

NEW HOMES

AT HOME
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THURSDAY, OCTOBER 3, 1996

Troy living is the big draw at Stonecrest

People already living in Troy and familiar with the amenities of that community will be especially attracted to Stonecrest, a single-family planned subdivision, the developer/builder projects.

Fifty-four lots have been staked out by Saylor Building west off Dequindre between Long Lake and Square Lake roads.

"We built Long Lake Meadows five years ago, and we found people moved from one part of Troy to there," said Joseph M. Saylor. "We find that's happening again. People living in surrounding suburbs are ready for a change. They bring their neighbors, too."

Prices in Stonecrest range from \$216,900 for a 2,280-square-foot two-story with four bedrooms and 2-1/2 baths to \$243,990 for a two-story of 2,358 square feet with three bedrooms including a first-floor master and 2-1/2 baths.

"I really think one of the best things about the sub is there are no busy streets through here," Saylor said. "All roads are cul-de-sacs. For families, that's important. It's a nice, self-contained unit."

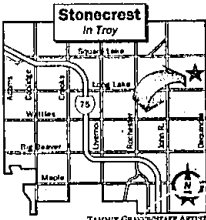
"Another big draw is Troy schools," he continued. "They're exemplary schools."

"It's close to Troy Beaumont (Hospital), close to M-59 and not far from I-75," said Claudia J. Tripp, sales director. "It's good pricing and square footage."

"Our floor plans are up to date for what people want - open foyers, walk-in closets," Saylor added.

Six floor plans are available. Standard features at base price in all plans include fireplace, first-floor laundry with tub and cabinet, dishwasher, two-car attached garage and basement.

A little bonus storage area off the garage also is included in all



plans. Popular options include an upgraded trim package with crown molding (\$3,500), air conditioning (\$2,870), whirlpool tub (\$1,975) and skylight (\$750).

The model, a 2,738-square-foot colonial, features a library, living room, dining room, kitchen/nook with island and built-in desk, and family room with cathedral ceiling.

The master suite has a separate tub and shower and a walk-in closet. Two of the three secondary bedrooms also have walk-in closets. A second full bath also is upstairs.

The base price of the model is \$238,990. The price as constructed with upgrades including landscaping is about \$260,000.

About half of the buyers so far at Stonecrest have bought a new house before, and for half, it's a brand new experience.

"Our basic buyer to me is a middle manager or engineer who lives in Troy, has two or three kids probably 10 to 12 years of age or 10 to eight who doesn't want to leave Troy," Saylor said.

"Their main thing is the school system, in a nutshell," Tripp said.

"They see the quality of things we put in the home and are really amazed at some of the things



Stonecrest model: This colonial features a library, living room, dining room and family room on the main floor, four bedrooms upstairs.

that are standard - wood floor in the foyer, Merillat cabinets, our square footage.

"I always encourage them to go through as we're building so they can see the materials we're using as well as the quality of work," she said.

Tripp said she's also getting many inquiries from younger couples with no children.

Stonecrest is serviced by city water and city sewers. The sub will have sidewalks.

The property tax rate current-

ly is \$36.40 per \$1,000 of state equalized valuation, half of market value. That means the owners of a \$240,000 house would pay about \$4,370 the first year.

Debbie and Jim Taylor, along with sons Jason and Jeff, will be moving to Stonecrest from a stone's throw away in Troy.

"We wanted to keep the kids in the same schools," Debbie said. "We went to some of his (Saylor's) other building sites and were pleased with the quality of

construction.

"I wanted a colonial," Debbie said. "It had the master suite, it had a study. I like the cathedral ceiling in the family room and big, open kitchen area."

Ben and Lily Stroich also bought a colonial in Stonecrest for their family, which includes children Natalie, Andrew and Christina.

"Our first priority was more

room that was well within our price range," Ben said. "I would say the kitchen, family room, nook area was nice and open for us. Upstairs had a very nice master bedroom with walk-in closets."

"We knew the Troy School District was a good school district," Stroich said.

The sales office at Stonecrest, (810) 828-7610, is open 1-6 p.m. daily, closed Thursdays.

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