Red Holman TOYOTA

DECEMBER DISCOUNTS

5.9% FINANCING UP TO 48 MONTHS ON 1997 TERCEL ONLY

☆ Special Lease Rate ☆ on all 1997 TERCEL, COROLLA, PASEO, T-100 & TACOMA

Don't miss your chance to lease a Toyota at a low payment

* Not Available With factory to Dealer Cash

1997 COROLLA

4 Cylinder, automatic, classic edition, all weather guard, body side molding, security system, air conditioning, power windows & locks. Stock #8176V

Was $16,693

Sale Price **$14,245***

LEASE FOR $178.68*

36 MONTHS

1997 TACOMA PICKUP

4 Cylinder, automatic value edition package, air conditioning, metallic paint, stereo cassette. Stock# 5039V

Was $14,447

Sale Price **$12,502***

LEASE FOR $127.93*

24 MONTHS

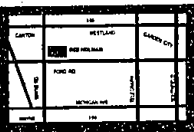
Red Holman TOYOTA

FORD RD. at WAYNE RD., WESTLAND

Open Monday & Thursday 7-9; Tuesday, Wednesday & Friday 7-6:30

313-721-1144

Internet address: toyotadealer.com/red-holman



* Closed end lease (24 mos. on Tacoma, 36 mos. on Corolla) 12,000 miles per year, 10c per mile excess 1st mo. payment, security deposit $1150 Tacoma, $300 Corolla & $95 down payment, tax, title & license due at inception. Lessee responsible for excess wear & tear. Vehicle can be purchased at lease end ($10,394.00 Tacoma; $9942.51 Corolla). Total payments equal payment x term. All rebates to dealer.

Why Go Anywhere Else?

- Free Service Loaners
- WE'LL BEAT ANY ADVERTISED PRICE!
- Huge Inventory - 4 Consecutive Chairman's Awards
- Rated #1 In Complete Customer Satisfaction
- All Prices Include Destination With No Documentation Fees

NO HIDDEN CHARGES!

Buy With Confidence From The People You Can Trust

1997 TRACER 4 DOOR

INCLUDES OPTIONAL CONVENIENCE GROUP, TRIO SPORT PACKAGE. 512A package includes rear defroster, power mirrors, air conditioning, power windows & locks, cassette, all door remote entry with perimeter intrusion alert, 5-speed. STOCK #710945.

24 Month Lease

$95* per month

$2999.....$95*
$2000.....$141*
$1000.....$187*
Zero.....$235*

$415 DESTINATION INCLUDED

SPECIAL OFFER

To Current Villager RCL Lessees

$500 RENEWAL BONUS ON

- VILLAGER
- MOUNTAINEER
- MARK III
- CONTINENTAL
- TOWN CAR

HURRY!!

Offer Ends Jan. 3, 1997

See Dealer For Details

1997 SABLE

INCLUDES OPTIONAL REMOTE ENTRY. 451A pkg. includes electronic AM/FM cassette, speed control, floor mats, power locks/windows, power drivers seat, aluminum wheels, light group, air, auto OD trans., 3.0L V6 engine. INCLUDES $500 RCL RENEWAL STOCK #706123

24 Month Lease

$119* per month

$2999.....$119*
$2000.....$169*
$1000.....$219*
Zero.....$269*

$550 DESTINATION INCLUDED

Includes: QUAD CAPTAIN CHAIRS AND TWO-TONE PAINT

1997 VILLAGER

INCLUDES OPTIONAL LIGHT GROUP WITH POWER REAR QUARTER WINDOWS, DELUXE ALUMINUM WHEELS, TWO-TONE PAINT, QUAD CAPTAINS CHAIRS. 692A package includes power windows, locks, mirrors/driver's seat, rear defroster, floor mats, cruise, privacy glass, luggage rack, remote entry, flip open rear window, 3.0L V6 engine, auto OD transmission, front & rear air & heat. INCLUDES $500 RCL RENEWAL. STOCK #713237

24 Month Lease

$149* per month

$2999.....$149*
$2000.....$195*
$1000.....$241*
Zero.....$287*

$580 DESTINATION INCLUDED

1997 MOUNTAINEER ALL WHEEL DRIVE

INCLUDES OPTIONAL AUTO. DIM MIRRORS WITH AUTO HEADLAMPS. 653A package includes running boards, luggage racks, electronic group, overhead storage, floor console, floor mats, cargo cover. 5.0 V8 engine, auto. trans., all-terrain tires. STOCK #718596

24 Month Lease

$269* per month

$2999.....$269*
$2000.....$307*
$1000.....$357*
Zero.....$407*

$525 DESTINATION INCLUDED

1997 CONTINENTAL

INCLUDES OPTIONAL AUTOMATIC DIMMING INSIDE/OUTSIDE MIRRORS, aluminum wheels, anti-theft system, leather, 4.6L 32 valve V8 engine, electronic air ride and OD, power windows/locks, heated power mirrors, memory profile system, factory paint stripes. STOCK #712830

24 Month Lease

$359* per month

$2999.....$359*
$2000.....$405*
$1000.....$452*
Zero.....$499*

$670 DESTINATION INCLUDED

*24 month closed end non-maintenance lease to qualified customer. Add 6% use tax for total monthly payment. ALL PAYMENTS INCLUDE DESTINATION CHARGES. Payments based on 12,000 miles per year (15c excess miles), and down payments as shown above. All manufactures incentives are figured in lease payments and assigned to dealer. Lessee has option to purchase at lease end for price determined at lease inception. Lessee is not obligated to purchase at lease end. Lessee is responsible for excess wear and tear. Refundable security deposit (payment rounded up to next $25). First payment, customer down payment, 6% use tax, luxury tax (if applicable), title and license fees due at inception. Payments X 24 equal total payments. One payment lease must add tax, title and plates. All rebates to dealer.

Hines Park

LINCOLN Mercury

HOURS:
Monday & Thursday 8:30-9:00
Tuesday, Wednesday & Friday 8:30-6:00

4060 I-Ann Arbor Road at I-275 in Plymouth

(313) 453-2424 • 1-800-550-MERC

864 Oldsmobile

ACHIEVA SL 1992, 4 door, air, loaded, new tires, brakes, 82,000 miles, $5500 (810) 476-7538

AURORA 1995, 18,000 miles, heated seats, Loaded! ST#P5518, $347 per month ($1,500 cap cost reduction, + tax +1st payment & security), 36/month/36,000. Suburban Lease. (810) 643-0070

Suburban OLDSMOBILE-CADILLAC

CALAIS 1991, 4 door sedan, like new, automatic, air, 36,000 miles $3900/best (313) 416-7086

CALAIS 1990 Sport Coupe - 69,000 miles. Excellent condition. Must see! asking $4450 (313) 427-3198

CIERA 1996 SL Wagon, 3rd seat, 15,000 miles, ST#5526. Power windows/locks, tilt, cruise LEASE OR BUY!! (810) 643-0070

Suburban OLDSMOBILE-CADILLAC

CUTLASS CIERRA 1994 - Power, air, cruise Excellent condition. Low miles $10,000/best 810-826-9618

CUTLASS 1994 Convertible, 3.4 Liter, V-6, red/black/black leather, 28,000 miles** LEASE OR BUY! (810) 643-0070

Suburban OLDSMOBILE-CADILLAC

CUTLASS 1995 Supreme SL, 2 door, automatic, air, leather, low miles. All the toys! $11,995. Call Tony 458-5245 GORDON CHEVROLET

866 Plymouth

ACCLAIM 1992, low miles, like new! $6995. Livonia Chrysler-Plymouth (313) 525-7604

ACCLAIM 1995, Spring special package! Sharp! Grey, $6995. Livonia Chrysler-Plymouth (313) 525-7604

NEON 1995 5 speed, economy special! $7330 FOX HILLS Chrysler-Plymouth-Jeep Eagle 313-455-8740 313-961-3171

SUNDANCE 1992, 4 door, automatic, won't last at $4695. Call Mark 458-5245 GORDON CHEVROLET

868 Pontiac

GRAND AM 1995, automatic, air, Tamaroff Advantage Package included $9988

TAMAROFF DODGE 810-354-6600

GRAND AM 1987 - 4 door, automatic, like new condition. 5000 miles on engine & transmission. Too much to list. $4500/best 313 541-0145

GRAND AM 1993, loaded, 51,000 miles, excellent condition. $5500/best (517) 223-3069

GRAND AM 1995 SE, 2 door, black, V6 with automatic, air. Priced right! $12,995. Call Tony 458-5245 GORDON CHEVROLET

GRAND PRIX 1988 - 2 door, loaded, new tires, excellent condition, $2,700. Call ********SOLD*

GRAND PRIX LE 1993 - 4 door, loaded & clean, V6, low miles. $10,400 (810) 652-0419

GRAND PRIX SE 1992 - 2 door, air power, AM/FM cassette, 128,000 miles. $6000. Karen 810 680-0271

GRAND PRIX 1993 SE - excellent, 2 door, moonroof, all power options, low miles, $9800 (810) 524-2936

GRAND PRIX SE 1990 Loaded, like new inside & out. New tires/brakes, 120,000 miles $4950 810-616-0719

GRAND PRIX 1993 STE, leather, CD player, 3.4 V-6, loaded with all the toys. Warranty included. Only $11,995

**** THE USED STORE ****
CAMPBELL DODGE 535-1900

GRAND PRIX 1990, V6, ••SE Sport pkg., 2 door, loaded, new brakes/tires, 1 owner $5,875. 810-373-7099

SUNBIRD 1991 LE - V-6, air, mint, 77,000 miles, asking $3850. (810)625-9777, Eves (810) 620-8874

870 Saturn

SATURN 1995 SL1, automatic, air, power locks, tilt, am cassette. Warranty included. Must see! $10,468

**** THE USED STORE ****
CAMPBELL DODGE 535-1900

SL1 1994, automatic, ABS, stereo, air, power steering and brakes. 56,000/best (313) 953-1741

SL2 1996, 5 speed, loaded, extended warranty, low mileage excellent, $14,500 (313) 853-1741

872 Toyota

CAMRY 1989 LE - Loaded, moonroof, 78,000 miles. Excellent condition $5950 (810) 363-8511

SUPRA 1985, power moonroof, fully loaded, extra clean. $3850/best (313) 427-3176

TERCEL 1999, 50,000 miles, $4,999. Call after 6pm (810) 540-4652

874 Volkswagen

BUG 1969 - Utah car, no rust, good running condition, new paint, interior & tires $3900 810-926-6686

CABRIOLET 1990 Convertible - 5 speed, air, garaged, mint, 96,000 miles, $6,995/best (810) 229-5354

876 Autos Over $2,000

FORD ESCORT 1991 LX - 5 speed, 84,000 miles. Runs well. Very good condition $2000 (313) 397-1533

MERCURY 1984 Grand Marquis - runs, $600 810-473-5679

878 Autos Under $2,000

ARIES K 1987 67,000 original miles, runs good. Crack in front grill. $995/best. Kim (810) 476-7790, days

BUICK CENTURY 1987 - automatic, good tires, 114,000 miles, runs great, $750 (313) 591-1918

BUICK, 1984 Century, 4 door, no rust, excellent shape. $875. 810-426-6444

DODGE VAN, 1985 conversion $600/best. (810) 474-2459

ESCORT 1989 - automatic, 4 door, 84,000 miles, good running, new tires $1495/best. ***** SOLD

ESCORT 1990 - new tires, brakes. Runs good, looks great! 5 speed, 90,000 miles. $1775. Leave message (313)524-2723 or (810)344-8927

MAZDA, 1987, 626L LX, 2 door 5 speed, 130,000 miles, drives great $1,500 810-559-0475

PONTIAC 6000 SE 1987 V6, new exhaust, good tires/brakes, great transport. $1150 ***** SOLD !

CLEAN OUT The Attic. Clean The Garage. Have A Sale! Call 313-591-0900

Observer & Eccentric

CLASSIFIED ADVERTISING

Michigan's Original "SUPERSTORE"

"NO PAYMENTS 'TIL 1997!"

0 Down
Up to 6 yr/100,000 mile extended service plan on select units

475 Used Vehicles Available

VARSITY FORD is "TRIMMING" Its Used Car Tree With The "Trimmest" Prices Of The Season!!

Sale Ends Jan. 4 at 5 p.m.

GREAT PRICES, LOW PAYMENTS

1985 CHRYSLER LEBARON 4 DR. $3,499 or $117/mo
1988 ESCORT GT $3,999 or $134/mo
1993 TAURUS GL $6,499 or $149/mo
1992 MERCURY TOPAZ G.S. $5,999 or $129/mo
1993 FESTIVA $4,399 or $102/mo
1989 OLDS CUTLASS SUPREME SL 2 DR. $4,999 or $167/mo
1988 MERCURY SABLE GS WAGON $4,499 or $149/mo

LUXURY, SPORT & MORE

1996 CONTOUR GL $12,675
1995 ESCORT LX $8,999 or $176/mo
1994 SHO $15,999 or $339/mo
1994 PONTIAC GRAND AM GT COUPE $9,989 or $211/mo
1996 CROWN VICTORIA LX $17,499 or $343/mo
1994 COUGAR XR7 $11,899 or $252/mo
1995 TAURUS GL WAGON $13,999 or $274/mo
1993 PROBE GT $10,899 or $252/mo

TRUCKS & 4X4'S

1995 F150 EDDIE BAUER 4X4 $17,699 or $347/mo
1986 F150 XLT $5,499 or $185/mo
1995 F350 XLT SUPERCAB DUALLY $20,899
1994 RANGER STX SUPERCAB 4X4 $14,999 or $318/mo
1995 F150 EDDIE BAUER SUPERCAB 4X4 $19,699 or $386/mo
1992 EXPLORER XLT 4 DR. 4X4 $12,899 or $299/mo
1995 EXPLORER SPORT 4X4 $17,999 or $348/mo
1994 EXPLORER 4 DR. 4X4 $19,699
1996 BRONCO XLT $21,999 or $426/mo

VARSITY Ford
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