## 508 Food/Beverage Restaurant

**COOKS**
Excellent opportunity to work at newly remodeled country club in Bloomfield Hills with certified master chef. Must have experience & have graduated from accredited culinary school. Contact Michael Russell, executive chef, Wabeek Country Club.
(810) 855-0700

COOKS (LINE) KITCHEN STAFF/DELI
Apply within. Albano
180 N. Woodward, Birmingham.

**COOKS**
The Original Pancake House is now hiring full/part time for line & prep cooks. Competitive wages, excellent benefits. Apply at: 1360 S. Woodward, Birmingham.

**COOKS & WAITSTAFF**
Experienced. Call after 10am. Dishwashers, no experience. Interviews in Wixom. Call from corner of Plymouth & Telegraph.

**COOKS**
WANTED for high volume exciting establishment in downtown Royal Oak. Excellent staff & atmosphere with competitive wages. Good opportunity & reality for those who are able to perform. Please call Tom
(810) 543-4300

**DAGWOOD DELI**
We're looking for a great sandwich expert. Available into the fall. Please contact Patti or Jerry:
Dagwood Deli
33179 Grand River, Farmington.
(810) 474-3600

**Day Host/Hostess & Salad Prep**
Part-time, Mon-Fri. Flexible hours. Competitive wages. Great atmosphere. Summers & holidays off & weekends! No experience necessary, will train.
Call or stop in at:
**The Family Buggy Restaurant**
29335 Orchard Lake Rd.
Farmington Hills
(810) 553-0060

WAIT Staff & Bus Staff, Part-Time. Apply anytime at: Heathewood Alzheimer's Community, 6700 Civic Center Dr., Southfield. (810) 350-1228

EVENING DINING ROOM MANAGER
Full time, excellent benefits. Apply at Botsford Inn, 28000 Grand River, Farmington Hills.

DISHWASHER
Full-time. Evenings.
Apply within
8700 Rochester Rd., Troy.

Dishwashers. Full-time. Excellent Pay and Benefits. Apply within.
Jonathan B Pub, Westland Mall

**DRIVERS & PIZZA MAKERS**
Day & Night Shifts
Apply within:
Pizza Romana
29209 Plymouth Rd., Livonia
OR call (313) 522-7174

**EARN $350+ Weekly**
As a Server at Bo's Brewery & Steak. Also hiring Bartenders, Hostess, Bus person and experienced Line Cooks. Apply in person at 51 N. Saginaw in Pontiac between 8am-4pm, Mon-Sat.
810-338-8200

**EXCELLENT PAY/FLEXIBLE HOURS**
NOW HIRING
DAY & NIGHT SHIFT FOR:
- Wait Staff
- Prep Cooks
- Host/Hostess
- Bus Help

Apply at Cook's Garden Cafe, 225 E. Maple, Birmingham, MI
810-645-9585

EXPERIENCED COOKS wanted for growing business. Full/part time. Free golf membership, meal allowance, in person Pebble Creek Golf Course, 7400 Chase Rd., South Lyon, MI 48178 (Corner 10 Mile & Currie)

**FRANKIES NOW HIRING**
Bar Tenders & Wait Staff
Apply in person. Call Mon-Thru Fri., after 4pm. 313-421-3424

Gourmet Food - Retail
5 Day Week - Daytime Hours!
Unique opportunity for Assistant Manager. $19.5-621K, great benefits! Call Cindy Kraiman, (313) 591-1170 Happy Appetite, 29870 Middlebelt Farmington Hills, MI 48334

**HEAD BARTENDER WANTED**
For great, NEW downtown restaurant. Must be self motivated professional capable of managing day-to-day operations of busy bar. Full time position. Call between 2-4pm, Mon-Fri only. Ask for Melissa.
(313) 961-0707

**HOST/HOSTESS**
The Original Pancake House is now hiring full/part time. Excellent pay & working conditions. Apply at: 1360 S. Woodward, Birmingham

JONATHON B. PUB
At Twelve Oaks Mall is interviewing for experienced, full and part time bartenders. We are also available only meals, Blue Cross/Blue Shield, dental insurance, and 401(k) plan. Apply within.

GOOD Food Company needs help in Deli, Counter, and Kitchen Prep. Competitive wages, full benefits, paid vacations & holidays.
Troy (810) 362-0886
Canton (313) 981-8100

**LINE COOK & PANTRY PERSON**
Must have experience in fine dining. Good benefits. Apply at Botsford Inn, 28000 Grand River, Farmington Hills.

LINE COOKS, AM PANTRY, DISHWASHERS, HUB & WAITSTAFF. Apply at: Water Club Grill, 39500 Ann Arbor Rd., Plymouth. 313-454-0885

**LINE & PIZZA COOKS**
Experienced. Full-time. Evenings. Good pay. Apply Restaurant, 6700 Rochester Rd., Troy.

**MAX & ERMA'S of Birmingham**
IS CURRENTLY HIRING
AM and PM full & part time people for line positions:
Kitchen positions:
PREP, PANTRY, LINE & DISH
Fun & friendly environment. Insurance benefits, 401K and paid vacations available for full time staff. Apply in person, Mon.-Fri. between 2-4pm: 250 Merrill St.

MCMAHON'S SIDESTREET PUB
Now hiring: Cooks (full & part time). Please call John between 9 & 5.
(313) 453-4440

**MICHIGAN STAR CLIPPER**
DINNER TRAIN
- Chef • Sous Chef Cooks • Dishwashers • Wait Staff • Bartender • Hostess/Host • Clerical Help •
810-690-8503 •

MP, PITA has openings for sandwich preparation person. Great pay. Flexible hours. Please call Laura 810-851-7500 or Jillian 810-851-7510.

**OLD WOODWARD GRILL**
Birmingham's smoke free restaurant is now hiring full/part time. Excellent pay, working conditions, benefits. Apply in person at: 555 E. Woodward, Downtown Birmingham.

## 508 Food/Beverage Restaurant

**QUALITY PAY FOR QUALITY PEOPLE**
Now Hiring For All Positions
- Wait Staff
- Drivers (earn $8-$8 per hour) week
- Cooks
- Management Team

Apply at:
**Pizza Hut**
50851 Van Dyke
Utica, MI, 48317
810-731-0201

RESTAURANT MANAGER
To $36K. Salary, bonus, benefits. Dave, Oz Corp. 810-623-1500 Fax: 810-624-2481

**SBARRO ITALIAN EATERY**
Now Hiring for the new store opening at the Somerset Mall:
- CASHIERS
- PIZZA MAKERS
- PREP COOKS
- CREW CHIEFS

For an interview apply in person at Sbarro in the Oakland Mall, W. 14 Mile Rd., Troy, Mich.

SERVERS/COOKS/CASHIERS
All shifts, 50+ off food, 20% off gifts and groceries. Benefits plus! Apply in person: Zip-In-Mart, Corporate Office, Dairy & Restaurant, 21300 Nov. Rd. Northville.

**SERVERS**
EXPERIENCE required. Apply in person: Paesano, Mon.-Fri., 2-4pm, 5070 Schaefer.
No phone calls please

SOUS CHEF - to $30K
Salary & benefits.
Dave, Oz Corp. 810-624-1500
Fax 810-624-2481

**Stage & Co.**
now hiring
**Wait Staff**
**Carryout Counter Staff**
No experience necessary
Apply in person:
Tues. thru Sun. 10-5pm
5873 Orchard Lake Rd.
(810) 853-8622

**STATION 885**
NOW HIRING
(isn't it about time you work in a great environment?)
- Experienced Line Cook
- Salads Cook
- Broiler Cooks

Positions are currently available. Day or night shifts. Full or part-time. Top wages. Great benefits.
Upscale cuisine & benefits available. Apply within. 7 days/week, 2-5pm
885 Starkweather, Plymouth. MI
(313) 459-0885

TANGLEWOOD GOLF Course Restaurant, open year round, seeking experienced waitstaff, bartenders, & banquet staff. Apply in person: 53503 W. 10 Mile, South Lyon

THE LEGACY DINNER CLUB, a fine dining restaurant, is now accepting applications and resumes for all shifts in the following positions:
- Kitchen Staff
- Line Cooks, 2 years minimum experience in fine dining
- Broiler Cooks, butcher knowledge a must, 2 years minimum experience
- Pastry Cooks, 3 years minimum experience

We seek a professional wait staff and bar staff with at least 2 years experience. Must have references.
We are also seeking Hostesses, Servers, Dishwashers and Cashiers. Staff We here at The Legacy Dinner Club are a serious and dynamic management team looking for self motivated employees that take pride in their work.
Inquires send resumes to:
The Legacy Dinner Club, Inc.
36800 Grand River
Farmington Hills, MI 48335
or call 810-474-8410
Angela Frederick or David Bertange

**THE OLIVE GARDEN**
Now hiring for all positions. Flexible hours with competitive pay. Please apply in person Mon.-Fri. between 2-4pm.
43300 Crescent Blvd., Novi
(In Novi Town Center)
An Equal Opportunity Employer

THE RAVEN
Energetic restaurant seeking enthusiastic professional host, bus, wait staff. Serious experienced inquiries only.
(810) 349-1979

WAIT & BUS PERSONS
BANQUETS & A' LA CARTE
Great hours for mature persons & students. Private club in W. Bloomfield. Dolores. 810-360-0600

WAIT & HOST STAFF
Full & part time. Eves. Apply in person: Leather Bottle, 20300 Farmington Rd., Livonia

WAITSTAFF
Apply within: Genghis Khan Mongolian Restaurant, 37546 6 Mile Rd., Laurel Park Place Mall

WAIT STAFF
Are you looking for a friendly environment? Are you a team player? Then come & join our winning team. Now accepting applications for full & part time. Average $10 per hour + full benefits. Previous experience preferred. Apply in person: Lee-Sun, Orchard Lake County Club, 5000 W. Shore Dr., N of Orchard Lake Rd., S of Commerce

WAIT STAFF, BAR STAFF & COOK
Apply in person at.
CHATTERS LOUNGE
7540 N. Wayne Rd., Westland

WAITSTAFF, BARTENDER, BROILER COOK, DISHWASHER & BUS PERSON
All Shifts. Fine dining experience. Apply in person: Lafmy's, 24201 W. 7 Mile, at Telegraph.

WAIT STAFF/ BUS STAFF/ BAR STAFF
Apply within. Albano
180 N. Hunter, Birmingham.

WAITSTAFF & COOK ASSISTANTS
Apply within: Olympia Coney & Grill, 8374 Richardson Rd., Commerce Twp. or call: (810) 360-8800

WAITSTAFF
Days & nights.
Don Pablo's Restaurant.
Call Jeri: 313-537-1450

**WAIT STAFF**
Flexible hours. Part-time. Family owned.
Pleasant working conditions.
ON THE TEE RESTAURANT
SAN MARINO GOLF COURSE
810-476-5193

WAITSTAFF
FOR luxury senior apartment community. Full/part time positions $5.50/hr. to start. Apply in person, Hidden Pond Manor, 3470 Carpenter Road, Ypsilanti or call 313-677-0071

**WAIT STAFF**
Full & part-time. Experience preferred. Apply in person at: D. Dentino's, Livonia, 37716 Six Mile Rd., Laurel Park Place

WAIT STAFF - Immediate openings, all shifts. Apply within 465 Inkster Rd., Garden City. Dr. of Lunch

WAITSTAFF
needed for the Franklin Racquet Club in Southfield. Excellent work environment. Days/evenings. Flexible schedules. Full plus benefits package included. Call Bill or Wendy at:
(810) 352-8000 ext. 34

WAIT STAFF position available at senior community in Westland. Part time. Contact (313) 729-9670
An Equal Opportunity Employer

WAITSTAFF-Primarily evening shifts. Weekends a must, experience preferred. Fine dining in a casual atmosphere. Great future for career minded individuals. Opportunity for professionals. Apply Diamond Jim Brady's Bistro, Penn Town Center, Dr., call Gary or Christie at 810-380-8480 for an interview appointment.

**WAIT STAFF**
The Original Pancake House is now hiring full/part time. Excellent pay, working conditions, benefits. Apply at: 1360 S. Woodward, Birmingham

## 508 Food/Beverage Restaurant

WOODY BULLY'S is now hiring Dining Room Managers
Min 2 years minimum experience in fast food. We offer a competitive salary, paid vacation, medical & dental insurance with a 5 day work week. Send resume to:
Woody Bully's, 20415 Lide Lane, Clinton Twp., MI 48036

## 512 Help Wanted-Sales

**Account Executive Telecommunication Sales**
Start a long term career with S.E. Michigan's largest independent AT&T, Toshiba, and Northern Telecom supplier of highech telecommunication equipment, networks, and software. Salary plus commissions and bonuses, profit sharing, 401K plan, medical/dental/life insurance, car allowance, and expense reimbursement. Please call Dave Fisher at 810-490-0148, ext 202 to arrange an appointment.

**ACCOUNT EXECUTIVE**
$35,000 to $50,000
Wireless solution provider looking for experienced reps to sell revolutionary technologies. Must be out going/ self motivated. Cellular experience helpful. Salary + commission. Fax resume to: (810) 546-9332

**ACCOUNT EXECUTIVE**
Metro Detroit company seeks professional to sell information management services. Good income potential on salary plus commission. 2 years successful sales experience required, preferably selling to hospitals and the medical field. Mail resume to:
Charles F. Herbert
23250 Commerce Dr.
Farmington Hills, MI 48335

**ACCOUNT EXECUTIVE**
New Horizons
Computer Learning Centers, Inc.
$100K Income Potential
$4 Billion Growth Industry
Two Week Training Program
Base Plus Commission
New Horizons Computer Learning Center, the fastest growth computer software and network training center in the world, is looking for additional inside sales people. If you are a hard charging, highly motivated individual with a proven track record in sales and would like the opportunity to make money in the computer industry, then you have come and see what our sales position offers. Computer experience is not necessary; we will train you. Please call, fax or mail your resume to:
Pam Freemen
New Horizons Computer Learning Center
14115 Farmington Rd.
Livonia, MI 48154
Fax (313) 525-1401

**ACCOUNT REP**
Our firm established 1976 seeks persons with agency or sales experience to work with current and prospective clients.
Technical Sales
(computer, engineering)
Dental Sales
Base salary plus commission and benefits
ARBOR TEMPS 458-1166

ADVERTISING PRINT SALES
Training provided. Excellent benefits. 401K/Profit Sharing. Blue Cross/Blue Shield. Medical / Life Car & phone allowance. Established account list. Draw against commission. Send resume to: Dept. 10, P. O. Box 679, Traverse City, MI 49685 or Fax to: Dept 10 @ 616-946-7809

**ADVERTISING SALES**
$25,000-$10,000 GUARANTEED
- Strong phone skills required.

•Unlimited commission
•Bonus Incentives
•Health Insurance
•401K
•Paid Vacations
•Training

Call Mark
313-454-0440

**BEAUTY ADVISOR CROWLEY'S**
ELIZABETH ARDEN • ULTIMA II • FRANCES DENNY • FASHION FAIR.
If you are a professional cosmetics salesperson there! (times should be flexible to you) If not, are you interested in a career in cosmetic sales? Are you a person who truly is working on salary plus commission? We currently have positions available at our LIVONIA & FARMINGTON LOCATIONS. We offer competitive benefits. Stop in today and fill out an application.

## 512 Help Wanted-Sales

**WE ARE EXPANDING**
WE RECENTLY PURCHASED THE PRINTING BUSINESS NEXT TO OUR MAIN SHOWROOM AND ARE ADDING A CLEARANCE CENTER TO OUR STORE IN NOVI
We are in need of:
- HOUSEKEEPING PERSONNEL
- WAREHOUSE PERSONNEL
- CLERICAL PERSONNEL

Benefits are available.
Apply in person at
Art Van Furniture
27775 Novi Rd.,
Novi
Full & Part Time Positions Available

**ASSISTANT MANAGER OEM Sales**
To oversee sales engineering department of international tier 1 automotive parts supplier. Customer contact relationship 3 and international. EE or ME Degree required. 1-3 years management experience preferred. Please send resume & salary history to:
Observer & Eccentric Newspapers
36251 Schoolcraft Rd.
Livonia, MI 48150

**ATHENS / GREECE**
Booming $6 Billion Global American Corporation successfully opened in March. Lucrative opportunity for self-starter people who are interested in the U.S. and visit Greece often or have extended stays. Greek speaking people who live in Greece who want to become wealthy should be proven global business system. (313) 458-7747

**Real Estate One**
PLYMOUTH OFFICE
Seeking ambitious, career-minded individuals. Maximize your earnings potential with our industry leader. We offer on-the-job training, flexible hours, and $30,000 first year income potential. For more information call:
**Shirley or Ed Ford**
**(313) 455-7000**

**AUTO SALES**
**ACURA OF TROY**
We offer: Excellent earning opportunity, blue cross/blue shield, life insurance program, year-end bonus program, first-class work environment, career advancement opportunity. Apply for sales Manager (810) 643-0600

**AUTO SALES**
**BUICK**
Large Volume Buick Store
Salary to start
Great Pay Plan
Benefits / Company Car
**BILL COOK BUICK**
37911 Grand River Ave.
Farmington Hills
Apply in person - Ask for:
Rory Williams
810-471-0800

**AUTO SALES**
Experienced/Inexperienced
Salaries & Benefits!
Our great product lineup has created opportunities for men & women with the desire to earn top wages. Great pay plan, guaranteed earnings, demo plan, retirement & health plans. Call Monday or Tuesday 7:30 - 5:30 to set an interview appointment.
LESTER BUICK DODGE
Garden City, 421-6700

**AUTO SALES/LEASING NO EXPERIENCE FEMALE/MALE**
Become A Professional
Sales/Leasing Consultant
We are looking for a FEW individuals who have what it takes to succeed in this business. We offer the QUALITY way! IF you have ever wanted a career in sales but were turned down?
NOW IS YOUR CHANCE
WE OFFER
Huge Inventory
Excellent Pay Plan
Benefit Plan
Interviews will be held Mon - Wed
July 15th, 16th & 17th
9 AM - 6 PM
HOLIDAY CHEVROLET/GEO
30250 Grand River
Farmington Hills
NO PHONE CALLS PLEASE

**AUTO SALES/LEASING NO EXPERIENCE FEMALE/MALE**
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July 15th, 16th & 17th
9 AM - 6 PM
HOLIDAY CHEVROLET/GEO
30250 Grand River
Farmington Hills
NO PHONE CALLS PLEASE

**AUTO SALES**
**MAZDA**
Apply in person
Large Volume Mazda Store
Salary to start
Great Pay Plan
Benefits / Company Car
**BILL COOK MAZDA**
37911 Grand River Ave.
Farmington Hills
Apply in person - Ask for:
Kurt Hagenen
810-471-0800

**AUTO SALES**
**NISSAN**
**VOLKSWAGEN**
**PORSCHE & AUDI**
Large Volume Import Store
Salary to start
Great Pay Plan
Benefits / Company Car
**BILL COOK IMPORTS**
Farmington Hills
LEON STRAUSS
JILL BERNARDI
810-471-0044

AUTO SALES PERSON
needed. Only if you want to make $50,000 or more. That is the average now! We want someone who is ready, ready to be trained & willing to learn. No travel, good pay. Call Ray:
810-644-2044

**AUTO SERVICE & TIRE SALES**
CANTON GOODYEAR STORE
$30,000 YEAR
HOURLY + COMMISSION
40-45 HRS/WEEKLY
- PAID VACATIONS
- UNIFORMS
- BENEFITS

Call Mark
313-454-0440

**BEAUTY ADVISOR CROWLEY'S**
ELIZABETH ARDEN • ULTIMA II • FRANCES DENNY • FASHION FAIR.
If you are a professional cosmetics salesperson there! (times should be flexible to you) If not, are you interested in a career in cosmetic sales? Are you a person who truly is working on salary plus commission? We currently have positions available at our LIVONIA & FARMINGTON LOCATIONS. We offer competitive benefits. Stop in today and fill out an application.

## 512 Help Wanted-Sales

**A 4 DAY WORK WEEK WITH FULL TIME PAY!**
Everyone talks about it, we've made it happen! Mediterranean Cruises is a leading direct sales and marketing firm looking for TRIPLE sales professionals in the Brighton area.
Does your company support you like we do?
- Do you get paid training - Salary & Commission?
- Do you Project Confirmed appointments?
- Do you get an auto allowance?
- Do you get 3 weeks paid vacation?
- Do you get monthly & year end bonus?
- Do you have the top 1% of your sales force qualified for a year end Caribbean trip?
- Do you EARN $35,000 TO $80,000 PER YEAR?

If you are looking for a company that cares about you, is 100% then call Bev at:
**1-800-968-6664**

CAREER OPPORTUNITY
Advertising sales. Earn first year is realistic, $50K+earnings guaranteed to hard working, self-motivated, high bonuses. Seven year old publishing company needs 2 reps.
313-425-9933

CHANGE YOUR LIFE
Start a new career in real estate.
CALL TODAY
313-326-2000

CHILDREN'S SHOE STORE
40 hours per week. Competitive wages. No evenings or Sundays. Apply at: 33428 W. Five Mile, Livonia.

**Colorado Pen Company**
**12 OAKS MALL**
We are currently taking applications for full/part-time positions for a mature individual who enjoys working with people. Good weekends, selling high quality writing instruments and leather goods. Great working environment. Call or interview call Gina: (810) 380-9242

COSMETICS REPRESENTATIVE
Earn $30-$50 per hour. Cover your bills, start days & evenings. Paid Training. Call: 313-844-2359

COUNTER PERSON/SALES
Part time. Flexible hours. Fly fishing, Gustafson's Outdoors, Northville
(810) 349-0877

**CRAZY**
Enough to be fun and worth more than you're making? Prove it.
Call (810) 968-7300

**CUSTOMER SERVICE REPRESENTATIVE**
Rapidly growing Michigan auto insurer has full-time Insurance/Customer Service Rep position available. We are looking for individuals dedicated to working in a team environment with excellent communication skills who can provide superior service to our insured. Organization and patience required. Insurance knowledge helpful. Competitive compensation with skills. Send resume to:
PO Box 3090
Southfield, MI 48086
Or Fax to: 810 358-2276

DAVID WACHLER & Bone Jewelers in Birmingham is looking for full & part time sales help. Retail experience required. Paid vacation, benefits. Call
(810) 540-4622

EARN UP TO $80,000 OR MORE selling used auto's. We will train the right people, with a guaranteed salary guarantee. Volume bonuses also available. Blue Cross/Blue Shield. Call Tony or Charlie today! Garden City Auto Mart: (313) 425-5210

ENTRY LEVEL sales opportunity. Above average earning potential in the printing industry for the right person. Send resume to: Quality Business Systems, 29800 Greenfield Rd. Suite 323, Call Ted (810) 557-8020 or FAX resume to 810-967-2446

**ENTRY LEVEL SALES REPS**
Earn to $35,000 first year. National company, local territory. Degree required. Benefits & excellent training & advancement. Phone ..... (810)473-7210
Fax Resume ..... (810)473-4548
Sperry J. Greene Personnel

EXPANDING!
Fast-growing home furnishing chain seeks Sales Managers for all locations. $600/week. Contact Bob:
(810) 549-4263

**FINE JEWELRY SALES**
*Tappers*
Fine Jewelry
and Fine Jewelry
Oak and County's leading jewelry retailer, is seeking full and part-time, experienced sales help for our growing needs. If you are a self-motivated individual with an eye on the future, this is your opportunity to work at the top of your field. Competitive salary, bonus package, benefits, specialty Diamond. Call Mr. Stone at:
(810) 932-7700
or fax resume to:
(810) 932-7717

FREE PRE-LICENSED CLASS
Looking for 3 energetic people to sell real estate with Jerry Smith & S. Oakland County area. Please call Barbara Wallacker (810)474-3303, or Lakes area, Dave Caputo (810)360-0400. Serious inquiries only. ERA Country Ridge Realty

**FRONT DESK**
Roz & Sherm needs a very special part-time front desk person. The right applicant will have a positive, outgoing personality, good communication skills & multi-tasking capabilities. We offer competitive & definite plus. Flexibility in hours & definite must. Evening is a. No Sundays. Call Sherm/Heather.
(810) 855-8855
Maple/Telegraph

FULL TIME (SUMMER HELP)
40 hours plus, no nights, no weekends. Must be 18 yrs. or older. Rochester Hills Sporting Goods. Call Ben:
810-852-0400
Huntington Ford Rochester
(810) 852-0400

**FURNITURE SALES**
Due to major expansion & increased sales, Furniture Mart, Inc. Southfield location is looking for career minded individuals with a drive to succeed. Full time positions available with an unlimited earning potential, paid company training, comprehensive benefits package and company funded retirement plan. Individuals interested in growing with us call Mr. Phillips to schedule a interview at:
810-569-3770

**FURNITURE SALES**
Newton Furniture, always growing, is looking for a Sales Associate. Ideal person would be quick learning with a flair for color coordination or interior design. Positions available at New, Livonia & Dearborn Right. Call: 313-629-4663

HOME IMPROVEMENT SALES
Excelsior opportunity with fast growing company. Unlimited earnings potential & benefits.
For personal interview call
(810) 348-7520

IMMEDIATE OPENINGS for three serious, career minded individuals capable of participating on a dynamic team. Provide-oriented organization offers on-the-job training, above average earnings, and a prime location. Call Sharon at (313) 453-8800 (All inquiries held in confidence)

## 512 Help Wanted-Sales

**INDUSTRIAL SALES REPRESENTATIVES**
(Positions Available)
Blue Cross/Blue Shield, auto/car medical dental, optical, pension plans, life insurance, company profit sharing, flexible compensation package. Those are just some of the benefits you will enjoy as a Sales Representative at International Metallized Inc. We is a growth oriented Metro Detroit metal treatment and coating company, a commitment to excellence, and approfile goals for the future. Have you been successful servicing OEM, Tier, and Industrial companies? Are you self motivated, dedicated, and have a strong desire to succeed? Then take the next step and talk to us about your future. Send your resume to:
International Hardcoat Inc.
14300 Mumford Rd.
Detroit, MI 48227
Attn: Sales Director

INDUSTRIAL SUPPLIES SALES
Growing company seeks a knowledgeable, self-motivated person. Experience in abrasives or cutting tools is a plus. Salary + commission. Send resume with salary requirements to:
P.O. Box 020, Troy, MI 48099

INSIDE SALES - Career Opportunity in specialty building products. No cold calling. We have repeat weekly business. Training provided for the person who can provide excellent customer service to meet or exceed customer's expectation. We offer competitive salary, bonus, benefits, opportunity. Send resume or apply in person: Williams Parker Brick, 27301 W. 8 Mile, Redford, MI 48240. Fax: (313) 538-5323

INSIDE SALES
CUSTOMER SERVICE
For Industrial distributor. Full time. Benefits. Salary negotiable.
P.O. Box 305, Clawson, MI 48017

INSIDE SALES
Progressive company seeking an aggressive individual for this key sales position. Previous selling experience & knowledge of hardware is plus. Good benefits. Send full or part time resume with salary history to:
Joe Gaston
641 N. Rochester Rd.
Clawson, MI 48017
FAX: 810 588-1895

**INTERNET SALES**
Experienced professional needed to assist in fast paced office. Must have $40K first year.
Fax resume: (810-633-0600

JOIN A WINNING TEAM
Retail Jewelry Store seeking some musical background helpful. Become a specialist in consumer service. Call Kathy for further information.
810-443-9582

**MANAGER**
GROWING service organization seeks goal oriented person to develop and manage a team. You will be responsible for increasing business, developing new accounts, executing marketing plans, monitoring daily operations and supervising staff. The ideal candidate will have direct sales experience, good retail sales experience, and supervisory skills. Effective communications and interpersonal skills are important. Compensation included base salary, benefits package and a bonus program allowing you to increase your earnings through profit growth. Opportunity for professional growth & advancement. Fax your resume to Mr. Jeffrey Torry at (810) 540-3379 or mail replies to Box #2861
Observer & Eccentric Newspapers
36251 Schoolcraft Rd.
Livonia, MI 48150

MARKETING REP TRAINEE
To $40K. Salary, bonus, benefits. Pleasant Work Environment.
810-524-1500. fax 810-524-2481

**MARKETING VP**
The world's leading Outplacement Consulting Firm is currently seeking a marketing professional to assist in developing new business and retaining existing ones. Position will also be responsible to develop and implement marketing plan for key accounts.
10 years or more of work experience required with sales and/or marketing experience highly desired. Undergraduate degree required. Excellent communication skills with experience.
A cover letter explaining why this opportunity is beneficial for both of us is critical for consideration. Please FAX cover letter, and resume and salary expectations to:
with Managing Director
Drake Beam Morin, Inc.
(810) 524-0218

**Membership Director**
needed for prestigious private club located at Sugar Loaf Resorts near Traverse City, MI. Must have a minimum of 5 years experience in Sales. Prefer Real Estate, Hotel, or advertising sales experience. Must possess computer skills with proficiency in W.P. and Lotus. Possess required flexible hours. Do not apply, if you think the position is the dream job for a serious golfer. Fax resume to:
Club Marketing Inc. 616-532-3808

MEMBERSHIP SALES DIRECTORS
$7,50/hour to start, $10/hour + bonuses after training. Call John Burnett:
(810) 479-2981

## 512 Help Wanted-Sales

**NESTLE FOOD CO.**
We are seeking two full time sales positions for the Southfield & Novi areas. Applicants should be self-motivated and enthusiastic. We offer PM's vacation and basic benefits. Please send resume to:
Box #2855
Observer & Eccentric Newspapers
36251 Schoolcraft Rd.
Livonia, MI 48150
An Equal Opportunity Employer

NEW CONSTRUCTION SALES
New home subdivision. Work in new model in Independence Twp. or Commerce Twp. 50 hours/week. Friday thru Tuesday. Earn unlimited income. (810) 621-7460 E Mail: JACHOES AOL

NEW CONSTRUCTION SALES
Full time licensed sales agents needed for new single family sub division Westland, Troy, areas. Must be highly motivated and experienced in selling new homes. Great income potential. For an interview call Mark:
(810) 362-3030

**PAY FOR PERFORMANCE**
Tired of not being paid what you're worth? Then consider this! One of the leading sales organizations of FORTUNE 500 Companies is NOW HIRING. We are looking for SPORTS MINDED, self-starter individuals in Wayne & Oakland Counties. If you've got the ambition and drive to succeed, then take the time to solve this opportunity....Call now for a confidential interview at:
MR. SCHUSAN
(800) 238-0996

**AIRLINE ACES!**
International company seeks 5 motivated success minded individuals to fill open area. Good driving record a plus. Training provided. Call Sharon: Call 313 397-2120 ask for Jim Hewitt.

PIERCING PAGODA
The nations largest jewelry kiosk company is expanding again in metro Detroit. Part time thru management wanted for Eastland, Southland & Wonderland Malls as well as new locations to be announced. Excellent benefits, bonus, commission incentives as well as competitive wages. Apply at any location or call Mrs. Miller at 313-613-2276 to join the fastest growing jewelry kiosk company in the nation.

PROFESSIONAL SALES CAREER
Entry level position available at PEAK ESTATE ONE, Michigan's largest real estate company. First year income $50,000 plus. Call
Barry Eisenburg at 810-477-1111

PROFESSION SALES person to lead marketing division of tea for service dental program. Experience necessary. Generous salary/bonus/commission driven person desired. Send resume to:
1610 B. Woodward Ave., Suite 100
Birmingham, MI 48009

**RAPIDLY EXPANDING**
Aggressive home furnishings specialists with 2 new locations looking for friendly & aggressive sales associates. Sales experience preferred but not required. Flexible full or part time schedules. $8.50/hour or commission.
Call Maria: 810-549-4263

**REAL ESTATE CAREER**
**"Free Training"**
Call Today. . .
Century 21 MJL
Corporate Transferee Service
(810) 851-8700

**REAL ESTATE CAREER**
Ambitious! Conscientious!
WE WANT YOU!
We will train you and keep you on a long term high income career. First year income potential in excess of $50,000.
**CALL ERIC RADER**
**REAL ESTATE ONE**
313-261-0700

REAL ESTATE: Will looking for someone who has experience in real estate and would like to receive a salary plus 75% commission arrangement? Then please call Barbara Wallacker for a confidential interview.
810-474-3303

**$$$**
Real Estate Openings
- Free Training
- Computer M.L.S.
- Private Offices
- Full or Part-Time
- Much, Much More

For confidential interview call:
Century 21
Harford North (313) 525-9600

REAL ESTATE SALES
Free training from the #1 real estate company in the world.
Call Larry Frey
(313) 464-6400
Century 21 Harford South
34567 W. 6 Mile
Livonia, MI

## 512 Help Wanted-Sales

RETAIL SALES
Busy boutique in downtown Birmingham needs full time sales person. Must be confident, pleasant & and experienced. No nights or Sundays. Company paid Blue Cross/Blue Shield. Tender:
(810) 258-0211

**RETAIL SALES**
Experience preferred.
Apply within
**DON MASSEY**
**Cadillac-ProShop**
Ask for John White
40475 Grand River
at I-275, Plymouth
(313)453-7500

**RETAIL SALES**
Oscar & Grits Drowning behind cash gift charm seeks experienced persons to fill retail sales associate positions. Great income potential. Call:
(810) 299-5444

**SALES ASSOCIATE**
Full-time for womens fashion boutique. Salary/liberal commission. Benefits. Possible one evening. no Sundays.
Bloomfield Area
Call Heather: 810-855-5855

SALES-AUTOMATION
Manufacturer of combination & tool systems requires experienced sales person. Competitive wage & benefits. Apply or send resume to: Acco-Matic Systems Inc., 31973 Industrial, Livonia, MI 48150. (313) 261-0060
An Equal Opportunity Employer

SALES/DELIVERY
Person needed to sell & deliver light construction equipment & supplies in mobile display. Minimum 2 years sales experience. Good driving record a must. Salary & commission. Call 313 397-2120 ask for Jim Hewitt.

**SALES**
Experienced sales person need to sell sound, communication and music systems in downtown Birmingham. Must possess a commitment to provide excellent customer service! No prior knowledge of linens required. Must be willing to learn. No evenings hours. Saturdays required from 10am-6pm (No Saturdays during the months of July & August).
Call Lauren or Linda:
(810) 647-4.
Or Send resume to:
A TOUCH OF LACE
2141 Cole
Birmingham, MI 48009

Sales
**FIELD MARKETING REPS**
Part-Time
See our ad in the General Help Wanted Section keyed Marketing

SALES MANAGEMENT POSITION
Livonia based car rental company seeks individuals for management trainee position. If you have management or sales experience and/or a degree in marketing/management then contact Denise at Today Temporary
810-350-9777
Starting salary low to mid $20's.

SALES/MANAGER REQUIRED
For Floorcovering Store. Salary and commission. Experience & references required. (810) 932-3131

SALES MARKETING positions, both inside & outside for personal term in Permanent Placement & Temporary Help. 2 years sales or a growth industry.
810-737-5860

SALES - Michigan territory. Salary & commission. Experience with proven track record. Call Mr. Konov 800-321-9205, Ext. 8 Ext. 2

SALES PERSON for entry level outside sales position. Good future with growing company. Call Kathy.
(313) 641-3300

SALES PERSON
Full or Part Time for lighting showroom. Sales, Order Taking & pay. Must have sales experience. Apply in person at: Brose Electrical 37450 W. 7 Mile and Newburgh, Livonia

## 512 Help Wanted-Sales

SALES PERSON NEEDED
at Martin On Rubody. Full and part time positions available. Kitchen, bath & hardware sales. Call for appointment.
313-522-5633

SALES PERSON Needed
Heating & Cooling/Walls & Attic Insulation. Will train. Leads.
Call (810) 356-5820

SALES PERSONS DREAM!
Great working environment, excellent working hours. No prospecting, all of our clients come to see you in our beautiful Southfield location. Paid training & benefits. If you are a people person with a great personality & like flexible hours at work call Tues. thru Sat., 2pm-7pm.
(810) 353-6974

SALESPERSON
WITH Automotive or Mechanical background for construction industry. Traveling a required. Good driving record. Salary & commission.
Send resume to: P.O. Box 850133, Westland, MI 48185

SALES POSITION
WANT A CHANGE?
If you are currently in food service, insurance, telephone, retail or outside sales or any sales related field, we'd like to talk to you! Why, because selling cars at George Matick Chevrolet can pay very well. In fact, your income is UNLIMITED. Our salespeople enjoy good commissions, bonuses and an extensive training program. Call the Director of Sales for an interview.
GEORGE MATICK
CHEVROLET
313-531-7100

**SALES PROFESSIONAL**
Full & part-time. Dependable Sales Associates wanted for exciting environment in downtown Birmingham. Must possess a commitment to provide excellent customer service! No prior knowledge of linens required. Must be willing to learn. No evenings hours. Saturdays required from 10am-6pm (No Saturdays during the months of July & August).
Call Lauren or Linda:
(810) 647-4.
Or Send resume to:
A TOUCH OF LACE
2141 Cole
Birmingham, MI 48009

**SALES REP**
Innovative temporary service needs outside sales rep. Base plus commission, open territory. Call Sales Manager at: 810-777-5660

SALES REPRESENTATIVE
Highly respected employment company is beginning its Summer Sales Training Seminar. Sales experience a plus but we will train self-confident, highly motivated individuals. You will REALISTICALLY earn $50,000 + a yr. to start (this is not a typo). Call Employment Manager Mr. Gaines at
(810) 588-4600

SALES with 20 yr. established manufacturer in industrial. Thorough knowledge in hvac/refrigeration, home improvement/mortgage & lending. Base plus commission. Call 1-800-999-5651, Ext. 58 for info, mention this ad

**This Classification Continued on Page D2.**

SALES

**PHARMACEUTICAL REPRESENTATIVE**
**Western Suburbs and the Downriver Area**

Bristol-Myers Squibb U.S. Pharmaceutical Division has an exceptional opportunity for a Pharmaceutical Sales Representative. Applicants should have a BS Degree or equivalent and at least 2 years outside sales experience. Candidates must also have 2 years previous pharmaceutical sales experience, preferably in cardiovascular and anti-infectives.

Our compensation package includes a salary plus bonus which is among the highest in the industry, company car and comprehensive benefits package.