JUST ANNOUNCED FROM BMW FINANCIAL SERVICES

ONLY $449* Per Month

1993 BMW 525i

PRICE INCLUDES:

- Premium on-board computer
- Limited slip differential
- Air conditioning
- Telescopic steering wheel with airbag
- 10 speaker AM/FM stereo cassette radio
- Automatic transmission
- Leather interior with wood
- Heated 10-way power seats
- Power windows & sunroof
- Antilock brakes (ABS)

*Based on 42 month closed-end lease with 15,000 miles per year. $2,500 non-refundable down payment, 1st payment, $500 security deposit, plate and tax due at delivery. 52,500 allowable miles. 15 cents per mile over limit. Option to purchase at end of lease for $18,140. Total payments equal to $449 plus 4% times 42. Stock #3049-00.

COVERED BY A ROADSIDE ASSISTANCE PROGRAM AND A 4 YEAR/50,000 MILE WARRANTY

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ERHARD BMW

OAKLAND COUNTY'S ONLY AUTHORIZED BMW DEALERSHIP SERVING METRO DETROIT SINCE 1964

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"YOUR DISCOUNT DEALER"

HUGE NEW CAR INVENTORY

1993 Villager GS Minivan

Jewel green clearcoat, front wheel drive, anti-lock brakes, preferred equipment package 962A, air, rear window defroster, dual power mirrors, 7 passenger seating, tilt wheel, speed control, power windows, power door locks, luggage rack, AM/FM stereo cassette, underhood storage, 3-way power driver seat, aluminum wheels, 3.0L fuel injection engine, 4-speed electronic automatic overdrive transmission, P205/70R15 BSW tires, light green, tip spare engine window, power rear vent window, pewter green. Stock #30380.

2 year lease $355** or purchase for $18,201* 18 Available

1993 Continental Executive

Deep jewel green clearcoat metallic, mocha leather seat surface, preferred equipment package 952A, illuminated entry system, comfort/convenience group, 3.8L EFI V6 engine, electronic automatic overdrive transmission, P205/70R15 BSW tires. Stock #30017.

2 Year Lease $445** per month or purchase for $27,911* 27 Available

1993 Town Car Signature

Light mocha pearlescent metallic, mocha leather seat surface, 4.6L EFI V8 engine, electronic automatic overdrive transmission, P215/70R15 WSW tires. Stock #30387.

2 Year Lease $534** per month or purchase for $30,422* 14 Available

1993 Grand Marquis LS

Opal grey clearcoat, opal grey cloth, preferred equipment package 172A, front carpet floor mats, rear carpet floor mats, rear license plate frame, illuminated entry, front cornering lamps, leather wrap steering wheel, tilt-away speed control, rear window defroster, cast aluminum wheels, power lock group, power radio antenna, luxury light group, bodyside paint stripe, 4.6L OHC EFI V8 engine, electronic automatic overdrive transmission, P215/70R15 WSW tires, keyless entry. Stock #30313.

2 Year Lease $399** per month or purchase for $19,698* 32 Available

SAVE EVEN MORE ON THESE DEMOS

NEW CAR WARRANTY STILL IN EFFECT

1993 TOWN CAR SIGNATURE DEMO	1992 COUGAR 25th Anniversary DEMO	1992 TRACER LTS 4 DOOR DEMO	1992 SABLE LS 4 DOOR DEMO
WAS $37,876	WAS $20,662	WAS $13,830	WAS $20,522
SALE PRICE $29,663*	SALE PRICE $13,930*	SALE PRICE $9900*	SALE PRICE $13,920*

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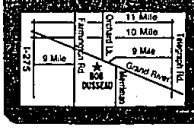

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NEW 1993 FESTIVA 2-DR. HATCHBACK

1.3L EFI 4-cyl. engine, 5 speed manual transaxle, P145/70SR12 BSW tires. Stk. #51575.

LIST..... $7236

NOW ONLY $6135*

A & Z PLANS SAVE EVEN MORE

NEW 1993 THUNDERBIRD LX

Prof. Equipment Package 155A, electric auto temp control, rear defroster, dual illuminated vitch mirrors, convenience group, 7-spoke cast aluminum wheels, 3.8L EFI V6 engine, electronic overdrive transmission, P215/70R15 BSW tires, electric premium cassette/ premium sound.

LIST..... $17,335

NOW ONLY $14,729* OR 24-MO. LEASE $288/Mo.**

A & Z PLANS SAVE EVEN MORE

NEW 1993 CROWN VIC 4 DR. SEDAN

Prof. Equipment Package 111A, 4.6L OHC EFI V8 engine, electric automatic overdrive transmission, 6-way power driver seat, illuminated entry system, convenience group, rear defroster, speed control, power lock group, remote trunk release, 15" spare tire on rear, tilt wheel, P215/70R15 WSW tires, front & rear carpeted floor mats, keyless entry, spare tire, stk. #12348.

LIST..... $22,097

NOW ONLY $16,999* OR 24-MO. LEASE $324/Mo.**

A & Z PLANS SAVE EVEN MORE

NEW 1993 PROBE 3-DOOR

Prof. Equipment Package 251A, tilt cluster column, dual electric remote mirrors, rear defroster, convenience group, 2.5L DOHC 1-4 engine, 5 speed manual transaxle, power group, speed control, AM-FM stereo/cassette, cassette/graphic equalizer, 15" aluminum wheels, stk. #50081.

LIST..... $16,449

NOW ONLY $13,779* OR 24-MO. LEASE $220/Mo.**

A & Z PLANS SAVE EVEN MORE

NEW 1993 TEMPO GL 2-DR.

Prof. Equipment Package 226A, air, light group, dual electric control mirrors, tilt wheel, front center armrest, 2.3L EFI HSC 4 cylinder engine, 5 speed manual transaxle, AM/FM stereo/cassette/clock, styrized wheels, 2.3L EFI HSC 4 cylinder engine, automatic transmission, P185/70R13 BSW tires.

LIST..... $12,042

NOW ONLY $8878* OR 24-MO. LEASE $172/Mo.**

A & Z PLANS SAVE EVEN MORE

NEW 1993 ESCORT LX WAGON "AUTOMATIC"

Prof. Equipment Package 321A, air, power steering, rear defroster, light & convenience group, light group, remote key fob, dual electric remote control, flip up door/decklid rear, dlx luggage rack, rear window wiper washer, 1.9L EFI 4 cylinder engine, automatic transmission, P175/70R13 BSW tires.

LIST..... $13,231

NOW ONLY $10,051* OR 24-MO. LEASE $170/Mo.**

A & Z PLANS SAVE EVEN MORE

NEW 1993 AEROSTAR XL PLUS WAGON 2WD

Prof. Equipment Package 401A, XL trim, 7 passenger w/ dual captain chairs, air, privacy glass, dlx. paint stripe, speed control, tilt wheel, 3.0L engine, automatic overdrive transmission, P215/70R14SL BSW all-season tires. Stk. #1197.

LIST..... $19,188

NOW ONLY $14,667.60* OR 24-MO. LEASE $255.14/Mo.**

A & Z PLANS SAVE EVEN MORE

NEW 1993 DISCOVERY CONVERSION VAN

Prof. Equipment Package 743A, RV converter trim, dual captain chairs, AM/FM stereo/cassette, wheel covers, 4.9L EFI I-6 engine, electric 4 speed automatic transmission, P235/75R15XL WSW all-season tires, 108 rims (reg. axle), 6700 lb. GVWR, trailer towing power, sun-roof panel, auxiliary heater A/C generator package, power windows, speed control, tilt wheel, handling package, quad captain chairs, front seat, rear seat belts, air conditioning. Stk. #1177.

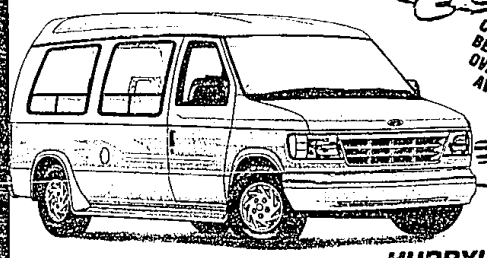
LIST..... $24,310

NOW ONLY $18,623.80* OR 24-MO. LEASE $336.52/Mo.**

YOU'VE SEEN THE REST COME SEE THE BEST

A & Z PLANS SAVE EVEN MORE

Pat Milliken Ford – Home of the Smilin' Irishman – is having their first annual Van Conversion Sale-A-Thon March 8th thru the 13th. Save thousands and thousands of dollars and still receive the absolute finest award-winning quality van conversion available on the road today. Pat Milliken Ford invites you to stop in and see the tremendous selection of all the special ordered vans in stock for immediate delivery during this sales extravaganza. The selection is unbelievable and the prices have all been slashed for fantastic savings. At Pat Milliken Ford you'll receive the highest trade-in allowance ever plus very special low financing for this record setting event. Pat Milliken Ford is the place to be March 8th thru the 13th if you ever thought of owning a van conversion or are ready to trade-in or trade-up. You can even "custom build" your very own special dream van. Representatives from Discovery and Starcraft Van Conversions will be on hand to help you.



HURRY! SALE ENDS MARCH 13th!

HOME OF THE SMILIN' IRISHMAN

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OPEN SATURDAY MARCH 13th 9:00-4:00

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