505 Help Wanted Food-Beverage

WANTED: Personality & Energy! If your outgoing personality is matched only by your energy and enjoyment for working in a fast paced restaurant environment, we want to talk to you about representing our organization as a Foodservice Director, Assistant or Hostess/Host. Please apply in person on Mon., April 5th between 3:00 - 7:00 P.M. at:

COCINA DEL SOL
28565 Northwestern Hwy.
(East south of 12 Mile Road)

506 Help Wanted Sales

ARE YOU THINKING ABOUT A REAL ESTATE CAREER?

If so, you owe it to yourself to investigate why we are #1 in the market place and what it could do for your business. Look at our ad under REAL ESTATE PROFESSIONALS. All real estate companies are not the same.

DISCOVER THE DIFFERENCE
Call Jim Stevens or Neal Lamphere

459-6000
COLDWELL BANKER
Schweitzer Real Estate

A Career in Real Estate Sales With Us is a "REAL JOB"

Our Programs and Support Systems are so effective, We guarantee you a minimum annual income of $25,000 with unlimited potential.

DON'T GAMBLE WITH YOUR FUTURE!
CALL US TODAY!!!

SUE KELLY
Bloomfield-Birmingham
646-4700

Mary Ann Grawl
Farmington Hills-Farmington
851-1900

REAL ESTATE ONE

A CAREER OPPORTUNITY
Evaluate your sales ability
AMERICAN VENTURE is looking for a few good people to begin a life insurance sales career. We offer bonuses in addition to commissions, complete training, full benefits and office support. For information call: 357-0430

ACCOUNT EXECUTIVE
Career opportunity with Southeastern Michigan's largest AT&T VAR and supplier of telephone systems, manufacturers equipment, networks, and software of high technologies in the industry with bonus, profit sharing, 401-K plan, medical/dental/life insurance, car allowance and expense reimbursement.
Please call Dave Cohen 559-0148 ext. 202 to arrange an appointment.

ADDITIONAL INCOME - Looking for self motivated individuals who like to start a home based business. 348-7639

AGGRESSIVE, motivated sales person for the House of Watch Bands. Good salary, benefits, advancement potential. 851-0440

AGGRESSIVE MOTIVATED individuals for cabinet sales. Experienced, Commissioned. Redford Area. Call. 313-534-2330

APPRECIATED?
Are you overworked and underpaid? Motivated individuals seeking friendly, outgoing people to help with their Passport Exam training, no experience necessary.
all 313-1173

A REAL ESTATE CAREER

If you've been laid off because of the economy, you might want to take control of your future by becoming a licensed real estate agent. Join a company that offers FREE training for qualified individuals, from start to top, are affiliated with a National Franchise for instant name recognition, and whose future plans are to grow with several more offices in the area. Opportunities are available for new home sales, corporate relocation, residential resale, relocation, training, and management. Call Darlene Shemanski in Plymouth, 451-5400 or Don Kamen in Livonia, 462-3000.

Quality Real Estate Homes & Gardens

ART GALLERY looking for strong sales person. Minimum 5 years gallery experience. Call Mon thru Fri 10 to 6pm. 626-5810

506 Help Wanted Sales

ARE YOU THINKING ABOUT GETTING INTO REAL ESTATE?
Top Training - National Company, Great Office, Experienced agents ask about our 100% program. In Northville/Novi, call Chuck Feist at:

347-3050
COLDWELL BANKER
Schweitzer Real Estate
19 Offices
Expect the best®

Change Your Life!

Start a new career in real estate today. Call..

Carol Yost
Troy Area
952-5590

REAL ESTATE ONE

CIRCLE ME • Telecommunications expanding. Need motivated sales type to add business to existing base, start tomorrow. Serious inquiries only. Call Debbie, 342-9545

COMPUTER SALES - 14 year old company, seeks aggressive sales people to expand business through sales and networking. Salary, commission, benefits and car allowance required. Sales experience and computer knowledge required. Call Mike Shultz for interview at 827-7050

CONCERNED BALANED WORKING PROFESSIONAL
Don't Dust Yell! Why not develop a secure 2nd income in the lucrative Global Business Networking field with annual growth in the billions? Then you have an option. Experience or beginning in Business, Automotive Management, Finance, Engineering, or Recruiting might recommended. For appointment call:

313-459-7747

CONSUMER Electronics Co. needs people. Full-time, or part-time. Send mail to: ABBEE Enterprises, 34518 Warren, #111, Wayland 48185

CORPORATE CALLER - Expanding RELOCATION Department is professional & aggressive real estate firm seeking qualified person to secure corporate transferee business with local firms. An understanding of real estate a plus, along with ability to work well with people + not a desk job. Please reply to Box #878 Observer & Eccentric Newspapers 36251 Schoolcraft Rd. Livonia MI 48150

COSMETIC FIRM seeking sales consultants. Commission sales experience necessary. Bonuses & company car based on sales performance. Call Mrs. Wall, 9-5. 559-1691, Ext. 249

DECORATING SALES
Decorating team expanding. Will train business oriented person with flare for color. 220-0615

DECORATOR SALES - Part time, flexible hours. Expanding retail chain in need of sales persons for window treatment & wall covering sales. Design experience helpful but not necessary. Will train. Retail background, flair, Excellent hourly & commission structure. Personnel Dept 563-2501

DESIGNERS/SALES PEOPLE
If you have experience at furniture sales and a design background and possess great communication skills, we are looking for talented, outgoing people to join our team. Excellent income potential & benefits package. Please send resume to: Ethan Allen Inc., 15700 Middlebelt, Livonia. 313 261-7780

DETROIT SYMPHONY ORCHESTRA HALL
Experienced telemarketers needed at our Southfield location. Good pay up to $10 per hour. Part-time evening hours available. Qualified applicants can leave a message between 6-8 pm at 354-5100

DIVISION OF FORTUNE 500 COMPANY has permanent part time position for outgoing, pleasing telephone group available, 25-30 hours/week. Flexible schedule. Phone communication skills a must. Starting salary, $7/hour + incentive compensation. Contact Ann Marie Friday, 10-11am or 3-4pm: 647-0643

EARLY RETIREMENT....Want additional income....Self employed? Have you seen the Compact Chair? Home or office make money too, selling The Chair to retailers in the Detroit area. Territories available now. Send brief resume to: P.O. Box 5123, Rochester, MI 48306-5123.

EXPERIENCED sales person with account history. Growing ad specialty agency needs sales reps, with specialty background a 100% office support. Send resume in confidence to: Sales, P.O. Box 1021, Novi, MI. 48374.

FASHIONABLE - women's apparel shop in Birmingham area interviewing for serious, full time sales professional. Call 10am to 6pm. 540-5420

FIND out how you can enter the exciting field of Real Estate. We offer a variety of commission plans, international training programs, marketing support, and management incentives. Call Ann Wood, Call Pat Ryan, 453-8600

COLDWELL BANKER
Schweitzer Real Estate

FINANCIAL SERVICES SALES
If you are your own toughest competitor, you have one of the keys to being successful in our career. We are seeking the person who needs ultimate freedom and independence, together with financial rewards and feeling of accomplishment. Top sales people earned $50,000 plus in 1992. We will consider serious applicants - preferably with College Degree. Call or submit resume, in confidence, to:
Carl Otterbein, Michigan Financial Group, 30600 Telegraph, Bu 2191, Bingham Farms, MI 48025.
313-540-9300

FURNITURE SALES
Must be experienced. Full or part time. No Sundays. Excellent earnings. Bedland, 1 Lawton: 356-2222

506 Help Wanted Sales

AUTO SALES
Teen Leader/Sales Manager needed for new car & truck sales. Applicant must be a strong closer & able to hire & manage sales people. Excellent pay plan & benefits. Call standards are high, only the best need apply. Send confidential resume to: Sales, P.O. Box 5004, VARSITY FORD, PO Box 2507, Ann Arbor, MI 48106

AVAILABLE POSITION • for sharp, dependable sales person with an interest in interior design to work in a major lighting showroom, full or part time. Grand Design PL/Rochester Hills/Roseville. Call 8:30-3 792-8442

Change Your Life!

Start a new career in real estate today. Call..

Carol Yost
Troy Area
952-5590

REAL ESTATE ONE

CIRCLE ME • Telecommunications expanding. Need motivated sales type to add business to existing base, start tomorrow. Serious inquiries only. Call Debbie, 342-9545

COMPUTER SALES - 14 year old company, seeks aggressive sales people to expand business through sales and networking. Salary, commission, benefits and car allowance required. Sales experience and computer knowledge required. Call Mike Shultz for interview at 827-7050

CONCERNED BALANED WORKING PROFESSIONAL
Don't Dust Yell! Why not develop a secure 2nd income in the lucrative Global Business Networking field with annual growth in the billions? Then you have an option. Experience or beginning in Business, Automotive Management, Finance, Engineering, or Recruiting might recommended. For appointment call:

313-459-7747

CONSUMER Electronics Co. needs people. Full-time, or part-time. Send mail to: ABBEE Enterprises, 34518 Warren, #111, Wayland 48185

CORPORATE CALLER - Expanding RELOCATION Department is professional & aggressive real estate firm seeking qualified person to secure corporate transferee business with local firms. An understanding of real estate a plus, along with ability to work well with people + not a desk job. Please reply to Box #878 Observer & Eccentric Newspapers 36251 Schoolcraft Rd. Livonia MI 48150

COSMETIC FIRM seeking sales consultants. Commission sales experience necessary. Bonuses & company car based on sales performance. Call Mrs. Wall, 9-5. 559-1691, Ext. 249

DECORATING SALES
Decorating team expanding. Will train business oriented person with flare for color. 220-0615

DECORATOR SALES - Part time, flexible hours. Expanding retail chain in need of sales persons for window treatment & wall covering sales. Design experience helpful but not necessary. Will train. Retail background, flair, Excellent hourly & commission structure. Personnel Dept 563-2501

DESIGNERS/SALES PEOPLE
If you have experience at furniture sales and a design background and possess great communication skills, we are looking for talented, outgoing people to join our team. Excellent income potential & benefits package. Please send resume to: Ethan Allen Inc., 15700 Middlebelt, Livonia. 313 261-7780

DETROIT SYMPHONY ORCHESTRA HALL
Experienced telemarketers needed at our Southfield location. Good pay up to $10 per hour. Part-time evening hours available. Qualified applicants can leave a message between 6-8 pm at 354-5100

DIVISION OF FORTUNE 500 COMPANY has permanent part time position for outgoing, pleasing telephone group available, 25-30 hours/week. Flexible schedule. Phone communication skills a must. Starting salary, $7/hour + incentive compensation. Contact Ann Marie Friday, 10-11am or 3-4pm: 647-0643

EARLY RETIREMENT....Want additional income....Self employed? Have you seen the Compact Chair? Home or office make money too, selling The Chair to retailers in the Detroit area. Territories available now. Send brief resume to: P.O. Box 5123, Rochester, MI 48306-5123.

EXPERIENCED sales person with account history. Growing ad specialty agency needs sales reps, with specialty background a 100% office support. Send resume in confidence to: Sales, P.O. Box 1021, Novi, MI. 48374.

FASHIONABLE - women's apparel shop in Birmingham area interviewing for serious, full time sales professional. Call 10am to 6pm. 540-5420

FIND out how you can enter the exciting field of Real Estate. We offer a variety of commission plans, international training programs, marketing support, and management incentives. Call Ann Wood, Call Pat Ryan, 453-8600

COLDWELL BANKER
Schweitzer Real Estate

FINANCIAL SERVICES SALES
If you are your own toughest competitor, you have one of the keys to being successful in our career. We are seeking the person who needs ultimate freedom and independence, together with financial rewards and feeling of accomplishment. Top sales people earned $50,000 plus in 1992. We will consider serious applicants - preferably with College Degree. Call or submit resume, in confidence, to:
Carl Otterbein, Michigan Financial Group, 30600 Telegraph, Bu 2191, Bingham Farms, MI 48025.
313-540-9300

FURNITURE SALES
Must be experienced. Full or part time. No Sundays. Excellent earnings. Bedland, 1 Lawton: 356-2222

506 Help Wanted Sales

DYNAMIC CLOSER
Experienced. Home improvement. Great opportunity. Call 313-533-8174

ELECTRONICS
A Farmington Hills based manufacturers representative firm is looking for professional Sales Engineer to add a high quality Line Card of board level electronics to the Automotive OEM customer based in Michigan. The ideal candidate would have an EE Degree, Experience & Possesses a Positive Attitude & Good Work Ethic. This is an excellent opportunity with a premier company. Please send your RESUME TO:
Greg Ratsburg, PO Box 5341 Farmington Hills, MI 48332

FULL TIME POSITION available, contemporary furniture store downtown Royal Oak. For more information call Rob, 541-9840

FUN & SERIOUS
Customer acquisition company seeking people for 2 million dollar industry, needs Sales Reps & Trainers for the Livonia & Troy area. Company car & expense allowance available. Call Peter 453-3694

FUTURE-TRAVEL-EXCITEMENT
National marketing & training co. looking for high energy people with positive attitude. Will start by 3/30. 591-0330

GOLF
Join the sales staff at Bavarian Village International ski & golf shops. Bavarian Village International Ski and Golf is looking for some sharp people who want to be in the Golf Equipment and Clothing.
• Part time 20-30 hours • Full time/seasonal • We can fit your schedule • Competitive Wages. If you think you'd be a great golf salesperson, know golf and would like to work in Michigan's newest and finest specialty golf shops, we'd like to talk to you. Golf background & experience helpful, but will consider training. Apply Store Manager for application at the location: Bavarian Village International Ski and Golf Shops:
Birmingham 1184 Woodward at Square Lake Rd. Birmingham, 101 Townsend, corner of Pierce, Farmington Hills, 27847 Orchard Lake Rd. at 12 Mile, Novi Town Center, South of I-96 on Novi Rd. Southgate Heights, 26312 Ford Rd., 1½ miles W. of Telegraph
Golf accessories being accepted Thurs., Mar. 25 thru Wed. Mar. 31.

GOUND FLOOR OPPORTUNITY
Sales & marketing person needed for 3 year old company in the health care supplies industry. Please forward resume with salary requeirements to: Mary Clary, 19300 W 8 mile, Southfield, MI 48075

GROWING COMPANY (3 years old) with unlimited earning potential, will train, no obligation. Are you ready to dramatically improve your financial future today? Call Mr. Randall 534-6901

$25,000 Guaranteed

A Career and A Great Place to Work Is What We Can Offer to the Ambitious, Conscientious and Self Motivated!

Fran Mirsky
W. Bloomfield
681-5700

Call Joe Melnik
Plymouth/Canton
455-7000

REAL ESTATE ONE

HEALTH MINDED
Major expansion of marketing/sales division in the health care areas, seeking highly motivated, result-oriented individuals who are working with people. $3K-$5K a month potential.

INSIDE SALES POSITION - volume building material distributor has an immediate opening for a full time position. Experience in counter sales necessary. A knowledge of building materials would be helpful. Competitive wage plus benefits & profit sharing. Call for an appt. 9am-4:30 pm 538-9300

INSIDE SALES REPS
for expanding Livonia based company. Call on commercial accounts & public contact. Salary plus commission. First year potential $30,000, the sky's the limit. $45,000. Benefits include: medical, dental & paid vacation. Call Brenda. 462-8455

INSURANCE CAREER
with the largest independent agency. LICENSED AGENTS to work in exclusive territories. Senior market. All training provided. No cost. Call Ernie Dorfmann, 9-4: 30: 313-459-5360

INVESTMENT FIRM
Specializing in the institutional market, seeking aggressive self-starter. Must be willing to become brokers. Small base, large commission. We are a Top 10 firm with within several years. Series 7 benefit. Call, but not necessary, will train. Send resume to:
MULTI-NATIONAL SERVICES, LTD.
28411 NORTHWESTERN HWY.
SOUTHFIELD, MI 48034

Marketing Trainee

Local office of a national organization needs a few good people, willing to work hard and be trained. GUARANTEED $25,000 first year income.

Call Lisa Dumas
356-7111, ext. 217

MATURE SALESPERSON for new Plymouth bakery. Hours, 12:00-7pm., Mon-Fri, 12:00-5:30pm., Sat. Apply in person at The Breadwinner Bakery, 448 Forest, Plymouth between 8-11:00am.

506 Help Wanted Sales

INSIDE SALES SUPERVISOR
Innovative training & development company has openings for inside sales supervisor. Responsibilities will include coordinating inbound phone calls, taking orders, using a consultative selling approach, and supervising the inside sales staff of three inside sales reps. Successful candidate will possess leadership of inside sales, and computer experience. Preferably knowledge of Material Force and Platinum software. Ideal candidate will have phone power, be able to communicate effectively, and be highly motivated and flexible. Send resume, confidential resume & salary requirement to:
Human Synergistics
39819 Plymouth Rd., C-9020
Plymouth, MI 48170
Only resumes with salary requirements will be reviewed. No phone calls please.

JOIN OUR SALES FAMILY
Part time reps. Women encouraged to apply. Great commission. Flexible hours. Call Rebecca 348-9029

LOOKING FOR independent self motivated & responsible people for a 18 billion plus commodities futures industry. Excellent residual income with unlimited paid bonuses. No experience needed. Start immediately. We train. Call Brian Douglas

533-4435

POSITION:
MANAGEMENT/SALES TRAINEE

Kone Cranes has a position available in Novi for a Sales Person and Management trainee. Our business is manufacturing and our personnel requirements are in the fast-paced service sector.

We are seeking an individual with a well rounded background in electrical and mechanical troubleshooting, four year degree in mechanical engineering, experience with basic hand tools and willing to work bendover as part of the training program. Sales experience is a plus.

Kone Cranes is experiencing very rapid growth and a training program is designed to place the individual in service sales or management. Successful individual will be assessed in part on their potential for future growth within our organization. Individual must be willing to consider relocation within the U.S.

COMPENSATION:
Wage beginning at $30,000 and advancing to $40,00 during the one year training period.

INTERESTED APPLICANTS:
Send resume to:
Human Resources
40040 Grand River Ave.
Suite 400
Novi, MI 48375
Attn: Dee Smith

MULTI MILLION DOLLAR COMPANY

Now hiring for Detroit Branch. Our Recs make $720 per week just for doing their job. Excellent opportunity for advancement to management or relocation. Call now for interview:

255-9505
(Ask for Dave)

NATIONAL LONG DISTANCE CO. Has started its own network marketing company. The ultimate sales pay-out ever no monthly quotas. Retain your friends, family & downline into a lifetime residual income with our low rates, 9 second billing, & 5 HOURS FREE of long distance service & more. Call Donna: (313) 852-9675

OPENING FOR full time Telemarketer located in Farmington Hills. Non-smoking office. Salary dependent upon experience. Call 9am-5pm, at 313-553-0411 or fax resume, 313-553-0311

PHONE SALES
for fast paced company in Livonia. Experience helpful. Please call between 8:00AM-4PM, Mon.-Fri. Stephanie Sanders 953-4136

PROGRESSIVE COMMUNICATION Marketing company is looking for individuals to expand our Novi/Troy areas. If you have excellent communication skills & are a people personality...Contact Mr. Winn 9am-5pm, at 647-4114

Real Estate Career

"Free Training"

Call today...
851-6700
CENTURY 21 MJL
Corporate Transferee Service

PLACEMENT MANAGER
ONSITE* SERVICES

If you enjoy setting temporary services, we can make you very successful.

DPCS INTERNATIONAL INC. a marketing services company in Livonia is seeking a professional with temporary placement background to run our Onsite Services division. In addition to the substantial recruitment, training & placement skills, ideal candidates will have heavy sales/marketing experience in the automotive industry. Highly pro-active results oriented professional with a zest for this creative high-tech atmosphere.

For more information, please send resume in confidence to:
ONSITER SERVICES
DPCS INTERNATIONAL INC
11601 FARMINGTON RD
LIVONIA, MI 48150
Attention Deborah Rear
Director of Personnel

REAL ESTATE CLASSES
Our students have a 90% pass rate on the State Exam.
We GUARANTEE your money back if you don't pass the State Exam! Classes starting soon. Call Jim Dumas at 356-7111 for details and our Special Discount Price. Hurry! Offer ends March 29.
SOUTHEASTERN INSTITUTE OF REAL ESTATE

506 Help Wanted Sales

NEW HOME SALES
Sales person needed for new home subdivision in Novi. Must be licensed, experienced, and articulate. Send resume to:
MONOGRAM HOMES
31731 Northwestern Hwy.
Suite 200E
Farmington Hills, MI 48334
Attn: Sales Manager

OUTGOING PEOPLE

If you enjoy meeting people, this is your career opportunity. The more people you have - the more money you make. Full training 591-0330

OUTSIDE SALES TRAINEE

Excellent Training! Local territory, no cold calls. Earn base salary + commission of $35,000 first year. Degree preferred. Experienced reps or recent grads welcome.
Elaman J. Greene Personnel 473-7219

REAL ESTATE CAREER

AMBITIOUS? CONSCIENTIOUS?

WE WANT YOU!!

We will train you and start you on long term, high income career. Call

JOHN BEILFUSS
LIVONIA
261-0700

TONY CAMILLERI
WESTLAND
326-2000

JULIE DUDEK
DEARBORN-DEARBORN HEIGHTS
565-3200

REAL ESTATE ONE

REAL ESTATE - COMMERCIAL
An opportunity for a residential salesperson to make the switch to commercial real estate. Established commercial real estate firm is looking for 2 people with successful track record & willing to learn, to join team. For additional information call David McNabney at 258-5900

REAL ESTATE

Earn while you learn! Keep your present job while you take classes evenings. Call now to begin your new career.
ASK FOR STEVE HOCKING

CENTURY 21
Hartford South
464-6400

REAL ESTATE MANAGER
Sales Development Company looking to expand needs manager to train & develop sales people. Excellent opportunity. Salary. Due Evenings Call Matt Kenker 859-9000

REAL ESTATE PROFESSIONALS

The old days and ways are no more! Just getting a license is not enough to survive today. If you are serious to work hard, no other company can offer a better package to help establish a successful career in real estate.

Free pre-licensing
• Individualized training
• 100% commission plan
• Complete support staff, office and technical systems
• Relocation assistance
• Best buyer and seller system
• Full and franchise opportunity
• Unsurpassed national and local advertising exposure

Call Jim Stevens or Neal Lamphere
459-6000 for an interview

459-6000
COLDWELL BANKER
Schweitzer Real Estate

REAL ESTATE SALES PERSON LICENSING COURSE
5 weeks, begins April 3
Mon & Wed 6:00-9:30pm
$150 includes textbook
1000 N. Woodward, Royal Oak
399-8233
Coldwell Banker Schweitzer
shop in Royal Oak

REAL ESTATE SALES
Motivated individuals wanted for expanding Century 21 office. Excellent training. Call Ann Marie Friday. Call JON RUUD for career session reservation. 348-8260

REAL ESTATE SALESPERSON for new subdivision in Rochester Hills. Real estate license preferred. Call Mindy, Mon.-Fri. 9-5 377-2600

REAL ESTATE SALES
We are looking for highly motivated individuals to join our professional real estate department. Licensed & unlicensed candidates are welcome to apply. Excellent training program. Call Sharon for interview 625-8000

Remerica
HOMETOWN REALTORS

is the largest real estate company in Plymouth, now with 3 offices. We have openings in all three locations & we offer the best 100% commission plan & FREE pre-licensing classes. For our next career night call...

GARY JONES
Ann Arbor Rd. at Sheldon
459-6222

DOUG COURTNEY
5 Mile & Northville Rd.
420-3400

DICK RANDAZZO
Main St. in Plymouth
453-0012

Remerica
HOMETOWN REALTORS

COLFAX & ASSOCIATES, a sales agency, looking for an experienced sales person to market xerox office products. Call C. Moore 342-9014

RETAIL MANAGEMENT - must be energetic & customer oriented. Send resume and salary requirements to: Michaels, 203 Pierce St., Birmingham, MI 48009.

RETAIL STORE MANAGER
F.A.O. SCHWARZ
The ultimate toy retailer is seeking an experienced Manager for our store at Somerset Collection. Candidates must be be energetic, self motivated and committed to superior customer service. Retail management experience is necessary. Please forward resume to F.A.O. Schwarz, 2801 W. Big Beaver #284, Troy, MI 48084, Attention Christine Burke

SALES ASSOCIATE - part time, W. Bloomfield luggage/hand bag store. Wages & commission. Call for appt 855-3180

SALES - PART TIME evenings & weekends. Pleasant working atmosphere. $7.50 per hour. Gro-Control Lawn Care. 729-0033

506 Help Wanted Sales

SALES ENTRY LEVEL
Excellent opportunity to become a career sales person at electrical products. Some electrical knowledge helpful. Send complete resume to:
Sales Manager, Box 854,
Observer & Eccentric Newspapers
36251 Schoolcraft Rd.
Livonia MI 48150

SALES/MARKETING TRAINEE
Local office of a national organization needs a few good people willing to work hard. We offer training, earn while you learn. Potential first year earnings in excess of $30,000. Call Suzi, 855-9003

SALES OPPORTUNITY
Sales People needed with an outgoing, tenacious personality coupled with the ability to cold call in the service industry. If you are committed to exceptional customer service, send resume with salary expectation to: Personnel Department, P.O. Box #4908, Troy, MI 48083

SALES PEOPLE
Experience in home improvement sales needed. I have plenty of leads Call Tom 625-3700

SALES PEOPLE - who want to make $700 + a week selling health insurance. Call Mr. Burton, 373-3500

SALESPERSON - Golf course club is rated at 12 Mile & John R. Salary & great commissions + benefits. Call Dave Tillemans 588-0600

SALES PERSON
Pickup truck specialty store, on 15 Mile Road, in Clarkston. Cater to farmers, running boards, wheels, etc. Auto sales experience helpful, but we will train. Good pay plan. Bonus if you can talk, raising & lowering. No pressure, don't call. 435-3030

SALES PERSON: With experience in Sales & Distribution of truck equipment & truck utility bodies. Good Salary with Benefits plus Commission. Call 623-4000

SALES POSITION
Full and part time available at established family owned retail business, downtown Birmingham location. No prior experience necessary. If you are self motivated and upbeat, call Maria Behn, 10am-2pm at 644-1918

SALES POSITION
Full or part time available at established retail furniture business. Sales or available nights & weekends. Hourly rate plus commission. Colleege Students & Retirees welcome. Call JoAnn 1pm-4pm, 622-8200

SALES POSITION - seeking highly motivated, individual with sales background to join a dynamic, young, fast paced public relations firm as a commissioned sales person. 644-5140
Please call

SALES REPRESENTATIVE

Aggressive sales agency based in Detroit area looking for sales people. Products are textile related, marketed to OEM automotive and industrial textile trade. Requirements for this challenging position include: a self-motivated person with successful sales experience, college degree, must possess good communication & people skills. Will be dealing with many textile products, design, sales & manufacturing staff. Willingness to travel expected.

Compensation includes salary commission & benefit package. Please send resume including salary to:
Box 646
Observer & Eccentric Newspapers
36251 Schoolcraft Rd.
Livonia MI 48150

SALES REPS
For glamour products. Full time, Transportation needed. Paid training. 358-9600

SALES REPS
Inside & outside. Several immediate Openings! Excellent career opportunity. Telecommunication Industry, Southfield Area. $12 yr. + commission. BA Degree Preferred. 353-8749, between 8am & 5pm. 781-8843. Allentown/Weekends.

SALES-RETAIL

Part or full-time. No experience necessary. Apply in person only. Must have Beautiful Hair, 1st-12 Mile, located outside Alexander Graham's.

SEEKING 12 PEOPLE
TO WORK FULL OR PART TIME
Unlimited income potential.
24 hour message. Call: 425-2943

SELF STARTER for cold calling odd businesses. Full or part time. College students welcome. Salary commission. Call Bernie 317-9687

SPORTS MINDED
Environmental Marketing Co. needs health conscious, personable individuals, to Sell Our Sales & Management positions. Call for appointment. 464-5940

STEEL
Multi plant steel service center is looking for an experienced sales person to work on our order desk. This can be a challenging position & serve as excellent opportunity for a top salary and benefit package. Apply in person only:
Contractors Steel Co., 38555 Amrhein Rd., Inner Lenox Industrial Park, Livonia

TELEMARKETERS
Experienced Telemarketers to market Medical Software, to medical office and hospitals. Call 258-4835.

TELEMARKETERS EXPERIENCED
Needed approximately one hour per week to work part time in Livonia. Hourly plus commission. For interview call Angela 525-3700

TELEMARKETERS
One of Michigan's largest security companies located in Metro Detroit Heights is looking for experienced telemarketers to work afternoons & Sat. mornings. Bright, modern facility. Must have transportation. Hourly rate + excellent bonus set up to $8.00 and more per hour.
Call Bob at: 542-2850

TELEMARKETERS
WANTED IMMEDIATELY: Top telemarketers in Metro Detroit. Hourly, salary, commission negotiable. Fast-expanding business. Advancement potential for leaders.
Call: 557-6013

Telemarketers
Earn $8/$12 hourly, Bonuses & advancements.
If you are aggressive, competitive & enjoy cold calling other professional people & looking for evening & weekends shifts, then you need to call Laura for more information between 10 am & 5 pm 291-7870

TELEMARKETERS
Now hiring experienced people for the American Multiple Sclerosis Foundation. Full or part time. Call Mon thru Fri., 8am-6pm | 532-4100

TELEMARKETING
CASH PAID DAILY!
Will train, start now!
Garden City 425-5225, Sterling Heights 839-5311, Royal Oak 543-9664, Pontiac 338-7650

TELEMARKETING

Telemarketer needed for furnace company for scheduling appointments. Per hour plus commission, must have experience. Please call: 537-1816

TELEMARKETING
Seniors and Students - join our telemarketing team. Earn up to $8 per hour. Pleasant surroundings and pleasant atmosphere. Two shifts: 9:30AM-2:30PM & 2:30PM-7:30PM. Call Gail or Tina, 11AM-7PM, Mon.-Fri. 538-0106

TELEMARKETING

Immediate openings for experienced & entry-level people to join our sales force in the New Area. We offer drug-free work environment, guaranteed draw against commission, auto allowance, plus attractive benefits package. Call 344-8810

TELEPHONE SALES
Assertive, results-oriented person to sell medical supplies. Build existing accounts/open new. Must enjoy challenges. Call Sandye at: 477-0323

"We're bringing back the American Dream with a natural product line". Come join one of America's fastest growing privately held companies. Seminar April 1, 7pm. Drury Inn, (Troy), I-75 & Big Beaver.

506 Help Wanted Sales

TELEPHONE SALES OPERATORS
We're looking for motivated individuals with pleasant personalities & strong communication skills to market our service & travel club. In-coming calls. Paid training. Weekends required. Hourly plus commission. 543-4300

TIRE SALES
PART TIME
For Goodyear Stores
ASK FOR PATRICK, FARMINGTON
477-0670
ASK FOR ROCK, SOUTHFIELD
353-0450
ASK FOR BOB, PLYMOUTH
455-7800

$25,000 GUARANTEED

If you always wanted to start a career in real estate, but felt you couldn't take a chance on a lower first year income, now is the time to get started! Call Lisa Dumas (313) 356-7111 ext. 217, to find out about our guaranteed training program, and start immediately in a career field of unlimited potential.

REAL ESTATE ONE

WANTED: Ambitious sales representatives to start an Avon career. Earn 30%-50%. Full or part time. Call Marsha 941-8963

WINDOW SALES PERSON
Experienced. Earn Big $. Leads + commission. Call 471-5600

WINNERS - Multi-national company seeking both management & part time people who expect to earn a $ Top Income. Training available. Call SMJ Enterprises, 118 Main Centre, Ste 200, Northville, 348-3044

WORK OUT OF YOUR HOME
Nutrition & Health Company looking for self-motivated people. Unlimited incentive income. 474-7024

YOUR INVITATION TO A NEW FUTURE.

Find out what makes a rewarding career, and what it means to be a part of the largest real estate sales organization. CENTURY 21 system is ready to run for you! Career Session this week. Seating is limited, so call today.

STEVE HOCKING

CENTURY 21
Hartford South
464-6400

Livonia, Plymouth, Northville

SUCCESS
$99 pre-licensing class and interview, fast, start training program. Real estate is a challenging, rewarding career. Classes starting soon.

REAL ESTATE ONE
Laura Cantin, Manager
646-1600

$1,000-2,000/WK EASY
Art gallery. Outside sales experience helpful, more important than art knowledge. Our company is expanding nationally. Ability to move up to management important. Salary. 527-8224

507 Help Wanted Part Time

ABSOLUTELY PERFECT for Part-time Mornings. Must need income with hesitate link. Sell Educational DISCOVERY TOYS! Call Sue Ann or director, Debbie Cortelletti 451-0008

ART GALLERY ASSISTANT
Downtown Birmingham, part-time

Call 647-3666

ASSIST OFFICE manager 2 mornings per week in friendly W. Bloomfield office. Phones & scheduling. Please call for interview: 661-0464

AVON - needs representatives everyday:
Call, 427-8656

BEVERAGE MERCHANDISER needed for Troy distributor. Retailer list for route sales. Contact Sales Dept. at 528-9200 Ex 2

MATURE - non smoking posting clerk/receptionist for 3 person office. Part time/full time, light typing, invoice processing and record keeping. For appointment call, 356-0440
Dorothy Dunn, Dunn Inc.
22077 Telegraph Rd.

CLERICAL
Part-time, approximately 20-30 hours/week, flexible within 9-5 hour. Must have neat handwriting. Includes some phone work. Call 344-8810

MATURE PERSON needed for counter help in dry cleaners. Part time, afternoon. Reliability a must. Excellent pay. Great work environment. Call Ann for Anita: 471-1747

COUNTER CLERKS for friendly neighborhood store near Birmingham. (1)afternoon, (1)3 days/week. ½ day Sat or Sun) 644-5600

DRIVERS NEEDED - for childrens transportation service. Chauffeur license required. Varied hours. 644-8209

EARN EXTRA CASH
Telephone advertising. $13 per hour guaranteed. Work from home. Mon-Sun 9am-9pm. Sat. 10am-3pm. Permanent, part-time. 476-7355

EARN $7-$10/HR.
Easy Hrs. Flexible Hrs. Supplies Included. For Free Info write... Deja Vu, Ventures, 738 Packard, Ste 103A, Ann Arbor, 48104.

ESTABLISHED FOOD SERVICE brokerage seeks part time help to help to call on restaurants and institutional food service operations. Could turn into full time. Please send resume to: Box 848
Observer & Eccentric Newspapers
36251 Schoolcraft Rd.
Livonia MI 48150

GENERAL OFFICE-Seeking individual with a cheerful attitude. Good phone skills a must. Likes to have knowledge helpful. Part-time. Can Park area. 542-5330

LEASING AGENT
PART TIME
Farmington Hills Apartments
Perfect Please call: 478-8800, Mon.-Fri., 9am-5pm.

MAINTENANCE
Mature, skilled in general household repair to work in community homes for adults with developmental disabilities. Approximately 10 hours weekly at $7.50 per hour.
Contact Denise at 422-1020

PART TIME POSITION available, contemporary furniture store downtown Royal Oak. For more information call Rob, 541-9840

SEMI-SKILLED Maintenance person, part time, experienced in carpentry, painting, minor repairs & maintenance for small manufacturing firm, ideal for retiree.
Resume to Box 580
Observer & Eccentric Newspapers
36251 Schoolcraft Rd.
Livonia MI 48150

SHIPPING/STORAGE SERVICE
Clerk, part time, 30 hrs./week. Must be able to lift 70 lbs. or more. Hours are Mon-Fri., 3-7pm, Sat. 9-3pm. Ideal for college students. Please apply in person: Monday - Friday Home Protection One, 30765 Grand River, Farmington Hills 478-7050

TELLER - CREDIT UNION
Looking for a part time Teller. Applicant must be friendly, have experience with public & have good mathematical skills. Previous experience a plus. Send resume to: Personnel Services Manager, 22981 Farmington Rd., Farmington, MI 48336

VOLUNTEER COORDINATOR & ADMINISTRATIVE ASSISTANT
to Development Department, both part time. College graduate and recent graduate experience required. Send resume to: Personnel
The Community House, 380 South Bates, Birmingham, MI 48009.

507 Help Wanted Part Time

PART-TIME
OutAgonist, Inc. seeks professional appearance needed. Promotion of special offer for upscale portrait studio at Westland, Oakland & Twelve Oaks malls. Days or evenings. Weekends required. Hourly plus commission. 543-6500

NOW HIRING
9-1 PM, business hours, business telephone sales. Base + commission, no experience, homemakers, etc. Maple & Stephenson area. Call Marks or Mr. Ball at 583-0080

SHORT-TERM ASSISTANCE
No experience necessary. 4 hours/day, Mon, Tues, Wed. Henry Sims Cleaners, W. Bloomfield. 855-2022

STANLEY STEEMER Carpet Cleaner is looking for Telephone Sales Representatives. Evenings 5-8pm, Sat. 11-2pm. $5 an hr. + commission. Professional office environment. Call, ask for Marci. 348-4400

TELEMARKETERS NEEDED for Home Improvement company. Make $5 an hr. + commission. Evening work Mon-Thur. 855-1071

508 Help Wanted Domestic

ACTIVE, experienced, responsible person needed Wed. & Fri. time 8pm to care for 2 & 7 yr old boys in our Farmington Hills home. Non-smoker, clean references. 661-4223

ADORABLE 18 mo. & newborn needs full time care in our Plymouth home. House-sitting also. Non-smoker. Own car. Call 953-2000
Voice Mail # 7018

ADULT wanted for infant childcare in my home. Mon-Fri 7-7 pm. Non-smoker. References required.

AIDE/COMPANION - who is friendly & outgoing & likes to do fun things, to live in our home for our 22 yr. old daughter, who requires help with personal care & light housekeeping. Tues. afternoon thru Sat. morning. References & reliable car required.

RESPONSIBLE person needed for babysitting in my Westland home. Hours are approximately 9-2 daily. References needed. 313-326-4740

BABYSITTER in my Canton home 2 days per week. 7:30-5:30. References required. Call after 6 pm 981-7269

BABYSITTER, mature female, for one 4 yr. old boy, 10am-5pm, 3-4 days. References required.

BABYSITTER/mothers helper for baby. Weekend night & possible afternoons. References, own transportation. 661-4654

BABYSITTER NEEDED 20-25 hours weekly for infant in Farmington Hills home. 2 children, must have own transportation. 553-8552

BABYSITTER needed in my Wayne Westland home or yours for my 4 month old daughter to start May 3rd, 3-4 days a week