

You've been sending your friends to "THE REALTOR TO KNOW" for years.

And we appreciate it.

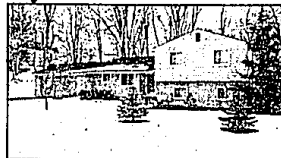
We get more new clients from old friends than any other way. There are many reasons for this; most importantly, we continue to give both knowledgeable and personal attention to the problems you encounter in buying or selling a home.



THIS BEAUTIFULLY LANDSCAPED Bloomfield Hills site is overlooking a tranquil pond. Four bedroom and 4 1/2 bath colonial with marble two-story foyer, library, family room, Euro-style kitchen and much more. (644-6300) B09529



OPEN SUNDAY 1-4
CHARM, LOCATION, CONVENIENCE. Open contemporary ranch with natural decor, ceramic tile entry foyer, den with wet bar, 3 bedrooms, 2 1/2 bath. \$203,000. 3200 Breckenridge Ln., B.H., N. of Lincoln, E. of Lahser. (851-5500) B09408



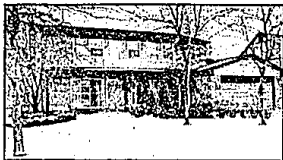
SHARP three bedroom, 2 1/2 bath tri-level in Birmingham School District. Cozy family room with fireplace. Freshly painted inside and out. Lovely views of large, private tract setting. New central air. \$162,500. (644-6300) B09026



WONDERFUL OLDER TUDOR in prime area of Birmingham just a short walk to Quarten Elementary School. Refined hardwood floors, cove ceilings, library, three bedrooms, 2 1/2 baths and a Florida room. \$325,000. (644-6300)



A CHANCE TO OWN AN ORIGINAL Yamasaki designed home in the City of Bloomfield Hills. Functional, quiet elegance and many features. Library, five bedrooms, four baths, beautiful pool and more. (644-6300) B09240



GREAT CUL-DE-SAC LOCATION for 4 bedroom home in Brookdale Woods. Updated kitchen, formal living room, 1st floor laundry, natural brick hearth fireplace partially finished lower level. Rochester. \$169,900. (651-3500) 105318



REAL GEM built by Olympia Homes with many extras. Hardwood floor entry with circular staircase, French doors to library, bay windows in dining and breakfast rooms. 4 bedrooms with sitting room off master. \$299,900. (644-6300)



ENJOY ONE FLOOR LIVING in Birmingham's Midvale/Sasholm area. 3 bedrooms, family room, 1st floor laundry. Hardwood floors. Basement. Lovely views for nature lovers. Walk to schools and shopping. \$219,900. (644-6300) B09009



OPEN SUNDAY 12-4
BEVERLY HILLS END UNIT CONDO has fireplace, library or 3rd bedroom, 1st floor laundry, cedar deck, beautifully finished 2nd room with pool table. \$139,900. 18688 W. 13 Mile, N. side of 13 Mile, W. of Southfield. (644-6300) B09071



SPECTACULAR SPANISH RANCH on all sports Upper Long Lake. 143' frontage. Five bedrooms with a finished walk-out lower level. Magnificent view of the lake from many rooms. Deck, porch and patio. (851-5500) B08351



NICE STARTER HOME has two bedrooms, den, all appliances including washer and dryer. First floor laundry. Garage. Covered front porch. Birmingham Schools. Convenient location. Neat and clean. \$58,900. (644-6300) B09025



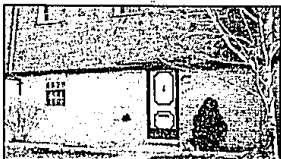
CRANBROOK VILLAGE four bedroom colonial has spacious living room, formal dining room, family room with fireplace opening to patio and lovely lot. First floor laundry. Birmingham Schools. \$124,900. (644-6300) B09132



BEVERLY HILLS WITH BIRMINGHAM SCHOOLS. Extensively renovated three bedroom, 1 1/2 bath ranch has eating space in kitchen, Florida room, huge finished family room in basement, central air. Two car garage. \$139,900. (644-6300) B09133



THIS BEAUTIFULLY APPOINTED HOME on a premium lot backing to trees and stream. Ceramic foyer, family room with beamed cathedral ceiling and fireplace, island kitchen, 4 bedrooms, 2 1/2 baths. \$279,900. (644-6300) B09209



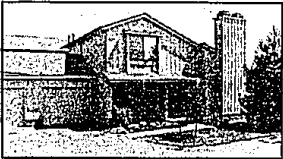
CONVENIENT AND POPULAR LOCATION for this fine Troy townhouse with a newer kitchen. Two bedrooms, both with walk-in closets, 2 1/2 baths, all appliances including washer and dryer. Two carports. \$89,500. (644-6300) B09132



LAKE PRIVILEGES ON ALL SPORTS LAKE. Brick ranch on deep treed lot with many updates within last 2 years. Newer kitchen cabinets, counters, ceramic floor, carpet. Family room addition. \$124,900. (689-7300) S07800



BRICK THREE BEDROOM BUNGALOW in desirable area of Royal Oak. Breakfast room, kitchen appliances. Hardwood floors under carpeting, first floor laundry. Basement. Central air. Convenient. \$79,900. (644-6300) B09199



END UNIT WITH PRIVATE ENTRANCE features 3 bedrooms, 2 baths, open staircase, pegged hardwood floors in kitchen/breakfast area. Studio ceiling and fireplace in living room. Lower level finished with fireplace. \$127,900. (689-7300)



REDUCED OVER \$90,000. Beautiful transitional home. Vaulted ceilings and skylights. Totally private lot. Master suite on main floor. Finished walk-out lower level. \$385,000. 6118 Dunmore, W.B., N. of Maple, E. of Farmington. (851-5500)



EXTREMELY CLEAN AND SHARP Bloomfield Hills condo. Living room fireplace, dining room, family room with wet bar. Three bedrooms and 2 1/2 baths. Many updates. Central air. Lovely private atrium. \$149,900. (644-6300)



BEAUTIFUL BORDENER BUILT HOME has a paneled library, family room, four bedrooms, 3 1/2 baths, lower level with game room and sauna. Newer kitchen with garden window. Central air and patio. \$494,000. (644-6300) B09325



THIS NEAT AND CLEAN two bedroom, 1 1/2 bath Royal Oak bungalow has charm, charm, charm. Hardwood floors. Walk-up attic for storage. Central air, 1 1/2 car garage that is large enough for a van. \$84,900. (644-6300) B09103



BEAUTIFULLY MAINTAINED 1 1/2 story home within walking distance of downtown Birmingham. Three bedrooms including master with walk-in closet. Newer kitchen, doorwall to deck, sauna in basement. \$89,500. (644-6300) B09131



EXECUTIVE TUDOR featuring circular staircase, expansive family room with Palladian windows, fireplace and mirrored wet bar with wine rack, huge master suite with whirlpool tub. Excellent location. Rochester. \$229,900. (851-3500) 105351

Weir, Manuel, Snyder & Ranke, Inc.



HOMEQUITY RELOCATION CENTERS

HOURS weekdays from 8:30 in the morning until 8:00 in the evening. Saturday until 5:00 P.M. Sunday afternoons to 5:00 P.M.

298 South Woodward
7285 Orchard Lake Road
4700 Rochester Road
1205 West University Drive
498 South Main Street

Birmingham/Bloomfield Hills
West Bloomfield/Farmington Hills
Troy/Birmingham/Bloomfield
Rochester/Rochester Hills
Plymouth/Northville/Canton/Novi

644-6300
851-5500
689-7300
651-3500
455-6000