# EMPLOYMENT

### 506 Help Wanted Sales

A CAREER SHOULD BE BY DESIGN...NOT BY DEFAULT. That's why Real Estate One offers career choices for the self-directed, ambitious individual and then supports those choices through intensive training, staff assistance, high quality education programs, and innovative marketing tools. Ask about our guaranteed income program. Call...

Lisa Dumsa
358-7111
REAL ESTATE ONE, INC.

A Career in Real Estate Sales With Us Is a "REAL JOB"

Our Programs and Support Systems are so effective, We guarantee you a minimum annual income of $25,000 with unlimited potential.

DON'T GAMBLE WITH YOUR FUTURE! CALL US TODAY!!!

Mary Ann Grawi
Farmington Hills-Farmington
851-1900

SUE KELLY
Bloomfield-Birmingham
646-4700

REAL ESTATE ONE

ACCOUNT EXECUTIVE SALES Career opportunity with Southeastern Michigan's largest AT&T VAR and supplier of high-tech telecommunications systems, networks, and software. Highest commissions in the industry with bonus, profit-sharing, 401K plan, medical/dental/life insurance, car allowance, and business development expenses. Please call Dave Fisher at 489-0148 ext. 202 for an interview appointment.

AMISH WAY COMPANY Sales reps needed. Women encouraged. Great commission. Call Rebecca 662-2025

A PIECE OF THE PIE
How big a piece do you want? National marketing company, rapidly expanding in this area. Will train. Call today for an appointment. 462-8188
Scott

Advertising Sales
Photography
Supervisor

Candidate must possess strong proven sales ability & have excellent people skills. Position offers medical, dental, life, disability insurances, 401K plan, 100% tuition reimbursement program and more. Send resume with salary requirements to:
Trader Publishing
Box 580, Farmington, MI 48336

ARE YOU TIRED OF BIG PROMISES & SMALL PAYCHECKS

We need full time Telephone Sales Reps (8am to 5pm-Mon-Fri) to handle in-coming calls. Our good Reps will earn over $20 per hour. Prefer experience, but will train.
Ask for Sales Manager at:
525-8220

### 506 Help Wanted Sales

ARE YOU THINKING ABOUT A REAL ESTATE CAREER?

If so, you owe it to yourself to investigate why we are #1 in the market place and best suited to insure your success. Look at our ad under REAL ESTATE PROFESSIONALS. All real estate companies are not the same.

DISCOVER THE DIFFERENCE
Call Jim Stevens or Neal Lamphere
459-6000
COLDWELL BANKER
Schweitzer Real Estate

A REAL ESTATE CAREER

If you've been laid off because of cut backs, you might want to take control of your future by becoming a licensed real estate agent. Join a company that offers FREE training for qualified individuals, from start to top, are affiliated with a National Franchise for industry name recognition, and whose future plans are to grow with several more offices in the area. Opportunities are available in: new home sales, commercial leasing, residential resale, relocation, training, and management. Call Barbara Shemanski in Plymouth, 451-5400 or Don Bremen in Livonia, 462-3000.

Quality
REAL ESTATE
Better Homes & Gardens

ART VAN
FURNITURE

Business is good & due to expansion we are seeking professional sales individuals who are interested in a career with room to grow. Unparalleled training, excellent training program, well displayed showroom, exceptional benefit package including medical, dental, profit sharing, vacations and more!

WESTLAND — MR. THOMAS — 425-9600
LIVONIA — MR. FERGUSON — 478-8870
NOVI — MR. DONOVAN — 348-8922

ATTENTION SALES ASSOCIATES
Experienced or New
Discover the Coldwell Banker Difference:
• Four Commission Plans
• Referrals/Relocation
• Prime Buyer/Best Seller® Systems
• Accelerated Training

For a personal interview contact:
JACQUELINE STEVER
737-9000 477-4353
COLDWELL BANKER
Schweitzer Real Estate

BIGGEST YEAR EVER!
$1000-2000 wk
Home entertainment, exciting brand name products, expansion, over 100s of existing accounts. Immediate training, career advancement. Call 1-810-783-0531

### 506 Help Wanted Sales

ART GALLERY looking for strong sales person. Minimum 5 years gallery experience. Call Mon thru Fri., 10 to 6pm. 626-5610

ASSERTIVE, RELIABLE, organized telephone sales person to sell medical supplies. Build existing accounts and new. Must enjoy challenges. Call Sandye 273-0322

AUTO SALES
★ EXCELLENT OPPORTUNITY
Position offers salary, commission, new car, hospitalization, paid vacations, stability, management opportunities.
Contact Sales Manager at: 425-5400

AUTO VAN & TRUCK Custom center looking for experienced salesperson. Apply at: American Van, Telegraph & 8 Mile, 255-6226

Award Winning Builder
Looking for an experienced, licensed real estate professional for single-family new home sales. If you're a self-starter with strong communication and organizational skills, please send your resume to:
Sales Director
32651 Northwestern Hwy., Suite 143
Farmington Hills, MI 48334

BOOKSTORE MANAGER
Our Southfield Branch needs a motivated, "Career Minded" Handson Manager for overall responsibilities of this non-traditional stores. Bookstore and Supervision experience preferred. Salary plus Commission & Excellent benefits. Join our growing company! Send resume/info to Box 338, Observer & Eccentric Newspapers
36251 Schoolcraft Rd.
Livonia MI 48150

BUENOS AIRES
ARGENTINA
MEXICO

Looking for people around here who know ambitious people over there who have an interest in creating personal wealth & helping others do the same. Call today!
(313) 458-7745

BUSINESS TO BUSINESS
Who can promote public speaker/writer. Part time, good commission. Retirees welcome. 422-8015

BUSINESS TO BUSINESS - Inside sales opportunity. Fast growing company in the telecommunication industry is looking for enthusiastic & self confident people to work as telephone sales specialists. Responsibilities include setting up & maintaining business with assigned customers & informing management of market trends. Base salary related experience & plus. We offer an extensive training program, an attractive salary & benefit package, also includes an excellent commission plan. For an interview call Mon-Fri, 10am-4pm.
An Equal Opportunity Employer

Change Your Life!
Start a new career in real estate today. Call..
Carol Yost
Troy Area
952-5590

REAL ESTATE ONE

CHILDREN'S SHOES SALES
Full time/part time.
Downtown Farmington.
Open 1 evening: 478-7611

CIRCLE ME
Fastest growing communications company, seeking 7 marketing reps. for program, is extensive paid and stock available. Will Train.
Contact Mr. Fenton, 352-5829.

CIRCLE ME
Newly opened Michigan headquarters needs full & part time individuals who are outgoing, dependable & great income potential. Call Michelle, 352-0778

CIRCLE THIS AD
Environmental Marketing Co. needs health conscious, personable individuals, to TRAIN for Sales & Management positions. Call for appointment. 464-5940

COMMISSIONS
MONEY!
MONEY!
MONEY!
GIVE IT AWAY FREE!
EVERY DAY EARN
$100 - $150
YOUR FIRST DAY
& EVERY DAY
GET PAID
$500 - $750
YOUR FIRST WEEK
& EVERY WEEK
NO EXPERIENCE NECESSARY
CALL NOW!
313-464-3777

COMMUNICATIONS
If you enjoy meeting people, this is the job. Positive attitude and good public relations a must. Unlimited income potential! Will train.
(313) 462-6188

CONCEPT ONE Mortgage Corp. is seeking experienced loan originators to join our aggressive branch expansion. Compensation includes 100% commission inclusive of negotiative pricing, SRP, overages, etc. on conventional FHA & VA loan products. Experienced originators ($ years min.) call Jim Bryant at 313-788-2000 to schedule a confidential interview or fax resume: 313-741-0714
An Equal Opportunity Employer

CORPORATE BURN-OUT
National marketing company looking for people who are motivated, have a positive attitude, & the desire to succeed. Rapidly expanding across Michigan. Immediate openings. $2K-4K month. 953-2536

DECORATOR SALES - Part time, flexible hours. Expanding retail chain in need of several persons for window treatment & wall covering sales. Dearborn, Livonia & Rochester locations available. Must be sales oriented & like decorating. Call Rochester Drapery & Carpet for interview appointment. 852-1717

DON'T LET YOU BUDGET fence you in! Earn extra money through a pleasant part-time business close to home. Call (313) 489-8648

DYNAMIC CLOSER
Experienced. Home improvement. Great opportunity. Mr. D. 353-8174

ELIZABETH'S BRIDAL MANOR
Now accepting applications for part & full time sales.
402 E. Main, Northville, MI.

ENTREPRENEURS
Expanding company offers YOU an incredible opportunity with revolutionary products.
313-561-6363

EXPANSION dynamic, fast national company seeks personable sales people to market membership benefits program. Full-time $30-50K 1st year. Part-time $10-30K. For consideration call Bob, 313-348-9778

EXPERIENCED SALESPERSON for new community by the Irvine Group. Call Norm 661-5100

FURNITURE SALES
Newton Furniture, an upper medium to high end furniture gallery store, has openings for full time sales associates at it's Livonia location. If you have a strong desire for a lucrative & successful career in a nice environment, call for an appointment between 10:30-5:30pm at 525-0030

### 506 Help Wanted Sales

DRIVER/SALES
Continental Baking Co., producers of Hostess Cake & Wonder Bread products is looking for delivery sales person for the position of route sales representative. Interested parties should have a clean driving record & be able to pass a preemployment DOT physical exam & drug urinalysis. A chauffeurs license is required. We offer an excellent wage & benefits package. Resumes should be sent in confidence to:
CONTINENTAL BAKING CO.
1100 Gratiam Blvd, Detroit, MI 48238 Attn: Personnel Manager.
Equal Opportunity Employer
Minority/Female/Handicapped/Vet

ENTERTAINMENT PUBLICATION needs sales people. High commission, flexible hours. Call 541-3800

FINANCIAL SERVICES
Metropolitan Life, a leader in financial services, is expanding its personal sales & management staff. Do you set high goals and have drive? We offer a comprehensive training program, with earnings of up to $900 per week. Excellent benefits package. E.O.E.
Contact: Mr. Hamlin 665-4900
JOIN MET - IT PAYS

GIANT LIFETIME OPPORTUNITY
Unlimited income. Be your own boss. Call 24 hour message. 466-1043

$25,000 Guaranteed

A Career and A Great Place to Work is What We Can Offer to the Ambitious, Conscientious and Self Motivated!

Call Joe Melnik
Plymouth-Canton
455-7000

Fran Mirsky
W. Bloomfield
681-5700

REAL ESTATE ONE

HALLMARK STORE
At 1st 12 Mall, Hiring Permanent part-time Sales Clerk. Prefer some retail experience. Need both 9-5 & 1-10 hours. Apply in person at Cards Etc. in Tel-Twelve Mall.

Health & Environment
$28,000
National marketing company offers training for ambitious people looking for a career in sales. Undefined income potential! Training provided. Brad, (313) 462-6188

HOBBY SHOP in Livonia needs sales help with experience in Model Railroading helpful. Part time. 474-5372

HOSTPERSON for builders model. Western suburbs. Great opportunity with growing company. Licensed preferred. Weekends a must. Call 1pm-6pm 416-0444

INSIDE SALES
Bloomfield Hills firm requires candidates with 2 yrs. successful experience in phone sales. Non-smoking environment & full benefits. If you are interested in a friendly, professional atmosphere paying industrial supplies for a 40 yr. old company, send resume to:
Mr. Peters
21 E. Long Lake Rd., Suite 214
Bloomfield Hills, MI 48304

INSIDE SALES/ENTRY
High quality building products supplier has openings for professional & detail oriented people at our Ann Arbor, W. Bloomfield, & Rochester locations. Duties will include sales, clerical, product demonstrations, & order entry in a sales office/showroom setting. Utilize your excellent organizational & people skills working with homeowners, contractors, & architects. Excellent benefits. Send resume to: H. R.
Pella Window & Door Co.
2000 Haggerty Rd.
W. Bloomfield, MI, 48322.
An Equal Opportunity Employer

INSIDE SALESPERSON
Growing sales distribution company needs inside Tire Salesperson. Compensation hourly plus commission and health plan. Position could evolve into outside sales position. Resume to: 24404 Catherine Industrial, Suite 300, 24404

INSIDE SALES/STEEL
Multi-plant steel service center is looking for an enthusiastic person with recent INDUSTRIAL SALES EXPERIENCE to work on our order desk. If you are good with figures, enjoy phone sales and learn quickly, this career may be for you! Excellent salary and benefit package. Apply in person only:
Contractors Steel, 30335 Amrhein (near Levan), Livonia.

Inside Sales
TIRED OF....
• Being Late?
• Rush Hour Traffic?
ESCAPE THE 9 TO 5!
WORK 12 NOON TO 9:00!
Growing national marketing company with unique product (quoted in national magazine) needs responsible, money motivated individuals for in-house sales setting. Earn potential $500 to $800/week. We need people with strong supervisory skills.
848-7028, ext. 2522, 8am-3pm

INSURANCE AGENT TRAINEE
May qualify for full time agency at $3000 per month with 9 months part time training and self-employed sessions. Four year degree required plus $5000 to host classes.
559-1650, Fax resume 559-8680

INSURANCE CAREER
with the country's largest premier agency. AGENTS NEEDED to work in exciting recession proof Senior market. All training provided. No cost. Call Ernie DeCarlo, 9-4:30:
1-800-621-9580

INVESTMENT FIRM
Expanding Detroit area investment firm, seeking aggressive self-motivated individuals to become brokers. Small base, large commission. We earn 6 figure + income within several years. Series 7 benefits, but not necessary, will train. Send resume to:
MULTI BANK SERVICES, LTD
28411 NORTHWESTERN HWY.
SOUTHFIELD, MI 48034

LICENSED INSURANCE AGENT
Wanted for sales and benefits. Hourly plus commission. Call 451-6412

ROCHESTER MUSIC STORE
Needs mature retail clerk. Full or part-time.
651-6300

MULTI MILLION DOLLAR COMPANY

Now hiring for Detroit Branch. Our Reps make $720 per week just for doing their job. Excellent opportunity for advancement to management or relocation. Call now for interview:
255-9505
(Ask for Dave)

NEW HOME SALES ASSISTANT
Assertive, self-motivated, team player needed for full time position. No experience necessary. Send resume to:
LENWAL BUILDING CO.
27650 Farmington Rd., Ste. 203
Farmington Hills, MI 48334

NO LAYOFFS...
In the real estate business. The only requirements for calling me are willing to work hard, be trained, and like people. Flexible hours. Earn while you learn. Free training available. Call Cindy now for more information at:
JACK CHRISTENSON, INC.

### 506 Help Wanted Sales

LOOKING for highly motivated individuals/previous retail experience in vending to develop new sales accounts. Background should have at least 1/yr. experience & dependable transportation. Main Rte $22-$178

MANAGEMENT POSITION
Full time immediate employment. Newest retail store in Livonia. Apply in person: Brass Rail Dog Liquears, 19213 Newburgh at 7 Mile.
No phone calls please!

Marketing Trainee
Local office of National organization needs a good few people, willing to work hard and be trained. GUARANTEED $25,000 first year income. Call Lisa Dumsa at 358-7111

MANAGEMENT TRAINEE
Full time immediate employment. Newest retail store in Livonia. Apply in person: Brass Rail Dog Liquears, 19213 Newburgh at 7 Mile.
No phone calls please!

NATIONAL MARKETING company expanding in Livonia area. Looking for key individuals to manage, manage & train sales forces.
Call Michelle at 462-6301

NEW HOME SALES
Sales person needed for new home subdivision in Novi. Must be licensed, experienced, and articulate. Send resume to:
MORGAN HOMES
31731 Northwestern Hwy.
Suite 200E
Farmington Hills, MI 48334
Attn: Sales Manager

OFFICE FURNITURE/SUPPLIES SALES PERSON
For wholesaler with existing territory. Call 591-0900 for interview. Resume to: Mr. Denis, P.O. Box 363, Royal Oak, MI 48068.

OPENING for enthusiastic and self motivated sales person at established, family owned retail business. Downtown Farmington. No experience necessary. Must be available nights & weekends. Hourly rate plus commission. Call Maria between 10AM-2PM. 644-1819

D.O.C'S OPTICAL TALENT HUNT

We're looking for the best optical people in town. Check out the leader. If you're experienced in optical sales, we've got a great paid holiday opportunity. We'll pay top dollar and incentives for:

OPTICAL DISPENSERS
SUPERSTORE MANAGERS
LAB OPTICIANS

We have the positions open through the Metro Detroit area. Call or stop by the Arbor. We're willing to pay the weight for the best people. Excellent benefit and incentive program.
Send Resume to:

D.O.C OPTICS CORP.
Personnel Department 2203
19800 West Eight Mile Rd.
Southfield, MI 48075

ORIN JEWELERS has a sales opening for dynamic personality as a fine Jewelry Consultant. If you are interested in being part of an exciting company please come in an enjoy the sun yourself. 101 E. Main St., Northville.

OUTSIDE SALES TRAINEE

Excellent Training! Local territory. Benefits + car allowance. Earn $25,000 + your first year. Degree preferred. Experienced reps or recent grads welcome.
413-7310

Eleven J. Groome Personnel

Part time, 15-20 hrs./wk. Seeking for Sales Representative. Must have experience necessary, 20-25 hours. Weekends a must. Must be able to lift 50 lbs. Novi area. Ask for Lisa or John: 344-9628

PERSONNEL CONSULTANT
Ambitious individual with 2 plus years sales/service or advertising experience needed for growing office support employment agency.

PERMANENT STAFF
Farmington Hills: 737-8750

PRINT SALES PERSON
Quick printer in Farmington's experienced print sales person. Do you want to join a growing 9 yr. old operation? Do you want to increase your earning potential? Draws & benefits. 313-645-0055 or send resume to: 30600 Telegraph Rd., Suite 1101, Bingham Farms, MI 48025.

QUOTE/SALES GECRETARY

A full time entry level position for a self-starting, energetic person with personal computer and typewriter skills. You will prepare and type quotes for our estimating staff. Good communication skills a must. Exposure to blueprints and machine shop terminology would be helpful. Excellent benefit package. Mail resume and salary requirements to: Mr. Lee, Lester Mfg., 43933 Plymouth Oaks Blvd., Plymouth, MI, 48170.

Real Estate
ARE YOU JUST GETTING BY?
Our 90's company offers you the quickest way to the top. Our concept has exploded and we need YOU! So, lets mail a lot of money in 1993 together! Call me today for a confidential interview.
COLLEEN
WOLVERINE PROPERTIES INC.
532-0500

Real Estate Career

"Free Training"

Call today...
851-6700
CENTURY 21 MJL
Corporate Transferee Service

REAL ESTATE CLASSES
Our students have a 90% pass rate on the State Exam.
WE GUARANTEE your money back if you don't pass the State Exam! Classes starting soon. Call Lisa Dumsa at 358-7111 for details and our Special Discount Price. Hurry! Offer expires March 25.
SOUTHEASTERN INSTITUTE OF REAL ESTATE

RECRUITER
National personnel agency. Salary, commissions, bonuses, training, high income potential, full benefits. Sales experience. Call 464-1656.
BRYANT BUREAU RECRUITERS.

retail

ASSISTANT MANAGERS

If you like shopping at Pier 1 imports stores, you'll love working here, too! Our original home furnishings and unique and friendly, enthusiastic staff have made Pier 1 imports a national industry leader, creating opportunities for people as unique as the merchandise we sell.

We seek energetic, responsible people with the leadership skills and initiative to make the most of a Pier 1 career. A retail sales background is a plus, but more important is the ability to thrive in a fast-paced environment while maintaining a flexible schedule.

Pier 1 offers competitive compensation and benefits including a great store discount. Apply in person at:
Pier 1 Imports, 4100 North Woodward Avenue, Royal Oak, MI 48073.
Equal Opportunity Employer

PIER 1 IMPORTS

### 506 Help Wanted Sales

REAL ESTATE CAREER

AMBITIOUS? CONSCIENTIOUS?

WE WANT YOU!!

We will train you and start you on long term, high income career. Call

JOHN BEILFUSS
LIVONIA
261-0700

or

TONY CAMILLERI
WESTLAND
326-2000

or

JULIE DUDEK
DEARBORN-DEARBORN HEIGHTS
565-3200

REAL ESTATE ONE

REAL ESTATE

Earn while you learn! Keep your present job. Work only evenings & weekends. Call now to begin your new career!
ASK FOR STEVE HOCKING

CENTURY 21
Hartford South
464-8400

REAL ESTATE PROFESSIONALS

The old days and ways are no more! Just getting a license is not enough to insure success. If you are willing to work hard, no one company does more to offer a better package to help you start a successful career in real estate.

• Free pre-licensing.
• Individualized training
• 100% commission plan
• Completely updated office and technical systems
• Group health coverage
• Best buyer and seller system
• #1 rated franchise system
• Unsurpassed national and local advertising presence

Call Jim Stevens or Neal Lamphere, 459-6000 for personal interview

459-6000
COLDWELL BANKER
Schweitzer Real Estate

REAL ESTATE SALES
Take control of your future.
Top training program in Westland
Century 21 office assures your success. Hard working, sincere people earn $30,000 + . Ages 18 & up
Call Century 21 corporate today!
728-8000

COLFAX & ASSOCIATES, a talent agency, looking for an experienced sales person to market xerox office products. Call E. Moore 342-9014

RETAIL CAREERS
Designer/Sales

Enhance your experience and your prospects for personal career success at Hickory Ridge at Ethan Allen, one of the world's most respected manufacturers and retailers of fine home furnishings. We are seeking people to join our Utica, Livonia and Ann Arbor staffs.

If you are a talented, highly motivated professional with an exceptional design, color coordination and communications skills and the desire to offer advice and guidance to our customers...we want to hear from you!

Full time & part time positions available.

ETHAN ALLEN
50170 Van Dyke
Utica, MI 48317

ETHAN ALLEN
15700 Middlebelt Rd.
Livonia, MI 48154

ETHAN ALLEN
820 W. Eisenhower
Ann Arbor, MI 48103

RETAIL OPPORTUNITIES

Outdoor power equipment & irrigation systems store has full & part time positions available in sales, stock & delivery. Must have good clean attitude and a good driving record. Flexible hours. Apply at: WILKIE, 30630 W. 8 Mile Rd. in Farmington Hills or 1550 Opdyke, Bloomfield Hills.
An Equal Opportunity Employer

RETAIL SALES
FULL TIME

The Custom Shop Shirtmakers, the world's leading manufacturer and retailer of custom-made shirts, offers excellent growth potential. If you are target-oriented, retail sales professional, enjoy an excellent base salary augmented by generous commission, bonus, health benefits and generous employee discounts.
Arrange an IMMEDIATE interview at our store in the TWELVE OAKS MALL by calling MR. BERG:

(313) 347-1155
THE CUSTOM SHOP
An Equal Opportunity Employer

RETAIL-Somerset Collection Department consultants & AGENTS needed. Manager, Assistant Manager, & full & part-time sales. Growth. 649-8411

THE DINING TREE - Tel-12 Mall. Part-time sales help needed. Must be available 3-9pm & weekends. We need bright, energetic, hard working sales people in person or call: 356-8155

SALES — ACHIEVERS

$100,000

I came to this country broke and in search of the American Dream. I found a company that showed me how to earn $100,000 + in EACH of the last 5 years. Ambitious individuals who want the same should call. No phone interviews please.
Peter Wilson, 313-464-5960

SALES HELP for Mint Rental, part-time. Must be friendly & self-motivated. 547-8644

SALES PERSON - never before has there been such a golden opportunity for a real sales person to make money. It is your once in a lifetime chance to get in on the ground floor with a sales team currently being organized. Our revolutionary plan has been tested & proven successful. If you can converse, we can be capable of earning $20,000/yr. I promise to give you the opportunity to earn even more. This is a real career opportunity. For personal interview please call George at 522-2200

SALES POSITIONS
We offer competitive wages, commissions, training, in an exciting atmosphere of motorcycles & personal watercraft sales. Join our professional winning team. See Randy or Walt, Rosevear Power Sports
24722 Ford Rd., Dearborn Hts.
278-6000
An Equal Opportunity Employer

SALES POSITION - self motivated, own transportation, some heavy lifting, hard - can earn lots of $$$. Call 9-5 Mon.-Fri. 649-4850

### 506 Help Wanted Sales

SALES
Bath, bed, & window dress chain, has immediate full or part-time sales positions. Will train. Call Personnel:
313-455-4400

SALES MANAGER
Prominent, well-established real estate firm seeks to fill several management positions due to expansion in West Bloomfield and Farmington Hills area. Candidates considered must have a proven, documented ability to recruit and manage real estate sales agents. Outstanding salary and benefits. Send resume, including salary history to:
Box 450
Observer & Eccentric Newspapers
36251 Schoolcraft Rd.
Livonia MI 48150

SALES PERSON

Full or part-time for infant & children's Farmington Hills store. Some retail experience helpful.
Call 661-2583

SALES POSITION
Full or part time available at established family owned, profitable, furniture business. Must be available nights & weekends. Sales plus commission. Call John 1pm-4pm, 522-9200

SALES REP NEEDED for commercial manufacturing company. Must possess some mechanical ability and have own transportation. Call Bob at 441-4926

SALES REPS
Detroit based company will train. Guaranteed income, short interview(s) easy. Ask for Susan 863-1035

SALES REPS
For glamour products. Full time. Transportation needed. Paid training. 681-8311

SALES SUPPORT
CUSTOMER SERVICE
Manufacturer rep of electronic components has openings for an energetic, detail oriented, individual to join our distribution management. Must be team player, highly motivated, & have strong interpersonal skills. Working knowledge of Word Processing & spreadsheets a must. College degree preferred. Send resumes & salary requirements to:
Office Manager, 22275 Heslip Dr.
Sta. 101, Novi, MI 48375

SEEKING 12 PEOPLE
TO WORK FULL OR PART TIME
Unlimited income potential.
24 hour message call: 425-2943

STREET canvassers & PHONE solicitors wanted. Excellent pay. Westland - Garden City area.
422-4474

SUNSHINE
• $300-$350/week salary, 6 weeks/3 supervisors + monthly bonuses.
gas allowance. Must like working outdoors. Guaranteed candidates would be enthusiastic & aggressive, & have good communication skills. Management position, & a clean driving record. Should be able to work for a drug free company. To join one of the nation's largest & fastest growing service corporations with annual sales over $450 million, please call: Lisa Marie Marion, 525-8200; Taylor, Mt. Pelerino, 261-8653; Rochester Hills, Mrs. Damgenow, 852-0300; Madison Hts., Mrs. Hooks, 589-1866; Sterling Hts., Mr. Shuntz, 726-9050. EOE-M/F

ATTENTION
Part time hours - full time pay.
Set appointments for our reps. Hourly plus commission plus bonus. Call after 3:30pm. 442-1220

TELEMARKETERS
Local Michigan's leading property companies located in Dearborn Heights is looking for experienced telemarketers to work afternoons & Sat. mornings. Bright, modern facility. Must have transportation, hourly rate + excellent bonus ads up to $8.00 and more per hour.
Call Mr. Painter at: 562-2850

TELEMARKETERS
Investment firm now hiring people w/excellent communication skills. No experience necessary, will train. Base + commission with growth opportunity. Call Cynthia at 351-5800

### 506 Help Wanted Sales

THE BEST TELEMARKETING PLACE YOU'LL EVERY WORK FOR!
Our positions are permanent. Our representatives make from $4 to up to 18 years. You will have an honest opportunity to make a higher financial return on your efforts. Easy pleasant hours. Established accounts are available after a short training period. If you have the ability to generate new accounts, we will command it substantially higher financial return for your skills & talent. We are a 25 yr. established business. See us at 27742 W. 7 Mile, corner of Beech Daly, between 10am-4pm.

TELEMARKETERS - we need sales pros with a proven track record for our Southfield office. Top $$$, company bonuses & benefits. Prestigious, well-established leads supplied. If you communicate well & have the confidence to succeed call - 557-9613

TELEMARKETERS
Be your own boss. High income. Call John for information
Ater Sptas, 967-4699

TELEMARKETERS
Experienced Telemarketers to market Medical Devices, to medical offices and hospitals. Call 258-4835.

TELEMARKETERS

We are looking for experienced people to join our team of long distance service to residential and commercial customers throughout the country.

EASY SELL
Earn $10 - $20/HR.
in commission
Full-Time 9am - 5pm
Part-Time 5pm - 9pm

No phone interviews. Only serious inquiries need to call!

(313) 464-3777

TELEMARKETING
Trujersen-Chemlawn, leaders in pest control, seeking mature, energetic individuals to telemarket in our Rochester Hills location. Flexible hours, professional atmosphere, $5/hr. + bonuses. Interviews call Karon Cameron or Esther Shelnutt 852-0500

TELEMARKETING
CASH PAID DAILY!
Will train, start now.
Garden City, 425-5225; Sterling Heights, 939-5211; Royal Oak, 542-9900; Pontiac, 333-7550

TELEMARKETING
PowerZone, a dynamically changing communications organization, is seeking an experienced telemarketer that is a self-starter, can generate leads, set appointments, do inside sales & follow-up. Flexible hours. Hourly plus commission. Ferndale location. Call 10am-2pm, 398-3333

TELEMARKETING MANAGER
Established 20 year home security company looking for experienced telemarketing manager. Must be a motivated self starter. Salary, commission, bonuses & benefits. Full time career position. Please write to Box 510
Observer & Eccentric Newspapers
36251 Schoolcraft Rd.
Livonia MI 48150

SUCCESS
$99 pre-licensing class and information session. Call today! Become a leader in a challenging, rewarding career. Classes starting soon.

REAL ESTATE ONE
Laura Cantin, Manager
646-1600

$1,000-2,000/WK EASY
Local gallery. Outside sales experience more important than an knowledge. Our company is expanding nationally. Ability to move up to management position. Interview.
937-5024

### 506 Help Wanted Sales

TELEMARKETING
Experienced in telephone sales. Environmental state outgoing personality. Lenox Insurance & Typing necessary, 40 hrs. Weekend. $7 per hr. + benefits. 326-2004

THRILL SEEKERS
Wanted profile level you. Rapidly expanding marketing company needs high energy people. Immediate openings. Call Ms. Simpson for appt. 556-0223

### 507 Help Wanted Part Time

ABSOLUTELY PERFECT for Pre-teen/Teens who need income & experience. Prestigious Self Educational DISCOVERY TOYS! Call Sales Director, Debbie Corbelliet 451-0006

ADULT CARRIERS needed for motor route to deliver the West Bloomfield Eccentric Mon & Fri. or, 2-3 hrs per day. Call for further information. 644-1100 ext 256

ATTENTION!
Sell tickets to beautiful game scheduled for Detroit Lions, Pontiac Silverdome, Detroit Pistons, Evenings & Sat. am. $4 to $6 per hour plus bonuses.

CLERICAL
Part-time general office assistant. Light shipping, light typing & word processing. $6 per hour. 855-8240

DESKTOP PUBLISHING. Must have computer typesetting or graphic design background. Will train on our system. Work Tues. - Thurs. 4pm-midnight, 14/Days/mo. Call Liz between 1-6pm at 540-1900

EARN EXTRA CASH
Telephone advertising, $12 per hour earning potential. Mon. thru Thurs. 5pm-9pm, Sat. 10am-3pm.
476-7255

EARN $7-$10/HR.
Easy Hrs. Sorting Mail. Supplies included. For Free Info write ...Deals Top Vending, 738 Packard, Ste. 102A. Ann Arbor, 48104.

PART TIME
SALES POSITIONS- For unique gift shop, Scarlet Letters, 13 Oaks Mall, Novi. Call Jan (Level 1) or Taylor). Apply in person Tues. Mar. 16, 10am-1pm, & 4pm-6pm. Interviews will be scheduled.

PERFECT PART-TIME JOB!
Must love animals, be honest and dependable, have good references, a car, and enjoy public. Flexible hours. Serious inquires call March 12th or 16th, 9am-12pm. TENDA-PET, INC. 477-4320

Personal assistant for Rochester Real Estate Broker. Various clerical duties. Hours could be flexible. Send resume with name, phone number, & brief summary of experience or background. Call 652-4714

CALL EARLY!!

We place over 10,000 ads a week and our phones get very busy on Tuesdays and Fridays. Call early so we can be sure to get your ad in the next publication.

591-0900
644-1070
852-3222

Fax Your Ad
953-2232

## OPEN HOUSE

Sales Reps sought for rapidly growing Farmington Hills Company. We offer part time positions with occasional weekend work. Qualified Applicants need:

- Excellent communication skills
- High level energy & enthusiasm
- Previous telemarketing experience
- Ability to sell with written script
- Data entry experience required

Earning potential of $9-$15 hr. Non-smoking offices. Incoming calls. For a personal interview come between 5-7 p.m. on Tuesday, March 16 at:

**28275 Orchard Lake Rd.**
**(between 12 & 13 Mile)**
**Ste. 101**
**Farmington Hills, MI 48334**

## CHAMBERLAIN

*A Leader In Real Estate Brokerage Since 1948*

**100% COMMISSION PROGRAM**

CHAMBERLAIN, REALTORS is searching for some special individuals to compliment our already outstanding sales staff. YOU might be just such a person. For information about our pre-licensing class, our training program, and our EXCLUSIVE 100% COMMISSION PLAN, please call for a confidential interview.

**BETTE BALL**
**RECRUITING DIRECTOR**
**647-6400**

Chamberlain REALTORS

## CAREER SALES OPPORTUNITY

For over 43 years a tradition of quality Real Estate Brokerage has been our Hallmark at:

WEIR, MANUEL, SNYDER & RANKE, INC.

Work with some of Michigan's highest earning Real Estate Sales Associates. A limited number of sales positions are currently available

- OFFICES IN ROCHESTER, TROY, BIRMINGHAM, PLYMOUTH AND WEST BLOOMFIELD.
- IN-HOUSE TRAINING PROVIDED
- TRAINING CLASSES START REGULARLY

For more information and confidential interview with Phyllis Goodrich, Director of Career Development call 851-5500.

WEIR, MANUEL, SNYDER & RANKE, INC. REALTORS


# WIN FOUR TICKETS!

**To The Seventy-Fifth Annual**

INTERNATIONAL BUILDERS HOME FLOWER FURNITURE SHOW

**MARCH 20-28th At COBO**

★ Send your name and address — including your zip code — on a postcard addressed to:

**The Builders Show**
OBSERVER & ECCENTRIC NEWSPAPERS
36251 Schoolcraft Road, Livonia, MI 48150
*PLEASE ONLY ONE POSTCARD PER FAMILY*

★ We'll impartially draw names for winners from your entries. Watch your hometown newspaper Classified sections, where we will print winners' names.

★ If you find your name among the classified advertisements, call **593-2153,** and claim your tickets. It's as easy as that!

★ Monday winners must call by 5 P.M. Tuesday. Thursday winners must call by 5 P.M. Friday.

*Passes will be mailed to winners.*

**Look for Our Annual Builders Show Special Section Which Will Be Published On Thursday, March 18, 1993**

THE Observer & Eccentric NEWSPAPERS