

# BUILDING SCENE

F

THURSDAY, MARCH 25, 1993

## BUILDING SCENE'S NAMES & PLACES

### Property management

Trerice Tosto of Birmingham has appointed three people to its property management staff. Kenneth Browne of Birmingham and Brian Cappelli have been named property managers. Before joining Tosto, Browne was a project manager for Kirco Realty and Development. Cappelli was assistant property management director for Kirco.

Matthew F. Dahm of Farmington Hills was appointed assistant property manager for Trerice Tosto. He is a former on-site property manager for Harding, Dahm and Co.



Browne Cappelli Dahm

### Commercial real estate

N. Jay Bearman of Livonia, property manager for Damone/Andrew Associates, Troy, has been elected president of the Michigan chapter of the Association for Commercial Real Estate, formerly the National Association for Industrial and Office Parks.

Gary Roberta, vice president of R.A. DeMattia Co., Plymouth, is treasurer and Jack Zelony, vice president of Campbell/Manix Associates, Southfield, is secretary.

Board members are Daniel Andrew of Damone/Andrew, Katherine Beebe of Premise Associates, Robert DeMattia of R.A. DeMattia, Ronald Gagnon of Ford Motor Land Development Corp. and Abe Munkfah of Ayres, Lewis, Norris & May.

### Project manager

Karen Severini has been named project manager at Redstone Architects, Southfield.

She is responsible for preparing design and construction documents, client contact and project marketing. Her recent projects include work at the University of Michigan and Schoolcraft College.

### Architect promoted

Martin J. Smith has been promoted to an associate in the firm of Stegal/Tumonia Associates Architects and Planners, Farmington Hills.

### Marketing seminar

"Profiles and Products: The Housing Market for the '90s" will offer new product, marketing and merchandising trends in the new home market. Speakers are housing market professionals Clark Rector and William Webb and General Electric economist Evan Barrington.

Sponsored by the Builders Association of Southeastern Michigan, it will be from 8 a.m. to 4 p.m. Thursday, April 1, at the Northfield Hilton, 5500 Crooks in Troy. Registration, including meals, is \$75. To register, call 737-4477.

Information for inclusion in this column should be sent to Marilyn Fitchett, 36261 Schoolcraft, Livonia 48160.

## A new look for an old salon

■ Hair salon owners are used to performing makeovers on clients, but when it comes to redoing their place of business, it's a whole new ballgame.

By DOUG FUNKE  
STAFF WRITER

The challenge was to completely remodel and make over a narrow, 1,000-square-foot hair salon in a shopping center while keeping the shop open.

The result — a stunning new look and a business that continues to thrive.

Michael Kugan, owner of Le Salon in Rochester Hills, marvels at the surrealistic Atlantis look that some \$75,000 and a whole lot of attention to detail produced.

"Everything we did was to maximize space as well as bring it up to the '90s," Kugan said. "Hairdressing is an art. We wanted to project that in the decor."

"The other thing we wanted to get away from was the traditional beauty shop — mauve grays, flowered walls. The old salon was more representative of a rat's maze, a lot of corners."

Kugan removed the suspended ceiling, painted the girders black and hung fluorescent light fixtures, halogen lamps and a fan from the inner roof. That necessitated upgrading the electrical system.

He built a mezzanine walk-up for his washer/dryer and storage. He moved some sinks that meant moving water and sewer lines.

Kugan built a small riser platform on one side of the main portion of the shop, installed new drywall and hired a muralist, Eddie Kulczycki, to create a Greek/Roman Empire look in ruins.

All work was done over an 11-month period between closing time Saturday afternoons and re-opening Tuesday mornings.

"The biggest challenge we had from a design standpoint was to make the place look larger than it was," said Joseph Roisman, a Franklin designer. "We had to create an illusion of space where there was none."

"The trades had to get in and do their jobs and stop at a certain point to allow the business to open. The trades could not have continuity. They had to go, stop, start, pull ladders out, rehook things. It was very, very difficult."

And expensive. Roisman figured that it cost 35-40 percent more to work around regular business hours than it would have to close down for the remodeling.

Gene Vennettilli, owner of Construction Services Group in Rochester Hills, served as general contractor.

"Every time you start something you always open a can of worms," he said. "You have to cut up the floor to run plumbing, find the main sewer line. When we started to move the hot water tank — it was 150 gallons — I said, 'No way are we going to move that upstairs.'"

The solution was two smaller tanks, one upstairs on the newly-built mezzanine, the other downstairs.

"It was just too difficult to do without closing the store," said Vennettilli, who specializes in building custom homes.

Kugan had been in his small shop in Campus Corners for nearly 13 years when his lease came up and he had the opportunity to move into a place almost three times the size in the same shopping center.

As money started running out near the end, Kugan began to put in finishing touches on the cheap. Aluminum gutters sprayed with mahogany primer were used as moldings. Plastic urns purchased for less than \$10 were spiffed up with a marble finish.

"I don't know that I'd ever do it again," Kugan said of the massive project. "That's 11 months, every weekend. I already have a job and starting work (remodeling) at 5 p.m. Saturday or seven Sunday morning, and meetings during the week to decide what to take care of, it's a lot of work."

But all's well that ends well. Kugan also manages to keep things in perspective.

"The big thing is what you do your salon in, you're only as good as your last haircut," he added. "That's the bottom line."

Kugan said his landlord, Stuart Frankel, was a fairly easy sell.

"He's just kind of stood back and let us do it," Kugan said. "The big thing with him, I think, is he knew we were going to improve the place."



A new appearance: Michael Kugan, proprietor of Le Salon in Rochester Hills, said his remodeled shop now has a surrealistic Atlantis look. Regular business hours were observed during the facelift.

# WHAT'S NEW AT GLENGARRY VILLAGE

**Exciting  
NEW FLOOR PLAN**

**HURRY IN FOR INCREDIBLE SAVINGS**

**FAMILY FESTIVAL**

SATURDAY & SUNDAY  
March 27th & 28th

**Experience** Canton's most prestigious residential community during our Family Fun Festival.

**WOW!** Join us Saturday, March 27 and Sunday, March 28 for tons of FUN! See the elegant stone entranceways, expertly landscaped boulevards, beautiful nearby parks and innovative homes designs.

**HURRY!** Tour our professionally decorated models and bring the family for **CLOWNS, POPCORN,**

**BALLOONS, AND FACE PAINTING!** And enter our hourly drawing to win **FREE MOVIE TICKETS!** The Grand Finale - Anyone who buys a home during the Family Fun Festival will receive a **FREE 26" RCA COLOR TV** with remote control. \* **ZOWIE!**

Open 12-6 during Family Fun Festival  
**981-2221**

Follow the signs to Glengarry Blvd. off Canton Center Road south of Cherry Hill.

Presented by **LBC** (Lombard Building Company)

**GLENGARRY VILLAGE**

**CANTON FAMILY FUN FESTIVAL**

PLYMOUTH CANTON SCHOOL DISTRICT

**2,271 TO 2,798 SQ. FT. PLUS WALK-OUT LOWER LEVEL**

**THE ULTIMATE  
CONDOMINIUM ON  
YOUR OWN PRIVATE LAKE**

Magnificent homes with courtyards and lakefront docks. Security systems. Landscaping/sprinklers. Overlooking 13-acre spring-fed lake, adjoining nature preserve. From \$295,000. Open daily & weekends 1-8 PM., except Thursday. Glusson Realty Model phone 682-6020.

**ESTATE DEVELOPMENT**  
Main Office 641-1730

**IMMEDIATE OCCUPANCY**