Opening day: At the grand

opening were Bill McCul-

ger; and John Ker-sten, Century 21 Town &

Country owner.

len (left). Century 21 regional director; Carol Frick, Birmingham sales mana

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REAL ESTATE NEWS

REAL ESTATE LISTINGS

Listings features notes and news about subur-ban real estate. To list an event, write: Listings, Real Estate Editor, Observer & Eccentric News-papers, 36251 Schoolcartt, Livonia 48150. Our fax number is 313-591-7279.

TOP REALTOR

Sharon Camera was named top sales associate for August at Century 21 Town & Country, Rochester. She has been in real estate sales since 1978.

RE/MAX MOVES
Associate broker Nora Langdon has joined the Southfield-based real estate office of RE/MAX Rito Way, She has served the residential and commercial real estate needs of the tri-county area for 29 years. Langdon is a member of the Michigan and National Association of Reultors. Realtor associate Larry Cofocart has joined the Rochester Hills-based real estate office of RE/MAX Professional Inc. He has served the residential real estate needs of Oakland and Macamb counties for seven years. Cojocarl is a member of five local Reultors bourds and the state and notional Reultors bourds and the

M REALTOR OFFICERS

■ REALTOR OFFICERS

"N "why elected officers of the Rochester Aren
Asy intion of Realtors are: Gladys Corbin,
""" "" "area Shelton, president elect: Carolino Mediute, secretary; Linda Pinkerton,
treasurer, Deborah Louzecky, Velma Taylor,
Ron Stockel, Lor! Roberts, directors. Returning directors are Sue Thorn and Bill Bonksy.
Kathy Dockham was elected vice chair of the
Realtor Associate Committee.

E PROPERTY TAX CONSULTING

Ald property tax consulting to the list of services available from Terrier Tosto, a Bingham Forms-based commercial and industrial real estate firm. The company created a separate property tax consulting group within its consulting division and hired three professionals with extensive experience in property tax and valuntion issues: Charles Bays, property tax group vice president; Donald L. Niemice, property tax manager; and Mark Benyus, special tox counsel.

Century 21 opens new Birmingham office

BY SUE BUCK STATE WHERE A. Century 21 Town & TATE WHERE A. Dohn Kersten, Century 21 Town & Country president, calls his real extent brokerage company "relocation experts" hocuse his employees assist more than 1,000 transferees annually. With the Nov. 4 grand apening of a new Birmingham office at 294 E. Brown, his own company can now be counted among the relocated.

The former Cludik's store was remodeled to accommodate 20,000 square feet of training and office space on three levels. The company's prior location at Adams and Lincoln had 2,500 square feet, in comparison. "1993 was a record year with \$500 million in sales and 4,500 transactions in Oakland and Macomb Country," Kersten said.

Chudik's, a family-owned lustiness that had operated in that location, closed almost two years ago. Steve Chudik was among the 1,000 guests at the open house.

The Brown Street brokerage is the largest of six metropolitan offices in the Century 21 Town & Country Chain, which Kersten owns. Other of

fices are in Troy, Rochester, Sterling Heights, Shelby Township and Clin-

fices are in Troy, Rochester, Sterling Hoighta, Shelby Township and Clinton Township.
Century 21 offices are independently owned and operated.
The new Birmingham location boasts 56 private offices and 34 private cubicles. It has 50 soles agents; 32 relocated from the previous location at Adams and Lincoln.
"When you have a bunch of agents in a builpen setting, it creates more of a social atmosphere," said Carol Frick, Century 21 Town & Country's Birmingham sales monager. "This layout creates a more professional, business-like setting."
Franklin architect William Finnicum, president of Finnicum Brownlie, added artimus to bring light into the building, "I'm terribly proud," Frick said. "It's a wonderful building."
She describes the building interior decor as "upict, traditional and confortable."
Frick sees her role as a motivator and support system for the sales agents. She serves as a Michigan Association of Realtors director and was recently named the Birmingham



Bloomfield Board of Realtors' Realtor of the Year.

Century 21 Town & Country's new Birmingham office is designed to ac-

commodate 90 agents. The time and economy was right to open the new office. "This is a normal, healthy market," Frick said. "Nobody's going cray, It's not volatile."

Ask board for chance to speak



CONDO
QUERIES

I have attempted to attend several board meetings, but the board tells me that their meetings are now closed. Is there any way that I can force myself upon the board, as I think this is undemocratic.

MEISNER

ROBERT M.

**

have closed meetings.

However, the board should allow you to make a presentation to it, pre-

sumably with prior notice, giving you an opportunity to speak before the board for a limited period of time. I would ask the association to grant you this privilege and, if necessary, show them this article, which hopefully will be helpful.

Robert M. Meisner is a Birming-ham attorney concentrating his prac-tice in the areas of condominums, real estate and corporate law. You are invited to submit questions by writing Robert M. Meisner at 30200 Tele-graph, Suite 467, Bingham Farms 48025. This column provides general information and should not be con-struct as legal opinion. To leave a voice-mail message for Robert Meis-ner, dial 953-2047, mailbox 1871.

Red Carpet Keim seeks members

Southfield-based Red Carpet Keim Real Estate Services, a bro-

Southfield-based Red Carpet Kern Real Estate Services, a bro-keirn Real Estate network, will increase its membership through an aggressive marketing compaign. "Our first strategy is to imple-ment a planned reduction in the current membership," said both Kavanagh, president and chief op-erating officer. "We are disassoci-ating outselves from selected members whose philosophies are inconsistent with the general membership of Red Carpet Kein-ment and the selection of the Keiner Konow. The selection "Keiner Konow." It is selected from the cast side of the state since 1958 with 70 offices. "Western and central Michigan

are natural locations for us because of our presence in the metro market," said Kavanagh. "We expect to double our membership by adding high-quality residential real estate companies whose growth plans are consistent with ours."

Red Carpet Keim Real Estate Services was acquired by its mem-bers in 1932.

Since the acquisition, Red Car-pet Keim has introduced a variety of costsaving benefits to its mem-bers as well as new and enhances support programs, including re-duced participation fees, formal education programs and a restruc-tured advertising format.

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10. JAM WOODS TOWNHOUSE
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