EMPLOYMENT

508 Food/Beverage Restaurant

ASSISTANT Banquet Managers Set Up Supervisors, Wait Staff, Bartenders (M/F) for new banquet expansion. Apply Sterling Banquet & Conference Ctr. 34911 Van Dyke at 15 Mile. Sterling Heights

ASSISTANT KITCHEN MANAGER.
Kruse & Muer Restaurants
Rochester
45 50 Hours, 5 Days
23-30K to Start
Minimum 2-4 Years Experience
Great Cook, Quality Detail, Organized Leader
Forward Resume to
Kruse & Muer Restaurants
1775 Walnut Blvd.
Rochester, MI 48306

BARBACK WANTED
$7 50/hr. Servers wanted
Make up to $15/hr
Apply at Pizzo
8663 Lilley Rd Canton

BARMAIDS - WAITRESSES & BUS PERSONS
Evening positions available. Experienced only. Must be able to work Saturdays & Closing. Apply in person only at McVee's 23380 Telegraph, Southfield betw 9 & 10 Mile

★BAR PERSON★
Working on bar & tables. A busy bar while people to sell! Part time day shift. Apply in person
Kelsey's
13401 Middlebelt

BAR & WAIT STAFF day & night shifts. Apply Antonio Mazzola 2438 Dearborn, Walled Lake. Call before 8pm. (810) 624-2540

BLOOMFIELD HILLS
* COOK *
has the following opportunities available
WAITSTAFF
Experienced, Formal & Informal Servers, full and part time
PANTRY/GARDE MANGER
Experienced, full time
Apply in person 350 W. Long Lake Rd. (Bloomfield Hills Long Lake W of Woodward)

BURGER KING
Management Opportunities with expanding Franchisee. Excellent salary and benefits. Outstanding opportunity for career growth. 810 541-9080. Resume to 610 E. Drayton, Ferndale, MI. 481220

BURTON MANOR
in Livonia
is accepting applications for
$ Supervisor
$ Dish Crew
$ Waiters
$ Porters
$ Kitchen & Pantry
+ Own transportation a must for Dish Crew!
Apply in person Mon thru Fri from 9am to 4pm at
27777 Schoolcraft Road
Livonia, MI

BUS PERSONS
The Original Pancake House is now hiring full or part time. Excellent pay & working conditions. Apply at 1360 S. Woodward, Birmingham

CADILLAC CAFE
Now hiring full time Waitstaff, Line Cooks & Host Person. Apply Mon - Thurs after 4pm. 30555 Grand River, Farmington Hills

CAFE
Cafeteria opening within our manufacturing plant. Ideal candidate should possess experience in the food industry, customer service and cash handling. Competitive wages and full benefit package available including medical, dental, life insurance, 401K and profit sharing. Apply to
1351 Hix Rd (N Mile 5 of Ford)
Westland, MI 48185
EOE M/F

CAFETERIA HELP
Needed in Pontiac Office Bldg. Crooks & Big Beaver. Position could lead to Supervision. Call between 8am to 5pm, ask for Joe at (810) 362-3354

CHAMPIONS PUB & CLUB
Now seeking experienced wait staff & cocktailers for the weekends hottest restaurant & nightspot. Apply in person 2-4pm, Mon - Sat at
36196 Haggerty, Just S of 14 Mile, in Farmington Hills

CHEF
Must have experience in fine dining. Working Chef. Good benefits. Send resume to P O Box 181, Plymouth, MI 48170

CHEF'S ASSISTANT/1ST LINE COOK
needed for night shift full time/Tues thru Sat. Salary is market $9.50 an hr to start for qualified applicants. Call Chef James for interview
810-547-3331

COMING SOON
in Canton
Exciting new restaurant
★The Misty Duck Bistro★
Applications now being accepted - all positions
Apply at Damone in Canton
at 43750 Ford Rd. Mon - Fri 11-5

WE ARE LOOKING
for highly productive Host/Hostess. Earn up to $8/hr. Full and part time available. Also Bussers. Apply in person The Ground Round, 17050 E. Lateel Park, Livonia, on 6 Mile

COOK & BUSPERSON wanted full time, for small family owned Cafe in Westland. Hours are Tues thru Fri. Paid on experience. Ask for Danielle (810) 626-3750

COOK
Experienced Full Time Flexible hrs
On The Tee Restaurant
Earn Extra Golf Course
(810) 476-0193

COOK, EXPERIENCED for Coney Island in Milford. Full/part time, afternoons, weekends, flexible hours, good benefits $8 10/hrs to start. Call for an appointment (810) 685-3851

COOK-Experienced, full time Health insurance & 401K available. Apply at Andy's Cafe, 29968 Orchard Lake Rd., Farmington Hills. 810 626-0804

COOK
experienced cook needed for full time position at Botsford General Hospital. Bonuses available. Other positions are part time catering, full time dining attendant & part time patient service. Please apply for these positions in person in the salary department Mon.-Fri., 8am-1pm. No phone calls please

COOK, FULL & PART TIME. Experience helpful, willing to train/flexible hours. The Dary Cafe, Sussex 313-455 3310 or 313-455 3311

COOK
Full time, part time. Flexible Hours. Apply within Jon's Good Time Bar & Grill, 27863 Cherry Hill, (just W of Inkster Rd.)

COOK
Prep & line experience. Also Pizza Maker. Wait Staff & Bussers. Part time. 8416 N. Woodward, Royal Oak
(810) 549-4052

508 Food/Beverage Restaurant

COOKS - career minded individuals, good base & performance incentive, culinary education a plus. Immediate opportunity. Daily interviews, apply in person. Wooly Bully's, 43331 W. 7 Mile, Northville. 810-380-9103

COOKS, COUNTER HELP
$7-$10/hr at Green To Me
313 474 FETA

COOKS - Dishwasher - Wait Staff
Northville Little Italy Restaurant
810 348-0575

COOKS FULL or part time, flexible hours, will train. Will work around school or home schedule. Join our team
KOSCH'S
TAVERN & EATERY

COOKS
Full/Part time. Receive hours $7/hr & Bonus/Wage. Also Bus and/or Dish wanted. Sheridan's On the Green, 5 Mile & Haggerty
(313) 420-0640

COOKS
Full & part time for senior citizen assisted living facility. Experience & references. Contact Kevin, Courtyard Manor of Livonia. (810) 462-7760

★ COOKS, KITCHEN HELPERS
DISHWASHERS, FLOOR CARE SPECIALISTS
HOUSEKEEPERS, ROOM SET UP PERSONS needed part or full time. Newly remodeled building. Day time hours. Benefit package. Located in the Plymouth area. Inquire by appointment only Dan Dulzo Mitchell between 8-5 PM 313 414-1115

★ COOKS, Part Time, evenings. Apply in person after 1pm. Cross Roads Restaurant & Banquet Hall, 7 Mile Rd between Inkster & Middlebelt, Livonia

COOKS
The Original Pancake House is now hiring full/part time for line & prep. Excellent pay, working conditions, benefits. Apply at 1360 S. Woodward, Birmingham

COOKS & WAIT STAFF,
Experienced only. In Novi
(810) 478 9742

★ DAMON'S THE PLACE FOR RIBS ★
Now hiring for MANAGERS at our Canton location. Experience preferred. Excellent wages & benefit package. Immediate hire. Send resume to
P O Box 87501, Canton, MI 48187 or FAX resume to 313 207-1609 Att Jim

DAY PARTY/PREP
No Experience Needed
Monday-Friday
Kruse & Muer Restaurant
Rochester Hills, MI
Contact Gary or Jeff
810-375-2503

D. DENNISONS - Livonia
NOW HIRING
Experienced Line Cooks, full & part time, above average compensation, paid vacations, employee dining privileges, opportunity for ADVANCEMENT. Apply in person 37718 Six Mile Rd., Laurel Park Place Mall

Diamond Jim Brady's, Now in need of a saute' cook, evening shift. Upscale menu, scratch cooking, busy restaurant. Great learning experience for culinary students or career oriented person. Competitive wage, easy staff. Call Mary or Christa to set up an appointment, 810-380-8460, or apply: New Town Center, next to the movies

EVENING DINING ROOM MANAGER
Full time, excellent benefits. Apply at Botsford Inn, 28000 Grand River, Farmington Hills

DINING ROOM MANAGER
Seeking energetic person for popular fast-paced Brighton restaurant. Send resume to Attn: Pam, 8724 W. Grand River, Brighton, MI 48116

DISHWASHER - BUS PERSON
$6 an hour. No experience necessary. Apply in person. Wagon Wheel Lounge, 212 S. Main, Northville
(810) 349 8686

DISHWASHERS
Apply Indian Golf & Country Club, Lake Orion. No phone calls please

DUE TO increase in business - D. Dennison's of Farmington Hills is now hiring for Kitchen Help. Apply in person, at D. Dennisons, 12 Mile & Orchard Lake, Farmington Hills
(810) 553-7000

EXPERIENCED WAIT staff and bussers for elegant fine dining. Southfield restaurant serving lunch and dinner. Call 10am-3pm
(810) 358-0344

FONTE D'AMORE
Westside's Premier Italian Restaurant now accepting applications.
* ALL DINING ROOM POSITIONS *
Apply in person
32030 Plymouth Rd., Livonia
(Between Merriman & Farmington)

FOOD SERVICE
New kitchen facility in Plymouth. Hours Mon.-Fri., 6:30am-2:30pm, no nights, no weekends. $11.000 a year with paid holidays. (810)908-0690

FOOD SERVICE positions available in Livonia. Full time, Mon-Fri, one positions is a split shift. Some cooking experience preferred. Drug screening.
313 523 8327

FOOD SERVICE POSITIONS AVAILABLE
at Ford Wayne Assembly Cafeteria. Must be available any shift Mon. thru Fri. Duties include Cashier, Cook, Dishwasher, etc. Drug screening is a condition of employment. Starting pay is $6.24 per hour. Call Sue at
(313) 467-0239

FOOD SERVICE WORKER
needed in Southfield. Duties include catering, serving and clean up. Mon - Fri., 8-2 PM. Catering experience desired. Drug screening is a condition for employment.
Call Kim (810) 948 2340

FULL OR PART-TIME HELP NEEDED for cafeteria in office building in Farmington Hills. Call after 2pm ONLY. (810)553 9330

HOST/HOSTESS
The Original Pancake House is now hiring full/part time. Excellent pay & working conditions. Apply at 1360 S. Woodward, Birmingham

HOST & WAIT PERSONS needed immediately for weekends & evenings in Livonia. Call
313-522 5600

KITCHEN HELP
For progressive wholesale food business. Prep and dishwasher. Good pay, benefits. Call. 810-471-4322

KITCHEN MANAGER
Cooks Experienced
Top wages + benefits
WAIT STAFF - part time lunches
DISHWASHERS. Experienced
Apply at Papyrus, in Farmington
(810) 477-0099

KITCHEN MANAGERS East & west side locations. Send resume to Woolly Bully, 20418 Lyta Lane, Clinton Twp MI 48038

LINE COOK
Must have experience in fine dining. Good benefits. Apply at Botsford Inn, 28000 Grand River, Farmington Hills

LINE COOKS, AM PANTRY, DISHWASHERS, BUS & WAITSTAFF
Apply at Water Club Grill, 39500 Ann Arbor Rd., Plymouth. 313-454-0888

508 Food/Beverage Restaurant

LINE & PREP COOKS.
Apply in person 1 at Coal Tavern, 3808 N. Woodward, Royal Oak

2ND SHIFT MANAGERS
Must be willing to work nights and weekends. Will pay for experience. Apply in person at Marcello's Pizza
45390 Ford Rd. Canton

MANAGER
★ Sweet Lorraine's Cafe is looking for a future star for our dining room management team.
Call (810) 559-7311

MAX & ERMA'S
of Birmingham
IS CURRENTLY HIRING
AM and PM full & part time people for the following kitchen positions
PREP, PANTRY, LINE & DISH
Fun & friendly environment. Insurance benefits, 401K and paid vacations available for full time staff. Apply in person, Mon.-Fri. between 2-4pm. 250 Merrill St

★ MICHIGAN STAR CLIPPER ★
DINNER TRAIN
Career Opportunities
• Chef • Sous Chef Cooks • Dishwashers • Wait Staff • Bartender • Housekeeper • Cashier • Host/Hostess
• 810 960-9443 •

MR. B'S FARM OF NOVI
Has immediate openings
• Cooks • Dishwashers
• Bartenders
Please apply at Novi location, 24555 Novi Rd (N. of 10 Mile)

NIGHT COOKS, full or part time. Will work around school schedule, will train. Benefits & paid holidays
KOSCH'S
Tavern & Eatery
43224 W. 11 Mile Rd

NOW HIRING:
$ Bus People
$ Kitchen Help
$ Waitstaff
★★ Lunch & Dinner Shifts ★★
Apply in person
Monday - Friday from 2 to 4 pm
25101 Telegraph
(N. of 10 Mile)
SHIELD'S RESTAURANT

NOW HIRING
WAITSTAFF, DISHWASHERS & BUS PERSONS
for Angelo Brothers Restaurant. Apply within after 3pm. 33550 Ford Rd. Westland, or call us. 313-427-1872

PRESTIGIOUS GOLF club has the following full-time openings
* Snack Stand
* Dishwashers
* Bussers
* Wait Staff
Fringe benefits after 90 days. Apply in person. Red Run Golf Club, 2036 Rochester Rd., Royal Oak, Mi

RAM'S HORN - Hiring wait staff, days & afternoons. M-Sat or part time good tips. 40201 Middlebelt, 1 blk. S. of 8 Mile, Livonia. 477-4770

RAM'S HORN needs COOKS, DAY SHIFT. Full time. Good pay. 20365 Middlebelt, 1 blk. S of 8 Mile, in Livonia. (810) 477-4770

Restaurant
BAKERS & FOOD PREP
Get Off To A Fresh Start
with Ve de France Bakery! Cafe at Twelve Oaks Mall! Part time positions available on night and weekend shifts for friendly, dependable individuals. Prior experience preferred. Apply in person daily before 11am or after 2pm. Ve de France Bakery Cafe, Twelve Oaks Mall, Novi, MI EOE m/f/d/v

RESTAURANT MANAGER
Career Coming to
Canton - THE MISTY DUCK BISTRO full service restaurant now hiring for MANAGERS & ASSISTANT MANAGERS
Experience preferred. Immediate hire. Excellent wage & benefit package. Send resume to P O Box 87501, Canton, MI 48187. Or fax to 313 207-1609 Attn Sal

Restaurant Management
FOLLOW THE LEADER! WITH US!
BOSTON MARKET
Home Style Meals
At Boston Market we know it's always better to lead than to follow. That's why we're #1 in system wide sales growth! We're in efficiency satisfaction surveys, and a leader in industry innovations and improvements

MANAGERS
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Send or fax resume to
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BC Great Lakes, LLC
25357 Dequindre Road
Madison Heights, MI 48071
FAX 810 547-7348
An Equal Opportunity Employer

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Now Hiring
• DAY SERVERS
• DAY BUSSERS
• DAY HOST/HOSTESS
• NIGHT COCKTAIL SERVERS
• NIGHT FOOD SERVERS
• BANQUET HOUSEPERSON
• ALL KITCHEN POSITIONS
Apply in person
27000 SHERATON OAKS DR.

SOUS CHEF - Large Experienced in banquet & conference centers. Send resumes to: Box 42773 Observer & Eccentric Newspapers 36251 Schoolcraft Rd Livonia, MI 48150

SOUS CHEF
Unique opportunity for experienced culinary professional to shape successful, growing company serving highest quality cuisine.
Top Compensation
Full Benefits
Send Resume
18351 W. 14 Mile Road, #22
Beverly Hills, MI 48025

508 Food/Beverage Restaurant

Stage & Co.
Now hiring
Wait Staff
Great Tips
Great Work
No experience necessary
Apply in person
Tues thru Sun 10-5pm
6473 Orchard Lake Rd
(810) 855 6622

TANGLEWOOD GOLF Course Restaurant, open year round, seeking experienced waitstaff, bartenders & banquet staff. Apply in person 50503 W. 10 Mile, South Lyon

WAIT PERSONS
needed for seasonal work at golf course. Excellent tips. Apply at The Links of Novi, 25205 10 Mile Rd., 1½ miles W of Beck

WAITRESS / WAITER
Excellent tips and working conditions. Apply in person at Golden Lantern, 33251 5 Mile Rd., Livonia

WAIT STAFF
Apply in person Coal Tavern,
3808 N. Woodward, Royal Oak

WAIT STAFF/BARTEND
Full/Part time at an Irish Sports Pub/Restaurant. Apply within Dublin Square, 5 Mile at Haggerty. (313) 420-0646

WAIT STAFF, BARTENDERS, KITCHEN STAFF - Excellent benefits. Apply in person Golf Club at Country Club, 14 Mile & Decker, Novi
(810) 669-6551

WAIT STAFF
Full or part time. Apply in person. Country Club, 14 Mile & Decker, Novi

WAIT STAFF - FULL TIME
Apply in person at
CHATERS LOUNGE
7640 N. Wayne Road, Westland

WAIT STAFF needed for busy restaurant in Plymouth. Great staff & crazy boss! Full or part time. Apply at Cafe Santé, 25270 Plymouth Road, Hwy. (Franklin Plaza) 810-358-2353

WAITSTAFF
Part & full time. Call from 2pm-6pm. Tres's 14 Mile & Orchard Lake
810-626-0100

WAIT STAFF - Part time. Early afternoons & evenings. For retirement apartment in Westland. EOE. Call (313) 729 3946

WAIT STAFF
The Original Pancake House is now hiring full/part time. Excellent pay, working conditions/benefits. Apply at 1360 S. Woodward, Birmingham

WOODLANDS OF VAN BUREN
is now hiring
• COOKS
• DISHWASHERS
• UTILITY WORKERS
Excellent wages, fringe benefits, good atmosphere. Day & night shifts, full & part time. Apply in person
39670 Ecorse Rd., Wayne
(313) 729-4477

512 Help Wanted-Sales

Account Executive
Telecommunication Sales
Career opportunity and S.E. Michigan's largest independent AT&T Business Communications Center is looking for hightech telecommunications account managers and account executives. Earn your commissions and bonuses, profit sharing, 401K plan, medical/dental/life insurance, car allowance and expense reimbursement. Please call Diane Fisher at 810 489 0145, ext.102 to arrange an appointment.

ADVERTISING SALES
$550 week guaranteed to start/unlimited commission. Great opportunity for creative sales people/skills a must. 313-425-9533

ACCOUNT EXECUTIVE
INDIRECT AUTO LOANS
A major sub-prime automobile lender has (3) immediate openings for account executives who will be responsible for the new car business of auto dealerships indirect loans. Position will require processing and closing sales, in addition to maintaining established dealer relationships to achieve profitability and loan goals. Position offers an attractive base salary, expense plan and company car, in addition to full benefits. We are seeking candidates with at least three years of successful sales experience, auto financing or auto sales experience.

Please submit resume and salary history to Box 2768
Observer & Eccentric Newspapers
36251 Schoolcraft Rd
Livonia, MI 48150

We are an Equal Opportunity Employer and we support diversity in the workforce. M/D/T/V

ACCOUNT MANAGERS
• Exclusive Sales Territories
Metro & Surrounding Areas
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Commission + Paid Training
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• Providing Human Resources to Large Accounts
• Experience Desirable - Will Train

Call Mr. Tait
(810) 233-5300

ACCOUNT REP
Our firm established 1970 seeks person with agency or technical sales experience to work with current and prospective clients in technical staffing. Base salary, bonus, car allowance and benefits.
ARBOR TECHNICAL STAFFING
459-1188

ADVERTISING SALES
$33,000-$70,000
GUARANTEED
+Salary
+Unlimited commission
+Bonus
CAREER OPPORTUNITY
(810) 474-2929

ADVERTISING SALES POSITION available. Selling ads and promotional inserts. For newly formed company in the Walled Lake Community Education Dept. 810 960-9333

AIRLINE ATTITUDE
Immediate opening for serious career-minded individual capable of participating on a dynamic team. People-oriented organizer with others on-the-job training. Above average earnings and choice of all locations. Call for appointment. (810) 848-1080

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Our recent growth and expansion has created many new business for aggressive Sales Professionals. As a part of our dynamic Sales Team you will market your own protected territory with all the benefits that come from working for an experienced leader in the office products industry.
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• 401 K Plan
If you are looking for a challenging career opportunity send your resume to
ALBIN BUSINESS CENTERS
24276 PONTIAC TRAIL
FARMINGTON, MI 48332
Dr Call BRIAN DEWULF
AT 810 476-0005

512 Help Wanted-Sales

AMERICAN ALARM SERVICES
We are expanding in the Michigan area. AASC has openings in your area for men and women to give away free home and business security systems.
WE OFFER
• Lead Program
• Top pay in the industry, paid weekly
• Company training program
• Retirement program
If you are tired of talking to people that really don't want or need what you're selling, we need to talk. Everybody in America needs our services, we have them.
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Laid off? Looking to control your future? Plan for your retirement? Have unlimited income potential? We offer free training to those who qualify. We are the local office of a National Franchise for instant name recognition and a trust. Our training guarantees your success with proven systems and state of the art technology. Future plans include several more offices in the area. Opportunities are available in new home sales, corporate relocation, residential resale, relocation, training and management.
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If so, you owe it to yourself to meet Gale who is one the 3 Coldwell Banker affiliate in the Midwest and best suited to insure your success. All real estate companies are not the same.
DISCOVER THE DIFFERENCE
Call Chuck Fast
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ASSISTANT MANAGER
OEM Sales
To oversee sales engineering department of international and automotive parts supplier. Customer contact with Big 3 and transplants. EE or ME Degree required 1-3 years management experience needed. Please send resume & salary history to
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ASSOCIATE TRAINEE
Career in real estate. Successful executive organization seeks two career minded individuals to meet stringent requirements. Must be willing to work hard and be trained. First year income opportunity in excess of $75,000. For details call Don Kenan at
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Better Homes and Gardens

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We offer Excellent earning opportunity, plus cross/diversify car allowance program, year-end bonus program, first class work environment, career advancement opportunity. Ask for sales Manager (810) 643-0900

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512 Help Wanted-Sales

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AUTO SALES - FORD
Fast growing Ford dealer needs two new car salespersons. Mon Fri. Demo 401K & health insurance available. Must have 2 years of Ford sales experience. Call Ron Bell Sales Manager
Huntington Ford Rochester
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BUILDING MATERIAL supplier in the Howell area is seeking qualified building materials salesman. Will train. Ask for Larry. (517) 548-0070

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CENTURY 21 Centennial
TUESDAY 7 PM
CALL FOR RESERVATION
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We are currently seeking exceptional salesperson with a minimum of 3 years proven experience & business analysis skills. Our training programs will equip you with the tools necessary to serve corporations throughout the metropolitan area. Please mail or fax resume. (No phone calls please) to
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President
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Troy, MI 48084
FAX 810-362-8701

CUSTOMER SERVICE/INSIDE SALES
Must have excellent communication skills and prior customer experience. Will be generating leads, cold calling and making sale information. Long term assignment, 6 months up to 1 year. Would like someone with an Associates Degree and any technical back ground is a plus.
Call For Interview!!
CALL FOR DETAILS!!
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is seeking goal-oriented, energetic professionals. We offer the industry's best training programs and complete marketing and support services
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In Bloomfield Hills
Call James 646-1800
In Royal Oak/Berkley
Call Gary 399-1400
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Our progressive approach to the health care industry combined has created lucrative opportunities for ambitious individuals. If you are looking for a change or to increase your income please call
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512 Help Wanted-Sales

EMPLOYMENT SPECIALIST
Seeking energetic employment specialist with outside sales experience to run a newly established employment agency. For consideration please call (810) 968 2364 or Fax resume to (810) 968 3341

ENGINEERING/ TECHNICAL SALES RECRUITER
We are an International recruiting firm expanding due to growth in the technical field.
Candidates should have industry experience and be successful at building rapport and sustaining relationships.
We offer a base salary, excellent commission plan, auto allowance and a great benefits package.
If you have a proven track record in sales and a desire to work in an environment that encourages your contribution, towards change please forward your resume to:
Accu Staff Management Ltd
32670 Concord
Madison Hts, MI 48071
810 757 5050
Fax 810 588 2484

EXCELLENT OPPORTUNITY
Training position for responsive friendly person operating a mini-top Dayton Copier at Sunset Place Mall. Inquiries call (313) 5130 TIE.

EXPANDING!
Fast growing home furnishing chain seeking Sales Manager for all local sons. $600 week. Contact Bob
(810) 549-4263

★ EXPLOSIVE Growth ★
Multi million dollar environmental company looking for motivated individuals with leadership skills who want to learn what they are worth! Call for appointment
(810) 848 1066

FINE JEWELRY SALES
Tappers
Diamonds and Fine Jewelry
Oakland County's leading jewelry retailer is seeking full and part time, experienced sales help to fill our growing needs. If you are a self motivated individual with an eye on the future, this is your opportunity to work at the top of your field. Competitive salary, bonus package benefits and career opportunities. Call Mr. Stone at
(810) 932-7700
or fax resume to
(810) 932-7717

FIRE ALARM SALES
Well established Southeastern Michigan based commercial fire alarm contractor is seeking Sales Engineer with knowledge of the state of Michigan certification. Salary, commission, benefit package. Please call Sales Manager 12930 Farmington Rd. Livonia, MI 48150 EOE

FLY 4 FUN
Seeking career minded individuals interested in earning 4K plus per month. Flexible hours, fun environment, training provided.
Call Mr. Stone at
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(810) 932-7717

FRESH START
Start a new career working with exciting people making more money & having fun. Positive attitude a must
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512 Help Wanted-Sales

FIELD REPRESENTATIVE
NEWS-HERALD
Seeking a dynamic individual to represent the Northwest Herald in Hartland, Howell, Brighton, Fowlerville, Pinckney, Chelsea, Dexter, Ann Arbor, Saline, Milan, Ypsilanti, Belleville, Plymouth, Canton, Northville, Novi, Wixom, Walled Lake, Commerce, Milford, Highland, Holly, Oxford, Lake Orion, Rochester, Rochester Hills, Auburn Hills, Pontiac, Troy, Clawson, Royal Oak, Ferndale, Hazel Park, Madison Heights, Lake Shore, Harrison Twp, Mt. Clemens, Clinton Twp, Sterling Heights, Utica, Shelby Twp, Macomb, Ray, Romeo, Richmond, New Baltimore, Marine City, Algonac, Ira, Capac, Lexington, Port Sanilac, Croswell, Lapeer, Imlay City, Almont, Peck, Sandusky, Marlette, Deckerville, Snover, Minden City, Brown City, Yale, Kimball, Fort Gratiot, Marysville, Port Huron, Lexington, Port Sanilac, Croswell, Lapeer, Imlay City, Almont, Peck, Sandusky, Marlette, Deckerville, Snover, Minden City, Brown City, Yale, Kimball, Fort Gratiot, Marysville, Port Huron
Duties include: Selling display ad space, cold calling, maintaining existing accounts, and developing new accounts. Ideal candidate will be self motivated, have a strong work ethic, be organized, have a reliable vehicle and have a clean driving record. Previous sales experience preferred. Salary, bonus, mileage, health insurance, 401K, paid vacation, cellular phone, laptop computer, company car provided after probation period. Qualified candidates may fax resume to 810-437-8087 or mail to:
Sales
Attn: Human Resources
Dept. OE
1225 W. Lake Rd.
Oxford, MI 48371
No phone calls please.
Drug free workplace. EOE

FRIENDLY, Outgoing Telemarketer needed for Sterling Heights based company. Flexible hours, good pay. Call Mr. Taylor
810 264-9300

GREAT SUMMER JOB!
Enroll businesses into the entertainment directory of communities. Call
(810) 646 1501

HEALTH & LIFE AGENTS
sought for commission sales to employee benefit packaging firm serving businesses throughout the state. Representative must have a legal HMO's Training & qualified leads are provided to our agents. Contact Sales Manager for interview verification to:
Managed Care Consultants Inc.
6201 Adam St.
West Bloomfield, MI 48324

IMMEDIATE OPENINGS for three serious career minded individuals sought for participating on a dynamic team. People oriented organization offers on-the-job training, above average earnings and a prime location. Call for appt. (313) 453-6000 (All inquiries held in confidence)

INDUSTRIAL SALES
Established industrial distribution manufacturer is looking for a motivated self starter. Full benefits. Reply to Box #2756
Observer & Eccentric Newspapers
36251 Schoolcraft Rd
Livonia, MI 48150

INSIDE CUSTOMER SERVICE REP - needed for major food distributor sales office. Computer experience helpful. Food product service knowledge a plus. Good salary, bonuses & benefits. Send resume to: McInerney Sales, 2001 Westwood, Detroit, MI 48207. Attn: Customer Service

INSIDE SALES
ELECTRONICS
A New Leased Manufacturer's Representative of OEM electronic products is seeking a high quality individual for our Inside Sales position. Experience & education will help but integrity and diligence are most important. We now enjoying an excellent fast paced and challenging. This is an excellent opportunity with a lower Corporate Salary. Send your resume to: Greg Hahn, Box PO Box 3361 Farmington Hills MI 48333

INSIDE SALES REP.
CUSTOMER SERVICE
Major industrial distributor requires sharp inside sales rep with customer service and computer experience. Great entry level position for ambitious self starter. Fax resume to: Sales Manager
(810) 478-9330

INSIDE SALES
The City Directory division of R.L. Polk & Co. seeks a self starter with business association is seeking a goal oriented individual to contact our Southeast Customers by telephone to set up cross-functional sales calls. Full time employment hourly pay plus sales bonus & a full range of benefits including medical, dental, tuition reimbursement. Requirements: high school diploma, sales experience or drive to be successful in sales as well as, well developed telephone skills. Work site currently near Eastern Market in downtown Detroit moving soon to Livonia. Apply by calling 8am-4pm (313) 393-4662
EOE. M/F/H/D

512 Help Wanted-Sales

IT'S TIME FOR YOU
to evaluate and decide your future direction. Consider a career in Real Estate. Call Don or Jack for a confidential interview
Century 21
CASTELLI & LUCAS
313 525 7900 or 313 453-4300

LEGAL SALES STAFF
Fast paced Legal Services Inc. is expanding in your area. Sales person's dream. National company offering new service everyone needs and can afford. Advanced commissions paid. Training provided. Call for interview details at
Special Group (313) 535-6629

LIFE AGENTS
Leads plus daytime selling = unlimited earning potential. Sound interesting? If you have some sales experience, you will work full time immediately. Interviews to be held Mon. & Tues. Call Jerry or Don for appointment (810) 948-0808 EOE

LOAN OFFICERS
Progressive Bloomfield Hills mortgage company seeks experienced persons to fill openings. Excellent compensation & benefits package. Please call 810 333 3680 or fax resume to 810-333-7635

LOCAL OFFICE of a national organization needs two full time, career minded persons willing to work hard. We offer training, earnings first year over $24,000
Call Judy at (810) 268-1000

MARKETING REPRESENTATIVE
John Hancock Financial Services is seeking motivated individuals to market life DEMAND products. No experience necessary. Excellent Training Program, financial package & competitive benefits. Call Bonny Dykema
(810) 553-0600 Ext. 234
Fax 810 553-0339

MODELING SCHOOL
Exciting work environment, flexible sales $30,000 + earning potential, commission + bonus. Sales experience necessary (313) 455-0700

MORTGAGE
WHOLESALE ACCOUNT REP
Mortgage Corporation of America seeks an account executive. Minimum of 2 years experience in Non-Conforming wholesale. Must have a working knowledge of B/C products, and professional attitude. Qualified candidates will receive our products and services, develop and maintain contact with your broker/dealers. Base plus incentive, excellent benefits. If you meet these requirements, send or fax resume to
Mortgage Corporation of America
23225 Rochester/Hwy
Southfield, MI 48075
FAX (810) 358-3311
Attn B/C Wholesale

MOTORCYCLE SALES
$50,000+ Possible
Will Train Motivated
Call (313) 48-SPORT
Ask for Charlie or Gregg

M. P. I.
has full time summer jobs in telemarketing. Great pay & no weekends. Call our Farmington Hills office at:
(810) 380-1700

This Classification Continued on Page H2.

Chamberlain
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• World Wide Web Access
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ROYAL OAK (810) 547-2000
TROY (810) 641-1680
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AUTOMOBILE SALES

Varsity Ford Michigan's original used car superstore is looking for one excellent experienced retail salesperson in our used car department. The person we hire will have prior auto or retail experience with a proven track record of success. Our huge selection, strong traffic, finance capability and aggressive management make this the right job for the person who wants to excel. Please call for an interview appointment.

VARSITY Ford
(313) 996-2300
Blaine Marston Ext. 258 or Brian House Ext. 261
All replies strictly confidential

CAREER SALES OPPORTUNITY

For over 45 years a tradition of quality Real Estate Brokerage has been our Hallmark at:

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Work with some of Michigan's highest earning Real Estate Sales Associates. A limited number of sales positions are currently available.

• OFFICES IN ROCHESTER, BIRMINGHAM, PLYMOUTH AND WEST BLOOMFIELD.
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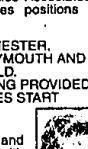
For more information and confidential interview with Phyllis Goodrich, Director of Career Development call 851-5500.



WEIR, MANUEL, SNYDER & RANKE, INC.
REALTORS

Sales

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OUTSIDE SALES REPS

If you are looking for a sales position with potential limited only by your ability, look no further. Find out about our newest team, Ameritech New Media, as we redefine the way we live, learn and interact through interactive products and services. It's your chance to advance your career as we advance the industry.

We are currently looking for achievement oriented individuals to present and sell our cable television product to customers via door-to-door customer contact in the Detroit area. Prior sales experience would be great but more importantly you should be a self-motivated individual who enjoys customer contact. We offer:

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• The freedom of outside sales
• Unlimited growth opportunities
• Company paid medical, dental and vision
• Prescription drug program
• Tuition reimbursement
• 401(k) savings plan

Ameritech NEW MEDIA

These opportunities are a perfect entry into sales for the entry-level candidate or a breath of fresh air for the experienced sales person hindered by mediocre incentive packages. To apply, call 708/629-5610 or fax your resume to 708/629-8556. Equal Opportunity Employer.