. Beautiful new office in Southfield. Top salary. Send resume to: Mrs. Leilson, P. O. Box 664, Bloomfield Hills, MI, 48303-0664.

SECRETARY
Part-Time
1 Person Office
Must Be Flexible
Data Entry
Microsoft Word
Temporary to Permanent
Call Today!!
SPENCER PERSONNEL, INC.
559-0110
E.O.E. NEVER A FEE

SECRETARY - Permanent part-time position. Excellent typing, WordPerfect, Lotus & basic secretarial skills. Afternoon hours. Sirco Associates, Inc. Troy. Contact Linda for interview. 362-2200

SECRETARY
Prefer someone with mortgage or title company experience. Also clerical position open. Send resume to: Box 980, Observer & Eccentric Newspapers 36251 Schoolcraft Rd. Livonia MI 48150

SECRETARY/Real Estate/Marketing, small firm. WordPerfect, Harvard Graphics/shorthand. $20-$25K range. No fee.
BETTY HAMIL PERSONNEL
424-8470 • FAX 424-8536

Secretary/Receptionist
Misc duties include: phone, mail, invoicing, data entry. Knowledge of WordPerfect 5.0. Small non-smoking office. Send resume to: Personnel, 25180 Seeley, Novi, MI 48375

SECRETARY RECEPTIONIST for fast paced construction company, must be self-motivated with good office & telephone skills, salary & benefits negotiable, based on ability. Send replies to Box #970 Observer & Eccentric Newspapers 36251 Schoolcraft Rd. Livonia MI 48150

SECRETARY/RECEPTIONIST
For Novi communications firm. Must be proficient in WordPerfect, Lotus and type at least 65wpm. Excellent salary & benefits. Send resume and salary history to: Sue Croleau, Personnel Manager Clover Communications, Inc. P. O. Box 40, Novi, MI 48376

SECRETARY/RECEPTIONIST - Immediate full time opening for bright person in Farmington Hills manufacturing office, must have good typing, computer & telephone skills, also some order entry. Recent employment in manufacturing office helpful. Benefits, paid vacation & holidays. Salary commensurate with experience. Call Mon. thru Thurs. 9-3 473-9305
Or send resume & salary requirements to Personnel Dept., 30057 W. 8 Mile, Livonia, MI 48152

SECRETARY/TYPIST
Telemarketing, hourly & benefits. Plymouth. 313-459-4313

SECRETARY wanted for West Bloomfield office. Full time. Prior insurance experience preferred. Word processing. Shorthand a plus. Salary negotiable. 788-3240

SECRETARY
Will train.
Howe Auto Body
Plymouth: 451-2608

SECRETARY SMALL OFFICE
A big opportunity for a capable "Take Charge" Secretary who welcomes responsibility. Good word processing and experience for this. Call 464-0909.
SNELLING PERSONNEL SERVICES

SERVICE BILLER/CASHIER
For busy dealership. 10 key and data entry experience necessary. Call Deanna for appointment, 353-1300 ext. 327

SMALL BUSINESS Owner seeks right hand assistant. Customer service, word processing & basic bookkeeping skills. Salary range $14-$17K based on experience. Send resume M.I.R., 29433 Southfield Rd., Ste. 200, Southfield, 48076

SNELLING TEMPORARIES is looking for your general/clerical skills. Immediate openings are available in the Livonia area. We will be conducting interviews on January 20, between 10 AM. - 2 PM., at the Livonia Civic Center Library. 32777 Five Mile Rd., in Jenkin Conference Room on the third floor. For more information, call 652-9006.

Southfield based mortgage company seeks experienced individual in it's loan servicing - Customer Service Department. Qualified candidates must have 2 years experience in the servicing area, and be able to efficiently respond to a large volume of written and verbal customer inquiry. Call 353-5700

SOUTHFIELD Real Estate development/management firm seeking Receptionist/Word Processor with excellent phone manner and typing skills. Please send resume to: Receptionist, P. O. Box 70, Southfield, MI., 48037.

SUPPORT OFFICE
Entry Level
$6.25/HR to Start

Immediate full time position for organized, hardworking individual who enjoys a fast pace. Responsibilities include:

- Data entry
- Word Processing
- Payment Cashiering
- Filing

Flexible hours (some evenings and Saturdays). Complete training, paid holidays, vacations, health, life & accident insurance. Call Ms. Simmons:
NATIONAL CREDIT CORPORATION
(313)655-2900

SUPPORT STAFF - ASSISTANT, secretary for psychologist's office, part time, up to 30/hrs per wk. - possible full time in future. $6-$7/hr. Responsible, good personality, independent person who likes people; with light bookkeeping skills, knowledge of computer generated A/R, some insurance billing, typing - 40-60 wpm. Send resume to: M.H.R.A. P.C. 25883 W. 12 Mile, #118, Southfield, MI 48034

SWITCHBOARD
Regional headquarters of major corporation needs your computerized big board experience. To $8/hr. Call Gloria at 473-2932
Uniforce Temporary Services

Switchboard/ Receptionist
Full time needed at Corporate Office in Birmingham. Seeking dependable individual with at least 3 yrs. receptionist experience. Offer excellent benefits. Call 644-5300, ext. 295
Erb LUMBER CO.

TELEPHONE SERVICING REP
To answer investor questions & inquiries. You must demonstrate professional, positive helpful demeanor & enjoy telephone work. BA/BS degree required. $18,000-$22,000/yr. Resume to: P.O. Box 431450 Pontiac, MI. 48343.
NON SMOKERS ONLY

THE VILLAGE APARTMENTS are hiring for: Secretarial positions. Apply in person at our Club House, Pontiac Trail at Beck Rd.

TOP QUALITY!
Secretary/Word Processor
A Southfield client has a long term position utilizing Power Point, WordPerfect 5.1, Excel, Word for Windows is a plus. Preparation of proposals for slide presentations. If you have these skills, are outgoing & like a professional atmosphere, call us today at:
TEMPORARY RESOURCES
737-1711

TRANSCRIPTIONIST - Professional firm seeks individual who types 70wpm, WordPerfect 5.0, dictaphone and good knowledge of English language necessary. Medical terms helpful. Call Cindy 552-0550

TROY AREA - Temporary to permanent, hours 8am-5pm, typing, phone, accounting knowledge helpful, minimum 2 yrs. general office experience. 313-722-9060, Or, 313-382-2342

TYPISTS & RECEPTIONISTS
TempExchange has expanded! Because of high demand we have a new office in Bloomfield Hills.
TYPISTS
With minimum of 40wpm.
RECEPTIONISTS
With multi-line phone experience. General office skills & typing preferred.
For an appt. please call:
TEMPEXCHANGE
332-8000

WORD PROCESSING SECRETARY
Immediate opening in fast paced engineering firm. Experience with Word Perfect 5.1 and Lotus required. $9.50/hr. Call Sean 473-2931
Uniforce Temporary Services

WORD PROCESSOR, secretary. Executive shared offices group. Experienced and customer service oriented. 2 days/wk. 8:30-5. Advanced WP5.1 required. Harvard Graphics/ Lotus helpful. Southfield 262-1402

TRAVEL SALES AGENT
for Michigan's largest tour operator
JOIN OUR TEAM
We are looking for reservation sales agents who are up-beat, articulate, & easily understood on the telephone. Computer experience & travel education are a plus. We will train on our program.
Apply in person only!
Tues., Wed., Thurs., Fri.
Between 10-12 noon & 2-5pm
HMHF TRAVEL CORP
29566 Northwestern Hwy.
Southfield, MI

TYPIST/RECEPTIONIST
Growing engineering consulting firm needs front desk person for general office duties & errands. Must be proficient in WordPerfect 5.1. Send resume to: Hydro-Designs, 1877 Orchard Lake, Sylvan Lake 48320, Attn: Lori, or FAX to: 335-6686

TYPIST/RECEPTIONIST - with light bookkeeping skills for entry level position. Knowledge of computer & word processor a plus. Apply at: Accumatic Systems, 11973 Mayfield, Livonia, MI 48150. 261-8060

WOLVERINE NEEDS CLERICAL PERSONNEL
If you are looking for challenging clerical work with an opportunity to learn and grow. We need you.
CALL TODAY
358-4270

WORD PROCESSOR-experienced on Word Perfect 5.1, part/full-time, felxible. Send resume to: Resource Realty, 29444 Northwestern, Suite 500, Southfield, MI. 48034.

WORD PROCESSORS
TempExchange has expanded! Because of high demand we have a new office in Bloomfield Hills.
WORD PROCESSORS
Experience with the following packages: WordPerfect 5.0, WordPerfect 5.1, Lotus, Multi Mate, Display Write, Microsoft & type 50wpm.
For appt. please call:
TEMPEXCHANGE
332-8000

WORD PROCESSORS
Assignments Offer:
• Top Pay
• Benefits
Positions Require:
• Microsoft Word
• WordPerfect 5.0, 5.1
• EXCELL
Call Today!!
SPENCER PERSONNEL, INC.
559-0110
E.O.E. NEVER A FEE

505 Help Wanted Food-Beverage

BAKER, COOK & DAY DISHWASHER
for Cozy Cafe in Plymouth. Ask for Michael 455-3310 or Nick 455-3501

BAR PERSON - Nights. Good tips and clientele, 8 Mi & Telegraph area. Apply in person: JR's Lounge, 23810 Fenkell. 531-4760

BAR STAFF, COOKS WAIT STAFF, BUS STAFF
Main Centre Grille accepting applications starting Mon., 9am-5pm daily. 148 Center, Northville. 380-9350

BAR STAFF, WAIT STAFF, Cooks. Apply within after 6pm: Reisers Keyboard Lounge, 1870 Wayne Rd., Westland 728-9330

Bill Knapp's Restaurant
We are looking for servers and cooks who enjoy working in a team-work oriented environment
Apply in person
24580 Evergreen - Southfield
358-3860
Or
27925 Orchard Lake - Farm. Hills
553-4821
An Equal Opportunity Employer

BOB EVANS now accepting applications for: Grill Cooks & Kitchen Help. Experience preferred. Apply in person at: Middlebelt & I96.

BUS PERSONS
Evenings. Full/part time. Home Sweet Home, 43180 Nine Mile, Novi. 313-347-0095

CHINESE RESTAURANT desires Wait Persons, all shifts. Host Persons, Bartender, Carry-out. Will train all positions. No experience necessary. Rikshaw Inn, Maple & Orchard Lake Rd., 851-6400

★ **COOK**
SWEET LORRAINE'S
Looking for an experienced person for our Southfield cafe. Good benefits.
CALL 2-5PM, 559-5986

COOK FOR Afternoons - Excellent pay, excellent working condition. Apply in person: Golden Lantern, 33251 Five Mi., Livonia.

COOK - Full time/part time nights. Jon's Goodtime Bar & Grill 27553 Cherry Hill, just W of Inkster Rd. Apply within 2-4PM, Mon.-Fri.

COOK - PART TIME, DAYS
Good pay & working conditions. Rose Cottage. 505 N Center Northville 349-0505

COOKS - EXPERIENCED
Pay negotiable. Full time. Apply in person: 35230 Cowan, Westland, across from Westland Mall.

COOKS
Experienced. Good wages. Apply: Mustang Bar & Grill, 18728 Ford Rd. 593-1645

COOKS & WAITSTAFF
Apply at: Kennys Food & Spirits, 6166 Canton Center Rd., Canton. 459-4020

COTTAGE INN PIZZA
now hiring Drivers. Also hiring Assistant Manager. Apply at 1885 S. Woodward, Birmingham. 645-0006

DELI HELP
wanted, experienced, full time. Garden City/Westland area. Call Bill, 427-4230

DIETARY AIDES, 2 part-time positions available, afternoon shifts, flexible hours. Home for the aged. Trinity Park West, 38910 Six Mile Rd., Livonia. 464-2772

DINING ROOM SUPERVISOR
32 hour week. Apply in person 1-4pm, Heatherwood, 22800 Civic Center Dr. Southfield.

DISTRICT MANAGER: Base to $45,000 + bonus + car, 2 yrs. full service or fast food multi unit experience. Local area for national family dining chain. Full service. 473-7212
STEVEN J. GREEN PERSONNEL

DRIVERS - $5/hr., plus Counter Help, Kitchen. Apply at Gourmet to Go, 35558 Grand River, Muirwood Square, Farmington Hills. 471-6618

EXPERIENCED COOKS & Bus Help wanted. Great pay for right person. Apply at Mr. Mike's, 35323 Ford Rd. Westland. 722-8882

EXPERIENCED COOK
Night shift, full time. Apply in person: McVee's, 23380 Telegraph, Southfield.

FOOD SERVICE WORKERS
Cooks, Grill Cooks, Cashiers, General Help. Good starting wages. Livonia location. Send resume to: 723 E. 4th St., Royal Oak, MI 48067

FULL OR part time cooks & wait staff. Apply at Silver Saloon, 5651 Middlebelt, Garden City. Ask for Kurt 422-4220

HOST PERSONS & WAIT STAFF
Apply Mon.-Fri., 2-4pm at: Kyoto Japanese Steak House, 21150 Haggerty, Northville. 348-7900

IMMEDIATE OPENINGS
for Bar & Waitstaff.
Apply at: Body Rock Cafe. 19245 W 8 mile

MANAGERS!!!
• GENERAL MANAGER to $35K +
• MANAGER to $28,000 + bonus
• ENTRY LEVEL to $22,000 + bonus
National full service family dining chain. Excellent benefits, training & career opportunity. Local units. 473-7212
Steven J. Greene Personnel

MANAGERS
Industry leader, national family restaurant chain, needs professional, ambitious management dedicated to service. Immediate local openings. Excellent benefits, training & career opportunity. $23- $28K +. Bonus.
PERSONNEL SYSTEMS
459-1166

MAX & ERMA'S NOW HIRING:
For the following full time & part time positions. Bussers, Hosts, Wait Staff & Kitchen personnel. Apply in person Mon.-Thurs. from 2-4:
MAX & ERMA'S, Laurel Park Place Mall, 6 Mile & Newburgh

MOUNTAIN JACKS
LIVONIA
Is now accepting applications for:
- KITCHEN HELP
- WAIT STAFF
- HOST/HOSTESS
- BUSSERS

Apply in person Mon-Thurs 2-5pm
31501 SCHOOLCRAFT RD. (at Merriman)

MR. SPORTS
Hiring full & part-time enthusiastic kitchen staff & a full-time kitchen manager. Apply in person: 13090 Inkster Rd., S. of I-96. Wed-Sat., 7pm-10pm. with Tony, or call Jayme, Wed-Fri. 1-5pm. 534-7420

NOW HIRING - part time nights & weekends. Full time, days, 4am-11am shift. Hardy's, 34100 Plymouth Rd., Livonia. 525-2666

RAM'S HORN
Now Hiring WAIT STAFF.
All shifts. Good tips. Apply within: Ram's Horn, 20355 Middlebelt, 3 blocks S. of 8 Mile, Livonia 477-4770

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It's The Place
To Be in
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Make a career move in 1993! Bakers Square restaurants have what you're looking for in these exciting full or part-time, day or night opportunities:
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• HOST/HOSTESS
• COOKS
• DISHWASHERS
For consideration, apply in person at the location nearest you.
BAKERS SQUARE
5946 N. Sheldon Rd.
Canton or
38101 Warren Road
Westland
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Restaurant
JOIN A WINNING TEAM. BAKERS SQUARE... The Place To Be!
Make the right move by joining a winning team. Bakers Square is now hiring:
• COOKS
• SERVERS
Part-time, Days, and Nights available.
Don't wait...Make your move today. Apply in person at:
BAKERS SQUARE
825 Bowers Street
Birmingham
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An Equal Opportunity Employer

STATION 885
Now hiring experienced Night Line cooks and day Waitress/Waiter. Full or part time. Apply within 2-5pm, 7 days/wk. at: 885 Starkweather, Plymouth, MI 48170 in Plymouth Historic Old Village 459-0885

NORM'S DINER
Now hiring for all positions, top pay for top performers. Cooks, Waitstaff, Barstaff. Apply in person: Mon.-Fri. 2-4pm Only!

Restaurant
BOSTON CHICKEN
Is Coming to Bloomfield Hills & We're Flying High!
NOW HIRING
• CASHIERS
• PREP COOKS
• COUNTER ATTENDANTS
• PRODUCTION COOKS
Join a winning team and receive competitive wages. Full or part-time flexible schedules including week-days only and split shifts.
Interested candidates please apply in person: Monday, January 18th through Friday, Jan. 22nd only from 9 AM. - 5 PM. at:
THE KINGSLEY INN
1475 N. Woodward
Bloomfield Hills, MI., 48304
in the Brookside Room
ATTENTION MANAGERS
To inquire about management opportunities, please fax or send resume with salary history to: Eileen Moore, Boston Chicken, 1804 Centre Point Dr., Naperville, IL., 60563.
FAX: 708-955-6132
Equal Opportunity Employer M/F

SERVERS
Day & night. Please apply within:
Bob Evans
26245 Telegraph Rd.
Southfield, MI., 48034

SHORT ORDER COOK
Wanted for downtown Birmingham cafe. Full-time position available. Experience required. Call, ask for Manager on duty. 642-5560

TGI FRIDAYS NOW HIRING
Experienced Servers & Cooks.
Apply in person: 26299 Evergreen, Southfield. 353-5530

WABEEK COUNTRY CLUB
Bloomfield Hills, MI
Interview now for March re-opening
Positions Available:
Wait Staff
Bus Staff/Service Assistants
Food Expediter
Apply in person
Mon. - Fri., 9am-4pm
4000 Club Gate Dr.
(Off Long Lake between Middlebelt & Franklin)

WAIT PERSON - Full or part time, day or evening. Excellent for homemaker with children. Apply in person: Kirby's Koney Island, 27841 Orchard Lake, Farmington Hills, 12 Mi. & Orchard Lake Rd.

WAIT PERSONS
All shifts. Ram's Horn. Excellent tips & pay. Orchard Lake between 12-13 Mile. Apply within. 855-8882

WAITRESS needed part-time. Food & liquor experience necessary. Apply within: Rusty Nail Lounge, 43845 Ford Rd., Canton, MI. 48187.

WAITSTAFF, COOKS. Apply in person 2pm-5pm at Murphy's Coney Island in Woodcrest Plaza, Westland. 522-2741

WAIT STAFF - full & part time, mornings, afternoon or eves. Responsible & dependable. Honeytree Restaurant, Novi, 349-2470

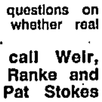
WAIT STAFF
Mitch's is now hiring dependable individuals for permanent positions. Flexible schedule & pleasant working condition. Apply in person: 4000 Cass Elizabeth Rd, Waterford.

WAITSTAFF NEEDED - Full or part time. Experience preferred. Dearborn area. Apply in person Mon-Fri., 11-2:30pm. at: KYOTO'S, 18601 Hubbard Dr. (Fairlane Mall).

WAITSTAFF WANTED: Full or part-time. Bartender needed part-time. Also Hostess, part-time. Apply within Jonathon B Pub: Livonia Mall.

506 Help Wanted Sales

IS REAL ESTATE A CAREER FOR YOU?
Come and find the answers from our Career Development Department.
Join us for brunch at the Mayflower Hotel, Main Street in Plymouth on Wed., Jan. 27, at 10:00-11:30 A.M.
Let us answer your questions on licensing, training and whether real estate is a career for you.
For reservations call Weir, Manuel, Snyder & Ranke and ask for Toni or Pat Stokes 455-6000, by Saturday, Jan. 23.
For a personal consultation call
Phyllis Goodrich at 851-5500



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We need sales-oriented, self-motivated people to work in our AT&T Phone Centers in the Detroit area and surrounding suburbs.
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Require:
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We are interested in a successful rep with experience in these areas. Salary, Bonuses, Commission, Car Allowance and Medical provided.
Send Resume to:
REH Associates Inc.
24681 Northwestern Hwy.
Suite 301
Southfield, MI 48075

AGGRESSIVE SELF-STARTERS!
Area's #1 auto dealership is growing. Suburban Pontiac-Cadillac-Buick-GMC Truck-Honda needs bright, motivated men and women to become top selling, top paid salespeople. We provide the area's largest inventory, widest selection, and superior income opportunity. You must provide a clean business appearance, a desire to succeed, an ability to follow direction, and a willingness to learn.
Apply IN PERSON. Suburban Pontiac-Cadillac-Buick-GMC Truck-Honda, 15 E. Michigan Ave., Ypsilanti. Big ticket retail, real estate, etc. experience helpful but not necessary.

ALVIN'S BRIDE in Birmingham has sales positions available. Full time. Must have experience. Call Laura or Maggie at 644-7492

ACCEPTING APPLICATIONS
World Book Educational Products company is looking for Management Trainees. $30K first year. Benefits, training, salary. 981-1055

ACCOUNT EXECUTIVE SALES
Career opportunity with Southeastern Michigan's largest AT&T VAR and supplier of hightech telecommunications equipment, networks, and software. Highest commissions in the industry with bonus, profit sharing, 401-K plan, medical/optical/dental insurance, car allowance, and expense reimbursement. Please call Dave Fisher at 489-0145 ext. 202 to arrange an appointment.

ADVERTISING SALES
Fast expanding local Restaurant Guide needs sales person to represent local restaurants. Excellent organization and communication skills a must. For more information call Jerry 442-7373

AGGRESSIVE mortgage company specializing in conventional FHA & VA desires experienced loan originators. Call John at 1st Heritage Mortgage Corporation. 557-2627

A CAREER,
A GREAT PLACE TO WORK AND A $25,000 DOLLAR MINIMUM INCOME GUARANTEE IS WHAT WE CAN OFFER TO THE AMBITIOUS, CONSCIENTIOUS AND SELF MOTIVATED.
Call JOSEPH P. MELNIK, CRB, CRS
REAL ESTATE ONE, INC.
THE PLYMOUTH/CANTON OFFICE
455-7000

AMERICOM TELEMANAGEMENT
A total telecommunication solution company is looking for inside & Outside Top Producers to sell its products. Hourly/lucrative commissions, career growth potential. 597-1000

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Our company is the fastest growing meal company in the midwest. You can start now and earn.
$600-$1500 per week
Company vehicle, monthly prizes, trips, weekly bonus check, & management opportunity.
Call now! (313) 623-2600
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ARGENTINA, MEXICO, BI-LINGUAL Multibillion global U.S. marketing corporation rapidly expanding in those countries. Urgently looking for people in this local area who are from or know people in these countries who would like to set up a business in their homeland from stateside. Why! Financial freedom and outstanding residual income program. Fully capitalized.
(313) 458-7745

ART GALLERY
OUTSIDE SALES
30-40 Hours per week. Calling on corporations. Exclusive territories. Very, very high earnings. Art knowledge not as important as sales experience. Gill 927-5024

ATHLETIC MINDED
We are searching for a handful of talented individuals who desire solid business experience. Team minded representatives needed.
Call 953-1173
No phone interviews

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Experienced or New
Discover the
Coldwell Banker Difference:
- Four Commission Plans
- Referrals/Relocation
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- Accredited Training

For a personal interview contact: JACQUELINE STEUER
737-9000 477-4353
COLDWELL BANKER
Schweitzer Real Estate
19 Offices
Expect the best*

LARGE Western Wayne County GM & Import Dealership Needs Auto Salespeople to sell New & Used cars!
If you have:
- Good communication skills
- Good self-esteem
- Good work habits
- Personality projection
- Honesty
- Warm smile

We offer:
- Opportunity to earn $30,000-$50,000 per year
- Hospitalization & Dental
- Paid vacation
- Monthly bonus

No experience necessary. Apply in person, Monday & Tuesday 9am - 3 pm. A to Z controlled selling systems. 24333 Southfield (at 9½ Mile), Southfield, MI 48075
Bob Jeannotte Pontiac-GMC Trucks

AUTO NEW CAR
Salesperson needed for growing Westside suburban Pontiac-GMC Truck dealership. Only aggressive self-starters with experience need apply. We offer an excellent pay plan w/profit sharing plus life insurance and a health and dental program. Call Bob Jeannotte Jr., at 453-2500
Bob Jeannotte Pontiac-GMC Trucks

AUTO SALES
New Cars/Trucks
Michigan's largest volume Ford dealership with over 7,000 cars & trucks sold in 1992 is looking for an ambitious, customer-driven male or female who wants to join Michigan's premier, award-winning dealership. No prior sales experiences required. We will train the right career minded individual. We offer vacation & excellent pay plan, retirement & health insurance, huge inventory, and progressive management. Contact:
John McLellan at Varsity Ford, 3480 Jackson Ave., Ann Arbor, 996-2300 ext. 215
An Equal Opportunity Employer

AUTO SALES
Westside GMC-Toyota dealer is in need of salespeople. Experience preferred but not necessary. Apply in person only to Steve McGowan. Red Holman Pontiac-GMC, 35300 Ford Road, Westland.

BEAUTY CONSULTANT
EARN $15/HOUR GUARANTEED
Aloette's is currently training for this area. Flexible hours. Excellent earning opportunity and career advancement. Call for interview. 682-8387

BUY OR SELL AVON
Call Yvonne Walker, 837-7754

CEMETERY SALES PERSON
needed. If you have worked as a cemetery counsellor in the last 10 years, call Richard at Grand Lawn Cemetery for a fantastic opportunity. 531-5019

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Start a new career in real estate today. Call Carol Shelton, 652-6500 for Rochester area.
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- Earning $325-$900 a week?

Last week our top 3 reps earned
1 J. R. $856.00
2 P. L. $652.00
3 C. S. $568.00
Average check last week $325.00
Salary + Commission daily & wkly Bonuses. Call 9am - 3pm
350-0200 ext. 205

CONSUMER SALES REP
$26,000 base + car + benefits. 4 yr. degree preferred. No cold calling. Local territory. 473-7210
Steven J. Greene Personnel

BEVERAGE SALES DELIVERY
Looking for friendly, outgoing person for route & sales position. Some travel may be required. Must be 21 yrs. old & have a good driving record. CDL licensed preferred. Send resume to: Box 118, Observer & Eccentric Newspapers 36251 Schoolcraft Rd. Livonia MI 48150

A CAREER IN REAL ESTATE SALES WITH US IS A "REAL JOB". Our programs and support systems are so effective we guarantee you a minimum annual income of $25,000 with unlimited potential.
DON'T GAMBLE WITH YOUR FUTURE. CALL ME TODAY!!!
SUE KELLY, 644-4700
REAL ESTATE ONE, INC.
Bloomfield - Birmingham

COMPUTER SOFTWARE SALES & SUPPORT (Entry Level)
Growing company in Southfield seeks mature, self-confident person for phone sales & customer support of specialized accounting software. Must have good communication skills and PC experience. College degree and some bookkeeping, programming, payroll, word processing or sales experience a plus. Send resume, with salary requirements, to: P.O. Box 721525 Berkley, MI 48072

CREATIVE SALES
If you are your own toughest competitor, you have one of the keys to being successful in our career. We are seeking the person who needs ultimate freedom & independence together with financial rewards & feeling of accomplishment. Top sales people earned $80,000 plus in 1992. We will consider serious applicants - preferably with college degree. Call or submit resume in confidence to: Cort Otterbein, Michigan Financial Group, 30600 Telegraph, Ste. 2191, Birmingham, MI 48025
313-540-9300

CUSTOMER SERVICE/SALES
National established service organization is looking for people to work their way into management. Must possess excellent communication skills and enjoy customer contact both over the phone and in person. We offer training, growth potential, medical and dental benefits, paid holidays and salary + commission. Interested candidates should call on Wed. thru Fri. after 1pm only!
Ask for Marie 557-5506

DECORATOR sales, part-time, flexible hours for retail chain specializing in window treatments & wall covering sales. Must be sales oriented. Learn the design business & get paid for it. (Livonia & Novi locations.) Excellent hourly & commission structure. Call Personnel Department at 583-2501

DEMANDING PART TIME
Position Available for a motivated, individual with retail experience. Come grow with us. Flexibility to retail hours a must. If interested please call Sue or Judy: 348-9624

DESIGNER/SALES PEOPLE
If you have experience at furniture sales and a design background and possess great communication skills, we are looking for talented, outgoing people to join our team. Excellent income potential & benefits package. Please send resume to: Ethan Allen Inc., 15700 Middlebelt, Livonia, 313 261-7780

DISTRIBUTOR OF exclusive salon products seeks dynamic, fashionable person for sales position. Base plus commission, bonuses & incentives. Send resume to: P.O. Box 1, Walled Lake MI 48390

EARN $25,000 PLUS -
Your first year in Marketing Training. Looking for Livonia, Farmington, and Farmington Hills residents. We are willing to train and work with you. Call 478-3660

Educational Sales
We are P. F. Collier, Inc., a subsidiary of MacMillan, one of the World's largest publishers of educational materials. We are currently hiring Territory Managers throughout Southeastern Michigan including St. Clair, Genesee, Washtenaw, and Northern Oakland Counties. Work closely with schools and individual families. Sales made by appointment only. Car required. Excellent commissions, training salary, bonuses, and benefits. For personal interview, call Mon. & Tues. 9:00AM-3:00PM ask for Mr. Wilson.
1-800-756-0644
EOE - M/F/H/V

ENTRY LEVEL Outside Sales Person. Cleaning supply company looking for energetic, positive person with a can-do attitude. Salary + commission, sales experience helpful. Please send resume to: Box 998 Observer & Eccentric Newspapers 36251 Schoolcraft Rd. Livonia MI 48150

ENTRY LEVEL SALES REP
Base + commission to $35,000. Degree preferred. Will train. 473-7210
Steven J. Greene Personnel

REAL ESTATE CAREER
AMBITIOUS? CONSCIENTIOUS?
WE WANT YOU!!
We will train you and start you on long term, high income career.
Call John Delfuss, Livonia
REAL ESTATE ONE
261-0700

FARMINGTON HILLS Computer Firm needs experienced sales person, in business to business phone contact work. Some computer experience helpful but not necessary. Weekdays, 8-5pm, at 471-3495

FLOOR COVERING SALES PERSON
Looking for an experienced professional sales person w/a min. of 4-6 yrs. experience in retail floor covering. Must have knowledge of measuring, reading blueprints & estimating. Contacts already established. A sincere desire to succeed can bring unlimited earning power. Salary + commission. Call for appointment after 2:30pm. Dennis Reimer, Reimer Floors, Inc. 353-4050

$1,000+ Average/Weekly
Food Sales - As you may well know, there are many sales jobs in ads that boast great money making opportunities. Many of which are not true. This is not one of them! Our sales people average $1,000 per week. If you are honest, hard working and money motivated, I'd like to speak with you.
Call Mr. Corbett at 953-4072

FURNITURE SALES/DESIGN
Newton Furniture has opening for 2 energetic sales persons. If you have furniture experience in selling and/ or design with a sinere dedication to your personal and professional growth, we may have a place for you in our expanding company.
Newton Furniture, 15950 Middlebelt, Livonia. 313-525-0030.

GREAT SALES OPPORTUNITY!
That can make your income dreams come true! If you can relate to others one-on-one, have a pleasant personality, and are willing to work, we can train you to sell manufactured homes. One of Michigan's oldest dealerships. All inquiries will be answered. P.O. Box 87064, Canton, MI 48187.

$25,000 GUARANTEED!
If you always wanted to start a career in real estate, but felt you couldn't take a chance on a lower first year income, now is the time to get started. Call Mary Ann Grawl at 851-1900 to find our about our guaranteed income program, and start immediately in a career field of unlimited potential.
REAL ESTATE ONE EOC

HOT TELEMARKETERS
Inbound calls; they call you.
Base + commission + bonus-future. If you want job security, call Mr. Green: 559-2913

FREE
Local office of National Organization seeks 2 individuals for their marketing staff. Free training to those who qualify. Earn while you learn. For more info., call:
DENNIS COHOON
462-3000 451-5400

FULL TIME Opportunity with local food broker as a spice service merchandiser to contact retail grocery trade in Detroit. For interview. 553-3710

FURNITURE SALES - No experience necessary. 20-25 hours/week. Ideal for college student. Starting salary, $5.50/hour. Apply in person at West Coast Futons, 2544 Orchard Lake Road, Sylvan Lake. 681-5999

GET SMART & GET PAID $
Entrepreneurial consumer group needs members. Call Inspiration America Now. 1-800-850-1037

GURANTEED HOURLY + daily bonuses + commissions. Mornings, afternoons or evenings. Livonia, Redford, area. 534-9700

INSIDE SALES
NEXXUS Hair & Skin Care Products. Immediate part-time, hourly + commission position available.
Exciting opportunity for experienced Inside Sales person to handle established accounts and assist in retail showroom. Applicant must be fluent in English, French and Chinese. Non-smoking office.
Call Matthew McDonald, 353-7730

INSIDE SALES POSITIONS - well established distributor of engineered material seeks to fill 2 full time order desk positions. Job responsibilities will include order entry procurement utilizing industry product pricing catalogs. Pay rate flexible depending on experience. Includes benefits. Send resume to: The Coon DeVisser, Co., P.O. Box 81, Royal Oak, MI 48068.

Inside Sales $18K-$35K
ENTRY LEVEL/ EXPERIENCED
Expanding phone marketing co. is looking for outgoing, money driven individuals who have good communication skills, 6 mos. plus sales experience preferred, but will train high energy self starter. Must be articulate and enjoy extensive phone work. Potential growth to supervisor. Salary + Commission + Benefits! Call: 948-7026, ext. 925, 9-3pm

INSIDE TELEPHONE SALES
In Southfield. Hourly plus commission. Experienced only.
Digital Animation, 354-0890

LAWN CARE company interested in growth is accepting applications for Sales positions. Experience preferred but will train. Must be self motivated & have high work standards. We offer excellent career opportunities, salary, commission & benefits. If you're interested in growing with us, call 478-9393

LEADERS SEARCH
In need for motivated leaders to handle exploding sales in Michigan. 1.7 million in first month. $650,000 paid out in commission. $250,000 paid out to our top 20 people. High tech company marketing health & wellness products. Founders of company have earned millions by teaching others their success. Comprehensive training. Call Mr. Judge: 1-800-688-5645

LEASING SALES - Willing to teach leasing to aggressive, experienced sales person. Unlimited potential. Send resume to: Midwest Leasing, 44567 Pine Tree Dr., Suite 100, Plymouth, MI 48170

Licensed HVAC sales person for mid-sized company. Good pay, commissions, benefits. Call Joel 644-9000

CHANGE YOUR LIFE!
Start a new career in real estate today. Call Carol Yost at 952-5590.
REAL ESTATE ONE

MARKETING REP. Portamedic is the leading provider of paramedical services to the insurance industry. Tremendous growth in our Detroit offices has created an immediate need for a full time rep to market our services. The successful candidate will be self motivated and enthusiastic. Send resume and salary requirements to: Portamedic, P.O. Box 286, Southfield, MI 48037, Attn. Glenn
Equal Opportunity Employer M/F

Marketing Trainee
Local office of a National organization needs a good few people, willing to work hard and be trained. GUARANTEED $25,000 first year income. Call Lisa Dumsa at 356-7111

MATURE SALES PERSON
Needed full & part-time.
Canton area.
Ask for Charles. 981-5758

MLM PROFESSIONALS
Don't miss out!
This is the company with the products the compensation plan, the timing, the training and support to take you into the 21st century. You owe it to yourself to learn about this new MLM division of a respected international company. Contact Lex 1-800-266-6245 ext.7268

NATIONAL LEASING company seeks vehicle sales representative. Light to medium duty truck sales and/or finance experience preferred. Duties will include vehicle sales/leasing and direct marketing. Excellent base pay and commission package, and pleasant work environment. Please send resume to: D.S., P.O. Box 9066, Farmington Hills, MI 48333-9066

NO LAY-OFFS!
In the real estate business. The only requirements for calling me are: willing to work hard, be trained, and like people. Flexible hours, earn while you learn. Call Terry Rhoades, Western/Wayne Suburbs 348-6767. Barbara Walkowicz, Oakland County 474-3303. Or Dave Caputo, Lakes area/W. Bloomfield 360-0450.
Era Country Ridge Realty, Inc.

ONLY THE BEST
National company expanding in area developing sales teams, top commissions paid, serious inquiries only. 591-7047

OPPORTUNITY OF A LIFETIME
unlimited income. Work full or part time. For interview, call: 425-2943

OUTSIDE SALES
Fluid power accessory & lubrication position. Must have some fluid power & sales background. Send resume to: Unitrol Corp., 3301 No. Lapeer, Auburn Hills, MI 48326

OUTSIDE SALES
STEEL
Steel service center is looking for a person with recent industrial/commercial sales experience to handle a local sales territory. Excellent income potential and full fringe benefits. Apply in person: Contractors Steel, 36555 Amrhein Rd., Livonia. (near Levan)

PART TIME employee wanted for womens accessory boutique at Somerset Collection in Troy. Please call Anne 643-8877

Real Estate Career
"Free Training"
Call today...
851-6700
CENTURY 21 MJL
Corporate Transferee Service

REAL ESTATE CAREER
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WE WANT YOU!!!
We will train you and start you on a long term high-income career. Call
Tony Camilleri, Westland
REAL ESTATE ONE
326-2000

OUTSIDE SALES
3 people to fill territories. Experience and good work habits. Sell to business and industry. Must have car. Call Chuck. 531-4115

PART-TIME TELEMARKETING
Well established company needs 1 person to work noon to 4:30 daily. You will be calling local businesses to set appointments for our sales rep. Good hourly rate & bonus, commensurate with results. Call 427-3510

PHONE PEOPLE
Needed Immediately, Westland area, Mon. thru Thurs. 4-8pm. 261-6916

PROMOTION MANAGER
OUTSIDE SALES
Star Clipper Dinner Train
313-960-9443

PUMP DEPARTMENT SALES - excellent opportunity for ambitious individual to fill a full time sales position in pump department of well established engineered sales firm. Primary responsibilities will be pump & allied equipment sales to industrial, municipal & building trades accounts. Pay rates flexible depending on experience. Included benefits. Send resume to: The Coon DeVisser Co. P.O. Box 81, Royal Oak, MI 48068.

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Our 90's company offers you the quickest way to the top. Our concept has exploded and we need YOU! So, lets make a lot of money in 1993 together! Call me today for a confidential interview.
COLLEEN:
WOLVERINE PROPERTIES INC.
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WE GUARANTEE your money back if you don't pass the State Exam! Classes starting soon. Call Lisa Dumsa at 356-7111 for details and our Special Discount Price. Hurry! Offer expires March 29.
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CENTURY 21
Hartford South
464-6400

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- Individualized training
- 100% commission plan
- Completely updated office and technical systems
- Group health coverage
- Best buyer and seller system
- #1 rated franchise sytem
- Unsurpassed national and local advertising exposure

Call Jim Stevens or Neal Lamphere. 459-6000 for personal interview
459-6000
COLDWELL BANKER
Schweitzer Real Estate

REAL ESTATE
Pre-license classes available in Livonia. Classes begin days, evenings or weekends in January. Call Sue to reserve your seat 476-3400

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$25,000 guaranteed income program combined with excellent training....yours for a phone call to Fran Mirsky, 851-6000
Start Your Real Estate Career
The Successful Way!

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$25,000 Guaranteed! If you always wanted to start a career in real estate, but felt you couldn't take a chance on a lower first year income, now is the time to get started. Call Carolyn Bailey at 348-6430 to find our about our guaranteed income program, and start immediately in a career field of unlimited potential.
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RECRUITER
Sales career with Snelling Personnel Services placing Engineers, Sales & Manufacturing. Solid successful selling experience required. High earning potential. CALL 644-4600

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Is expanding their professional staff of licensed agents. If you're looking for appreciation, top commission, private office, no fees and congenial office, call Ginger for a confidential interview. 476-0540

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Career opportunities in Real Estate. Come find out why you should join a Remerica office. FREE pre-license training & the best 100% commission plan.
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Marriott Courtyard
8 Mile & I-275
For more information call...
Jim Courtney or Jim Preston
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459-6222

RETAIL SALES REP (experienced only) needed full time for food broker for the westside area. Salary, car, & benefits. Please send resume: Retail Sales Dept., 29810 Harper, St. Clair Shores 48082

PROFESSIONAL SALES CONSULTANTS
If you relate well with others & communicate convincingly, you can make a solid future for yourself in manufactured home sales. We are looking for motivated sales people and highly energetic individuals with a leadership personality to coordinate our new & existing sales developments. This is a commission position with 1st yr. potential into the $40's. Send resume to P. O. Box 7103, Novi, MI. 48376-7103

SALES CLERK
Part time, 30 hrs. per week. $5 per hr. Year round position. No benefits. Located in Beverly Hills. Call Detroit Country Day School between 9 & 4pm for interview: 646-7717