

Luxury condos, homes on block

Southfield will provide the setting for a public auction of prime southeast Michigan residential properties Tuesday, May 24.

The auction of 16 lakefront condominiums at Cliffs on the Point in Ypsilanti and a luxury home on Lake Lapeer in Metamora will begin at 7:30 p.m. May 24 in the Radisson Plaza Hotel at Town Center, 1500 Town Center, in Southfield.

Eight of the condos will be sold absolute to the highest bidder.

Chicago-based Sheldon Good & Co. will conduct the auction.

Overlooking Ford Lake, the one-, two- and three-bedroom condos at Cliffs on the Point range in size from 870 square feet to 1,316 square feet. The one- and two-bedroom residences feature 1 1/2 baths; the three-bedroom residences, two baths. Each comes complete with a fully appointed kitchen, gas log fireplace, gas heat and air conditioning, and a security entry system. A pool, clubhouse and sauna are located in the community. Boat docking facilities will be made available to the initial condo purchasers.

Aim of the auction is to sell the 168-unit Cliffs on the Point community. "The sellout of the remaining 16 units will enable Martin Land and Investments and our staff to concentrate on other development opportunities," said, developer Nicholas Martin.

Suggested opening bids for the condominiums — originally priced from \$69,000 to \$99,500 — range from \$20,000 for one-bedroom residences to \$30,000 for three-bedroom residences. Open houses will be 1-4 p.m. Saturdays and Sundays through May 22.

The 7,000-square-foot luxury home includes a 3,300-square-foot walk-out, five bedrooms and 4 1/2 baths. It's at 2916 Woodland Drive in Metamora. It's set on a heavily wooded lot and offers 200 feet of frontage on Lake Lapeer, an all-sports lake.

The home features a fully equipped gourmet kitchen, master bedroom with whirlpool tub overlooking the lake, sauna and state-of-the-art exercise room, two fireplaces, plus security and automatic sprinkler systems. The



On auction block: This luxury home at 2916 Woodland Drive in Metamora was originally listed on the market at \$839,000.

seller, Frank Paul Potesio, said he's freeing-up resources for new developments in Florida.

Homes in Metamora have typically sold for as much as \$1 million. The residence being auc-

tioned will be offered with a suggested opening bid of \$250,000. The home was originally listed on the market at \$839,000. Open houses will be 1-4 p.m. on Sunday, May 15 and 22.

Cashier's checks are required to bid at the May 24 auction. For more information, call the auction line during regular business hours: 1 (800) 516-0012. Sheldon Good & Co. is ranked

by Forbes magazine as the nation's premier real estate auctioneer. Formed in 1965, the firm has auctioned \$5 billion in residential, commercial and industrial property throughout the U.S.

DATEBOOK

Datebook features upcoming events around the suburban business community. To list an event, write: Datebook, Building & Business, Observer & Economic Newspapers, 3625 I Schoolcraft, Livonia, 48150. Our fax number is (313) 591-7279.

FAMILY BUSINESS
Schoolcraft College's Continuing Edu-

cation Services presents a seminar "Family Business and Planning Succession" 9 a.m. to 3 p.m. on campus in Livonia. Principles of continuity and succession planning will be discussed. Cost is \$50. To register, call 462-4448.

MONDAY, MAY 16

CAREER FAIR
Michigan Technical Recruiters Network conducts a free career fair for

data processing and engineering professionals 11 a.m. to 7 p.m. at the MSU Management Education Center in Troy. The career fair will be repeated 2-8 p.m. May 17 at Embassy Suites in Livonia. For information, call 882-2277.

DELEGATING SKILLS
The American Society of Engineers hosts a seminar "Delegation Skills for Leaders" 9 a.m. to 4:30 p.m. at its offices, 23015 Northwestern Highway, Southfield. Cost is \$195 for members,

\$225 for non-members. To register, call 353-4500.

TUESDAY, MAY 17

APPRAISERS MEET
The Detroit Chapter of the American Society of Appraisers hosts Edgar Hagan, who has been active in the oriental rug market for more than 50 years, at a dinner meeting 7 p.m. at the Botsford Inn, 28000 Grand River, Farmington Hills. Cost is \$25. For reservations, call Mike Kunschak at 528-3366.

NEWSLETTER PRODUCTION
Promotional Planning & Development Group of Canton hosts a free newsletter production seminar for business owners interested in learning the elements of custom newsletter development 3-5 p.m. at the Fairfield Inn, Canton. The seminar repeats 8-10 a.m. May 19 at the same site. Reservations required at 981-0600.

SALES BOOST
Joe Tenesa, a sales consultant, and Jeannette Seibly, human resources

consultant, offer a free briefing "Achieving Extraordinary Sales Performance" 8:30-10:15 a.m. at Ameri-center, 39111 W. Six Mile, Livonia. To register, call 421-7051 or 335-5543.

MERGERS
The Cambridge Institute hosts a one-day program "Mergers & Acquisitions of Private Companies in the 1990s" at the Plaza Hotel, 16400 J.L. Hudson Drive, Southfield. Cost is \$260. Discounts apply for multiple attendees from same organization. For information, call Jo Price at (733) 893-8500.

P.E.P. RALLY
American Subcontractors Association of Southeastern Michigan hosts a dinner meeting with the topic "P.E.P. Rally on Payment Bond Reform" 5 p.m. at Club Venetian in Madison Heights. Free for first time subcontractor guest, \$10 for all others. For information, contact Dennis Siskeliski at 398-7272.

QUALITY MATTERS
The Society of Consumer Affairs Professionals in Business Great Lakes Chapter hosts Bill Kalmar, director of the Michigan Quality Council, 11:30

a.m. to 2 p.m. at Glen Oaks Country Club, 30500 W. 13 Mile, Farmington Hills. Cost is \$23 for members, \$25 for non-members. For reservations, call Deana prindle at 355-1100.

WEDNESDAY, MAY 18

TAX BATTLE LINES
Wash. College's Continuing Education Division hosts a seminar "Taxpayers vs. the IRS: New Rules Change an Old Game" 9-10 a.m. on campus, 3838 Livernois, Troy. Speaker: Paul L.B. McKenney, J.D. and M.L. (taxation). Cost is \$45. To register, call 689-6178, Ext. 204.

WASTE CLEAN UP
The Science of Environmental Sciences, a branch of The Engineering Society, hosts a luncheon presentation "In-Situ Bioremediation of Hazardous Waste Sites and Spills" 11:30 a.m. at the Rackham Memorial Building in Detroit's Cultural Center. Speaker: Walter J. Weber, professor, civil and environmental engineering, University of Michigan. Cost is \$22 for members, \$25 for non-members. For reservations, call (800) 369-9907.

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