

# QC1 AVIS FORD QC1 CHAIRMAN AWARD WINNER

## \$ WHAT DO A, X AND Z PLAN BUYERS WANT? \$

THEY WANT **MORE MONEY**  
FOR THEIR  
**TRADE-INS**  
A Lot More Money

**AVIS FORD  
GIVES MORE  
FOR EVERY TRADE-IN!**

IN THE 1st 11 MONTHS OF 1993  
OVER 1500  
A, X AND Z PLAN BUYERS

Traded in their USED CARS and trucks at AVIS FORD. The reason continues to be that AVIS FORD gives more money on each and every trade in.

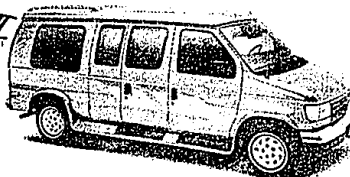
**NEW 1993 FORD  
MARK III VAN CONVERSION**



Three Vista Day windows with dark tint, color-coordinated drapes on all Vista Day windows. Safemark 7-point safety program. Plush pile carpeting, wood trim accessories throughout, automotive color-coordinated fabric, panels with hardwood trim, flush mount overhead lighting, custom molded sofa back, and much more. Stock #15373T.

Retail  
SALE PRICE  
**\$299** Per Mo.\*  
(72 Month Financing)

**NEW 1993 FORD  
MARK III VAN CONVERSION**



Three Vista Day windows with dark tint, color-coordinated soft shades on all Vista Day windows. Fiberglass boards with protective trim. Safemark 7-point safety program, plush pile carpeting, color-coordinated fabric, panels with wood trim, flush-mount overhead lighting, walnut wood dash kit, chestnut ashtrays & cup holders, luggage strips, rear. \*Electric vanity mirror on passenger sunvisor, 2 umbrellas & holders, cargo door lighting, custom molded sofa back and much more. Stock #15025.

Retail  
SALE PRICE  
**\$399** Per Mo.\*  
(72 Month Financing)

## HAVE YOUR TRADE-IN APPRAISED AT AVIS FORD BEFORE YOU BUY

A Sensational "A" & "Z" Plan '93 Model Close-Out Offer!  
**YOUR "A" & "Z" PLAN PRICE PLUS...**

- \$1,850** EXTRA SAVINGS ON MUSTANG
- \$2,850** EXTRA SAVINGS ON MUSTANG CONVERTIBLES
- \$2,475** EXTRA SAVINGS ON AEROSTAR
- \$2,850** EXTRA SAVINGS ON PROBE
- \$2,450** EXTRA SAVINGS ON PROBE GT

**HURRY! HURRY! HURRY!**  
This Offer Ends January 10!

Celebrate the New Year in style with spectacular savings on a brand new Ford. You can get it all when you purchase or lease from your Metro Detroit Ford Dealer between December 27, 1993 and January 10, 1994.

**A MUSTANG CONVERTIBLE CAN DOUBLE YOUR FUN AND INCREASE YOUR EXTRA SAVINGS!**



- \*"A" & "Z" Plan prices start the deal.
- \*\$750 Consumer Cash from Ford makes it better.
- \*\$850 "A" & "Z" Plan Post-Introduction Cash from Ford makes it better still.
- \*\$1,250 Metro Detroit Ford Dealer Cash makes it simply irresistible!

Save an extra **\$2,850...** and get ready for Spring!

**INCLUDE YOUR ELIGIBLE FAMILY IN THESE INCREDIBLE "A" & "Z" PLAN EXTRA SAVINGS**

- In addition to active Ford Motor Company employees, retirees and surviving spouses, eligible family members include:
- \* Father, mother, father-in-law and mother-in-law
  - \* Sons, daughters, sons-in-law and daughters-in-law
  - \* Brothers, sisters, brothers-in-law and sisters-in-law
  - \* Step-brothers, step-sisters, half-brothers and half-sisters

**MAKE THE NEW YEAR A FAMILY AFFAIR...WITH EXTRA SAVINGS DURING THE '93 CLEARANCE SPECTACULAR!**

**HURRY! HURRY! HURRY!**

### EXTRA SAVINGS FOR "A" & "Z" PLAN PARTICIPANTS

**PUT A '93 PROBE ON YOUR NEW YEAR'S LIST!**



- \* Resolve to get big "A" & "Z" Plan savings.
- \* Concentrate on \$400 Consumer Cash from Ford.
- \* Include the \$850 "A" & "Z" Plan Post-Introduction Cash from Ford.
- \* Focus closely on \$1,600 Metro Detroit Ford Dealer Cash.

Save an extra **\$2,850...** and resolve to make your New Year bright!

**A '93 PROBE GT MAKES THIS IS A GREAT TIME TO SAVE!**



- \* Your "A" & "Z" Plan price sets the pace.
- \* \$850 "A" & "Z" Plan Post-Introduction Cash from Ford puts you out front.
- \* 1,600 Metro Detroit Ford Dealer Cash adds the kick!

Save an extra **\$2,450...** and get ready for admiring looks driving your new '93 Probe GT

**SEEK THE SUN IN A '93 AEROSTAR. PLAN YOUR TRIP WITH \$2,475 EXTRA SAVINGS!**



- \* Rejoice with "A" & "Z" Plan savings.
- \* Warm your heart with \$750 Consumer Cash from Ford.
- \* Revel in the \$975 "A" & "Z" Plan Post-Introduction from Ford.
- \* Bask in the glow of \$750 Metro Detroit Ford Dealer Cash.

Save an extra **\$2,475...** and make Aerostar a New Year's family reward!

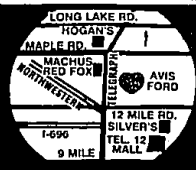
**SAVE AN EXTRA \$1,850 ON A MUSTANG**



- \* Begin with your great "A" & "Z" Plan price.
- \* Got \$400 Consumer Cash from Ford.
- \* Got \$850 "A" & "Z" Plan Post-Introduction Cash from Ford.
- \* Got \$600 Metro Detroit Ford Dealer Cash.

Save an extra **\$1,850...** and feel like a million!

\*Plus tax, title, license and destination. Rebate, if applicable, included. Retail rates vary. Picture may not represent actual vehicle. Sale ends 12-31-93.



FREE TANK OF GAS with every new vehicle purchase from stock.

# AVIS FORD

"The Dealership With A Heart"

TELEGRAPH RD. Just North of 12 MILE RD., SOUTHFIELD  
OPEN MON. & THURS. 'TIL 9 P.M.

CALL  
1-800-358-AVIS  
OR

# 355-7500