EMPLOYMENT

This Classification Continued from Page 11F.

505 Help Wanted Food-Beverage

WAIT PERSON WANTED
Days & evenings. Garden City. Please call for information: 425-2434

WAIT STAFF
At Bella. Benefit package available. Apply within: Lodge's Bar-S-Que, 23340 Farmington Rd, Farmington. 477-1680

WENDY'S NOW HIRING reliable individuals for Regular Operators, Line Worker. Excellent wages for qualified individuals. Day and evening positions. Apply daily, weekdays 2-5 PM. at 30725 12 Mile and 24140 Orchard Lake Rd., Farmington Hills.

506 Help Wanted Sales

REAL ESTATE CAREER
AMBITIOUS? CONSCIENTIOUS?
WE WANT YOU!!
We will train you and start you on long term income career.
Call TONY CAMILLERI
REAL ESTATE ONE
326-2000
ASK ABOUT OUR FREE TRAINING

ABOUT TIME for good Real Estate Agents to stop writing checks to the broker. We are not receiving weekly $100 expense allowance checks from the broker. Join the professional HOME BUYERS BROKERS OF AMERICA! Verify it. Discover the fun & wealth in Real Estate Sales. For a personal interview with the President call Executive Secretary Lisa Granger for your confidential interview. 352-7110

A CHANCE TO EARN your current income working part time & enjoy total time freedom. 24 hour message call: 425-2943

A Career in Real Estate
Sales With Us is a "REAL-JOB"
Our Programs and Support Systems are so effective, We guarantee you a minimum annual income of $25,000 with unlimited potential.
DON'T WAIT, LIVE WITH YOUR FUTURE! CALL US TODAY!!!
SUE KLIT, 644-1700
REAL ESTATE ONE
ASK ABOUT OUR FREE TRAINING

ACCOUNTS RECEIVABLE REPS
COUNTRY LEVEL
National marketing corporation expanding! Upbeat, energetic, outgoing individuals for its outside promotional display sales department. No experience necessary, flexible schedule. Advancement potential. Call between 10am-2pm 557-9013

ADDITIONAL INCOME • Looking for self motivated people who would like to start a home based business. 458-7859

505 Help Wanted Food-Beverage

BURGER KING — LOOK OUT HERE WE GROW! — BURGER KING

Due to our on-going expansion and our aggressive acquisition program, this Major Midwest Franchise Group is in need of:

RESTAURANT MANAGERS
AND
ASSISTANT MANAGERS

Our benefit package is well known to include, but not limited to: Free uniform, Free Meals, Group Insurance, Life Insurance, Profit Sharing, 2 Weeks Vacation-First Year, as well as "Manager of the Year" incentives, including use of a company car.

Salary Range:
$18,000 to $25,000 annually
$25,000 to $32,000 annually

For a personal interview send resume to:
26311 W. 12 Mile Rd.
Southfield, MI 48034

Equal Opportunity Employer

Restaurant

BOSTON ROTISSERIE CHICKEN

The Freshest Thing Going!

At Boston Chicken, we feature rotisserie chicken, and the freshest ingredients to make delicious side dishes, chicken pot pies and more.

We now have stores open throughout the Detroit area, and have the following positions available:

• Cashiers • Counter Attendants
• Cooks • Kitchen Utility

In addition to flexible schedules, we offer full and part-time positions, competitive wages and a pleasant team environment. For immediate consideration, please apply daily from 8 a.m.-10 a.m. or 2 p.m.-4 p.m. or anytime Saturday to the location nearest you:

BOSTON CHICKEN

1577 S. Woodward Ave. Birmingham, MI
2502 Woodward Bloomfield Hills, MI
29940 Southfield Rd. Southfield, MI

Equal Opportunity Employer M/F

Max & Erma's
RESTAURANT • BAR & GATHERING PLACE
FARMINGTON HILLS
14 Mile & Orchard Lake Road
NOW HIRING

Our Managers are professionals at making sure...
The Atmosphere is always fun,
The Food is always fresh,
The Service is always good,
The Schedule is always set and
The Training is designed to let you shine.

"But, it's the people who work here that make it a fun place."

If you are an energetic, enthusiastic team player looking for a fun, fast-paced environment then *come join US!*

The following positions are currently available:
• Hosts/Hostesses • Fry Cooks
• Servers • Grill Cooks
• Runners • Pastry Cooks
• Dishwashers • Broiler/Saute Cooks

506 Help Wanted Sales

ARE YOU THINKING ABOUT A REAL ESTATE CAREER?

If so, you owe it to yourself to investigate why we are #1 in the market place and best suited to insure your success. Look at our ad under REAL ESTATE PROFESSIONALS. All real estate companies are not the same.

DISCOVER THE DIFFERENCE
Call Jim Stevens or Neil Lamphere
459-6000
COLDWELL BANKER
Schweitzer Real Estate

ARE YOU THINKING ABOUT GETTING INTO REAL ESTATE?
Top Training • National Company, Great Office. Experienced agents, ask about our 100% program, in Northville/Novi, call Chuck Fast at:
347-3050
COLDWELL BANKER
Schweitzer Real Estate
19 Offices
Expect the best®

ASSISTANT MANAGERS
Due to promotions our ever expanding Big & Tall Division is interviewing for position of Assistant Manager for our Novi, Rochester, Dearborn & Utica locations. Attractive pay with excellent benefits & advancement opportunities. We are a specialty chain looking for career & service oriented individuals. Apply in person: Nova Town Center, 43115 Grand River Blvd. 347-0040

ATTENTION SALES ASSOCIATES
Experienced or New
Discover the
Coldwell Banker Difference:
• Four Commission Plans
• Referrals/Relocation
• Best Buyer/Best Seller® Systems
• Accredited Training
For a personal interview contact:
DAVE SNELL at 462-1811
COLDWELL BANKER
Schweitzer Real Estate
Expect the best®

ATTITUDE IS EVERYTHING
If you have a positive one, you qualify for a position in the fastest growing sales organization in the world. Full line of health & nutritional products. Call today, no experience necessary: Scott, 591-1934

506 Help Wanted Sales

ACCOUNT EXECUTIVE SALES
Career opportunity with Southeastern Michigan's largest AT&T VAR and supplier of high-tech telecommunications equipment, networks, and software. Highest commissions in the industry with bonus, profit sharing, 401-K plan, medical/collateral/dental insurance, car allowance, and expense reimbursement.
Please call Dave Fisher at 489-0148 ext. 202 to arrange an appointment.

AIR FREIGHT • Independent commission sales rep, self motivated, professional, dedicated, good organized. Sales &/or transportation background required. Send resumes to: Air Forwarder/Sales, 29205 Airport Dr., Romulus, 48174

A PUMP DISTRIBUTOR
seeks an experienced only pump Sales Person for local area. Established territory for the equally established Author, Salary, commission & good benefits.
BOX #206
Observer & Eccentric Newspapers
36251 Schoolcraft Rd.
Livonia MI 48150

ARE YOU ambitious enough to work hard for the next 2 yrs. so you can take the rest of your life off?
A retirement alternative 458-7619

ARE YOU MAKING FORTY THOUSAND PER YEAR?
Keep your job. Work Real Estate sales. Call for more information, ask for Sue or Tracy 478-6000

ARE YOU THINKING ABOUT GETTING INTO REAL ESTATE?
Top Training • National Company, Great Office. Experienced agents, ask about our 100% program, in Northville/Novi, call Chuck Fast at:
347-3050
COLDWELL BANKER
Schweitzer Real Estate
19 Offices
Expect the best®

ARE YOU TIRED OF NOT BEING PAID WHAT YOU ARE WORTH?
COME GROW WITH THE FASTEST GROWING MEAT CO. IN 36 CITIES
Our people make $750 a week just for doing their job. Call Dave at:
255-9505

ASSISTANT MANAGER/Sales Associate minimum 1-3 yrs selling experience. Excellent compensation package. Phone Amy,313-459-4470

AUTO MECHANIC ALIGNMENT TECH GENERAL SERVICE
For Woodward Service Center
Apply in person
MARCH TIRE CO.
5757 Sheldon Rd., Canton.

AVON
50% profit possible in sales & recruiting. Car & bonuses available. 1-800-374-5493, 1-800-772-4574

BRIDAL SALES
Must have bridal experience. Contact Jennifer K. 453-1100

CANVASSERS
TELEMARKETERS
Garden City/Westland area. Part or full time. Excellent opportunity. Ask for Todd, 422-4842

A CAREER
A GREAT PLACE TO WORK AND A $25,000 MINIMUM INCOME GUARANTEE IS WHAT WE CAN OFFER TO THE AMBITIOUS, CONSCIENTIOUS INDIVIDUAL SELF MOTIVATED.
Call JOSEPH P. MELNIK, CRB, CRS
REAL ESTATE ONE
425-7000 459-4800
ASK ABOUT OUR FREE TRAINING

CAREER OPPORTUNITY
Manufacturers Rep for inside machine sales. Sales or medical background helpful. 548-0900, Ext. 644

CAREER OPPORTUNITIES
Farmington Hills INC 500 Company is an inner belt area. Work 8am-5pm, Mon. Fri., no experience necessary. If you need to work 39 hours/week & make over $225 a week call today.
Call: 360-1700

CAREER OPPORTUNITY • outside sales & telemarketers wanted for Mt. Hope Memorial Gardens. If you can sell or think you can sell we will train you for a career in our field.
Earning potential $20-$25,000 1st yr, $35-$50,000 2nd yr. This job requires day & eve work. If you can follow directions & are a self-starter phone for an interview.
Ask for George 422-2200

Change Your Life!
Start a new career in real estate today. Call Carol Yost at
REAL ESTATE ONE
952-5590
ASK ABOUT OUR FREE TRAINING

COMMERCIAL REAL ESTATE CO. seeking motivated, pro active individuals. Must be licensed. For confidential interview call, Marvin Fischer or Bill Burtend, Fischer Burtend Real Estat Inc., 626-2000

COMMUNICATIONS
$35,000
If you enjoy chatting people, this could be your career opportunity. Positive attitude and neat appearance a must. Will start immediately. No phone interviews.
Contact: Mr. Counts, 464-3887.

COMPUTER SALES
Sales of PC software and hardware, PC experience necessary. Commission based. Send resume to Computer Sales, 28344 Orchard Lake Rd. Ste 110, Farmington Hills, MI 48334

CONCERNED BALANCED WORKING PROFESSIONAL
Is your job secure? Why not develop a secure 2nd income in the lucrative Global Multi-billion dollar Business Networking field? Backgrounds in Business, Executive Management, Engineering, Sales, Teaching, or Recruiting. For appointment call:
313-458-7747

COSMETIC SALES - Part time sales person for Marie Norman's in Troy. Sales experience required. Will train. Call for for interview, 689-0402

Customer Service/Phone Sales
Highly successful career marketing service has excellent opportunities for individuals to handle incoming calls. Ideal candidate is commission driven/ energetic and enjoys extensive phone work.
Base + Commission + Benefits
Call 948-7028, ext. E348, 9am-5pm

DECORATOR SALES
Part time, Flexible hours, Farmington Hills & Rochester Hills locations. Expanding retailer specializing in window treatment & wall covering sales needs several sales oriented people. Learn the design business & get paid for it. Excellent hourly & commission structure. Call Barbara. 593-2901

DISTRIBUTOR REP
Immediate opening for representative to handle windows, doors, skylights & other builder supplies. Also opening for Rep for in-house sales. Excellent commissions.
398-4880

DYNAMIC COMPANY entering Michigan market needs full time/ part time sales people. Send resume to: P. O. Box 319097, Flint, MI 48031

506 Help Wanted Sales

Confused
About Selling Real Estate?
GET THE STRAIGHT TALK
We are Serious about your success in the Phoenix/Oh/Canton area.
Call Tom Richardi 453-8600
Expect the best®
COLDWELL BANKER
Schweitzer Real Estate

CUSTOMER SERVICE/INSIDE SALES • manufacturers representative firm specializing in fasteners has opening for a detailed oriented individual to join our distributor's sales department. Must be a team player, highly organized & have good phone skills. Working knowledge of word processing & spread sheets a must. College degree preferred. Send resume with salary requirements to: Office Manager, 27743 Hayes Drive, Ste 101, Novi, MI 48375

DENTAL SUPPLY SALES
Full or part time. Sales position to dental clinics. Commission.
Call: 773-2552

DRIVE A MERCEDES
Many of our top reps are doing it! Looking for top of the line individuals to help run my company.
Call now (313)462-6188

EARN UP TO $50K - PLUS
selling PCA commercial TV & other commercial products to hotels, motels & retail electronic stores. DC Metro territory.
Contact Jack 313-853-8654

EASY WORK
$8 - $15 & up per Hour Guaranteed, Field canvassing 5-9pm. Call Randy between 1-2pm. 477-1881

EDUCATIONAL SALES
Management Trainee, Salary & commission. Bonus & benefits. Send resume to: C. Knapp, 38800 Ann Arbor Trail, Livonia, MI 48150

END UNCERTAINTY
Motivated people with big $$$ dreams • opportunity and training available. No phone interviews, appointment only.
Call Ms. Heyworth, 349-5047

ENTRY LEVEL SALES TRAINEE
Excellent Training! Local territory. Benefits + car allowance. Earn base salary + commission. Up to $33,000 first year. Degree preferred. Experienced reps or recent grads welcome. 477-7210
Steven J. Greene Personnel

ESTABLISHED COMPANY starting new department in Farmington area; base pay plus commission. No nights or weekends. Excellent opportunity. 5 Day work week, located in S. Lyon. Call Mon. thru Fri. 9am-3pm only 437-1588

EVERYTHING YOU WANTED TO KNOW ABOUT A CAREER IN REAL ESTATE
Will be answered at a Career Seminar on May 20, 1993 at 7:30pm, 7pm at The Holiday Inn at 8 Mile & I275. For reservations call Joe Malnik at: 433-7000
REAL ESTATE ONE
PLYMOUTH/CANTON

FINANCIAL SERVICES
Sales
If you are your own toughest competitor you have one of the keys to being successful in our career, we are seeking the person who needs ultimate freedom & independence together with financial rewards & feeling of accomplishment. Our sales people earned $80,000 plus in 1992. We will consider serious applicants - preferably with college degree. Call or submit resume in confidence to: Dave Lewis, Manager, Lincoln Financial Group, 30600 Telegraph, Ste. 2191, Bingham Farms, MI 48025. 313-540-8300

FLORAL SALES HELP
Livonia area. Part time, permanent, flexible hours. Experience helpful. Must like people.
Call 476-2240

FRANCHISE SALES
REAL ESTATE

Large, International Real Estate Corporation offers career opportunity for person with residential Real Estate background to join our Franchise Marketing group. Must have ability and presence to relate to Real Estate professionals on a business and marketing level. Good salary plus excellent incentives and Corporate benefits. Central and West Michigan territory. Send qualifications to Box 162:
Observer & Eccentric Newspapers
36251 Schoolcraft Rd.
Livonia MI 48150

GARNER'S JEWELRY & Exchange Inc. is looking for a full time sales person position. Experience not necessary. Will train. Hourly plus commission. Benefits available. Apply in person: Thurs.-Fri., 12-4pm at: 27154 W. 7 Mile, Redford

GOLD MINE!
Innovative company experiencing rapid expansion. Excellent hands on business experienced individual desired for immediate growth. Top income. Serious inquiries only.
Call 953-1173

IMAGE CONSULTING
Color/cosmetic/fashion. Design own business. Professional training. Full/part-time. 354-6335

INDUSTRIAL TOOL SALES
Are you willing to work? 1 to 2 positions available for aggressive hardworking individuals. Cutting tool knowledge a plus, but we are willing to teach you have the right stuff. Salary plus commission.
532-1818

INSIDE SALES COORDINATOR
Established steel tubing manufacturer offering competitive salary and excellent benefits, needs experienced inside Sales Person to become a key member of the company. Applicant will be responsible for maintaining current accounts, establishing new accounts and assisting in the coordination of outside sales. Applicant must be a self-starter with an attention to detail, possess good communication skills and be familiar with computer data entry. Send resume with salary expectation to:
The Detroit Tubing Mill,
12871 Eaton, Detroit, MI 48227

INSURANCE CAREER
With the country's largest premier agency. LICENSED AGENTS to work in exciting recession proof senior market. Full training provided. No cost. Call Ernie DeCarlo, 9-4:30:
1-800-342-9580

MARKETING/PART TIME
Presentation skills a must. Experience preferred but not necessary. Call for more details 459-2013

MARKETING REP
The nation's #1 consumer credit reporting company is expanding in Metro Detroit office. We are currently seeking an entry level Marketing Service Rep leading to sr. level marketing opportunities. This position is being filled for working with our current marketing staff to service our customers & expansion in the Detroit area. Automobile & valid driver's license is required. In order to take advantage of this opportunity, try and our personable, high spirited package send resume with salary expectations for Mr Lesnick, Trans Union Corporation, 30201 Lahser, Rd. #418, Southfield, MI 48034

No phone calls please.
An Equal Opportunity Employer

MICHIGAN firm expanding. Established sound retail system starting in Indiana & Ohio. Exclusive method in day care & private labels. Top quality & quality in 3 states. Experienced driver & management of sales either Ohio or Indiana. Call 616-836-4061. Fax application: call 616-836-4061. Fax

506 Help Wanted Sales

Home Improvement
INSIDE SALES
Growing home decorating company is seeking motivated inside sales professionals. Earn $20-$35,000 base plus commissions. Company offers:
• Excellent Earnings
• Professional Management
• Training
• Blue Cross Medical
• Dental Care
• Paid Vacation
• Employee Discount
• Profit Sharing
For more details call:
Rochester Hills, 852-7222
Pleasant Ridge, 548-6638

JEWELRY SALES
Fine jeweler seeks experienced person for part time or full time sales. Days. Paid employee parking. Wilge plus commission. Apply at:
Sarah, Renaissance Center, Ask for Rose. Between 2PM & 5PM. Mon., Wed. & Fri. 567-8780

MARKETING SPECIALIST
Local office of national organization needs 3 full time, career-minded individuals who are willing to work hard. We offer training, earn while you learn, income of 2 locations, potential 1st yr. earnings in excess of $20,000.
Call Pam King at 453-4300

Marketing Trainee
Local office of a national organization needs a few good people, willing to work hard and be trained. GUARANTEED $25,000 first year income.
Call Lisa Dumsa
356-7111, ext. 217
REAL ESTATE ONE
ASK ABOUT OUR FREE TRAINING

MICHIGAN INTERNATIONAL CORP., producer of electronic medical permanent full and part time positions available. Excellent pay and work conditions. Must be able to start immediately. Call between 11 AM. - 5 PM. 313-513-9054

$$ MONEY $$
Do you have enough? We are looking for hard working individuals who want to have $5-$10K/month potential. 464-3344
No phone interviews

MONEY
Information company seeking 3 talented individuals to market informative services. High income potential. Leon. 541-1464

MONEY - JEWELRY - FUN
Unlimited opportunity with Commonwealth Fashions • line of jewelry & accessories now hiring Managers/ Distributors. No cash investment. Call Julie, 1-800 289-5826

NEED COLLEGE MONEY?
NEED FULL/PART TIME WORK?
We need summer help. You need a summer job. Full time commissions for part time work. We will work with your schedule. We will train you for inside phone sales. Earn up to $20+ per hour. Call between 8am.-9pm., ask for Sales Manager.
World Wide Video Exchange
Livonia. 525-8207

NEEDED
100 people to lose weight now! NO WILLPOWER REQUIRED!
Call Cindy, 302-5967, 553-1553

★NEW START
I am an RN & mother of 4 children who has learned how to triple my income after 18 months of learning marketing & sales. I'm looking for motivated, integrated individuals with a positive attitude to learn & assist in building a sales force. Call for appt. 591-7920

OUTSIDE sales person wanted for Southeast Michigan. Established distributor is seeking motivated person with a fluid power background. This is an excellent entry level opportunity for inside sales people. We offer competitive salaries & a complete benefit package. Please send resume to: Central Corp, 33013 Lapeer Rd, Auburn Hills MI 48326, Attn: Tom Wilson

OUTSIDE SOLICITORS WANTED
Earn $1000 weekly.
Call. 583-9800

PART-TIME Evenings & Weekends. Excellent pay & flexible hours. Ideal for homemaker or college student. For info call Baby N' Kids Bedtime, Twelve Oaks Mall, ask for Mr. Kirk, 349-2515

PET SALES COUNSELOR positions open for responsibility oriented animal lovers, evenings/weekends. Bring resume to: Doctor Pet Center, Wonderland Mall, Livonia.

PHONE SALES $300-$600/wk.
ENTRY LEVEL
Full-time position is needed for busy office to handle inbound calls. Must be aggressive and articulate. 6 mos. experience preferred.
Call Ms. Heyworth,
948-7028, ext. E101, 9am-3pm

REAL ESTATE CAREER
AMBITIOUS? CONSCIENTIOUS?
WE WANT YOU!!
We will train you and start you on long term income career.
Call JULIE DUDEK, 553-3200
REAL ESTATE ONE
ASK ABOUT OUR FREE TRAINING

REAL ESTATE Career Seminar
THURS. MAY 20, 7-9PM
At The Holiday Inn Livonia
at 8 Mile & I275.
Call Tony Camilleri
For Reservations,
326-2000

REAL ESTATE CLASSES
Learn how to obtain your Michigan Real Estate license. Our classes are taught by experienced professionals, state of the art facility. Day and PM classes available. $125 includes tuition and materials.
For more information, call during business hours:
1-800-989-2121

506 Help Wanted Sales

Real Estate
Career
"Free Training"
Call today...
851-6700
CENTURY 21 MJL
Corporate Transferee Service

REAL ESTATE
Earn while you learn! Keep your present job while you take classes in evenings. Call now to begin your new career.
ASK FOR STEVE HOCKING
CENTURY 21
Hartford South
464-6400

REAL ESTATE IS MORE THAN A CAREER.
You are invited to attend a seminar explaining the training, cost & personal commitment needed to succeed. Learn about our $25,000 per year guarantee.
MAY 19 7:00 P.M.
Call for your reservation.
No charge - refreshments will be served.
HEPPARD & ASSOC.
855-8570

REAL ESTATE MANAGER
Farmington Hills Office company looking to expand needs manager to train & recruit sales people. Excellent opportunity. Salary plus override. Call Matt Hankel 855-9000

REAL ESTATE SALESPERSON LICENSING COURSE
5 weeks, begins May 18
Meets Tues & Thurs, 6-10pm.
$150, includes textbook.
1000 N. Woodward, Royal Oak.
399-8233
Coldwell Banker Schweitzer
School of Real Estate.

REAL ESTATE SALES
Motivated individuals wanted for expanding Century 21 office. Excellent compensation + travel incentive. Call JON RUUD for career session reservation. 348-6800

REAL ESTATE • WESTLAND
New Affordable Homes Subdivision
Work & sell from 2 models selling from $87,500. Call now for information & interview.
SUSAN M. STONE REALTY
693-4776 Eves. 693-3153

RECRUITER
If you have been effective in analyzing your clients' needs and providing a high quality of service to your portsiders, ERA has an opportunity in the fast-growing executive search profession. Resume to:
ERA
27600 Farmington Rd. #108
Farmington Hills, MI 48334

RETAIL PRO SHOP MANAGER
for fast paced pro shop. Must be able to supervise, have knowledge of merchandise & store accounting. For interview contact Denise 352-3333

ROUTE SALES
Needed for Detroit area. Must be at least 18 years of age. Self motivated and energetic. Good with other people. $200 + $450 daily. Transportation provided. Call Mr. Sharp at:
953-9439

Sales
ACCOUNT EXECUTIVES
TNT Express Worldwide is #1 in the express package business and is a division of TNT - the worldwide transportation group. We invite applications for challenging Account Executive positions. These present definite growth potential while operating in an international environment. We are seeking highly motivated sales professionals to service and maintain existing relationships with local industry leaders, and to develop new business contacts. Ideal candidates will possess a proven sales record and excellent closing skills.

Qualified individual will receive salary, car allowance and bonus compensation, and medical & 401(k) plan. Send resume and salary requirements to: Stan Nelson, TNT Express Worldwide, 31700 Heavy Airport Drive, Suite 102, Romulus, MI 48174.

TNT EXPRESS WORLDWIDE
A division of TNT
The Worldwide Transportation Group
Equal Opportunity Employer M/F

506 Help Wanted Sales

REAL ESTATE PROFESSIONALS
The old days and ways are no more! Just getting a license is not enough to insure success. If you are willing to work hard, our other company can offer a better package to help you attain a successful career in real estate.
• Free pre-licensing
• Individualized training
• 100% commission plan
• Completely updated office and technical systems
• Group health coverage
• Best buyer and seller system
• #1 rated franchise system
• Unsurpassed national and local advertising exposure
Call Jim Stevens or Neil Lamphere.
459-6000 for personal interview
459-6000
COLDWELL BANKER
Schweitzer Real Estate

Remerica
HOMETOWN REALTORS
is the largest real estate company in Plymouth, now with 3 offices. We have openings in all three locations & we offer the best 100% commission plan & FREE pre-licensing classes. For our next career night call...
GARY JONES
Ann Arbor Rd. at Sheldon
459-6222
DOUG COURTNEY
5 Mile & Northville Rd.
420-3400
DICK RANDAZZO
Main St. in Plymouth
453-0012
Remerica
HOMETOWN REALTORS

RETAIL JEWELRY SALES ASSOCIATES
(PART-TIME)
Excellent growth opportunities! Retail sales experience, high motivation, superior communications skills preferred. Competitive salaries. If interested in a position at our TWELVE OAKS MALL LOCATION, please contact the MANAGER for an appointment.
MEYER JEWELERS
TWELVE OAKS MALL 349-9010
OR WRITE:
P.O. BOX 1199
TAYLOR, MICHIGAN 48180-8789
An Equal Opportunity Employer

SALES clerk needed for Fridays, Saturdays & Sundays. Taylor, Clemens & Waterford.
313-380-1591

Sales - Inside
Sales firm in Livonia specializing in sporting goods industries needs inside telemarketer to sell to pro shops. Be aggressive & organized. Leads & account balances are provided. Compensation is hourly plus bonus & health plan. Growth potential. Resume to:
24404 Catalpa Drive, Suite 300,
Novi, MI 48375

Sales
EXECUTIVE SALES
The Prudential is seeking a bright, highly motivated individual who has the initiative to pursue a career professional sales career in insurance and investments.
Extensive, 2-year, earn-as-you-learn training program. Starting salary up to $500/wk. Excellent benefits.
Call or send resume for immediate appointment to:
TOM CANDIANO
THE PRUDENTIAL
17197 N. Laurel Park Dr.
Suite 255
Livonia, MI 48152-2686
(313) 462-0151

506 Help Wanted Sales

SALES ASSISTANT needed to show new model in Farmington Hills. $ commission, including base salary, $7/hr + bonus. Experience preferred. Call after 10 a.m. 477-0710

SALES ASSOCIATES
Independent Northville Realtor has two openings for sales associates. Call Gary Delaney for details on benefits of unique technical support systems and A4 Free Association Network.
349-6200
J.A. Delaney
and Company

SALES DEVELOPMENT Representative for specialty rolling machines & EDM motor & dies. Send resume to: P.O. Box 2120, Farmington Hills, MI 48333

Sales
LAID OFF?
Multi-million dollar company seeks reps and top executives who want to earn their potential. Consumer products. No phone interviews.
953-0261

SALES
Let your sales experience put you in touch with a great position in telecommunications with a people oriented company. Pacific Paging, the leader in personal communications, has an immediate opening for a Sales Representative to market our product in the Southeastern Michigan area.

As a representative, you will learn business planning, territory development, & improve your sales skills. Qualified persons should be comfortable presenting leads and making cold calls. 2 years outside sales experience preferred.

The telecommunications industry is experiencing tremendous growth. In addition, your personal opportunity for growth has never been better. Pacific Paging offers an excellent base salary, car allowance, medical, dental, life, 401K savings plan, & educational reimbursement. Please send resume with salary requirements to:

PACTEL PAGING
Attn: Sales Manager
28800 Orchard Lake Rd., Ste. 200
Farmington Hills, MI 48334
NO PHONE CALLS PLEASE

DRUG FREE ENVIRONMENT

SALES • PART TIME
Evenings & Saturdays. Phone follow-up on our leads. $7.50/hour
Giro Control Lawn Care. 728-0033

SALES PERSON
experienced in all types of home improvement sales. Call to set up interview. 581-2317

SALES PERSON to work part-time in mens tuxedo shop. Must have mens clothing experience. Plymouth/Middlebelt area, Livonia. Ask for Mr. D. 425-7070

SALES REP for local newspaper. Must have strong telephone closing skills. $300 week salary, commission & bonuses. 425-8533

SALES REP • SE MICHIGAN
Calling on educational institutions with a complete line of brand name audio video products. Minimum 3 years experience. Very lucrative commission structure.
Contact John 313-853-8863

SALES REPS
Several openings for inside & outside sales. $10K-17,400 base + commission. $5-33 K first year potential. 0-2 years sales experience. Southfield area. Telecommunications industry. PCS Group. 353-8749

SALES • selling designer. East side contract furniture firm. Previous experience required. Send resume to: Box 182
Observer & Eccentric Newspapers
36251 Schoolcraft Rd.
Livonia MI 48150

SALES
$45,000 +
National Marketing Co. looking for Top Quality individuals, to fill immediate openings, to Capitalize on UNTAPPED PROFITS. 953-1757

SURF'S UP!
W. Oakland County's hot new broker of pre-owned mobile homes seeks (2) M-F sales positions on its sales staff. Ambition, self motivation and a positive attitude required. $30-$40,000 1st. yr. potential.
If you want to ride the waves of success call Cody Hissie at Camelot Manufactured Homes 349-7794

506 Help Wanted Sales

SALES POSITIONS AVAILABLE
1 entry level position: 1 field representative for established automotive aftermarket. Result oriented people only. 533-8700

SALES SUPPORT REPRESENTATIVE
A major vinyl building products manufacturer for the retail industry has an inside Sales Support Representative position available.
To qualify, a Bachelor's degree in Communications, or a high school degree, with a minimum of four years experience in a Customer Service environment is required. Both PC and AS/400 skills would be a plus. Position requires spending 50%-70% of workday on the telephone.
Benefits package includes medical/dental/life insurance, as well as bonus, pension and 401(k) plans.
Please forward your response, including resume to: Andrew Davis, Personnel Dept., 17199 Laurel Park Dr., Livonia, MI 48152.
no phone responses, please.
EOE

SEEKING TWO people to sell new & used cars, great pay plan, with benefits. Call for appointment, ask for Bill Cabana. 722-8100

SOFTWARE SALES
An established Ann Arbor software firm is seeking salespersons with a minimum of 1 yr. documented sales success in any industry. No computer sales experience necessary. Degree required, must be capable of meeting sales & management levels at Fortune 500 companies. Compensation is commission + salary. No travel 1st yr., travel great job after yr. Send complete resume including compensation & sales results to: 1786
Observer & Eccentric Newspapers
36251 Schoolcraft Rd.
Livonia MI 48150

Stock Brokerage
Send resume: Thomas F. White & Company, 32188 Van Dyke, Suite 103, Shelby Twp., MI 48316

TALENT SCOUT
If you enjoy meeting people this is your career opportunity! Looking for motivated individuals with good communication skills to assist with expansion. 581-0330

TELEMARKETERS
HOMEMAKERS!
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ANYONE!
Give me 24 hours of your time each week and I will give you a 1 hour income. Call Bob: 562-2850

TELEMARKETERS
YOUR TELEPHONE
Growing company looking for people to set appointments for outside sales people.
UPFRONT & RESIDUAL COMMISSIONS
NO HARD SELL
EARN UP TO $200-300
IN FIRST YEAR
CALL 313-537-5377

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Expanding new company seeks the best of the best. 25 Closers who are energetic & high achievers. Great income potential. Excellent positions available immediately. Call 637-0013

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CASH FLOW DAILY!
Will train, start now.
Career development. Garden City, 425-5275; Sterling Heights, 850-5211; Royal Oak, 545-3350; Troy, 733-7000

TELEMARKETING/INSIDE SALES
Positions available with national service company. Excellent customer service skills required. Marketing experience preferred, but not necessary. Please send resume to:
T.H., P.O. Box 9066, Farmington Hills, MI 48334.

TELEPHONE SOLICITORS
Aggressive, hard working, experienced phone solicitors wanted for Dearborn Heights home improvement company. Big money for highly motivated, hard worker. Contact Rob between 8am-9pm at: 278-9730

TENNIS TIME
At Maple & Lahser, is looking for a good part time salesperson. Must have solid retail experience. Please apply in person.

Retail
SALES MANAGERS
Training provided. Flexible hours. Full or part time. Contact Pam at travel benefits. Call, 453-4100

Source One Mortgage Services Corp.
27555 Farmington Rd.
Farmington Hills, MI 48334
313/553-0772

Source One Mortgage Services Corporation

LOAN OFFICER
$45,000

By calling on Realtors and others for mortgage referrals and applications, a commissioned Loan Officer meeting goal will earn $45,000 per year. Experienced, successful LO's earn much more.

As one of the nation's largest mortgage bankers, we have excellent opportunities for Loan Officer trainees. Successful candidates must be aggressive self starters with strong sales background. Excellent opportunity for successful Realtor tired of self-employment!

Source One Loan Officers ARE NOT SELF-EMPLOYED. In addition to deductions for taxes, social security etc, all LO's enjoy:
• Biweekly advances against commission (forgiven for 4 months)
• Achievement bonus
• Expense reimbursement
• Health, dental & insurance benefits
• Retirement & Employee Stock Ownership
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Fax (313/458-7781), or mail resume in confidence to Larry Brown, Manager.
Equal Opportunity Employer M/F/H/V

OPEN HOUSE

We're looking for self-motivated professionals who:
• Want to work with the industry leader
• Enjoy sales and like working with an established customer base
• Like being part of a team
• Have excellent communication skills
• Have previous sales or related experience
• Want salary plus bonus, excellent benefits and free parking

If you fit this profile, take a step toward a new inside sales position with Gale Research, a Downtown Detroit company. Initial interviews will be conducted by Future Force at their Troy office.

Thursday, May 13
3:00 to 7:00 p.m.
1361 East Big Beaver
Phone: 528-8454
Fax: 680-1008

Future Force is located East of Rochester Road off I-75 on the North side of Big Beaver. Call today to tell us about your qualifications and schedule an interview, or stop by and learn more about our company and inside sales opportunities.

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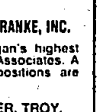
For more information and confidential interview with Phyllis Goodrich, Director of Career Development call 851-5500.



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REALTORS