# **MARKETPLACE**

Marketplace features a glimpse of suburban business news and notes, including corporate name changes, new products, new store or office openings, new at fliations, new positions, mergers, acquisitions and new ways oling business. Write: Marketplace, Building & Business, Observer & Eccentric Newspares, 36251 Schoolcraft, Livonia 48150. Our fax number is 313-591-7279.

B TOP DEALER
Richard A. Menley, president of Birmingham Chrysler-Plymouth, Birmingham, is among 17 dealers in the United States and Canada to receive the Dealer Education Award from Northwood University, Midland, in San Francisco this month.
Dr. David E. Fry, Northwood president, said Mealey's up-to-date employee training has produced salr's and service achievement and frequent reconstition.

duced sairs and service active-ment and frequent recognition from manufacturers. The dealer was also singled out for support-ing programs at Michigan Tech-nological University, Houghton, and Oakland University, Roches-ter Hills.

# M ENVIRONMENTAL MANAGER

E ENVIRONMENTAL MANAGER
Compliance Engineering, a firm
specializing in hazardous and industrial waste management, regustroyr eport preparation, environmental plans for facilities and
safety and environmental training
for employees, has opened at 320
[B. Maple, Suite 182, Birmingham.

E. Maple, Suite 182, Birming-ham.
Training includes Occupational Safety and Health Administra-tion "Right to Know," Confined Space Procedures and Training, and Emergency Spill Response

For information, call Steven Kurth, environmental engineer, at 810-642-6045.

BEDICATE LAB
SmithKline Beecham Clinical
Laboratories, Farmington Hills,
will dedicate its new 35,000
square-foot facility at 38700
Country Club on Jan. 28. The
firm's staff of more than 100
inneed to the new location in Noember.
SmithKline, based in Collegeville, Pa., does medical teating for
physicians, hospital and employers throughout Michigan and
northwest Ohlo.

## M SELECT AGENCY

SELECT AGENCY
Autoworke, an automative
parts retailer based in Rochester,
N.Y., has selected Stone, August,
Baker Communications, Trey, to
handle advertising and marketing
activity, Autoworke' billing for
1994 is projected at \$5 million.
Autoworke has 68 locations in
Michigan.

M MEMBERSHIP ANNIVERSARY MEMBERSHIP ANNIVERSARY
Plante & Moran, based in
Southfield, marks its 15th year of
membership in the Private Companies Practice Section of the
American Institute of CPAs.
Plante & Moran was one of the
founding members of this voluntary association, whose membership now exceeds more than 6,500
CPA firms.

EMARKET RESORTS
Golf Marketing Services of
Bloomfield Hills will handle
marketing activity for Dunmaglas
Golf Club and High Pointe Golf
Club, both located in northern

# M TILE ON

Great Lakes Ceramic Tile
Council, Farmington, will honor
top professional tile setters and
helpers from Local 32 at an
awards dinner Tuesday, April 19.
The council will award commercial and institutional work,
residential installations and specialities, such as murals and
sculpture. Judges are John J.
Bruny, retired from Bruny Brothers; John Mason, Local 32 busimess manager; and Robert Hund,

ers; John Mason, Local 32 business manager, and Robert Hund. Great Lakes Ceramic Tile council public relations consultant. Only completed work, installed January 1990 or later, is eligible. Entrants must be employed by southeast Michigan contractors who belong to the council. The entry deadline is Friday, Feb. 25. For information, call Great Lakes Ceramic Tile Council at 810-476-5559.

810-476-5559.

CHOOSE PLANET
Planet Productions, Northville, will handle public relations
and promotions for ITEX Barter
Service, Farmington Hills, New
York-based Lov-Ari Communications and Gilbert L. Wallace &
Associates, Orlando, Fla., for the
next 12 months.

# Oakland architect on team for arena in Grand Rapids

Rossetti Associates of Birmingham will oversee architectural and engineering design plans for construction of a 12,000-sent arena in downtown Grand Rapids.

The Grand Action Committee, a group of 200 individuals from across the region representing health and human service agencies, business, education, labor and religious organizations, is an outgrowth of the Grand Vision Committee. That committee was charged with conducting an arena/convention center feasibility study for downtown Grand Rapids. In February 1993, it unveiled results showing a need.

The Grand Action Committee recommended as Phase I of its plan the construction of a 12,000-sent arena.

Rossetti Associates is recognized internationally as an arena design specialist, best known for the Palace of Auburn Hills.

Rossetti Associates was part of the team that performed the Grand Vision Arena and Convention Center Feasibility Study. "We believe they are expetionally well qualified to continue with Grand Action," said David Frey, chairman of the selection committee. Rossett Associates will proceed immediately with its planning design. Grand action will assume funding for the design process in Phase I. Proposed target ground-breaking for pleet is fall 1994, with opening scheduled for fall 1996.

# pany combined its administrative and manufacturing operation under one roof. Trijicon's clients include military and law enforcement agencies.

■ LEADERSHIP AWARD

SAVINGS

Ross Roy Communications,
Bloomfield Hills, picked up
eight awards for international advertising at the 25rd annual Mobius Advertising Awards compettion sponsored by the United
States Feativals Association.
The company won Awards for
Excellence in the following areas:
First place for Buildors Square
television campaigns featuring.
Tim Allen (two of the 30-accord
spots also certracted by the Virger
ertificates for outstanding
creativity); two first-place awards
for a 1994 Chrysler New Yorker
and 1994 Chrysler LHS catalogs;
a second-place certificate for outstanding creativity for the Virger
catalog, a second-place certificate
for outstanding creativity for the
U.S. National Guard and Reserve
campaign: a second-place certificafor for outstanding creativity for the
U.S. National Guard and Reserve
campaign: a second-place certificate for outstanding creativity for
the Kmart Amerikind Pharmacy
Network.

## ■ NEW FACILITY

Trijicon, a manufacturer and worldwide distributor of illumi-nated gun scopes and sights, has moved from two buildings in Farmington Hills to a new 20,000-square-foot facility at 49397 Schafer, Wixom. The comany company, division or unit of a company or not-for-profit or-ganization in Oakland, Wayne, Livingston, Macomb or Wash-tenaw counties is eligible. A \$25 registration fee must accompany all nominations.

For nomination forms, call the Women's Economic Club at 313-963-5083.

M NEW OFFICE
Predhomme & Co., an accounting firm, has moved to 255 E.
Brown, Suite 420, Birmingham.

E LAND CONTRACY
Barton Malow, a Southfield
construction services firm, has
received a contract from the Fort
Wayne Community School Board,
Fort Wayne, Ind., to audit 62 facilities and develop a master facilities and received the services of the servi cilities plan.

MEXICAN EXPO
Pan American Network, a fullservice consulting firm in Southfield, will participate in "Mexico
Business Opportunities," an exposition in Guadalojara, Mexico,
Feb. 8-11.

position in Guadalajara, Mexico, Feb. 8-11. Attendees will include repre-sentatives of firms interested in trade with Mexico, potential partnerships, distributorships, joint ventures, alliances and tech-nological exchanges with Ameri-can companies, says Armanda Ramierez, Pan American Network partner.

partner.

Pen American has affiliated offices in Mexico City and Guadalajera and will offer services in Monterey soon.

## M ANIMATE SERVICE

■ LEADERSHIP AWARD
Women's Economic Club members may submit nominations
through Tucsday, Feb. 8, for Today's Workplace of Tomorrow
Award, a first-time award to recognize companies and groups
whose policies demonstrate business leadership for the 21st century. MVP Communications, Troy, designed a 3-D wavefront anima-tion with a video to introduce Service Supremacy, a new service de-partment operating system, to 40,000 Chevrolet dealers at the National Dealer Convention in Les Vages.

National Dealer Convention in Las Vegas.

The seven-minute animation, accompanied by an original music score, features a flow chart to it—lustrate the steps in a typical service transaction. Vignettes of customers describing their service experience is blended with the animation, which is also used in a 12-minute marketing tope for

MEW HEAT TREATER
Michigan Induction, Canton, a commercial heat treater, has launched a state-of-the-art induction heat treating system.
The new design results in improved and more consistent metallurgical and mechanical properties. The design also allows love rearbon steel to be used in the transmission drive, which cuts cost by reducing the amount of scrap product.

## MEDICAL CENTER EXPANDS

MEDICAL CENTER EAFARDS
A 123,000-square-foot addition
to Henry Ford Health System
Medical Clinic in West Bloom-field will provide 10 additional
services to the facility, including a
bone and joint center, eye center,
outpatient oncology, heart and
medical resistance surgicular services. vascular institute, surgical ser-vices, primary care, ambulatory surgery, emergency medicine, dentistry, psychiatry and audiolo

Troy-based Giffels Hoyem Basso is the architectural/engi-neering firm responsible for the project's design, which includes the renovation of outpatient ser-

SAVINGS-

# F---- SAVINGS ----EXPERT TAX PREPARATION

by Retired Internal Revenue Agent with over 28 years experience as a field auditor, plus 8 years in private practice.

OFF

(New clients only)

Call between 9 am & 6 pm MON.-SAT.

855-1656

SAVINGS ----

Observer & Eccentric

# Ad Sitter PRO

# will save you time when you need help.

Hiring a new employee can be a challenge for even the most experienced professional; why not let our new Ad Sitter PRO service help you find just the person you need.

Ad Sitter PRO is easy and convenient to use. When you place your Observer & Eccentric Help Wanted advertisement, you will have the opportunity to add this time-saving service.

# Here's how Ad Sitter PRO works:

Job seekers will hear a single greeting which prompts them for their full name, telephone number and the time of day they can be called.

Ad Sitter PRO also features a mini-interview which consists of three questions about job duties, education, and skills related to the position you must fill.

You can access Ad Sitter PRO from any touch-tone telephone at a time that is convenient for you and select promising candidates from those who have called.

Ask about Ad Sitter PRO the next time you place a HELP WANTED ad.

AdSitter PRO is only an additional one-time charge of

\$25<sup>PER AD</sup>







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