EMPLOYMENT

505 Help Wanted Food-Beverage

STEAK & ALE - Farmington Hills
Now taking all positions.
Apply Mon. thru Fri., 2pm-4pm.
478-8440

BITOYANO'S
SEAFOOD STEAKHOUSE
& JOEY'S COMEDY CLUB
OF LIVONIA
Are now accepting applications for waitstaff & cocktail servers, bus persons, kitchen help. Apply in person after 3pm, 36071 Plymouth Rd., Livonia.

TGI FRIDAYS NOW HIRING
Experienced Servers & Cooks.
Apply in person: 28299 Ford Esperson Southfield.
353-5530

WAITPERSON
Evenings, Full time.
Clancy's Bar & Grill
477-1717

WAITPERSON
for gourmet restaurant in Garden City. Phone 1-50pm
421-7820

WAIT PERSON - Full or part time, day or evening. Excellent for homemaker with children. Apply in person: Kerby's Koney Island, 27841 Orchard Lake, Farmington Hills, 12 Mile & Orchard Lake Rd.

WAIT PERSON/LUNCH
For high-volume restaurant.
Apply in person: Beau Jacks,
4108 W. Maple, Bloomfield Hills.

WAIT PERSONS

All shifts. Ham's Hom. Excellent tips & pay. Orchard Lake area.
Monday thru Friday. 12-15 Mile. Apply within.
855-8882

WAITRESS/WAITER wanted, days or evenings. Apply in person:
Koney Island Inn, Livonia Mall,
7 Mile & Middlebelt.

WAIT STAFF & BARTENDERS - Apply in person, Mon.-Fri., 9am-5pm, Garland Hills Country Club, 5351 W. Maple Rd., Bloomfield Hills

WAITSTAFF
For upscale Bistro in Southfield. Flexible scheduling. No late hours. Call Paul or Tim. 352-8000 ext. 56

WAITSTAFF - lunch hours. Experienced in cocktails. Marco's Dining & Cocktails, 23733 Grand River, Village Commons Mall, Farmington.

506 Help Wanted Sales

ARE YOU THINKING ABOUT A REAL ESTATE CAREER?

If so, you owe it to yourself to investigate what we are all in the market place and best suited to insure your success. Look at our ad under REAL ESTATE SERVICES/REAL ESTATE. All real estate companies are not the same.

DISCOVER THE DIFFERENCE
Call Jim Stevens or Neal Lamphere
459-6000
COLDWELL BANKER
Schweitzer Real Estate

A CAREER SHOULD BE BY DECISION, NOT BY DEFAULT
That's why Real Estate One offers career choices for the self-directed, ambitious individual and then supports those decisions through intensive training, staff assistance, high quality education programs, and outstanding marketing tools.
Ask about our guaranteed income program. Call:
Lisa Dumsa
356-7111
REAL ESTATE ONE, INC.

A CAREER OPPORTUNITY - and Manufacturer of top tier inside Medical Sales. Sales or medical background preferred. Call, 348-0900, ext. 544.

ACCEPTING APPLICATIONS
Joyful Book Distributor, Products company is looking for Management Trainees. $30K first year. Benefits, training, salary.
981-1055

ADDITIONAL INCOME - Looking for self motivated people who would like to start a home based business.
458-7659

ADVERTISING SALES - Top Closers with excellent phone skills needed. $300 week salary, 10% commission, & bonuses.
425-9533

506 Help Wanted Sales

A CAREER SALES OPPORTUNITY
Insurance agency increasing its sales force. We offer training, advance, in addition to first year commissions and performance bonuses. Fringe benefits & complete office support. American United Life.
Interviews
357-0430

ACCOUNT EXECUTIVE SALES
Career opportunity with Southeastern Michigan's largest AT&T VAR and supplier of high-tech telecommunications equipment, networks, and software. Highest commissions in the industry with bonus, profit sharing, 401-K plan, medical/optical/dental insurance, car allowance, and expense reimbursement.
Please call Dave Fisher at 489-0148 ext. 202 to arrange an appointment.

ADMISSIONS DIRECTOR
The local franchisee of world famous Barbizon Modeling Schools, is seeking a high quality, chic & stylish individual to add to its professional sales team. Must be highly motivated towards achieving commissions by interviewing and enrolling students. All leads furnished, beautiful working conditions in W. Bloomfield and top earning potential. Call for immediate interview time.
MS. DIAVANNA, 855-5660

AGGRESSIVE, Highly motivated, hard working individual needed for sales position covering the state of Michigan based mainly in Detroit area. Excellent earning base & potential. Send resume & other pertinent information to: CPP, P.O. Box 7014, Huntington Woods, MI 48070.

AGGRESSIVE mortgage company in Livonia is expanding its conventional FHA & VA desires experienced loan originators. Call John at 1st Heritage Mortgage Corporation. 637-2627

A CAREER,
A GREAT PLACE TO WORK
AND A $25,000 DOLLAR
MINIMUM INCOME GUARANTEE
IS WHAT WE CAN OFFER TO THE AMBITIOUS, CONSCIENTIOUS AND SELF MOTIVATED.
Call JOSEPH P. MELNIK, CRB, CRS
REAL ESTATE ONE, INC.
THE PLYMOUTH/CANTON OFFICE
455-7000

AMERICOM TELEMANAGEMENT
A total telemarketing solution company is looking for inside & Outside Top Producers to sell its products. Hourly/salary/bonus commissions, career growth potential. 597-1000

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Our company is the fastest growing meat company in the midwest. You can start now and earn.
$600-$1500 per week
Company vehicle, monthly prizes, trips, weekly bonus check, & management opportunity.
Call now!
Monroe (313) 623-2600
(313) 243-4004

APARTMENTS UNLIMITED
A 25 year old company built on quality service and team work. 3rd year in Michigan with 6 locations. We offer excellent income, personal growth, health and dental insurance, 401k, fun atmosphere. You must offer us professional experience in sales, management, teaching or psych. We invite you to interview us Tues, Jan. 26th & 27th 2:30pm. Call 8am between 9:30 & 2:30 to register
MONDAY & TUESDAY ONLY at:
313-477-2710

ARGENTINA, MEXICO, BI-LINGUAL Multibillion global U.S. marketing corporation rapidly expanding in these countries. Urgently looking for people in the local area who are from or know people in these countries who would like to set up a business in their homeland from stateside. What financial freedom and outstanding residual income program. Fully capitalized.
(313) 458-7745

ART VAN FURNITURE
is looking for qualified people to become trained sales professionals.
• In depth training program
• Excellent work environment
• High income potential
• Benefits - medical, dental, paid vacation & more.
Please call for appointment. Ask for Mr. Devolder, or Mr. Roy. 569-3710

Assistant Manager Trainee
DIRECT SALES/$500 A WK.

Set your way out of sales. We are looking for dynamic people to start and train others. Responsibility & income to triple within 4 months.
Ask for Bonnie 354-0447

Tamaroff Dodge, Michigan's Largest Volume Dodge Dealer is seeking both male and female career-oriented sales personnel. We are looking for aggressive, hard working, honest people with a sales background. Automobile sales experience is preferred, but not required. We offer an excellent pay plan, complete training and supervision, plus an outstanding lineup of new products to sell. If you meet our standards, apply in person to Dan Corby.

TAMAROFF Dodge
24625 W. 12 Mile Rd.
Just West of Telegraph - Southfield

FREE Real Estate Career Seminar FREE Real Estate Training

Don't miss your chance to learn what a career in real estate with a member of the CENTURY 21 System can offer you. Join us at an upcoming career session. Call now to reserve your place

For More Information
Call Ann Pawlak or Drop In
851-6700
Thursday, January 28th at 7 p.m.

Century 21
MJL Corporate Transferee Service
30110 Orchard Lake Road, Farmington Hills
(Between 13 & 14 Mile)

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AMBITIOUS REALTORS- 40 listings a yr. GUARANTEED. No cold calling required. Only 6 openings. Our Line now, HMA REALTORS. 353-7170

AN EXCEPTIONAL OPPORTUNITY
In our sales & service department.
We offer a great benefit package, vacations, paid training, 401K retirement. Great opportunity for career oriented person. No experience necessary. Good driving record a must. Apply in person, 8:30am-6:30pm, Mon thru Fri, 35812 Michigan Ave, Wayne, MI.

APPAREL SALES
IMMEDIATE OPENINGS
Womens Apparel Sales

FULL & PART TIME
EXPERIENCE PREFERRED
EMPLOYEE DISCOUNTS
FLEXIBLE HOURS
ABOVE MINIMUM START WAGE

Apply Monday - Friday 10-9

KLEIN'S OF LIVONIA
NEWBURGH PLAZA
Six Mile at Newburgh Rd.

ART GALLERY, Outside sales. 30-40 hrs. per wk. Very very high Earnings! Exclusive Territory. Call on Commissions. 927-5024

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We are expanding to the Ann Arbor area.

Now seeking professional sales individuals to train and work at nearby locations and Ann Arbor.

Are you interested in a career with room to grow, unlimited income, a comprehensive benefit package, medical, dental, profit sharing, vacations and more?

PLEASE CALL
Novi - Mr. Donovan,
348-8922
Westland - Mr. Rose,
425-8600
Livonia - Mr. Ferguson,
478-6870
Woodward - Mr. Johnson,
549-2900

ATTENTION:
REAL ESTATE SALESPEOPLE
We need a "Few Good Agents" due to office expansion. Experienced agents or we will train new salespeople. Ask for
John Cole or Tracey
CENTURY 21,
John Cole Realty, Inc.
937-2300 455-8430

ATTENTION!!!
Own your own business. Work full or part time with practically no investment.
Call, 425-2943

AUTO VAN & TRUCK Custom carpet & vinyl kits. Full time or part time salespersons. Apply at: American Van, Telegraph & 5 Mile. 255-5229

Livonia Chrysler-Plymouth has an opening for a career-minded automotive new car sales professional. Tired of your boring job, set income? Consider this opportunity!

• Great Benefits
• Paid Vacation
• Pension Programs and
• Excellent PTO

Must have past job references on same sales experience. Serious inquiries only please apply. See new car sales department at:
Livonia Chrysler Plymouth
30777 Plymouth Road, Livonia
525-5000

BEST OPPORTUNITIES - for the New Year. Mt. Hope Memorial has openings on its sales counseling staff for men & women of good character who are willing to work in return for a permanent, good income opportunity. Sales experience not necessary, we will train you to assure your success. If you are an ambitious person age is no factor. If you can fill the bill George for personal interview
522-2200

A CAREER IN REAL ESTATE
SALES WITH US IS A "REAL JOB".
Our programs and support systems are so effective we guarantee you a minimum annual income of $25,000 with unlimited potential.
DON'T GAMBLE WITH YOUR FUTURE, CALL ME TODAY!!!
GUE KELLY, 644-4700
REAL ESTATE ONE, INC.
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506 Help Wanted Sales

ASSISTANT MANAGER
Counter & kitchen cabinet sales. Full or part time. Experienced preferred. Days: 884-5740 Eves: 882-6934

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Experience are New
Discover the
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For a personal interview contact:
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Salesperson needed for growing Volkswagen dealership in Detroit/GMC Truck dealership. Only aggressive self-starters with experience need apply. We offer an excellent pay plan w/profit sharing plus life insurance and a health and dental program. Call Bob Jeannotte Jr., at
453-2000
Bob Jeannotte Pontiac-GMC Trucks

AWESOME OPPORTUNITY
2.278 Point Life Insurance Agency.
Plus massive monthly money.
For recorded message. 690-0114

CABLE TV
Continental Cablevision is looking for a full-time sales representative to work in our Southfield & W. Bloomfield areas. Continental offers an excellent compensation & benefit package.
Call 353-3905
Continental Cablevision is an equal opportunity/affirmative action employer. M/F/H/V

Your Invitation To a New Future

Find out what makes a rewarding career, especially when you're a part of the largest real estate sales organization, the CENTURY 21® system. Join us for our free Career Session.

DATE: Tues. Jan 26th
TIME: 7pm
PLACE: 31555 Orchard Hill Pl
DR (N of 8 Mile, W of Haggerty
behind the Novi Kohl's)

Century 21
Suburban

Plymouth . . 455-5880
Northville . . 349-1212

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Equal Housing Opportunity
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CONSTRUCTION SALES/Estimator
Aggressive, self motivated contractor, seeking experienced salesperson for business development, estimating, & project management. Base salary + commission. Will train right individuals. Reserve Lee Pro Tech Construction, 28200 W. 7 Mile Rd., Livonia 48152; or call between 3 & 5 only.
535-0874

Customer Service/Phone Sales
AIRLINE INDUSTRY
Due to make acquisition we are confident, aggressive and highly energetic people. Must enjoy extensive phone work. If you are outgoing, positive and want to make $400-$600/week...
WE'RE INTERESTED!
Our customers call you!
350-0200, ext. 244 Dept.

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We are P. F. Collier, Inc., a subsidiary of Macmillan, one of the world's largest publishers of educational materials. We are currently hiring Territory Managers throughout Southeastern Michigan including St. Clair, Genesee, Washtenaw, and Northern Oakland Counties. Work closely with schools and individual families. Sales made by appointment only. Car required. Excellent commissions, training salary, bonuses, and benefits. For personal interview, call Mon. & Tues. 9:00AM-3:00PM ask for Mr. Wilson.

1-800-756-0644
EOE - M/F/H/V

ENTRY LEVEL sales position, full-time. Personality, good communications skills & motivation more important than experience. Some knowledge of computers helpful. Hourly wage & benefits.
Call Mon-Fri. 9-12, Dorise 525-8700 ext. 243 or Colleen ext. 235.

Spend an evening in the best of company

Explore the opportunities offered by being part of Coldwell Banker Schweitzer Real Estate, a member of the nation's premiere real estate company.

Free Real Estate Career Seminar
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For Reservations,
Call Pat Ryan
453-6800

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An Independently Owned and Operated Member Of The Coldwell Banker Affiliate Of Companies
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For over 43 years a tradition of quality Real Estate Brokerage has been our Hallmark at:

WEIR, MANUEL, SNYDER & RANKE, INC.

Work with some of Michigan's highest earning Real Estate Sales Associates. A limited number of sales positions are currently available.

- OFFICES IN ROCHESTER, TROY, BIRMINGHAM, PLYMOUTH AND WEST BLOOMFIELD.
- IN-HOUSE TRAINING PROVIDED
- TRAINING CLASSES START REGULARLY

For more information and confidential interview with Phyllis Goodrich, Director of Career Development call 851-5500.

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REALTORS

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Founded in 1965, Allin Business Centers has been the #1 independent Konica facsimile and copier dealer in the USA for the last 4 yrs. Due to our consistent growth, we are looking for highly motivated, career minded individuals with 5 plus successful years in selling.

Allin offers a strong supportive organization with extensive training, guaranteed monthly salary, and high commissions. Our complete benefit package includes medical coverage and profit sharing. Excellent advancement possibilities with our dynamic sales team.

For a successful and rewarding career with the Allin Business Centers dealer, send your resume to:
Allin Business Centers
P.O. Box 248, Ann Arbor, MI 48332,
Attn: Lori Sims,
Farmington, Troy
Ann Arbor, Lansing

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Start a new career in real estate today. Call Ann Ryan 552-6500 for Rochester area.
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Michigan same day courier requires aggressive, self motivated salesperson. Salary plus commission, mileage allowance. Reliable transportation needed. Send resume to:
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Detroit, MI 48216

DECORATOR sales, part-time, specializing in commercial accounts, specializing in window treatments & wall coverings. Must be self motivated & organized. Learn the design business & get paid for it. (Livonia & West Bloomfield locations) Excellent commission structure. Call Personnel Department at 583-2501

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Position Available for a motivated, individual with good communication skills. Come grow with us. Flexibility to repeat customers. If interested, please call Sue or Judy: 348-9624

ENTRY LEVEL SALES REP
Base + commission to $33,000. Degree preferred. Will train. 473-7210
Steven J. Greene Personnel

REAL ESTATE CAREER
AMBITIOUS? CONSCIENTIOUS?
WE WANT YOU!!!
Call Jim Gettman, Owner
REAL ESTATE ONE
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We are a well established corporate entertainment company seeking a self motivated "Go Getter" to sell live entertainment (including shows, comedy acts, speakers & the light) to corporate clients for shows, parties, sales meetings, and private functions. If you are a people person with a great sense of humor, who is highly motivated, independent organized, we have a job for you. Salary + commission.
Call Kathy or Yasmin at
(313) 553-4044

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CAREER OPPORTUNITY
Join America's leading financial Sales company, IDS Financial Services, Inc. First year salary and expense allowance, plus commissions to earn excess commissions. For personal interview, Dennis Kocjan, Division Vice President, 626-1600.
Equal Opportunity Employer M/F/H

FLOOR COVERING
SALES PERSON
Looking for an experienced professional sales person with 5 years, or 4-6 yrs. experience in retail floor covering. Must have knowledge of measuring, reading blueprints & estimating. Company recently established. A sincere desire to succeed can bring potential. Call Personnel Manager, Mr. Gordon Coleman, for appointment after 2:30p.m. Dennis Ralmer, Director of Sales.
FRANKLIN BANK is looking for aggressive, experienced salesperson for mutual fund sales. Must be self starter. Willing to take initiative to get things done. Potential for future expansion into other securities activities. Attractive compensation & benefits for full time employees. Call or send resume to: Personnel, 24123 W. 10 Mile, Suite 210, Southfield, MI. 48034. All prospective new hires will be tested for substance abuse. An Equal Opportunity Employer

FREE
Local office of National Organization seeks 2 individuals for their mark-eting staff. Free training to those with quality. Earn while you learn. For more info call:
DENNIS COHOON
462-3000 451-5400

GET SMART & GET PAID $

Educational consumer group needs members. Call inspiration America Now.
1-800-866-1037

GORMAN'S GALLERY in Southfield is looking for part-time help in the gift shop. Mon. & Thurs nights and 1 day. Must be flexible, apply in person to Gorman's 29145 Telegraph Rd., Southfield, MI 48034

$25,000 GUARANTEED
If you always wanted to start a career in real estate, but felt you couldn't take a chance on a lower first year income, now is the time to get started. Call Mary Ann Grant at 851-1900 to find out about our guaranteed income program, and start immediately in a career field of unlimited potential.
REAL ESTATE ONE EOC

INDUSTRIAL TELEMARKETING

Small growing company has opportunity for industrious industrial telemarketing person. You must have a proven track record in industrial sales and at least one year telemarketing experience. Bachelor's degree is desirable.

Position involves selling high-tech capital equipment to the metalworking industry. Salary plus commission; health and life insurance; professional working environment. Call or send resume: Domal Technologies 31178 Bridge St., Southfield, MI 48034, 313-353-2041

INSIDE SALES
NEXUS Hair & Skin Care Products. Immediate part-time, hourly + commission position available.
Exciting opportunity for experienced inside Sales person to handle established accounts and assist in retail showroom. Applicant must be team in English, French and Chinese, non-smoking office.
Call Matthew McDonald, 355-7730

LANDSCAPING SALES PERSON
Westabrook Company in Canton area accepting applications. Must have experience in sales, landscaping, construction. 455-3260

LARGE CORPORATION - Has career opportunity of $40,000+. College degree preferred. Business or sales experience helpful.
Send resume to: 20300 Superior, Suite 250, Taylor, MI 48180

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Utilize your telemarketing or sales experience to work with business professionals. Salary plus commission plus bonus. Call Dan 637-1200
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Marketing Trainee
Local office of a National organization needs a good few people, willing to work hard and be trained. GUARANTEED $25,000 first year income. Call Lisa Dumsa at 356-7111

506 Help Wanted Sales

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Local industrial distributor is seeking an outside sales person. Ideal candidate should have at least 4 yrs. experience dealing of round stock cutting tools. Background in indexable carbide, coated & bonded abrasives is a plus.

WE OFFER:
• Salary
• Commission
• Protected territories
• Medical
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• Paid Vacation

Qualified candidate should forward resume & salary history to:
Box 158
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Livonia, MI 48150

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Leading provider of electronic health care Network Services is seeking hard-working, motivated individual to market products to Doctor's offices in Detroit area. Medical sales experience required. Technical medical sales experience preferred. Resume & references to: Sales, 29400 W. 12 Mile Rd., #175, Southfield, MI. 48034.

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Don't miss out!
This is the company with the products, the compensation plan, the timing, the management support to take you into the 21st century. You owe it to yourself to learn about this new MLM division of a respected international company. Contact Lex 1-800-258-6245 ext.7248

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Prefer commission sales experience. Excellent broker & plus. Will train the right person. Full time position, write draw, car allowance & full benefits. Ask for Isaac or Cheryl, Mortgage Marketplace 937-3500

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Dare To Compare! Do You Have:
• Products with household name recognition?
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If not, don't call us. It's hard!
Call: 1-800-205-2864

OPPORTUNITY!!!!

Aggressive national window manufacturer and home improvement company seeks factory sales representatives due to major product expansion. In-home sales experience a plus. No window sales or door sales experience necessary. Will train. All leads provided. Benefits available. For interview call: Larmco Windows & Home Improvements at 522-2243, ask for Mr. Dent

ORIN JEWELERS has a sales opening for dynamic personality as a fine Jewelry Consultant. If you are interested in being part of an exciting company please call Orin at Main Street Jewelers, 101 E. Main St., Northville

ORKIN LAWN CARE has immediate openings for aggressive, self motivated people to join our sales force.
WE OFFER: Guaranteed base pay of $1,200/mo. Expected earnings of $20-25k, auto allowance, medical/dental/life insurance, training incentive & much more
Please fax resume or call the nations largest & most successful service company.
For confidential consideration call
344-8810

OUTDOOR SALES
For home improvement.
Part & full time wanted
423-1111

OUTSIDE SALES
PART TIME
Steel service center is looking for a person with recent industrial/metal sales experience to handle a local sales territory. Excellent compensation. Salary & commission. Call for appointment after 2:30p.m. Dennis Ralmer, Director of Sales.
FRANKLIN BANK is looking for aggressive, experienced salesperson for mutual fund sales. Must be self starter. Willing to take initiative to get things done. Potential for future expansion into other securities activities. Attractive compensation & benefits for full time employees. Call or send resume to: Personnel, 24123 W. 10 Mile, Suite 210, Southfield, MI. 48034. All prospective new hires will be tested for substance abuse. An Equal Opportunity Employer

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Position involves selling high-tech capital equipment to the metalworking industry. Salary plus commission; health and life insurance; professional working environment. Call or send resume: Domal Technologies 31178 Bridge St., Southfield, MI 48034, 313-353-2041

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Send resume to: 20300 Superior, Suite 250, Taylor, MI 48180

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American Computer Services

Marketing Trainee
Local office of a National organization needs a good few people, willing to work hard and be trained. GUARANTEED $25,000 first year income. Call Lisa Dumsa at 356-7111

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Learn how to obtain your Michigan Real Estate license. Our classes are taught by experienced professionals. State of the art facility. Day and PM classes available. $125 included tuition and materials.
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ASK FOR STEVE HOCKING
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Hartford South
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The old days and ways are no more! Just getting a license does not insure success. If you are willing to work hard, no degree required, we offer a better package to help you attain a successful career in real estate.

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• Completely updated office and technical systems
• Group health coverage
• Best buyer and seller system
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• Unsurpassed national and local advertising exposure

Call Jim Stevens or Neal Lamphere, 459-6000 for personal interview
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National personnel agency. Salary, commissioned, bonuses. Training, high income potential, full benefits. Sales experience.
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REMODELING SALES
Call Tom 533-3700

RETAIL SALES ASSOCIATES
Mature individuals to work with Hallmark cards & gifts. Part-time, day & evening positions. Generous merchandise discount. Pay commensurate with experience. Reply in person, any city until 9pm.
EXCEPT WED. Lynn's Hallmark Shop. Wonderland Mall, Livonia.

RETAIL SALES FLOOR MANAGER
needed for fun and exciting Novi area. Retail experience necessary. Self starter, up-beat personality. Telephone Anna at
855-4466

RETAIL SALES PROFESSIONAL
5 years sales experience. Self motivated, a must. Pools and spas experience preferred. Must have neat, well groomed appearance, good written and verbal communication skills. Salary plus commission plus benefits. Send resume to:
Box 144
Observer & Eccentric Newspapers
36251 Schoolcraft Rd.
Livonia MI 48150

PROFESSIONAL SALES CONSULTANTS
If you relate well with others, can communicate convincingly, you can make a solid future for yourself in manufactured home sales. We are looking for motivated sales people and highly energetic individuals with a leadership personality to coordinate home and community sales developments. This is a commission position with 1st yr. potential into the $40's. Interviews Mi, 48375
Send resume to P. O. Box 7103, Novi, MI. 48376-7103

sales

DREAM JOB

Keep the most important job in your life as homemaker and parent. Work 3 hours a day, 3 days per week to 20 hours and earn approximately $200.00. Must be 21. Call for a personal interview at
1-800-966-6892, ext. 260-XGN.

An Equal Opportunity Employer

SALES
Inside/outside sales position for several manufacturers of sheet metal products. Must be able to draw, interpret and read blueprints.
Salary commission, plus benefits.
Call 591-4182.

SALES MANAGER - growing wholesale distributor located in the Medical Center, Orchestra Hall area is in need of a manager with 5 yrs. sales and marketing experience together with salary requirements a must. Send to: DG, 3990 Woodward Ave., Detroit, MI 48201.
An Equal Opportunity Employer

SALES OPPORTUNITIES!!

OEM aftermarket to $50K
OEM Sales Engineer to $35K
MEDICAL SOFTWARE to $45K
FOOD SERVICE REP to $32K
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TELECOM Services trainee to $35K
BUSINESS Machines to $35K
CONSUMER Products trainee, $26K

Excellent training, benefits & advancement. Degree & experience preferred. Resumes: 29200 Vassar #545, Livonia, MI 48152 473-7210
STEVEN J. GREEN PERSONNEL

SALES PERSON for Vitamin Depot in local health food store. Knowledge a necessity, experience preferred. Resume to: P.O. Box 251751, W. Bloomfield, MI 48325.

SALESPERSON NEEDED in Livonia Kitchen/Bath/Plumbing showroom. Experience preferred in sales. Salary, commission, plus benefits. Call for appointment:
MATHSON'S, 522-5633

SALES PERSON needed for fine men's clothing store. Must have experience in better clothing and shoes.
355-3689

SALES PERSON NEEDED
Full and part time for our Novi location. Join Kitchen Glamour's Gourmet Cook Shop Staff.
Call Anna for appointment,855-4466

SALES PERSON - PART TIME
Building services company, Livonia area. Drug/alcohol free workplace. Call
421-2788

SALES PERSON - To sell ads for festival publication in Western Wayne County.
Call 513-2394

SALES PERSON- 2 yrs. or more experience in sanitorial equipment & material sales. Good pay & benefits. Inquire: United Janitor Supply, 18434 Fitzpatrick, Detroit, MI. 48228.

SALES/SALES MANAGER
Established computer center with leading manufacturer's authorization seeking candidate for management position. Individual must have proven sales history and management abilities. Send resume in confidence to Box 180:
Observer & Eccentric Newspapers
36251 Schoolcraft Rd.
Livonia MI 48150

SCOTT GREGORY
Immediate positions available for full and part-time. Experienced customer service oriented individuals for established women clothing Boutiques at Appleseeds Square and Northland Centers in Southfield. Excellent Benefits. Pay commensurate with experience. For further info call Mark, 636-5400, Mon-Fri, 10-6pm.

506 Help Wanted Sales

SALES REPRESENTATIVE
Wanted for exclusive line of tire art. Greater metro Detroit area only. Commissions. 624-6828

SALES REPRESENTATIVE
Aggressive, sales motivated individuals with background in computer and/or previous time clock sales experience. Salary plus commission. For more information please contact Mr. Lewis
313-658-8400

SALES REPS
Tru-Green Corporation, the nations largest lawn, tree & shrub care company, is offering opportunities to grow with us. In full time sales positions. Applicants should be highly motivated & express a strong desire to succeed. We will train the right individuals. Sales experience a plus. We offer a base salary, incentive plan & benefits package. For interview call Karen Damerow, Rochester Hills
852-0500

SALES
The recent merger of Tru-Green & ChemLawn has created an immediate need for several sales people Tru-Green/ChemLawn is the largest service company in the lawn & tree care industry. Our sales force is growing and expanding. Our sales force will be motivated, successful, and have good communication skills. In return we offer a base salary between $300-$350 per week. Commissions, monthly bonuses, medical benefits, 401K & stock options with a large service company. Training provided. Jobs are permanent and advancement is encouraged to apply. For a confidential interview please call Mr. Hunt, Livonia
525-2500
Fax 525-3634
Equal Opportunity Employer M/F

SMALL MANUFACTURING company located in northwestern suburb seeks Administrative Sales Person. Candidate should have 4 year degree and some computer knowhow. Sales experience helpful. Good math, people and telephone skills are a must, as is a positive, helpful attitude. Starting salary based on experience. Excellent benefits package. Send resumes to: Box 200, Observer & Eccentric Newspapers
36251 Schoolcraft Rd.
Livonia MI 48150

START YOUR OWN COMPANY
with zero dollar investment. Make up to $4000 per month to start. Unlimited income. Call Clemens at Dick Goode, (Livonia), 261-4720

STREET CANVASSERS & PHONE solicitors wanted. Good pay. Westland - Garden City area.
422-4442

SOUTHFIELD TELEMARKETING
Firm needs person to do project work. Dependability & good phone voice a must. Call.
352-0966

EARNING A BETTER LIVING THROUGH TELEMARKETING
We train you to make extra dollars.
$5 per hour plus bonus.
Hometown & full time positions welcome.
23743 W. 7 Mile, Redford.
(Corner of Beech Daly)

TELEMARKETERS NEEDED, experience preferred, but I will train the right person. Afternoon & evening shifts available. Excellent money making potential. Ideal opportunity for retired person or anyone looking to increase their income. Work in a professional, comfortable environment for the community service service.
Call Mr. Grace, 354-3210

TELEMARKETER
For a fast growing service industry. Call gathering via mail, current location. Knowledge of general business required, as well as telephone/Prospecting skills a must. Rate plus commission. Send resume to: P.O. Box 95103, Livonia, MI, 48150

TELEMARKETERS

We have afternoon & evening positions available for fund raising campaign. Must have at least 2 yrs. experience, be computer literate, have excellent phone skills & professional attitude.

Please call for interview.
OLSTEN
Temporary Services
South Field
354-0555
EOE M/F/H/V No Fee

TELEMARKETING
Cash paid daily. 425-5225

TELEMARKETING/CANVASSING
Livonia Co. expanding - hiring now
Great pay, bonuses
Call 525-3700

Telemarketing
JOIN THE WINNING TEAM
Due to our phenomenal growth & expansion in our Southfield office, we are pleased to announce that we have numerous telemarketing positions available. Fund raise for the nation's most respected non-profits. We offer:
• Top Salary
• Permanent Positions
• Paid Training
• Excellent Schedules
8:30-5:30pm Mon.-Fri., 9am-1pm Sat. If you have the desire to succeed and you have telemarketing experience, we would like to meet with you immediately. For personal interview call Jeanette Mon.-Fri.
350-2382

Ask for Jeanette
REESE BROTHERS
"WE CARE"

TELEMARKETING REPS: Fretter Inc. has immediate positions available for experienced telemarketing individuals. Flexible hours, full or part time positions. Excellent benefits, pay in person or contact Vince DiNicola at:
537-3701

FRETTER INC.
14965 Telegraph Rd.
Redford, MI. 48239

TELEMARKETING
Tired of the high pressure atmosphere? Royal Oak accounting firm offers: full & part time shifts available, pleasant, professional work environment; flexible day hours and friendly people; no selling only - NO selling. Experience helpful, but not required. $4.00 to $5.00 per hour PLUS bonus. For interview, call:
544-7474

WANTED: REAL ESTATE TEAMS
Building services company, Livonia area. Drug/alcohol free workplace. Call
421-2788

The Prudential
Wolfe Realty
Independently Owned and Operated

WE ARE EXPANDING - we desire 3 sales people with a degree or approved business career move. Up to $30,000 salary plus commission & bonuses. Training and sales experience - advertising preferred.
Burgundy clean, professionally dressed, experienced with excellent presentation skills, must want to work 3 days/wk., some nights to start. Finally - must enjoy learning, growing & having fun at work with a good sense of team work. Send resume to: Market Share Corporation, 2265 Livernois, #300, Troy, MI 48083. Attn: Rick Laird

SUCCESS
$99 pre-licensing class and intensive, fast start training program. Join a leader in a challenging, rewarding career. Classes starting soon.
REAL ESTATE ONE
Laura Cantin, Manager
646-1600

506 Help Wanted Sales

TELESALES - aggressive, professional sales person needed with data entry experience.
Nationally advertised products sold - business to business. Salary, commission & benefits to earn over $25,000. Call Mr. Fleischer at
357-4500

507 Help Wanted Part Time

ABSOLUTELY PERFECT for parents/students, earn high income with flexible hrs. Sell educational DISCOVERY TOYS! Call sales Director, Debbie Cortellini 451-0008

ACCOUNTING
Professional firm seeks Accounts Payable Clerk, approximately 25 hrs. Accuracy, detail and follow-thru important. Involves computer data entry, general ledger, filing, etc. Ideal candidate requires an auto as well as a reception duties. Please respond in writing to: Personnel Control Dept., 2000 N Woodward, Ste. 130, Bloomfield Hills, MI 48304.

AEROBIC INSTRUCTOR Tues. & Thurs. AM. Experience necessary. Apply person: Livonia Family Y, 14255 Stark Rd.

BUSY W. Bloomfield Real Estate office needs dependable, reliable, mature adult to assist agents. Mon. days, Mon. - Fri. Good people skills a must. Call Barb
737-0000

CASHIER
Wanted for hotel gift shop. Farmington area. Mornings, 7am-11am. Evenings, 7pm-2pm. Call 458-8292.

CHILD CARE & OFFICE AIDE
Part time or private school.
Monday thru Friday, 7am-11am.
Call New Morning School, 420-3331

CHILDREN'S CENTER NSD, In Canton, needs part time help doing customer service. Childrens 453-4811

CLEAN UP/SWEEPER - part time position available at Livonia based contractor shop. 10-20 hrs per week. Call days
474-0846

CLERICAL
Company located in Livonia area has an opening for a part-time clerical position in it's sales department. A minimum of 20 hours work a week is required. Send resume to Box 204
Observer