4B(F)

SHOPPING CENTERED



Wear the patents for a spring shine

es, it's your time to shine. Patent leather makes a comeback this spring, and it's back with a passion. A tailored little black patent pump may be a safe shoe choice for Easter Sunday, but a white patent high-heel mule will turn heads.



patent young may be a safe shoe choice for Easter Sunday, but a white patent high-heel mule will turn heads.

Pristine white shoes re-enter the fashion scene after a lengthy rest in the back of the closet. And patent leather accessories also shine in fire engine red, neon yellow, even lime green. For the more demure, but you have a sunday to the control of the con



Ellis slip-ons with mini-check fabric platforms in bright colors (\$24) at Jacob-

son's. Liz Claiborne

List Claistorie even gives the ubiquitous canvas tennis shoe a shiny new black patent leather face (\$30) at
Hudson's. Since patent leather fas a waterproof
polyurethane coating, the tennis shoes are perfect
for a rainy day. Wear them with your yellow slicker.

Patented props
Shoes are certainly not the only accessory to
mirror the sun this summer. Look for hats, belts,
begs, pins and hair ornaments in colorful, shiny
leathers and vinyls. Frank Olive's lacquered
straw sailor hat features a patent leather band and
rosette (\$250\$ et Neiman Marcus, and for play,
don a black patent baseball cap from Hudson's
(\$155).

meette (\$245) et Neiman Marcus, and for play, don a black patent beseball cap from Hudon's (\$15). Belta are skinny and encircle the waistlines of your shaped suit jacket, your barely there sweater set, and your long '40-style shirt dress. The narrow length of patent is almost a necessity this season. Get it in hot pink, orange, royal blue, white, black and beige at Jacobson's (\$10). Patent leather punes are easy to clean with a damp cloth. Beware of sculf-marks, especially on white. Some sure bets are Jones New York's podie pink shoulder bag with polished aluminum accents (\$65) at Jacobson's, Anne Klein II's large satchel in lispatich red (\$65), tiny structured handbags in geometric shapes by Barganza & Coutre! (\$25) and Unitsted's mint-backpacks in gold, silver, black and white (\$24) all from Hudson's. Spring's most sye-catching secent is the lifesites patent leather camellia pin. You've probably seen them adorning lapsis on Oppsh and Company. Even Chanch paraded thiny flowers down the runway. Find them at Neiman's in white, red and black (\$25). Patent beachman's (\$25) and flat bow herrettes complete the look (\$255). One rule of thumb when going for the gloss—don't wear too many shiry accessories at once. Shine on!. . . a couple of pieces at a time.

Linda Bochrack is a resident of Birmingham.

Linda Bachrack is a resident of Birmingham. You can leave her merchandise suggestions and ideas for this column at (313) 953-2047, mailbox 1889, or fax them to (310) 644-1314.

LOCKING AHEAD

What to watch for in Males & Mainstreets next

m Lance Describes, snope for mean deg secential for spring breakers.

Madded Attractions lists special events at area shopping conters.

Ge Behind The Label with Jewelry designer Karen Couf of West Bloomfield.

Shoppers 'just wanna have fun' expert advises



Due to high tech innovations and wild new retail concepts, shoppers expectations are up and stores must provide "visceral experiences" to keep customers coming back.

BY SUSAN DEMAGGIO

Local barber shops watch out!
There's a shop debuting in some
areas of the U.S. where Johnny
climbs a ramp to have a playful plastic elephant spout water on his head
to rinse the shampoo. And where cartoons play on monitors next to the

barber chairs shaped like dolphins and reindeer. Kinda makes the 'ol barber pole

Rinda mages the state post-pale by comparison. . Cartoon Cuts is just one of a dozen new retail concepts changing the way product is bought and sold in Ameri-ca. To bring the challenge into focus for local merchants, the Birmingham

Principal Shopping District (PSD) joined forces with the Birmingham Bloomfield Chamber of Commerce to present a breakfast seminar on the future of retail, held March 16 at the Birmingham Community House.

Barbara Ashley, senior vice president of Retail Service for the Taubman Company, showed the saudience alides of unique shops and retail centers around the country. The presentation went so well that the PSD and the Chamber decided to jointly not quarterly retail workshops for members.

"Shapping malls are the State Section of State of State Stat

"Shopping malls are the State

See EXPERIENCE, Next page

High styled cable act makes designer famous

David Yurman estimates that he sold about \$50 million worth of jewelry in 1994, a pleasing pay-off to years of working metals into designs for the neck, ears and wrists.

The 50-something native New Yorker arrived at Neiman Marcus in Troy, March 3, to kick-off a weeknong jewelry department exhibit tracing his career through 1984



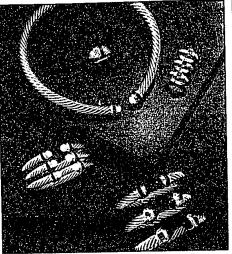
when he created the original cable bracelet that became his signature. His pieces have become collectibles, cited by Sotheby's auction house in their overview of the American jewelty design world. Yurman and his painter-wife Sy-



bil oversee the newest jewelry collections from the 18-foot-long kitchen table in their loft apartment in New York's Tribecca. Son Evan, 13, is known to add his opinion, which is always welcome, according to Yurman.

always wetcome,
man.
"I think design is in his genes,"
Yurnan said. "My dad was a belt
maker for the clothing manufacturers like Evan Picone. He never considered himself a designer. He simply made belts, but an artistic element was there somewhere."
When he was 15, Yurnan got a

See YURMAN, Next page



Cable Collection: David Yurman's distinctive designs in sterling silver cable accented with 14 karat gold and semi-precious gemstones are featured at Neiman Marcus in the Somerset Collection, Troy.

Tel-Twelve launches two series for shoppers

Music on Mainstreet, a jaxx concert series, and Sunday Nighta for Childern, debut this week at Tel-Twelve Mall in Southfield.

Thursday evenings 6-7:30 p.m. the food court at Restaurants On Mainstreet comes alive with jars music class serons alive with jars music class serons defined in South Filiph play on May The Ron English quartet kicks-off (2). Beans and Friends for May 11; depending on the Court of May 18; and the finale is the Steve Wood Quartet on May 18; and the finale is the Steve Wood Quartet on May 18; and the finale is the Steve Wood Quartet on May 25.

Every Sunday at 1 and 3 p.m. throughout the spring, familles will have the chance to enjoy a variety of programs from magic shows to character appearances. All events are free in the court area around the Restau-

On March 28 the Powerful Rangers make their debut. The remaining line-up includes Magician Jim Carmody, Simba from the Lion King, the Mask Puppet Theatre, Mary Ellen the Clown, and entertainer Doug Scheer. The series ends May 28 with Barney.

Retail businesses in local malls and Main Streets may submit news of upcoming special events for Added Attractions. The deadline is the Weednesday before publication on Monday. Send details to: Malls & Mainstreets, The Observer & Eccentric Newspopers, 805. E. Mayle, Birmingham, 48009. Or fax them to: (810) 644-1314.

MONDAY, MARCH 20

MEALTH TESTS

Annual project Health-O-Rama offers tree and low cost medical tests and information through March Livonia Mail. Seven Mile/Middlebell. (810) 476-1160.

EASTER BURNEY
Visits and pictures with the Easter Burny through
April 15, daily 11 a.m. to 8 p.m. Sunday noon to 5
p.m.

p.m. Wonderland Mail. Plymouth/Middlebelt. Livonia. (313) 522-4100.

PURPEY SAOW

"Goldhocks" performed through March, Monday-Fri-ery at 7 p.m. Seturdey 11 a.m. 1 and 3 p.m. Sunday 1 and 3 p.m. Free performences 20 minutes long, Meadowdhock Village Mail, Walton/Acams, Rochester HES. Ø10) 375-9451.

E LECTURES

CLECTURES.
AL Borders 10% week; 7:30 p.m. Devid Heynes signs and reads from "Somebody Else's Manna." On Maria 13 et 37:30 p.m. Lany Watson signs and reads from "Somebody Else's Manna." On Maria 1543." On March 76 et 2 p.m. Mary Bockarra decuses het travelope "The Fourth Coast: Exploring the Onst Leispung "The Fourth the Southers and Coast Exploring the Onst Leispung "South Southers" of Minnesou. Borders Books, 31150 Southfield, Birmingham. rk101644-1515.

WEDNESDAY, MARCH 22

Paramete FABRICON

Preview secoborn's selection of Hart Schaffner &
Mart men's clothing for spring and the Johnston &
Marty who colection with representatives offering
personal service. 4-8 p.m. Reposed Marty 12-4 at the Birminghum store +8 p.m. Reposed Marty 12-5 at the
Birty Race store 10 a.m. or 4 p.m.
Cered Cleas Mad. Livernois, Virtation, Rechester Hills.
(810) 661-8000.

ADDED ATTRACTIONS

THURSDAY, MARCH 23

REAL INCOME.RICE
See the latest looks from Bette Appet, Noon to 2
p.m. Stage & Co. Restaurant,
Boardwan, Orchard Lake/s, Maple, West Bloomfield,
(810) 855-8622.

CRAFT SHOW

Showse through the works of local artists and craft artisans, maybe find a centerplace for your spring table. Through March 26 during regular mail hours.

Summit Place. Etzabeth Lake/Telegraph. Waterbod. (810) 682-0123.

FRIDAY, MARCH 24

Prevent Basis Than Avenue's Alan Flusser Coffection of suits, apportunits, from the Transers, after said thes, representative lakes special orders 10 a.m. to 2 p.m. on Jam. on Jam. on Jam. of p.m. with special representative.

Somerser Coffection. Big Bester/Cookings. Troy. (810) 643-9000.

SATURDAY, MARCH 25

1-4 p.m. Mortgomery Ward court. Meet former Tigers Cates Brown, Dave Rosems and Jim Price, Clinic for Iode, autograph season, and ptich socuracy booth. Park near Lot E. Free. Morthand Center. Eight Miles/Greenfeld. Souttrield. 1-800-730-4FUN.

#8 7ASSESS EVENTS
Somerast Collection presents its annual Best of the Collection spring fashion show I and 3 p.m. Rotunds.
Seating limited. Melia your complimentary reserve-Somerset Collection, Big Beaver/Coolings, Troy. (810) 643-7440.

GALL PARAMETER SET WITH A STATE OF THE STATE WHO COUNTY THE STATE OF T

Reading event hosted by Wayne County Readin, Council, 10 s.m. to 3 p.m. Center amontheater Wooderland Mall. Plymoutly Middlebell. Livonia. (313) 522-4100.

Y ARREVAL
Free musical performance by Children's Theaser of Michigan highlights the Easter Burny's armys 11 a.m. East court. Dally photos sessions through Jord 15, 11 a.m. to 9 p.m. Sunday 12-6 p.m. Westland Shooping Center. Wayne/Warren. (31.3) 425-5001.

SUNDAY, MARCH 26

CLABSICS BRUNCH Brunch catered by Sebestien's Grill while shoppers enjoy area musicisms performing the classics. Noor to 2 p.m. Rotunds. Techets \$25 sech, evaluable at Conclete Deals, Proceeds benefit interfaction and Detroit Symptony Chic Orchestra. Someraet Collection. Big Beever/Coolidge. Troy. (31) 643-6360.

NOON EASIN Sponsored by Metro Parent, Local clowns, mimes, negicians, businesses and bokers show you how and where to host your chief's nest birthday party. Lots of Mean. 1/5 p.m. Meal weds, World's Longer Birthday Calles created by 11 area bekeries on clie-ries. play. Tel-Twolve Mail. 12 Mile/Telegraph. Southfield. (810):353-4111.

MONDAY, MARCH 27

WALTH TEST

TH TEST Free blood pressure acreening and ainus and ellerity information 8-10 a.m., secbson's court rese, courtesy of floother Hospital. From March 27-28, Project Health-O-Rame oftens hee and two-cost medical tests in the cented conducties from 10 a.m., to 6 p.m. Laurel Feet Faces, St. MillsyNewburgh, Livonio. (213) 462-1103.

EB PLANCE
Plano technician Richard Bittner speaks on the perits
of buying a used plano. 10:30 a.m. Hosted by Detroit
Musicians League, Free.
Troy Rubio Library, Big Baevarys. F-75. Troy.
(8) (9) 885-3450.