# EMPLOYMENT

## 512 Help Wanted-Sales

START THE NEW YEAR RIGHT!
HVAC Sales: No layoffs, company truck, great Pay, flexible schedule, professional training & Leads Leads, Leads. Here's your chance for success. Call: (313) 513-8402

MARKETING/SALES
13 year old pharmaceutical company expanding sales force in entire Detroit area and seeks 5 top level Managers. If you have a background in management, sales, teaching or training, we want you, to earn a 6 figure income. Call: 1-800-300-8541

MERCHANDISER/ SALES
Major beverage company is seeking responsible individual to merchandise and sell a specific territory. Account responsibility to include Grocery, Convenience and Liquor. We offer base salary, incentive program, mileage, medical insurance and 401K
Send resume to
Human Resources Dept M/S
P.O. Box 701241
Plymouth, MI 48170
EOE

MODELING SCHOOL
Exciting, work environment. Inside sales. $30,000 - earnings potential, commission + bonus. Sales experience necessary. 313-455-0700

MORTGAGE LOAN OFFICER
2 yrs. experience. Commission plus bonus. 401k. Call (810) 557-6060

NEVER TOO LATE TO CHANGE CAREER'S
Local National Organization needs 5 full-time self motivated individuals willing to work hard. Our company developed a 50 yr old family-owned business into a Personalized Marketing Company. Earn the kind of yearly earnings in excess of $50,000. Even while you learn. Why spend years in one business. Call Gene Ryan at Century 21 Dynamic. Can be you a career for life. All training provided. Call today. Don't wait for it to happen, make it happen!!
Call 729-8300
Ask for Gene
Century 21 Dynamic Realty, Inc

NEW CAREER?
Now is the time to make a change.
REAL ESTATE TRAINING
We're looking for a few good people. Training includes Extensive Classroom training (going beyond pre-licensing). Saturday & evening classes. Join Metropolis Mortgage company on Friday. Call Doug Courtney or Chris Courtney
RE/MERICA
REAL ESTATE
20 OFFICES LOCALLY
(313) 459-6222

NEW YEAR NEW CAREER
Sales Career
Johnhancock Financial Services is seeking energetic, self motivated individuals to join our team. Training includes "Fast Start" Training Program, financial planning, life insurance, annuities and mutual funds. Call (810) 559-0600 Ext. 234
John Hancock

NO JOKE
$5,000/PER MO.
seeking sports enthusiasts who desire to be a sales trainer. Above average compensation, commissions & bonuses. Call 810 589 3400

OUTSIDE SALES
Rapidly expanding cellular telephone company has outstanding opportunities for highly motivated individuals throughout the metro area.
We offer competitive pay, bonuses and incentives. We also provide industry leading auto allowance and health benefits. For consideration in joining our team, please send your resume to:
Sales Manager
2733 University Drive
Auburn Hills, MI 48326
Call: (810) 507-0768
Fax: (810) 340-9907

printing
INSIDE SALES
position available Jan 13. Must have minimum 3 yrs sales experience. Active printing or graphic art knowledge helpful. Serious inquiries only. Call American Speedy Printing Consultant for appointment. Fax resume at: (810) 557-4290

PROFESSIONAL FINANCIAL SERVICES SALES CAREER
Over the past several years we have provided the opportunity for an elite nationwide network of CPAs, attorneys, bankers, executives and sales people. We've offered them a career sales opportunity that provides education, training and professional status. They had to divest themselves of stereotypical images of the insurance business and realized that life insurance business is about helping individuals and business owners plan financial, estate and retirement planning... as well as employee benefits.
If you're ready to open yourself to a new career concept, with unlimited income potential and with a organization ready to support your activities, that could be the opportunity you explore. We'll also provide bonus, commission and fringe benefits. You must possess strong inter-personal skills - have a genuine desire to help others - and be motivated to control your own future.
For information about our company and what we do, and possibly to obtain a personal interview, send/fax your resume to:
Jackson Agency Manager
Mt. Stanley K. Kowalski, CLU
John Hancock
Mutual Life Insurance
26411 Northwestern Hwy.
Suite 1300
Southfield, MI 48034
Fax (810) 827-7578

PROFESSIONAL SALES CAREER
Entry level position available at REAL ESTATE ONE, Michigan's largest real estate company. First year income $50,000 plus. Call Barry Lifshitz at 810-477-1111

REAL ESTATE CAREER
"Free Training"
Call Today.
Century 21 M.A.
Corporate Transferee Service
810 651-6700

## 512 Help Wanted-Sales

PROFESSIONAL SALES
Come join a winning team. If you are currently earning $30,000 to $40,000 READ THIS AD!
We have hired people just like you who decided to make a change and are now making $60,000 to $70,000. Alan Ford will help you reach your full potential. The opportunity is now! We have a solid owner base. Double or triple your income! Come try out the new spirit at
ALAN FORD
1845 S. Telegraph
Bloomfield Hills, MI 48302
(810)333-3000
Ask For Kevin Kobak

Real Estate Classes
Give yourself a chance with Career Care! Call for 24 Hour Real Estate Career Hotline for information on class schedules, cost, location and more.
1-800-475-EARN

$$$
Real Estate Openings
- Free Training
- Computer M.L.S.
- Private Offices
- Full or Part-Time
- Much, Much More

For confidential interview call
Century 21
Hartford North (313) 525-9600

REAL ESTATE
PRE-LICENSING COURSE
Fundamentals of real estate to prepare you for the State Exam. Classes now forming. Fee includes textbook and all materials.
Call 391-6233 to Register
Coldwell Banker Schweitzer
School of Real Estate

REAL ESTATE PROFESSIONALS
Do you want a career that will enable you to be paid what you are worth? If you possess the right attitude and are willing to work hard and apply yourself, no other company can offer a better package to help you attain a successful career in real estate.
- #1 rated franchise system (individual/team training)
- 100%, commission plan
- Complete support staff, office and technical systems
- Group health coverage
- Best buyer and seller system
- Unsurpassed national and local advertising exposure
- Free pre-licensing

Call Jim Stevens or Alissa Nead
For personal interview
313-459-6000

REAL ESTATE SALES
Are you the opportunity you're from what you are worth? A career with Prudential Great Lakes Realty in the Detroit area. We're looking for people who want to succeed in real estate or are interested in real estate and want a successful status. To become an agent with one of the most successful companies in the area, call today. Pre-license and sales classes now forming for January. Ten local offices, 1200 nationwide offices.
810-625-4287 ext 143

REAL ESTATE SALES
Free training from the #1 real estate company in the world.
Call Larry Frey
(313) 464-6400
Century 21 Hartford South
32209 W. 8 Mile
Livonia, MI

REAL ESTATE SALES
Earn what you're worth-be in control of your life. First year income potential in excess of $50,000. Excellent training available through new in-house training center. Call Eric Rader:
(313) 261-0700
Real Estate One Michigan's Largest Real Estate Company

REAL ESTATE SALES POSITION
Are you looking for challenges and the opportunity to be paid what you are worth? Consider a career with Max Broock, REALTORS. To find out about our tuition program call:
Pat Ryan
Max Broock, Inc.
800 West University Drive
Rochester
(810) 656-6500

RETAIL BURNOUT
Tired of being pushed around, worked to death and paid nothing? Looking for motivated individuals who want a change.
(810) 585-4544

RETAIL OR commercial carpet sales Experienced. Send resume or apply in person. Innovative Floor Covering, 13250 Newburgh Rd., Livonia. 1 block south of 96

RETAIL SALES/ CUSTOMER SERVICE
Authorized Cellular, a rapidly growing co., is seeking dedicated individuals to join our retail sales/customer service team. We offer health benefits, paid vacations, 401k savings plan, sales commissions that provides education, training and professional status. They had to divest themselves of stereotypical images of the insurance business and realized that life insurance business is about helping individuals and business owners plan financial, estate and retirement planning... as well as employee benefits.

RETAIL STORE MANAGER
CP SHADES a contemporary, women's apparel company seeks an upbeat, friendly person to manage their Birmingham location. Salary, commission, benefits & more. Fax resume to: (415) 331-7254, job #9-T.

SALES/ADVERTISING
NO EXPERIENCE NECESSARY
Flex Days Days Hours
Whether you're new to the advertising field or an experienced pro, you can have a rewarding career with GETTING TO KNOW YOU, a unique women-oriented advertising company. Car required.
- Earn $20-$75K
- Paid Training
- Excellent Benefits
- Growth Potential
- Auto Reimbursement
- 401K & Stock Ownership Plan

Mrs. Edwards
1-800-345-1123

SALES CONSULTANTS
part time, needed for leading ceramic tile distributorship showroom, must be outgoing & have creative flair. 23-30 hrs. Rochester Hills area.
810-299-8103

SALES ENGINEER
Sheet metal fabricator seeks experienced sales professional for outside sales position. Send resume & salary requirements to:
PO Box 2084
Ann Arbor, MI 48106

## 512 Help Wanted-Sales

SALES COORDINATOR
Can you CLOSE to get an appointment or sale?
Would you like to EARN what you're worth?
Are you MORE than just a salesmaker?
We call on Businesses Mon thru Fri., 8 AM - 5 PM.
Effective Communication skills a must!
For immediate consideration for this GREAT opportunity, send your resume in confidence to Sales Manager at 1-800-580-4912
An Equal Opportunity Employer

SALES ENGINEER
Experienced in calling on purchasing and engineering departments of automotive first tier suppliers. Established long term suppliers of die, stamps, small stampings and assemblies. Salary and bonus commensurate with experience. Send resume to:
Box 1422
Observer & Eccentric Newspapers
36251 Schoolcraft Rd
Livonia, MI 48150

SALES
INSIDE sales positions are now available for already existing national computer hardware distributor. We are looking for aggressive phone pounding money makers. First year income ranges from $24,000 to $100,000 and we can prove it! People looking to make $30,000 or less need not apply. If you think you can make it, take tax resume 810-584-1785 or call Pat Marlow at 810-584-4900.

SALES MANAGER
needed for industrial fastener manufacturer in NW Detroit. Seeking an aggressive, self-motivated individual who is responsible and dependable. Must have good communication skills. Some travel required. Send resume: Staffing committee, PO Box 369, Milford, MI 48381 or fax 313-938-5480

SALES/MARKETING ACCOUNT EXECUTIVE
Entertainment Publications, Inc., the leading publisher of discount promotions in North America, seeks an Account Executive for our Community Fund raising Division. Minimum two years successful sales experience required. Fund raising experience a plus. Excellent salary, commission and benefit package. Send resume to: Entertainment Publications, Inc., Detroit Sales Office, Attn: KS, 2125 Butterfield Road, Troy, MI 48084. Equal Opportunity Employer.

SALES
NO SALES!! NO HYPE!
Prestigious international wholesale/retail program sets itself apart. Generate profits well over $50,000 yearly. Call for complete profile.
(810) 443-1510 Ext. 2

SALES
Rapidly growing Telecommunications Company needs experienced Salespeople for the 810 and 313 area. Full time position. $600/week salary, car allowance and full benefits. Please send resume to N.C.I., 28203 Flanders Rd., Southfield, MI 48034
Or fax to: 810-354-8252 after 8AM

SALES
REAL ESTATE
Broker/Manager/Partner
Dynamic real estate company looking for top notch, hard working manager with future ownership potential. Available with minimal investment. Call 313-261-3000, ask for Jim Preston
313-459-4500

SALES REP
Great potential for self starter. Solicit business locally for snack food company. Salary, commission and mileage. Opportunity for advance etc. Call (Dan) 810-393-1770

SALES REP NEEDED
$75,000 + a YEAR!
Call: (810)347-1447

SALES REPRESENTATIVES
needed for manufacturer of wholesale of caskets. Reps delivery personnel to call on funeral homes in Michigan, Indiana, Ohio. Required experienced, motivated personnel. Submit resume to B.F.P., P.O. Box 2110, Ann Arbor, MI 48106

Sales Representative
Frasca Equipment Inc., Michigan's oldest industrial truck service is seeking motivated, quality conscious individual. Full time position offering comprehensive benefits package, salary plus commission. Experience in the lift truck or industrial construction equipment industry is preferred. For consideration send or fax resume to: Frasca Equipment Inc., 15725 12 Mile Rd., Roseville, MI 48066. Fax 810-778-9795. E.O.E.

SALES
REPRESENTATIVE
Outside Sales
Join the industry of the 90's INTERIM PERSONNEL is a fast growing, privately owned company help service & we are looking for a self motivated, self starter, money & goal motivated sales person. We currently have openings in our Southfield & Eastside branches. This career position entails prospecting new business, setting appointments, presenting a customer base & customer follow-up. We offer a healthy base salary + excellent commission package, auto allowance & paid benefits. Some previous sales experience required. Send resume & salary requirements to: Sales-KW, 30 W. Big Beaver, Suite 221, Troy, MI 48021 or fax to:
810-775-7665

SALES I
$100K + 1st year earning potential. New company in area seeking trainable individuals.
Call: 810 816-9677

SCARED!
If you're afraid of sales, leadership & making high $$$, don't call us! 810-589-5520

Serious About A Career In Real Estate?
We are serious about your success!
- Free Pre-licensing classes
- Exclusive Success Systems Programs
- Variety of Commission Plans

Join the No. 1
Coldwell Banker affiliate in the Midwest!
Call Sharon McGann at
(313) 482-1811
Coldwell Banker
Schweitzer Real Estate

SPECIALTY TRAILER SALESMEN.
Growing manufacturer needs energetic person w/background in trailer sales. Knowledge of mobile exhaust or mobile medical industry a plus. Limited travel. Call Mon-Fri
313-525-4300

TELEMARKETER - Mature, experienced to work 23 hours a week. Salary + bonuses. Call Kay between 10am & 12pm. 313-462-1350

## 512 Help Wanted-Sales

SUPPORT YOU CAN COUNT ON
Join our team and discover the benefits that 90,000 hours of technology, progressive education, national toll free department, and a comprehensive marketing plan provides. Our Livonia office offers semi-private offices and full time support staff. Experienced agents, call Sharon McCann
(313) 462-1811
COLDWELL BANKER
Schweitzer Real Estate

TELEMARKETERS
Attention: if you're the best telemarketer, a rapidly growing employee benefit firm is offering opportunity for you! Full time, day time hours, business to business. Full benefits, comprehensive training, & excellent work environment. We pay TOP $$$ for the right person. Call 810-594-0770, & send resume to McGraw Wentworth, 200 E. Long Lake, #165, Bloomfield Hills, MI 48304

TELEMARKETING
Call today, start today. Everyday is pay day. We are a closing company. Ask for Steve 313-420-2551, or Clarence, ext 24 at 810-583-9154

TELEMARKETING MANAGER
Full time $20,000-$25,000 per year income salary plus bonus.
Call C. Dunn: 1-800-638-1299

TELEPHONE WORK. Looking for interesting part time work as a charge of pace & to add to income? Hrs. flex, daytime, calling business owners & selling spots for our professional journal. Pleasant phone personality a must. Salary + commission. Call 9-4:30 pm. 810-476-7447, Ext. 119

THINKING ABOUT A REAL ESTATE CAREER?
If so, you owe it to yourself to investigate why we are the #1 Coldwell Banker affiliate in the Midwest. We are best suited to insure your success. All real estate companies are not the same.
DISCOVER THE DIFFERENCE
Call Chuck Feil
(810) 347-3050
COLDWELL BANKER
Schweitzer Real Estate

TRUCK SALES
East side dealer seeks aggressive professional for sales team. Good earning potential. Call Mr. Ryan at Tri-County Intl. Confidentially assured. (810) 771-6760

## 520 Help Wanted Part-Time

ADMINISTRATIVE ASSISTANT
to vice president. Great opportunity! Good people skills, some computer helpful. Must be self starter. A problem solver. Top salary.
Call (313) 937-2010 Ext. 45

ANIMAL CAREGIVER
For Bloomfield Veterinary Clinic. We train. Approximately 20 hours per week to start. (810) 646-1669

ANIMAL HOSPITAL
Person needed 10-20 hours a week to primarily clean the hospital & to help care for animals & assist veterinarian. Eves & week ends. Apply in person. 31209 Five Mile, Three E of Merriman

AUDITORS
Immediate openings for part time & full time. Days, Nights & Weekends. Flexible hours. Flexible schedules. Flexible schedule. Phone calling, filing, and some research. Please call Mach McCann to schedule an interview:
(810) 646-1111

Customer Service Rep.
Farmington Hills Agency seeks Customer Service Rep. 3 days per week. Must have good phone communication skills. Proficiency more important than experience. Fax resume to (810) 474-9509 or call (810) 474-6020

EMPLOYMENT TRAINING
CASHIER/ PART-TIME
Proficient in WordPerfect 5.1, typing, spelling and grammar skills. Accurate telephone & calculator. 58 days. Hours 11am-3pm. Must have good driving record.
Call Pat: 810-354-8167
(Persons impaired.... 810-354-8162)
EOE/M/F/W Drug free workplace

Filing Technicians
We train right persons for Filing Technicians positions, part time, Mon-Fri., 4-9pm. Some weekends & holiday rotation. Apply at Specialized Pharmacy Services, 33510 Schoolcraft, Livonia, MI 48152

FRONT DESK RECEPTIONIST
For Farmington area YMCA. Evenings & Sat. Call Carol
810-553-1900

HOUSEKEEPING
COMMERCIAL building in W. Bloomfield area. Call Mach McCann
810-661-1251

LUNCH AIDS
Needed for private school in Farmington Hills. 2 hours/day, $6.50 per hour. Sandy: (810) 851-3229

MALE COMPANION FOR DISABLED
Some lifting, handicapped, mobily retarded young man to accompany him to accompany him on walks, use of car & references. Mostly evenings & weekends.
(810) 855-5333

MARKET RESEARCH INTERVIEWERS
Great part time job.
Flex hours. Days or evenings. Paid training & vacation. Farmington.
810-553-4714

MATURE INDIVIDUAL
Weekdays to count items in various stores. Approximately 20 hours/week, early morning hours. Must have a car, and be good in math. $6 per hour. Call:
(313) 522-5666

NO EXPERIENCE NECESSARY
Part time, good with the public. Automotive Sorting Service.
(313) 534-9693

OFFICE HELP, part time, weekends only. Some computer work. No phone, no experience needed. Troy area. Call for appointment. (810) 649-2070

OFFICE POSITION - Evenings 5pm/ 9pm in Westland. Must have pleasant voice & enjoy talking with people. Students welcome. Will train right person. Starting pay between $5.00 & $6.00 per hour. Call personnel office environment. Call Mrs. Golden after 1pm at:
OFFICE/RECEPTIONIST
Part time, 12-15 hours per week. Berkshire hours. Call Rochelle
(313) 420-0030

PART TIME help needed (12-15 hrs/wk) for OWC-General Nutrition Center, in Livonia. Some knowledge of products helpful. 313-476-8022

PART TIME PERSON needed 25-30 hrs per week, no weekends, evenings or holidays, to do counter & light tandory work in growth yard shop. Must be people person. Please call 313-261-5400

SIDEWALK SNOWPLER
Needed for apartment complex. $10 & Muckdeck.
810-478-6322

## 520 Help Wanted Part-Time

PART-TIME RECEPTIONIST/clerical needed for busy Rental office. Mon-Fri. 12:30-5pm. Strong customer service skills and dependability a must. Send resume to: Human Resources, P.O. Box 435, Novi, MI 48376

PART-TIME
W. Bloomfield model home sales-person is looking for an assistant to greet customers and misc. help 2-3 days per week. Computer sales helpful. Fax resume to 810-363-4756

VETERINARY HOSPITAL in Southfield seeks Receptionist. A good communicator with excellent people skills to join our enthusiastic and very dedicated team. No experience needed, we will train. If you are the person, you will love this pleasant and professional work environment. Part time Call (810) 356-7360

RECEPTIONIST - Plymouth law office, Mon - Apr. Additional training, general office. Afternoon/eve hrs. Nature of work confidential. Fax resume to 313-459-1400

TAX PREPARER - minimum 2 yrs experience personal tax prep. Fees Farmington, Plymouth, Redford areas. Jan-April. Voice 313-451-1400

★ TELEMARKETERS
Experienced for local heating & cooling company. Good hourly wage, bonuses plus commissions. Please call Pat at
(313) 730-8500

TOUR/TRAVEL
Reservations/Sales opportunity for student, homemaker to earn good salary +commission +travel benefits. Day hours. Existing outlook, Word, Excel. Complete training provided. Apply in person.
CAN-AM WORLDWIDE TRAVEL
3000 Town Center, Southfield

## 524 Help Wanted-Domestic

Executive Residences
New openings for Personal Chef, Butler & Estate Housekeeper. Great salaries & perks! Call Cindy
810 642-0700 Harper Associates

GROSSE POINTE
EMPLOYMENT AGENCY
313-885-4578
60 YEARS RELIABLE SERVICE
Needs experienced Cooks, Nannies, Maids, Housekeepers, Gardeners, Butlers, Couples, Nurse Aids, Companions and Day Workers for private homes.
18514 Mack Avenue
Grosse Pointe Farms

HOUSEKEEPER - Live-in or out five days a week in my Bloomfield Hills home. Must love children. Must have references, own transportation. Non-smoker. Please call 810-855-2605

HOUSEKEEPER/MOTHERS HELPER needed for long term, full time position in our W. Bloomfield home. Good pay. Must be responsible, stable & honest. References a must. Start immediately. 810-851-2784

HOUSEKEEPING POSITION. Full time, West Bloomfield home (Maple Kitchen). Laundry/ironing. References required. 1-800-436-2199

INDIVIDUAL WANTED for weekly household cleaning. Must be meticulous & detail. References required. Call evenings to arrange interview.
(810) 532-4649

LIVE-IN PERSONAL assistant for elderly invalid woman. Light housekeeping and cooking. Good home plus income. Send replies to
Box 1414
Observer & Eccentric Newspapers
36251 Schoolcraft Rd
Livonia, MI 48150

WORKING MOTHER'S ASSISTANT-Bloomfield Hills 3 days/week. Energetic, loving nanny, light housework, doing laundry, care for children, other related errands, light errands. Must have reliable transportation, and excellent references. $200+/week. Call Carol:
810-540-9005

EMPLOYMENT/ INSTRUCTION SERVICES #500-598

## 526 Help Wanted-Couples

ASSISTANT MANAGER COUPLE
Seeker person/couple to assist in management of a med-size apartment community. Great benefits & 1 bedroom apt included. 313-274-4103

CARETAKER COUPLE
Needed for luxury apartment community in Oakland County area. Duties include maintenance and cleaning. Good opportunity, some experience required. Please call
(810) 855-1000 extension 1513

COUPLE NEEDED to manage 70 units in Westland. Must live on site. Prior experience a plus. Duties include painting, light staff, minor plumbing & electrical, as well as housekeeping duties. Salary plus apartment & utilities. Mail resume to:
Box 1414
Observer/Eccentric Newspapers
36251 Schoolcraft
Livonia MI 48150

## 534 Jobs Wanted-Female/Male

CLEANING - looking for homes to clean in Plymouth & Canton. Honest & reliable w/excellent references. Call Kathy: 313-397-4250

CLEANING WOMAN - for residential cleaning. Reliable with references. Please call Sandy after 6:00pm:
(810) 624-4134

2 EUROPEAN LADIES
Will clean your
home or apartment.
(313) 299-0113

GENERAL Housekeeping. Decorating, change everything. Experienced housekeeping position Mon.-Fri. Call Betty: (313) 525-4049

HAVING IT "MAID"
interior housecleaning, professional work at a low price. Give us a try.
(313) 535-5258

HOUSECLEANING
Dependable - References
Reasonable Rates
313-454-7364

HOUSEKEEPER with 10 years experience has Fridays open for Bloomfield, Bloomfield Hills & Troy area. Excellent references.
Call Deborah at 810-680-1758

LET ME be your exclusive housecleaner, not a maid service. 16yrs experience. 810-732-5322

NEED AN organizer? I do closets, kitchens, basements and more. Start of 1997 right and get organized. Call:
(810) 642-2784

POLISH GIRL to clean & polish. Long term position. 18 years experience, excellent references, senior discounts, spring cleaning.
(313) 313-8170

POLISH MAID Service. Honest, reliable, thorough, experienced, references, homes, apartments, condos & offices. Elizabeth, 313-871-3450

## 534 Jobs Wanted-Female/Male

RETIRED TOOLMAKER wholesoyed machines wants machine work. Tools, gauges, fixtures, or subassembly work. Reasonable.
517 546-0103

THE HOLIDAYS are over, the family is gone, it's time for party. Call us, we are the
FARMINGTON HILLS SISTERS
Excellent references. 810-851-6856

## 536 Childcare Services-Licensed

A. B. C. Licensed Daycare - 15 years experience. No Fees. Ages 2 weeks 5½ weeks. DSS, okay. Pontiac, Bloomfield.
(810) 335-0019

AFFORDABLE CHILDCARE
in Plymouth Twp. near I-275/Ann Arbor Road
★ The Little Peoples Place ★
has openings full & part time Breakfast, lunch, snacks included. Preschool program: wiemphasis on socializing. Ages 2 thru 5 years. Associate degree in Child Development. First Aide, CPR, State licensed. (313) 453-5842

A MONTESSORI teacher with 7 yrs. experience has opening for toddlers & pre-schoolers at Pleasant Ridge home. Offered art, nature, academics, music, field trips, daily reports. Neighborhood park. References & resume 810-542-0520

A CHILDS DREAM & parents peace of mind. Nurturing environment, meals, 18mo 8 yrs., full time only, S/ Farmington. Kathy. 313-462-1766

CHILD CARE ALTERNATIVE!!
European "AU PAIRS"
Live-in help, reliable, experienced, English speaking, legal, government approved program. Most $200/week. Call Julia at 810-594-6012
Au Pair USA at
800-AU-PAIRS

CHILDCARE IN my licensed Livonia home. Experienced with infant and CPR. Fenced in yard. Lots of toys & TLC. Excellent references. (810) 442-4256

CHILD CARE - Licensed Westland home, full & part-time openings. 7:30am to 5:30pm. Activities, lunch, snacks. CPR/First Aid. (313) 729-1451

LICENSED DAYCARE in Westland has full & part-time openings for ages 2 weeks - 5 years old. Meals, snacks. Call Mary at (313) 729-4861

LICENSED HOME DAYCARE has openings for infants & toddlers. Registered Nurse. Farmington Hills. Leave message: (810) 553-7351

LIVONIA licensed care has full time opening for infant. Crafts, stories, music & more! References. CPR, 10 yrs. experience. (313) 513-2294

NANNY/OT for children both to 6 yrs. Meals & snacks included. Competitive rates. 7am to 6pm (-)/wk.& Telegraph. Jennifer: (313) 537-2779

THIS LIVING room has opening in my Redford home. Licensed provider, loving environment for your child to be active, creative, challenged, & inspired while you are away. (313) 535-3662

## 537 Childcare/ Babysitting Services

ABC'S, numbers & various activities. Livonia licensed home. Mature, Experienced. For information & interview call (810) 442-1149

BEVERLY HILLS Day Care. Excellent references. All ages. Government licensed. First Aid, CPR and early Educational. (810) 594-9227

HAPPY SMILING Kids! TLC, Great Meals & snacks. 10 yrs. exp. Stones, MC's & 12's. 7 Mile & Inkster area. Call Sue
810-476-7915

I AM opening my home to your little angel. Quality time, popular place, a fun, safe, loving environment. Call Cathy at: (313) 513-6387

LOVING MOTHER of 2 girls will Babysit your child. Weekends, full-time only. Westland (John Hix area). Call: (313) 721-3318

NANA WILL babysit your child while Mom & Dad work. Lots of love & hugs. Meals, snacks included. Mon-Fri. 7am to 6pm. 5 days a week. 6 Mile & Beech
(313) 532-0593

WILL CARE for small children in my home. Experienced mother with 2 children at home.
(810)474-5251

## 538 Childcare Needed

AFFECTIONATE CAREGIVER for infant beginning Feb. 3 days/week. Farmington Hills home. 3 days/week. Non-smoker, references, own transportation. (810) 474-6205

AFTER SCHOOL Babysitter for 10 yr. old. 3:30-6:30pm. Mon. thru Fri. Near Forty High School. Please call and message. (810) 641-9644

BABYSITTER NEEDED for 2 children in my West Bloomfield home, weekend evenings &/or long weekends. Non-smoker. 810-626-2993

BABYSITTER NEEDED - Monday-Thursday, 12:30-5:30 5 yr. old boy. Non-smoker, references. Good pay. Farmington Hills area. Call 737-0961

BABYSITTER WITH transportation in my home. Flexible hours, possible live-in. Call Mrs. Pleasant: 313-981-2280

BEFORE SCHOOL childcare needed for 1st grader. 6:15 to 8:15 and/or full-time for 3 year old. Reliable, responsible, non-smoker. Call Jeanne: 313-326-7382

CARING, QUALIFIED childcare required. Approximately 30 hours/week. Flexible hours. Competitive salary for the right person. Must drive, have excellent references. Bonding preferred.
Fax resume to: (810) 653-4351

CHILDCARE - in my home or yours for 1 yr. old. Days or evenings. 3 days a weekly. Non-smoker. References required. (810) 557-1282

CHILDCARE NEEDED in my Novi home for infant & 5 yr. old. Permanent part time. Thur-Fri-Sat. Non-smoker, own car. (810) 380-9583

CHILD CARE needed part time we have 3 children, 5, 4 and 1. 8-5pm. References, non-smoking, own transportation. (810) 855-0923

CHILD CARE needed in my Troy home. 3 days per week, for 3 children - ages 4, 2, & infant. Exp. & refs required. Call: (810) 646-5428

CHILD CARE needed in my home, bars entry system. Call Ann, for 2 school age children, transportation required. Call 810-540-0691 Ext. 228

CHILD CARE provider needed for our 2 girls (2 yrs & 4 months) in our Farmington Hills home. Mon-Thurs, 6:30-3pm. References. 810-553-0460

ENERGETIC NANNY needed. 7-4, Mon-Fri. Farmington area. 2 kids, includes vacation plan, non-smoker. Call after 5pm (810) 848-0312

INFANT CAREGIVER needed, full time Mon. thru Fri. Newborn experience, good references required. Bloomfield Area. Call 810-855-9589

LIVE IN NANNY/HOUSEKEEPER. Non-smoker. Tidy & organized. References W. Bloomfield. Start immediately. (810) 661-1571

A LOVING responsible caregiver for infant son in Beverly Hills home. Mon. & Wed., 8:30-5:30, Tue. 8am-noon. Must be experienced, reliable & non smoker. Recent references required. (810) 644-6919

## 538 Childcare Needed

MATURE DAYCARE PROVIDER
Needed for 3 mo. old & 6 yr. old, 5 days per week. Non-smoker. Own transportation. References required.
Call (810) 258-9271

MATURE, NURTURING woman needed to watch my 3 & 1½ year olds, in my Farmington Hills home. Excellent salary & fringes. Please call
(810) 476-8815

NANNY / BABYSITTER needed to care for 10 mo. old baby in my West Bloomfield home. Non-smoker.
(810) 788-2314

NANNY HOUSEKEEPER wanted in Southfield area evenings and weekends. Experience and references required. Call:
(810-642-0010

NANNY, part time for 11 mo. infant in West Bloomfield home. Reliable, transportation, non-smoker & references required. (810) 932-1877

NANNY WANTED for Rochester Hills Non-smoker, Mon-Fri. 7am-6pm. References required.
810-375-5501

NANNY WANTED to care for 8 month old in our Farmington home. Mon.-Fri., 8-5:30. Experienced. Can't bring other children.
(313) 981-0238

PART-TIME CARE needed for our 1 & 3½ yr. olds. 5-7hrs. 2 evenings per week. Farmington area. Own transportation.
810-661-6044

SEEKING LOVING daycare for our 2 year old son in our Rochester Hills home from 8 to 6 Mon-Fri. Transportation required. (810) 852-4742

SITTER FOR my 2 year old son in my W. Bloomfield home. 2-3 days. Non-smoker, reliable, good disciplinarian. Call Mon-Fri. 8:30pm (810) 738-9179

WORKING MOTHER'S ASSISTANT - Bloomfield Hills. 3 days/week. Energetic, flexible, mature. Cleaning house, doing laundry, care for children before/after school, light errands. Must have reliable transportation and excellent references. $200+/week. Call Carol:
810-540-9005

WORKING PARENT seeks mature individual to care for 2 mo. old infant in our home. Excellent salary & references. Call eves. (810) 355-0335

## 540 Elderly Care & Assistance

LOVELY PRIVATE room for ambulatory senior. Family atmosphere. 24 hour supervision. Licensed. Livonia.
313-532-3366

NURSES AIDE companion is available to care for live in or part time. Experience.
(313)794-3360

Whether you need help in your home for 2 hours or 24 hours,
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Services provided by UHCS, a private duty home health care agency, are tailored to people needing assistance with personal care, meal preparation, light housekeeping, and companionship.
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Serving Oakland & Wayne Counties
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## 560 Education/ Instruction

DO YOU NEED A MATH TUTOR? I know I can help you. If you are preschool, grade school, middle school or high school student you can call me, Etta, at
(810) 469-1327

## 562 Business/ Prof. Services

ADVERTISE IN FULL COLOR on the Internet. FREE setup for first time advertisers. Call 1-800-844-9632, ext. 9280

Are you looking for a personal assistant. Do you need help planning trips, making reservations etc. Call Ms. Tucker. (810) 568-9408

## 570 Attorneys/Legal Counseling

DRIVER LICENSE PROBLEMS??
FORMER CHAUFFEUR LICENSE APPEAL BOARD
- DRUNK DRIVING
- LICENSE RESTORATION
- CRIMINAL DEFENSE

Free Consultation
Put the experience to work 4 UI
Kenneth B. Cooper
810-559-6852

## 574 Business Oppt. (See Class 590)

ENGRAVING & Sign business for sale. Serious inquiries only. $150,000/offer.
(810) 231-2227

FARMINGTON HILLS
Family Restaurant, 50 seats.
$85,000. $30,000 down.
(810) 348-1418

FOR SALE or Lease, former nail salon can be used for other businesses. Newly decorated. 14 W. Detroit. Contact (810) 557-7362

GREETING CARD distributor. National company, great income, 25 account, W suburbs. Protected territory. Minimum 20 hours/week. Only $13,500 included, stock.
(810)349-3274

HAIR SALON - Great location in South Lyndon. Newly remodeled 7 stations with 5 styled. Established clientel. Low rent. Reasonable due to illness & retirement. 313-513-8811.

HAVE A REAL ESTATE LICENSE BUT WORKING IN ANOTHER FIELD?
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MACOMB COUNTY - Furniture, gifts & specialty business. Retiring. Priced to sell. PO Box 4531, Washington MI 48094

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Wanted. Retire in 3 years. Success guaranteed. Start your own business.
(810-684-6227

NEW
Entrepreneurs needed to introduce new revolutionary business concept. Call 1-800-655-9417 (24 hours)

PEPPERIDGE FARM COOKIE ROUTE
Be in business for yourself, but not by yourself. Metro Detroit area. Truck & investment required. Inquiries to:
PO Box 809016
St. Clair Shores, MI 48080

## 574 Business Oppt. (See Class 590)

Tanning/ Nail Salon
Great Farmington Hills location. New equipment, computerized, 3 nail/4 hair stations. Spacious & clean. Must sell, $29,900 810-474-3000

ANNOUNCEMENTS
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## 600 Personals

CLOSE ENCOUNTERS 2 year membership. $900 (313) 464-0009

DATELINE
No One is An Island. Meet guys & gals in your area. 1-900-656-7781 ext. 1074. $2.99 per min. Must be 18 yrs. Serve M. (619) 654-4434

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313-962-7070

## 620 Announcements/ Meetings/Seminars

ASTROLOGY PSYCHIC FAIR
Jan 11th. Troy Marriott
10am to 5pm. 810-528-2610

## 636 Lost & Found

OUR CLASSIFIEDS WORK...
FOUND: White & black with red & white collar & floppy ears
"I have had such a great response - with finding lost animals their homes! Thank you much for the great work!"
KW, Livonia
Our classified sales people are waiting to hear from you... for more information call...
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810-852-3222
CLARKSTON/LAKE ORION/ OXFORD
810-475-4596
Observer & Eccentric
CLASSIFIED ADVERTISING

LOST CAT - brown tabby female, Laurel Park area. (810) 553-2873

Lost: cat, orange white white, tabby, male, tan flea collar, Palmer/Canton Center area, reward. 313-981-3067

LOST DOG - Dec. 24. Female golden, retriever. $50 reward. Call anytime: (810) 626-6305

LOST LITTLE CAESAR's baby Pan Pan, if location known please contact. (313) 532-0431

OIL PAINTINGS, all sizes at bargain prices. (810) 644-5283

PETER MAX items - Pre-1978. (810) 642-7339

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Countryside Craft & Antique Mall
3 area locations: Over 250 dealers! WALLED LAKE: 3030 Pontiac Trail, Becker & Pontiac Trail. 810-926-8650
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