

Haig from page 1D

When traveling in South America became too dangerous, Haig focused his efforts toward Asia and Indonesia.

"Prices are somewhat negotiable, depending how much I have into them. I'd like to make at least 20 percent."

Haig began his collecting at age 8, with gemstones and stoneware.

ings. He started in business at age 12.

"I got my first business license when I was 14 years old."

Haig's father, an Air Force colonel who developed satellites, frequently brought home international visitors, sparking Haig's interest in other cultures.

Haig Galleries, 311 Main, has

three part-time employees and many outside contractors. Haig divides his time between the gallery and his jewelry store at 436 Main, where his gallery was previously housed.

His recent gallery reopening drew 150, more than the grand opening last year.

"Financially it was more rewarding than my grand opening."

He sold Asian bronzes, lacquer items and ceramics.

Haig is eagerly preparing for an exhibit scheduled for Feb. 26 to April 9 at Meadow Brook, St. Gale Gale, a life-sized death puppet, activated by cords, will also be featured. This puppet is displayed by the Batak people to

represent someone who dies without ever having had any descendants, especially male descendants.

Haig has prepared a 50-page catalog. The Indonesian consulate in Chicago and the Field Museum in Chicago is also in discussion with Haig. The museum has one of the most extensive collections of Indonesian art.

"I promised my wife that when I opened up the gallery here, I would take 90 percent of everything in my house and bring it up for sale here. She now has a house where she can do something."

Haig finances his collection by being a dealer. Items cost \$50 to \$30,000.

"Haig Galleries will be a home for ancient, Asian and tribal art collected over many years. I've been selling pieces to private collectors, corporations and museums. Now these pieces will be available to everyone."



Particular poncho: Paul Haig displays a chief's poncho from the Mapuche culture of Chile. The garment is from the 1850s.

Fascinating figure: This Cuchimilco image from the Chancaay culture is featured in the Haig Galleries in Rochester.



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