Observer & Eccentric Community

Classificels

Where You will find	
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Autos For Sale	800-878
Help Wanted	500-576
Home & Service Guide	601-245
Merchandise For Sale	700-754
Pets	780-793
Real Estate	300-398

TO PLACE AN AD

DIAL CLASSIFIED DIRECT

Rentals

Oakland County...... Rochester/Rochester Hills

OFFICE HOURS:

Monday-Friday 8:30 am-5 pm AFTER HOURS: Use Our 24-Hour Voice Mail System (313) 591-0900

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EQUAL HOUSING OPPORTUNITY Deadlines

400-464

Publication Day

Publication Day

BUNDAY REAL ESTATE: 8:00P.M. THERSDAY

SUNDAY RESUR: 8:00 P.M. THERSDAY

THURSDAY ISSUE: 8:00 P.M. TUESDAY

(248) 644-1070

PLEASE CHECK YOUR AD
The Observer & Eccentric will issue credit for hypographical or other arrors only on the first insertion of an advertisement. If an error occurs, the advertises must notify the Customer Service Department is frem to connect the error before the



Thomas Ervin

Let's Talk About Real Estate

"DON'T HIRE A COMMITTEE"

... When people begin looking for the right home, they often find themselves working with a number of real estate sales associates. This is usually the result of going to open houses and calling REALTORS® in response to ads.

It may seem at first glance that it is to your advantage to have numerous salespeople helping you find a home. I refer to this approach as the committee method. Actually, it is better to work exclusively with only one REALTOR®. Here are some facts to consider.

KNOWING YOUR TASTES

ENOWING YOUR TASTES

In order to find the home best suited to your needs, your REALTOR® will need to evaluate potential homes as you would. This is only possible if one REALTOR® has spent enough time with you to understand your tastes. After seeing your reactions to a variety of homes, a picture of your ideal home begins to take shape in the mind of your REALTOR®. This process is not as successful if you spend a little time with a number of different sales associates.

YOUR MARKET KNOWLEDGE

TOUR MARKET KNOWLEDGE

If you have an exclusive arrangement with one REALTOR®, he or she knows all the homes you have seen. This person also is aware of other available homes and the reasons why you decided got to see them. This permits the search for the right home to continue in an orderly fashion while wasting a minimum of your personal time. Each new home that comes on the market is sublicated in terms of your persons to their homes. evaluated in terms of your previous responses to other homes.

YOUR PERSONALITY

Searching for the right home can be a tiresome task. It can become even more aggravating if you don't feel comfortable with your REALTOR®. This is another reason why it is to your advantage to work with one agent who is compatible with your own personality. Because you may spend considerable time with this person until the final closing, choose someone you can relate to so that your house hunting experience may be as pleasant as

SUGGESTION: If you hire a committee, no one is responsible for finding the home you want. Designate one REALTOR® to conduct the search for your next home.

CLASSIFIED ADVERTISING.

How to contact us: North Oakland County...... (Clarkston, Lake Orion, Oxford) Oakland County......248-844-1070 Rochester/Rochester Hills......248-852-3222 Wayne County...... 313-591-0900 Internet Address.....http://oeonline.com

Your Early Bird Classified Ads Appear on the Internet. When you place your classified liner in the newspaper. There is a 2 time minimum run.



Birmingham • Canton • Clarkston • Farmington • Garden City • Lake Orion • Livonia Oxford • Plymouth • Redford • Rochester • Southfield • Troy • West Bloomfield • Westland

Important Information:

Real Estate for Sale #300-388

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All Industrial #390-398
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Antique/Classic Collector Cars 832
AUTOMOBILES

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Miscelaneous Notices
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Transportation, Travel.
Wedding Chapels
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Wedding Free
Absolutely Free
Applances
Antiques, Collectibles
Arts & Crafts
Action Sales
Basel
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Parts and Service.
Rentals: Leasing.
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303 Open Houses

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CANTON - Open Sun. 1-5on Rench, 3 bedroom, 1350 eq.ft., fire place, partially freshed becomen

303 Open Houses 303 BLOOMFIELD HILLS OPEN SUN. 1-4PM

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Beautiful and spacious bedroom, finished bar ment, sauna, sunk family room, beautiful o

TUNE STAR REALTY & INVESTMENT CO.

313-392-0260 / 313-602-6810 Page

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CANTON - 43653 Westminister 1850 sq. ft. contemporary ranch \$184,900; Bungalow, 26470 Avon date, \$57,900. (315) 453-746

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Access them at http://oeonline.com/realmet.html 😤

To order Observer & Eccentric On-Line) call 313-953-2266 and get the software that will open the doors to REALnet.

303 Open Houses

5:00pm Thursday HURSDAY ISSUE Real Estate Displa 3:00pm

Apartment Display NOON,Tuesday

Important Deadlines for Classifications #300's and #400'

SUNDAY ISSUE:

Apartment Display ods 3:00pm Thursdo

• Real Estate &

Real Estate & Apartment Liners 5:00om Tuesday

Observer & Ecceptic

DEARBORN - OPEN BUN 2-8 1933 HOLLYWOOD - B/Oskwood W/Boushield Popular Getwood Hoe pital sines. 3 beforem Brick Bun galow, Garrage, Invalend basement, S befor, & central air. CALL KEN

CENTURY 21 (313) 432-7600 303 Open Houses

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JEFF DARWEN

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